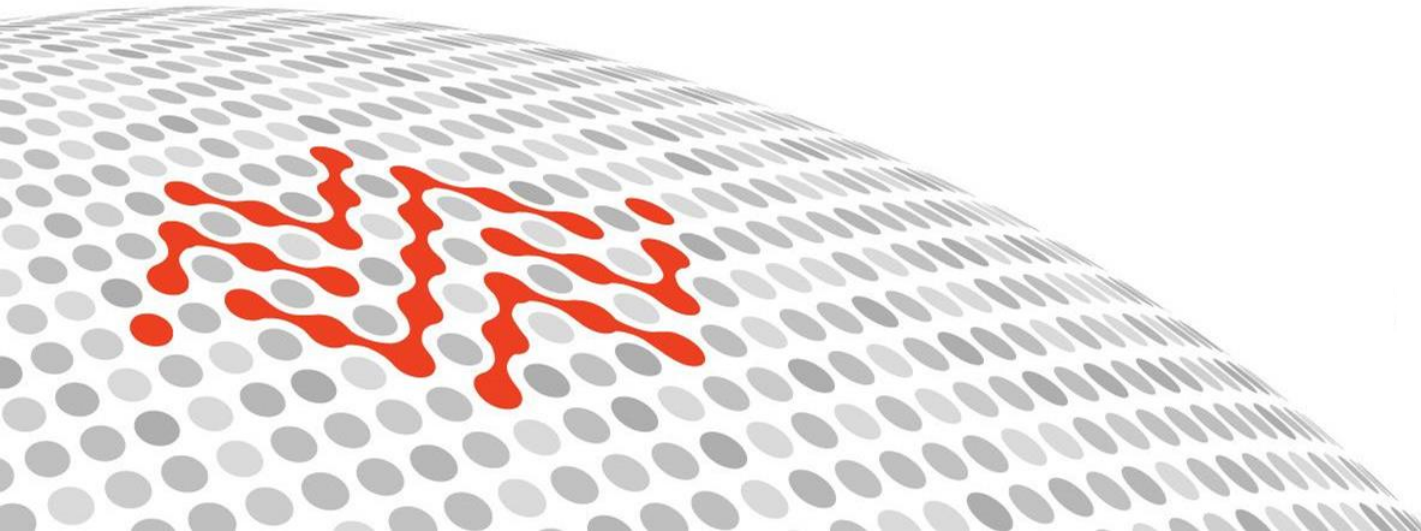



A new kind of **open source hardware**  
for **IoT industrial-grade products**



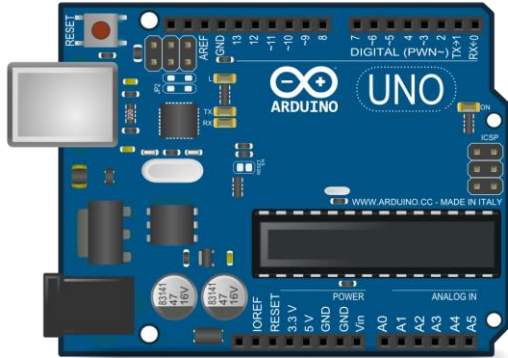
# What is IoT Open Source Hardware for industry?

- Design is publicly available (including source files)
- Business-friendly Open Source License (e.g.  "CC attribution")
  - Freely available to share, copy and modify
  - Freely available to use for building products for any purpose, including commercial, with no restrictions
  - Non-revocable license
- IoT needs: highly expandable, versatile connectivity (native connectors to expand it without needing to modify the design)

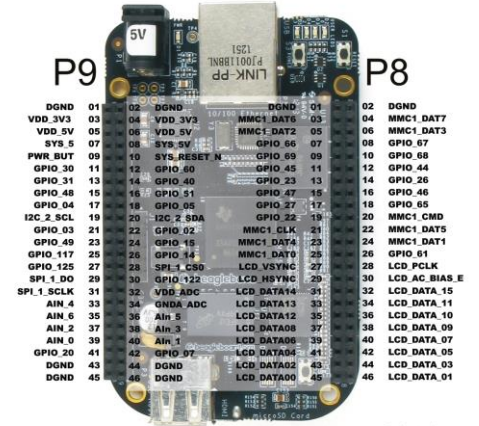
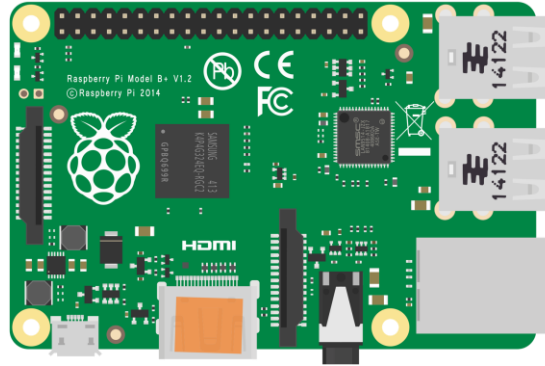
## Goals

- Encourage copies, derivatives, new hardware designs, business models
- Build a developer community & a business ecosystem

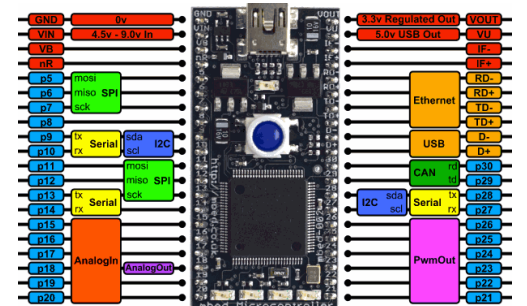
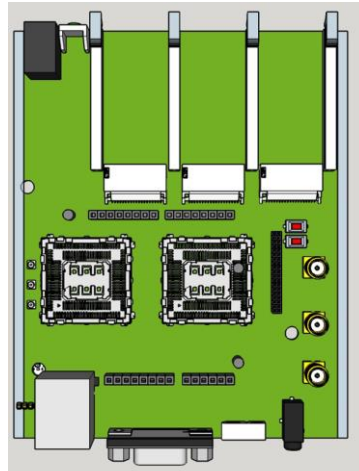
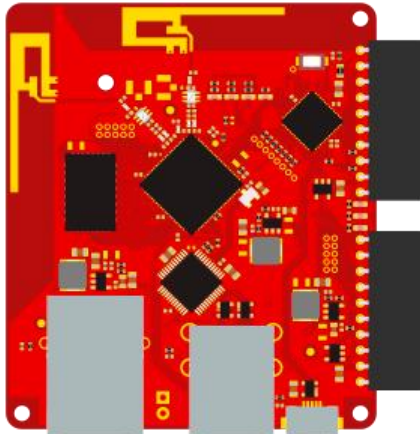
# How open are they?



by Karla L. Hdz, karla.hdz@alswblog.org



www.insightech.com



# How open are they?

	Schematics & gerber published	Free to copy & modify	Business friendly license	Open processor & drivers	Industry Usage
Raspberry Pi	YES	NO – Proprietary	NO – Proprietary	Proprietary (Broadcom)	Demos & technology testing
mBed HDK	YES	NO – Proprietary	NO – Proprietary	Proprietary (ARM)	ARM dev kit
Arduino	YES	YES	CC share-alike*	Atmel + Arduino certified procs	Build open source product upon it
BeagleBoard	YES	YES	CC share-alike*	Proprietary (TI)	Build open source product upon it
Particule (Spark)	YES	YES	CC share-alike*	Proprietary variants (TI, ...)	Build open source product upon it
Tessel	YES	YES	CC share-alike*	Proprietary (ARM)	Build open source product upon it
openPicus	Partly (no gerbers)	YES	Yes – CC attribution	FlyPort interface OSS framework	Build commercial product upon it
mangOH	YES	YES	Yes – CC attribution	CF3 socket OSS framework	Build commercial product upon it

Disclaimer: Your choice should not be based on this criterion alone, even though it is an important one for your business.

Other important criteria include processor/micro-controller, HW features, extensions, O/S, tooling, code samples, community, ...

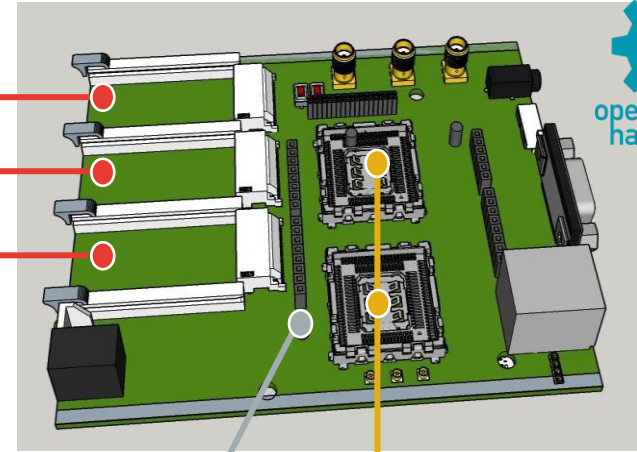
\*: viral license: the resulting product must use the same license.

# Requirement #1: Easy to prototype with

- **Highly Flexible**
  - application processor choice
  - tooling / language choice
- **Highly Expandable**
  - Accept multiple sensors & networks
  - Extension boards
  - 3D printable and modifiable files

 Project mangOH

**IoT Connectors** provide a new IO interface to add industrialized short range wireless, sensor, or application processing modules



**Arduino Connector** enables developers to incorporate any 3rd party Arduino shield with full software support through Legato open source framework

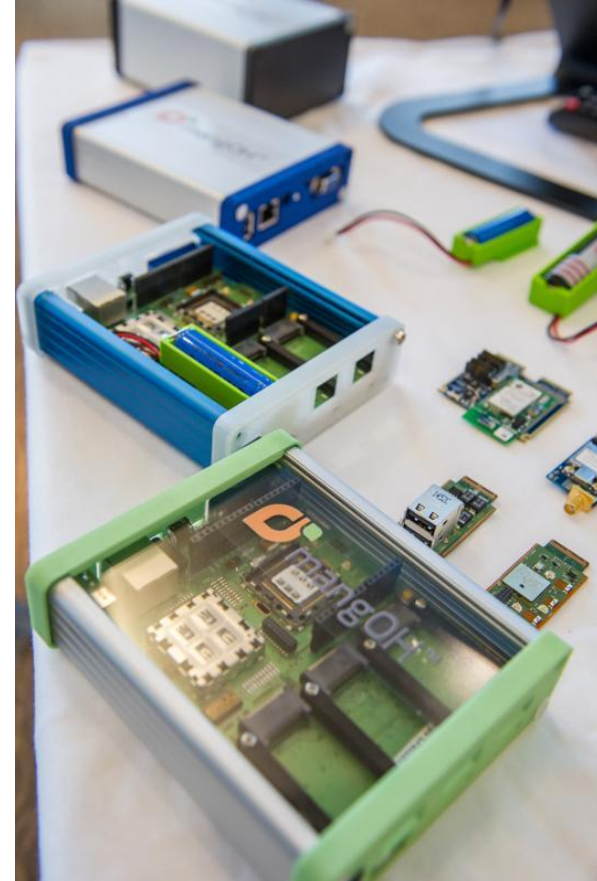
**CF3 Connectors** support any compatible application processor supporting Legato open source framework, or wireless module

# Industry requirement: **Ease the productization**

Your prototype worked great? Cool, but now you have to build a real product!

Here's what you need in order to **avoid a complete redesign**:

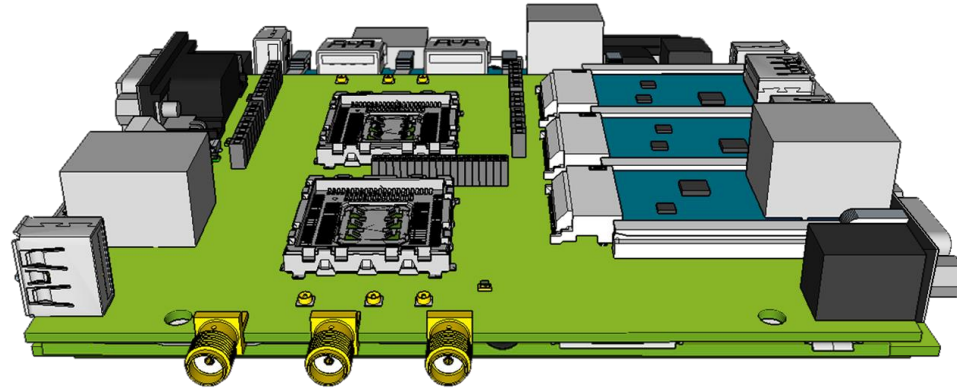
- **Industry standard casing**
  - (eg. mangOH is Eurocard format 100mm\*120mm)
- **Industrial grade connectors**
  - (eg. mangOH: QSFP+ IoT connectors)
- **Industrial grade on-board components** or footprint compatible options
- **Modular design** which allows you to select components that will be populated on board





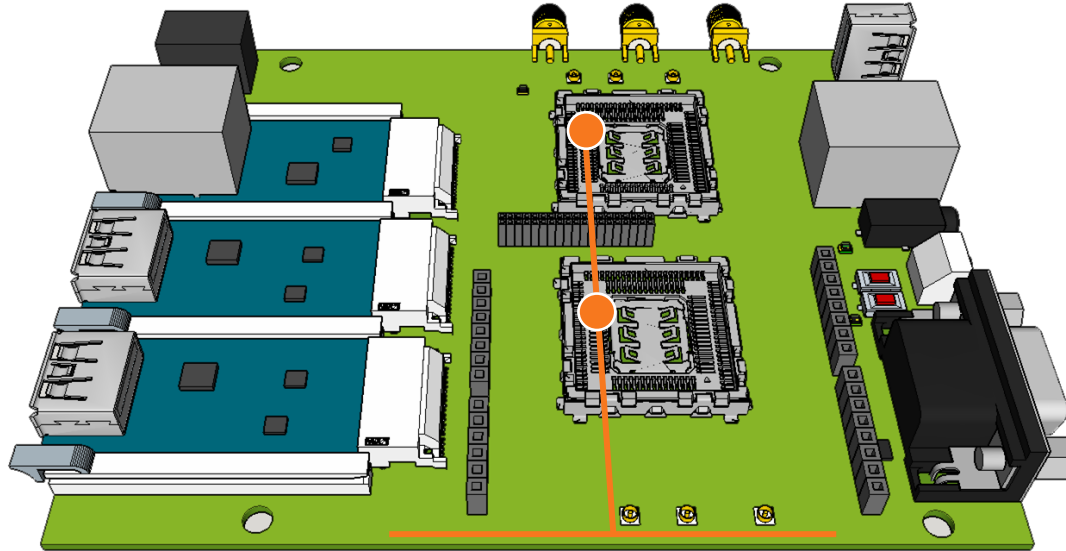
# Introducing Project mangOH™

Open hardware reference design from Sierra Wireless





# What is Project mangOH™



CF3™

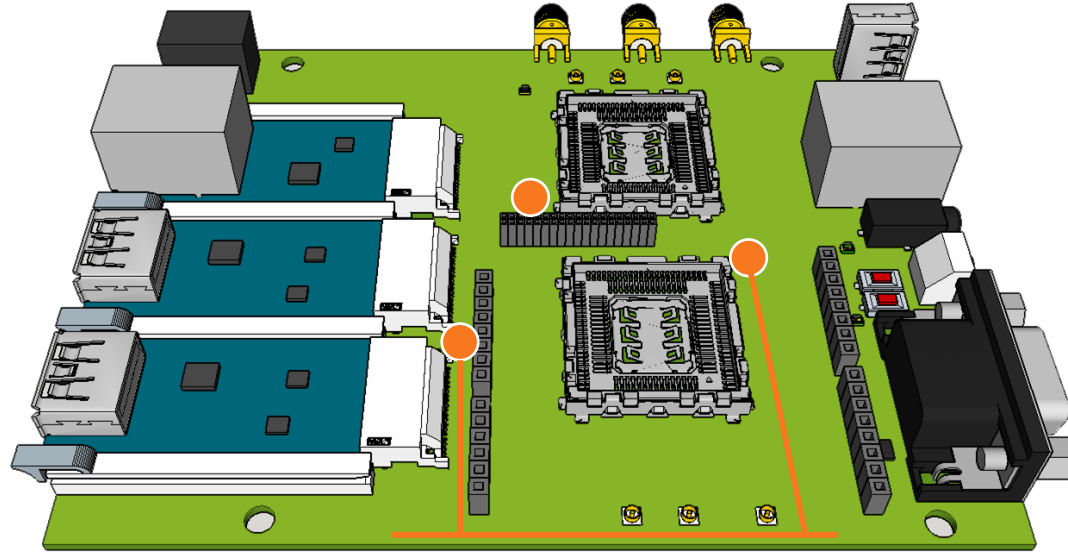






# What is Project mangOH™

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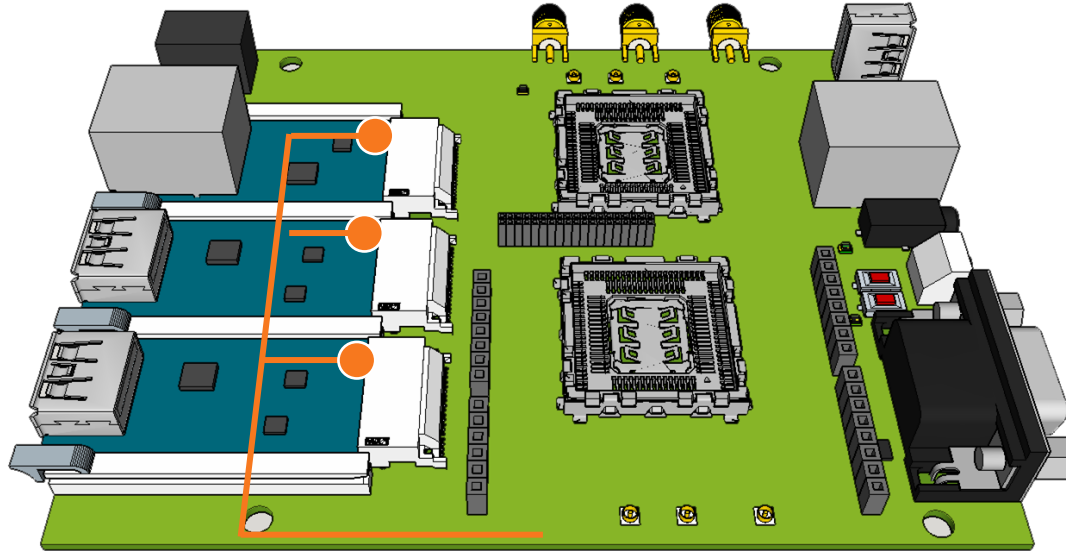


Arduino compatible



# What is Project mangOH™

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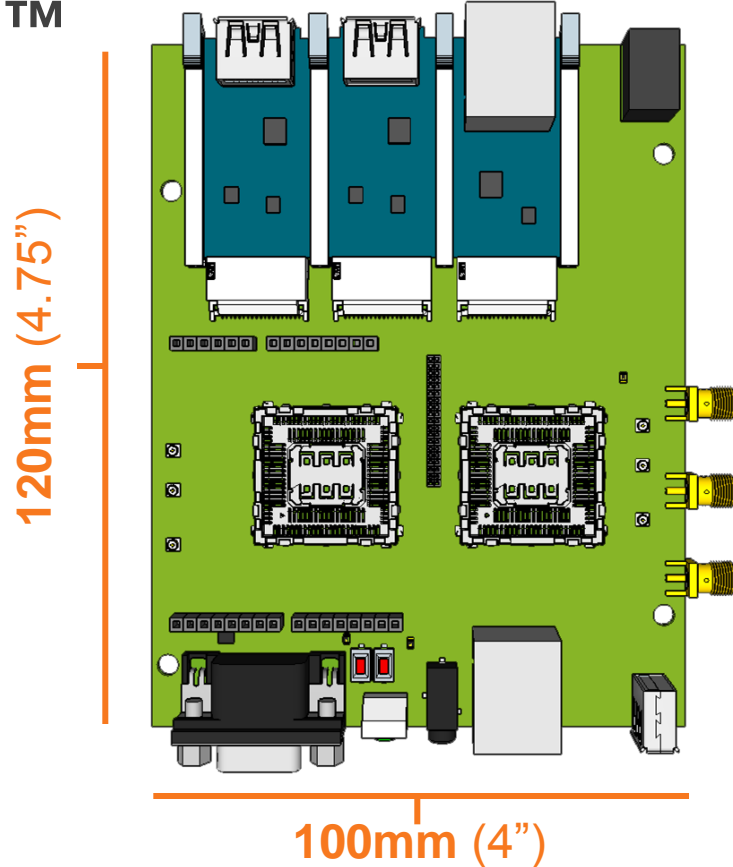


**IoT Module  
connectors**



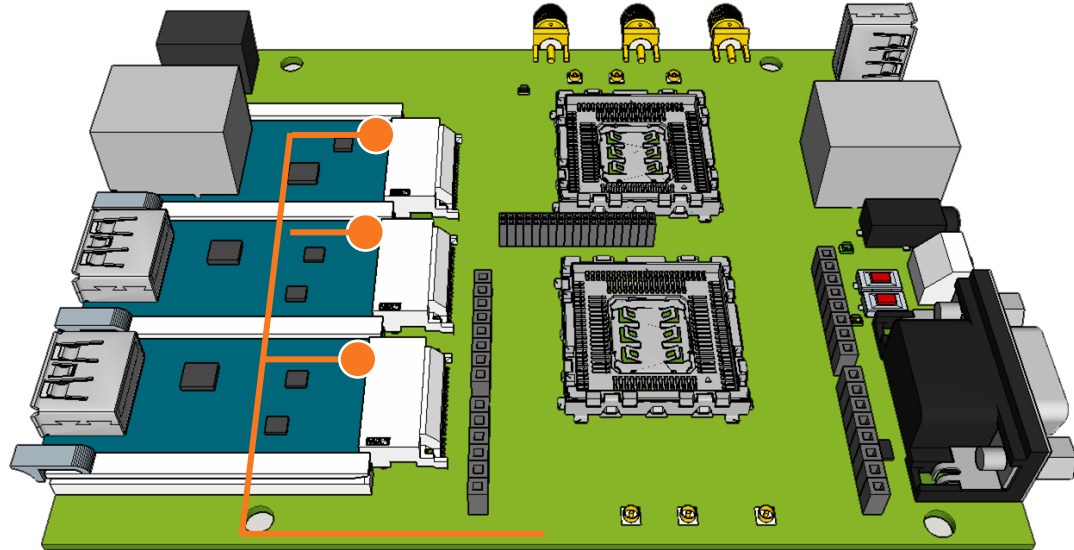
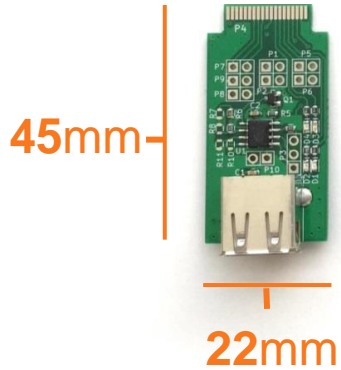
# What is Project mangOH™

- 1 USB 2.0 OTG
- 1 USB 2.0 Host
- 1 RS232/Serial
- 1 RJ45/Ethernet
- Audio Jack
- SD card
- 3 SMA antenna connectors (Primary, Secondary/Diversity, GPS)
- Accelerometer, Gyroscope
- Battery/Battery Charging





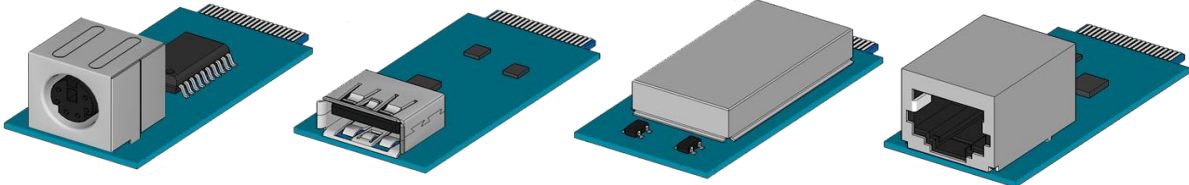
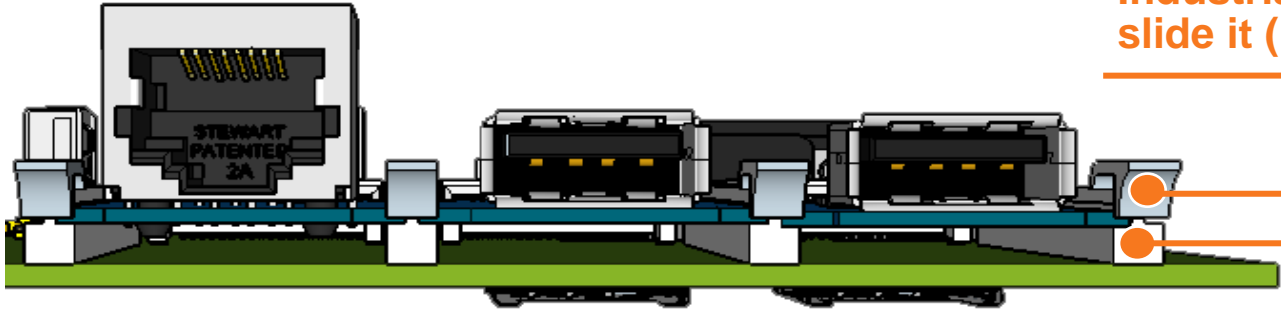
# Introducing the IoT Module



IoT Module  
connectors

# mangOH: Industrial grade connectors

Industrial-grade locking system:  
slide it (hot plug) or screw it



45mm



22mm

# A word on Project mangOH...

Current phase: **manufacturing** & **distribution** setup of the board, a few IoT modules, accessories, code samples & tutorials

➤ estimated time of availability: next month

Current project members:

element14

LINEAR  
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TALON  
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ELECTRONIC DESIGN AND MANUFACTURING

freescalse<sup>™</sup>  
semiconductor

SIERRA  
WIRELESS<sup>®</sup>

TEXAS  
INSTRUMENTS

Sign up to get notified or join the project on <http://mangoh.io>

# Thanks! Questions?

Feel free to contact:

[tcantegrel@sierrawireless.com](mailto:tcantegrel@sierrawireless.com) ; @sierradeveloper ; LinkedIn

