

Set 1

In/Out of Se..	Region	Category	Segment		
			Consumer	Corporate	Home Office
In	Central	Furniture		542	333
		Office Supplies		1,605	1,027
		Technology		457	297
	East	Furniture		723	377
		Office Supplies		2,035	1,182
		Technology		600	354
	South	Furniture		415	181
		Office Supplies		1,281	620
		Technology		320	214
	West	Furniture		815	476
		Office Supplies		2,097	1,301
		Technology		718	382
Out	Central	Furniture	952		
		Office Supplies	2,777		
		Technology	790		
	East	Furniture	1,114		
		Office Supplies	3,245		
		Technology	988		
	South	Furniture	695		
		Office Supplies	1,899		
		Technology	584		
	West	Furniture	1,405		
		Office Supplies	3,837		
		Technology	1,235		

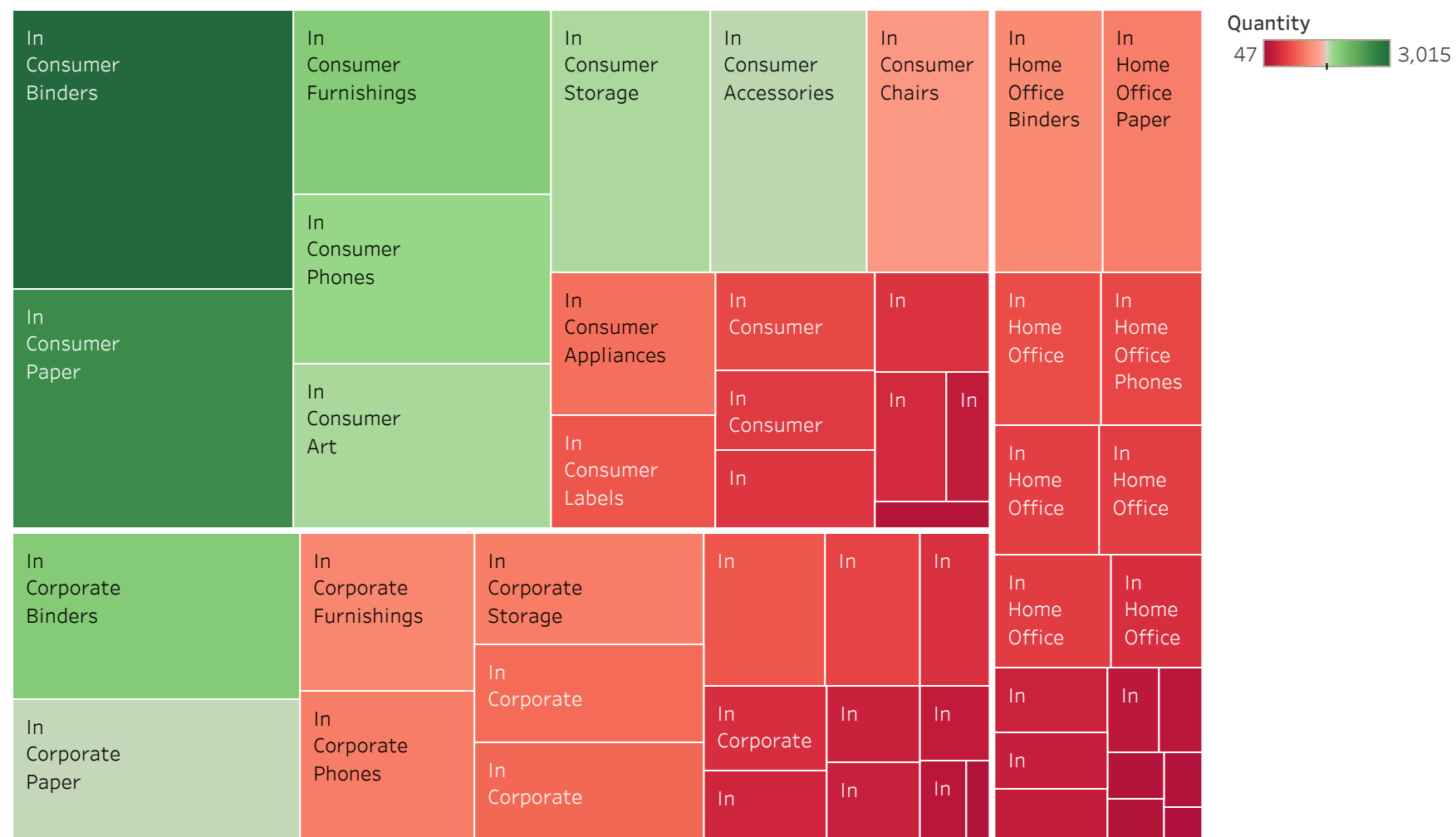
Sum of Quantity broken down by Segment vs. In/Out of Segment Set, Region and Category.

Set 2

In/Out of Su..	Category	Sub-Category	Discount	Profit	Quantity	Sales
In	Office Supplies	Paper	39	21,135	3,102	46,836
Out	Furniture	Bookcases	34	-2,814	558	79,823
		Chairs	67	13,385	1,410	198,042
		Furnishings	32	13,523	2,190	59,144
		Tables	53	-9,543	752	123,894
	Office Supplies	Appliances	13	16,653	966	64,425
		Art	24	4,274	1,775	16,698
		Binders	288	27,365	3,520	109,459
		Envelopes	9	3,721	494	8,494
		Fasteners	8	539	561	1,743
		Labels	9	3,432	900	7,682
		Storage	25	17,035	1,946	142,145
		Supplies	6	-529	433	28,887
	Technology	Accessories	27	27,680	1,756	106,147
		Copiers	9	36,350	159	102,969
		Machines	22	6,310	312	108,550
		Phones	99	21,425	2,050	199,299

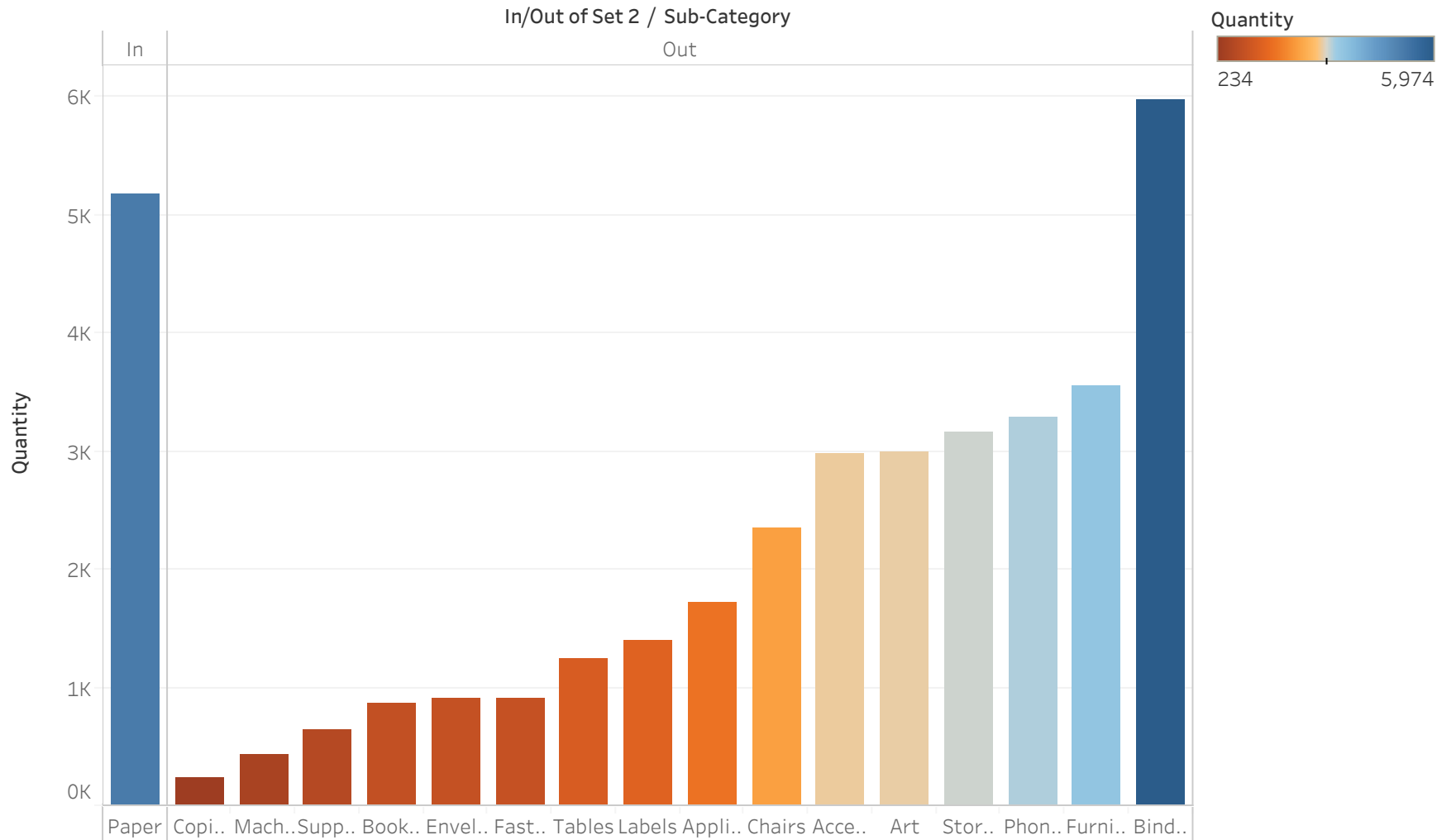
Discount, Profit, Quantity and Sales broken down by In/Out of Sub-Category Set, Category and Sub-Category. The data is filtered on Region, which keeps East and West.

Union



In/Out of Set 1, Segment and Sub-Category. Colour shows sum of Quantity. Size shows sum of Quantity. The marks are labelled by In/Out of Set 1, Segment and Sub-Category.

Intersect



Sum of Quantity for each Sub-Category broken down by In/Out of Set 2. Colour shows sum of Quantity.

Minus

Category	In/Out of Se..	Sub-Catego..	Sales
Furniture	In	Bookcases	114,880
		Chairs	328,449
		Furnishings	91,705
		Tables	206,966
Office Supplies	In	Appliances	107,532
		Art	27,119
		Binders	203,413
		Envelopes	16,476
		Storage	223,844
		Supplies	46,674
	Out	Fasteners	3,024
		Labels	12,486
		Paper	78,479
Technology	In	Accessories	167,380
		Copiers	149,528
		Machines	189,239
		Phones	330,007

Sum of Sales broken down by Category, In/Out of Set 3 and Sub-Category. Colour shows sum of Sales. The marks are labelled by sum of Sales.

Calculation 1

Category	Sub-Catego..	Calculation1	
Furniture	Bookcases	3.807017544	-3,473
	Chairs	3.818476499	26,590
	Furnishings	3.723092999	13,059
	Tables	3.890282132	-17,725
Office Supplies	Appliances	3.710300429	18,138
	Art	3.768844221	6,528
	Binders	3.922521339	30,222
	Envelopes	3.566929134	6,964
	Fasteners	4.211981567	950
	Labels	3.846153846	5,546
	Paper	3.779562044	34,054
	Storage	3.732860520	21,279
	Supplies	3.405263158	-1,189
Technology	Accessories	3.84	41,937
	Copiers	3.441176471	55,618
	Machines	3.826086957	3,385
	Phones	3.699662542	44,516

Sum of Profit broken down by Category, Sub-Category and Calculation1.

Calculation 2

Category	Sub-Catego..	Calculation2	Quantity	Sales
Furniture	Bookcases	Amarillo	868	114,880
	Chairs	Amarillo	2,356	328,449
	Furnishings	Akron	3,563	91,705
	Tables	Akron	1,241	206,966
Office Supplies	Appliances	Abilene	1,729	107,532
	Art	Akron	3,000	27,119
	Binders	Akron	5,974	203,413
	Envelopes	Ann Arbor	906	16,476
	Fasteners	Akron	914	3,024
	Labels	Appleton	1,400	12,486
	Paper	Akron	5,178	78,479
	Storage	Akron	3,158	223,844
	Supplies	Aberdeen	647	46,674
Technology	Accessories	Akron	2,976	167,380
	Copiers	Arlington	234	149,528
	Machines	Arlington	440	189,239
	Phones	Akron	3,289	330,007

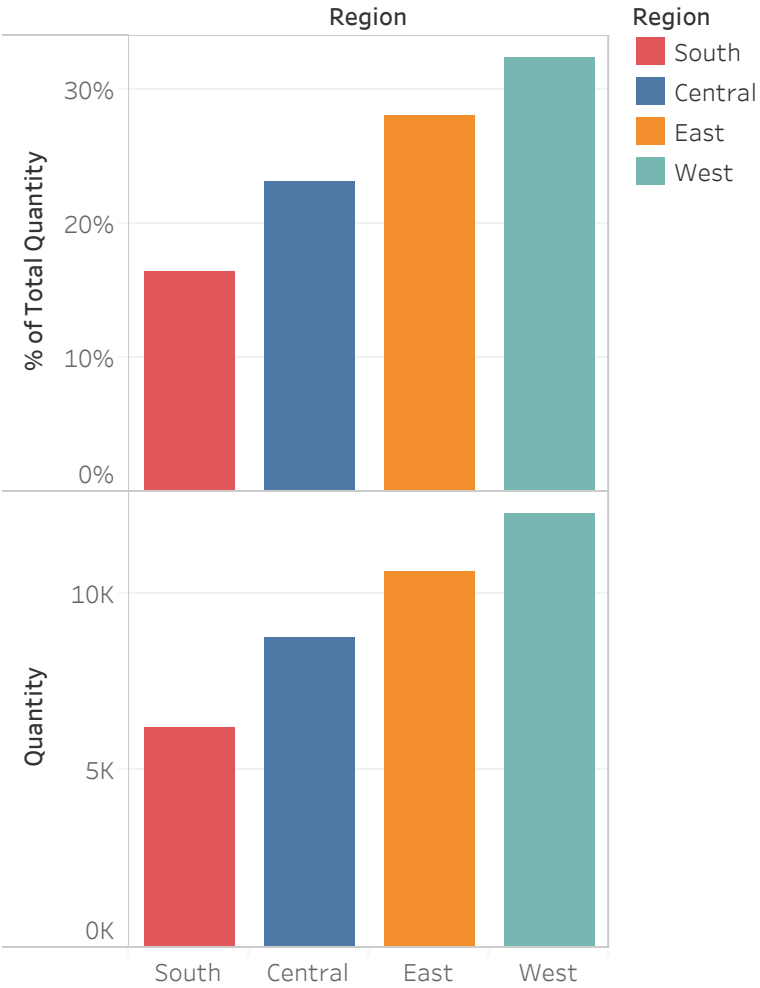
Quantity and Sales broken down by Category, Sub-Category and Calculation2.

Percent Of Total

Region	Quantity	% of Total Quantity along Region
Central	8,780	23.18%
East	10,618	28.04%
South	6,209	16.39%
West	12,266	32.39%

Quantity and % of Total Quantity along Region broken down by Region.

Viz(POT)



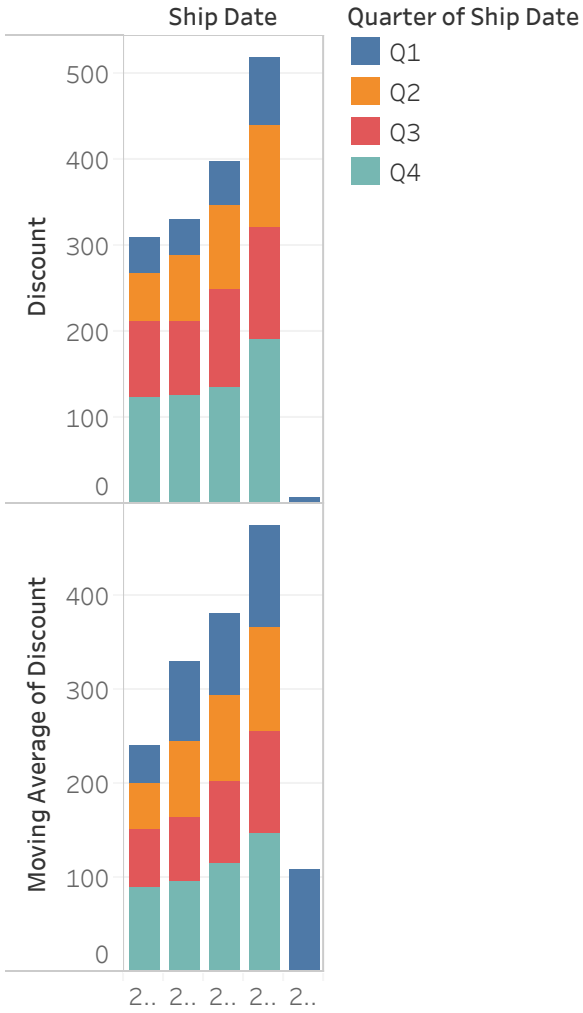
% of Total Quantity and sum of Quantity for each Region. Colour shows details about Region.

Moving Average

Year of Ship Date	Quarter of Ship Date	Moving Average of Discount from the previous 2 to the next 0 along Table (Down)	
		Discount	
2014	Q1	40.7	40.7
	Q2	57.3	49.0
	Q3	87.0	61.6
	Q4	123.7	89.3
2015	Q1	42.8	84.5
	Q2	76.3	80.9
	Q3	87.4	68.8
	Q4	124.5	96.1
2016	Q1	51.2	87.7
	Q2	97.4	91.0
	Q3	113.5	87.4
	Q4	134.1	115.0
2017	Q1	78.3	108.6
	Q2	118.8	110.4
	Q3	129.5	108.8
	Q4	191.2	146.5
2018	Q1	7.6	109.4

Discount and Moving Average of Discount from the previous 2 to the next 0 along Table (Down) broken down by Ship Date Year and Ship Date Quarter.

Viz(MA)



Sum of Discount and Moving Average of Discount for each Ship Date Year. Colour shows details about Ship Date Quarter.

Compound Growth Rate

Year of Shi..	Month of S..	Quantity	% Difference in Quantity from the First along Ship Date
2014	January	269	0.00%
	February	163	-39.41%
	March	527	39.97%
	April	543	26.38%
	May	468	14.85%
	June	506	13.47%
	July	564	13.13%
	August	621	12.70%
	September	913	16.50%
	October	615	9.62%
	November	1,198	16.11%
	December	978	12.45%
2015	January	421	3.80%
	February	237	-0.97%
	March	498	4.50%
	April	491	4.09%
	May	546	4.52%
	June	571	4.53%
	July	579	4.35%
	August	522	3.55%
	September	1,086	7.23%
	October	617	4.03%
	November	1,241	7.20%
	December	1,300	7.09%
2016	January	401	1.68%
	February	328	0.80%
	March	540	2.72%
	April	668	3.43%
	May	688	3.41%
	June	879	4.17%
	July	761	3.53%
	August	616	2.71%
	September	1,337	5.14%
	October	779	3.27%
	November	1,398	4.97%
	December	1,428	4.89%
2017	January	613	2.31%
	February	403	1.10%
	March	822	2.98%
	April	726	2.58%
	May	907	3.09%
	June	880	2.93%
	July	858	2.80%
	August	893	2.83%
	September	1,664	4.23%
	October	1,111	3.20%
	November	1,765	4.17%
	December	1,783	4.11%
2018	January	151	-1.20%

Quantity and % Difference in Quantity from the First along Ship Date broken down by Ship Date Year and Ship Date Month.