

Suraj Kumar Shrivastava

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Pune, Maharashtra.

CAREER OBJECTIVE

Intend to build a career with leading corporate of Hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential.

PROFESSIONAL EXPERIENCE

TSL Consulting Pvt. Ltd.

Business Development Specialist.

Pune, MH

June, 2017 – Present.

- B2B Business development in sales for Software products of IBM, HP, VMware.
- Explain about solution to the end user as front end representative.
- Approaching decision makers of ITeS verticals, To provide input into developing and modifying systems to meet client needs and develop business specification.
- Collect requirements of the clients and process them to plan budget and configuration of systems required in the organization.
- Understanding of the software technologies and hardware technologies along with in-depth understanding of the networking technologies.
- Helps the clients in buying software and hardware products from the companies with best prices in the industry and guides them in negotiation.

EDUCATION

DELHI INSTITUTE OF TECHNOLOGY AND MANAGEMENT

*Bachelor of Technology in Computer Science Engineering
Graduated with 6.75 CGPA.*

Sonepat, HR

2016

SUNSHINE PREPARATORY HIGH SCHOOL

BIHAR

- *Higher Secondary Examination in science
Passed with 59.4 %*

2012

- *Secondary School Certificate
Passed with 7.40 CGPA*

2010

SKILLS SET

- Microsoft Office Suite (Word, Excel, Outlook, PowerPoint).
- Manual Testing includes testing cases and test plans.
- Programming Language: C & C++.
- Web Technologies: HTML
- SQL.
- Requirement Elicitation & Documentation: ER Diagram, SRS.

PERSONAL SKILLS

- Communication skills.
- Analytical skills & Logical skills
- Creating & editing Proofreading articles for blogs.
- Optimism and Commitment towards my work.

PERSONAL DETAILS

Mother's Name : Mrs. Reena shrivastava.
Father's Name : Mr. Sushil Kumar Shrivastava.
D.O.B. : 2Nd November 1994
Gender : Male
Nationality : Indian
Marital Status : Single
Hobbies : Love to read novels, Blogging & Photography are my keen interests. Love to play Badminton & Table Tennis.
Languages Known : English, Hindi.

DECLARATION

I hereby declare that the above mentioned information is true and correct to my best knowledge and belief. I hope you will find my candidature in line with the requirements.

SURAJ KUMAR SHRIVASTAVA

