

Neha Ulva

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OBJECTIVE

To build a successful career in the field of Supply Chain Management with the help of knowledge and skills that I have achieved over the years and be part of a highly motivated team allowing me to perform and gain new skills.

SUMMARY OF SKILLS

- Post Graduate diploma student in Applied International Business Management Logistics- B999 at St. Clair college with experience of Supply Chain Management logistics field.
- 2+ years of experience in the Business Management field and Accounting and Banking Sector.
- Well-developed knowledge as an Assistant Team Manager and Sales Associates inventory management.
- Proficient in a variety of software programs including Customs, Supply chain Management, freight forwarder and leadership and team management.
- Exceptional Mathematical and Analytical skills in areas such as data analysis and problem-solving.
- Proficiency in Supply Chain Analytics and Optimization:
- Demonstrated expertise in utilizing data analytics tools and techniques to optimize supply chain processes and enhance operational efficiency.
- Project Management and Goal Achievement:
- Proven ability to lead and manage supply chain projects, ensuring the timely accomplishment of production targets and directing resources effectively towards achieving strategic goals..

EDUCATION

Applied International Business Management Logistics (2023-2024)

St Clair College, Windsor, ON

Program Highlights:

- **Industry-Relevant Curriculum:** Designed to equip graduates with the essential skills and knowledge required to thrive in the global business environment, focusing specifically on logistics and international trade dynamics.
- **Market Analysis and Opportunity Identification:** Learn to assess target market demands and identify lucrative opportunities for import and export, enabling graduates to make informed business decisions.
- **Supply Chain Management Expertise:** Develop a comprehensive understanding of supply chain operations, including monitoring, influencing, and optimizing the movement of goods and services across international borders.
- **Financial Acumen:** Gain proficiency in analyzing financial statements, managing cash flow, and applying International Commercial Terms (Incoterms) to effectively manage costs and risks associated with international trade.
- **Market Entry Strategies:** Acquire the skills to develop viable market entry strategies for foreign markets, enabling graduates to expand business operations globally.

Bachelor Of Commerce in Accounting (2017-2021)

Gujarat University, Gujarat, India.

ACADEMIC PROJECT

Project Capstone project, St. Clair College

2024

- Conduct a comprehensive operational analysis of Cell Technology Inc., a leader in the design and distribution of advanced cellular devices.
- Identify opportunities to reduce costs, improve profit margins, shorten delivery times, and enhance product quality.
- Implement strategies to reduce the cost of goods sold by at least 10%, focusing on renegotiating supplier contracts, refining production processes, and optimizing inventory management.
- Aim to increase gross margins by revising pricing strategies and improving operational efficiency.
- Accelerate delivery processes and improve product quality through enhanced supply chain management and the implementation of stringent quality controls and feedback mechanisms.
- Produce a detailed report and presentation that outlines actionable strategies to help Cell Technology Inc. achieve increased profitability and assert market leadership

PROFESSIONAL EXPERIENCE

Camerich Paper PVT Ltd, Ahmedabad, India
2019 - 2022

- Sales Associate:
- Engage with customers to understand their needs and provide expert advice on the paper products suitable for their requirements.
 - Maintain a high level of product knowledge regarding various types of paper and related supplies offered by Camerich Paper PVT Ltd.
 - Process customer transactions efficiently at the sales counter, ensuring accuracy in order fulfillment.
 - Implement sales strategies and promotions to meet or exceed sales targets set by the management.
 - Organize and restock shelves and ensure that the sales floor is tidy and merchandise is displayed attractively.
 - Monitor inventory levels and participate in inventory counts as required.
 - Provide feedback from customers to management regarding product requests or suggestions to improve customer satisfaction.
 - Collaborate with team members to provide excellent customer service and achieve collective sales goals.

CERTIFICATIONS

Establishing Evening Routines to Optimize the Day Ahead	2023
Inventory Management Foundations	2023
Supply Chain Foundations: Analytics	2023