



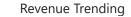


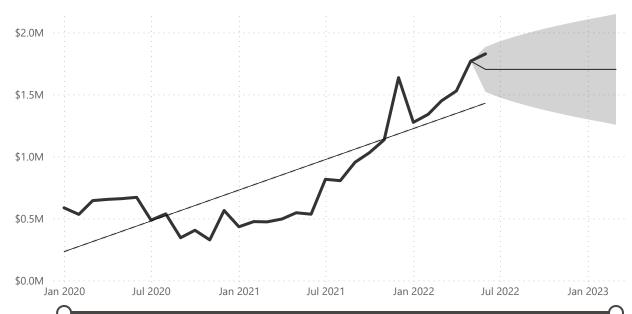
\$10.5M Profit

25.2K **Total Orders**

2.2%

Return Rate





Orders by Category



Top 10 Products	Orders	Revenue		Return %	
Sport-100 Helmet, Red		2099	\$73,444	3.33%	
Sport-100 Helmet, Blue		1995	\$67,120	3.31%	
Sport-100 Helmet, Black		1940	\$65,270	2.68%	
Mountain Bottle Cage		1896	\$38,062	2.02%	
Water Bottle - 30 oz.		3983	\$39,755	1.95%	
Mountain Tire Tube		2846	\$28,333	1.64%	
Patch Kit/8 Patches		2952	\$13,506	1.61%	
Road Tire Tube		2173	\$17,265	1.55%	
Fender Set - Mountain		1975	\$87,041	1.36%	
AWC Logo Cap		2062	\$35,882	1.11%	

Monthly Revenue

\$1.83M~ Prev Month: \$1.77M (+3.31%)

Monthly Orders

2146!

Monthly Returns

166 Prev Month: 2165 (-0.88%) Prev Month: 169 (+1.78%) Most Ordered Product Type:

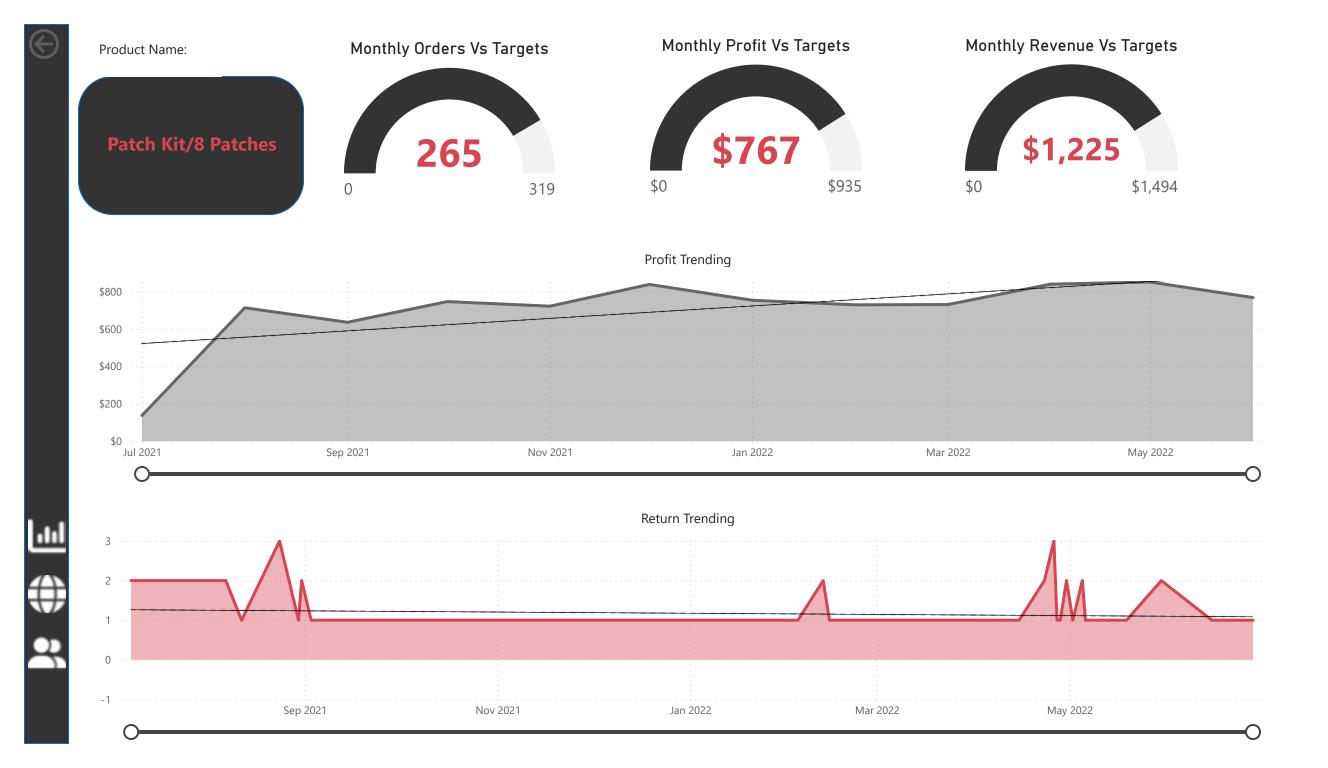
Tires and Tubes

Most Returned Product Type:

Shorts

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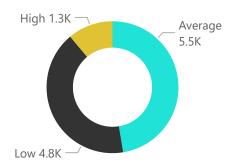
10.5K

UNIQUE CUSTOMER

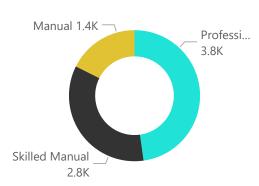
\$875

REVENUE PER CUSTOMER

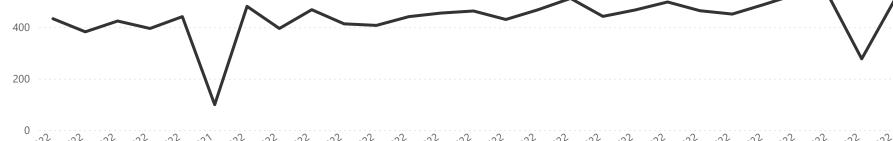
Orders by Income Level



Orders by Occupation



Weekly Customer



0 1/10/2012 1/3/12012 1/3/12012 1/3/12012 2/14/2012 2/12/2012 2/14/2012 2/12/2012 2/12/2012 2/12/2012 3/14/2012 3/12/2012 3/12/2012 4/14/2012 4/14/2012 5/12/2012 5/12/2012 5/13/2012 5/19/2012 6/13/2012 6/12/12/2012 6/13/2012 6

Rovenue

Top 100 Customers

Orders

Customer Key Full Name

Customer Key	Full Name	Orders	Kevenue ▼	
11420	Mr. Jordan Turner		5	\$6,802
11417	Mrs. Lacey Zheng		4	\$6,180
11429	Mr. Marco Lopez		4	\$6,136
11425	Mrs. Ariana Gray		4	\$6,035
11242	Mr. Larry Munoz		3	\$5,607
11432	Mrs. Dominique Prasad		3	\$3,678
11185	Mrs. Ashley Henderson	2	20	\$1,260
11300	Mr. Fernando Barnes		17	\$1,250
11223	Mrs. Hailey Patterson		15	\$975
11277	Mr. Charles Jackson		13	\$944
11262	Mrs. Jennifer Simmons		15	\$896
11330	Mr. Ryan Thompson		15	\$872
11711	Mr. Daniel Davis		13	\$852
11091	Mr. Dalton Perez		13	\$845
11276	Mrs. Nancy Chapman		17	\$824
11142	Mr. Eduardo Patterson		10	\$788
11287	Mr. Henry Garcia		12	\$771
11200	Mr. Jason Griffin		12	\$683
11331	Mrs. Samantha Jenkins		9	\$655
Total		64	46	\$76,869



Top Customer (By Revenue):

Mr. Jordan Turner

Orders: Revenue:

5

6.8K



Mr. Ruben Suarez has cotributed with a high revenue of 4.7K amongst the Skilled Manual Customers in 2022