

# JOHN SMITH

## PERSONAL DATA

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PLACE AND DATE OF BIRTH: CANADA | 20 NOVEMBER 1987  
ADDRESS: 123 BROADWAY, CITY, STATE, CANADA  
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EMAIL: [JOHN@SMITH.COM](mailto:JOHN@SMITH.COM)

## WORK EXPERIENCE

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Current MAR 2012	1 <sup>ST</sup> YEAR ANALYST AT LEHMAN BROTHERS, LONDON <i>Commodities Structured Trading</i> DEVELOPED SPREADSHEETS FOR RISK ANALYSIS ON EXOTIC DERIVATIVES ON A WIDE ARRAY OF COMMODITIES ( <i>ags, oils, precious and base metals</i> ), MANAGED BLOTTER AND SECONDARY TRADES ON STRUCTURED NOTES, LIAISED WITH MIDDLE OFFICE, SALES AND STRUCTURING FOR BOOKKEEPING.
JUL 2010-OCT 2011	SUMMER INTERN AT INTECH INC, CHICAGO RECEIVED PRE-PLACED OFFER FROM THE EXOTICS TRADING DESK AS A RESULT OF VERY POSITIVE REVIEW. RATED " <i>truly distinctive</i> " FOR ANALYTICAL SKILLS AND TEAMWORK.
JAN-MAR 2011	COMPUTER TECHNICIAN AT BUY MORE, BURBANK WORKED IN THE NERD HERD AND HELPED TO SOLVE COMPUTER PROBLEMS BY ASKING CUSTOMERS TO TURN THEIR COMPUTERS OFF AND ON AGAIN.

## EDUCATION

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JULY 2012	MASTER OF COMMERCE IN FINANCE, <b>The University of California</b> , BERKELEY 110/110 <i>First Class Honours</i>   MAJOR: QUANTITATIVE FINANCE THESIS: "MONEY IS THE ROOT OF ALL EVIL - OR IS IT?"   ADVISOR: PROF. JAMES SMITH GPA: 8.0/9.0 <a href="#">  DETAILED LIST OF EXAMS</a>
JULY 2011	UNDERGRADUATE DEGREE IN BUSINESS STUDIES 110/110 <i>Commerce Specialization</i> , <b>The University of California</b> , BERKELEY HEAVILY SPECIALIZED IN MUNDANE PAPERWORK   ADVISOR: STEFANO BONINI GPA: 7.5/9.0 <a href="#">  DETAILED LIST OF EXAMS</a>
FALL 2008	EXCHANGE SEMESTER AT <b>University of Southern California</b> , LOS ANGELES GPA: 8.0/9.0 <a href="#">  DETAILED LIST OF EXAMS</a>
JULY 2006	<b>Liceo Classico "E. Duni"</b> , MATERA   FINAL GRADE: 100/100

## SCHOLARSHIPS AND CERTIFICATES

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SEPT. 2012 FACULTY OF SCIENCE MASTERS SCHOLARSHIP (\$30,000)  
JUNE 2010 GMAT®: 730 (Q:50;V:39) 96<sup>th</sup> percentile; AWA: 6.0/6.0 (89<sup>th</sup> percentile)

## LANGUAGES

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ENGLISH: FLUENT  
ITALIAN: MOTHER TONGUE  
FRENCH: BASIC KNOWLEDGE

## COMPUTER SKILLS

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BASIC KNOWLEDGE: PHP, MYSQL, HTML, ACCESS, LINUX, UBUNTU, ~~TEX~~  
INTERMEDIATE KNOWLEDGE: VBA, EXCEL, WORD, POWERPOINT

## INTERESTS AND ACTIVITIES

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TECHNOLOGY, OPEN-SOURCE, PROGRAMMING  
PARADOXES IN DECISION MAKING, PSYCHOANALYSIS, BEHAVIOURAL FINANCE  
FOOTBALL, TRAVELLING

## MASTER OF SCIENCE IN FINANCE

### GRADES

EXAM	GRADE	CREDIT HRS
CORPORATE FINANCE (VALUATION)	25	6
FINANCIAL STATEMENT ANALYSIS	28	6
STATISTICS	27	6
THEORY OF FINANCE	26	6
QUANTITATIVE METHODS FOR FINANCE	30	6
ECONOMETRICS	24	6
DERIVATIVES	31	6
MANAGEMENT OF FINANCIAL AND INSURANCE COMPANIES	30	6
BUSINESS LAW	31	6
INVESTMENT BANKING	28	6
BEHAVIORAL MODELS FOR ECONOMICS AND FINANCE	29	6
NUMERICAL METHODS FOR FINANCE	29	6
ADVANCED DERIVATIVES	30	6
FIXED INCOME (ADVANCED METHODS)	30	6
ENGLISH LANGUAGE	30	4
FRENCH LANGUAGE	31	4
INTERNSHIP		8
FINAL THESIS		20
	<b>TOTAL</b>	<b>120</b>
	<b>GPA</b>	<b>8.0</b>

## EXCHANGE PROGRAM AT USC, LOS ANGELES

### GRADES

EXAM	GRADE	GRADE POINTS
CORPORATE FINANCIAL STRATEGY	A	4
DERIVATIVES	A	4
MONEY, CREDIT, AND BANKING	A	4
BUSINESS STRATEGY	A-	3.5
	<b>GPA</b>	<b>3.875</b>