

E-Commerce Project



BY MEHDI SASSI

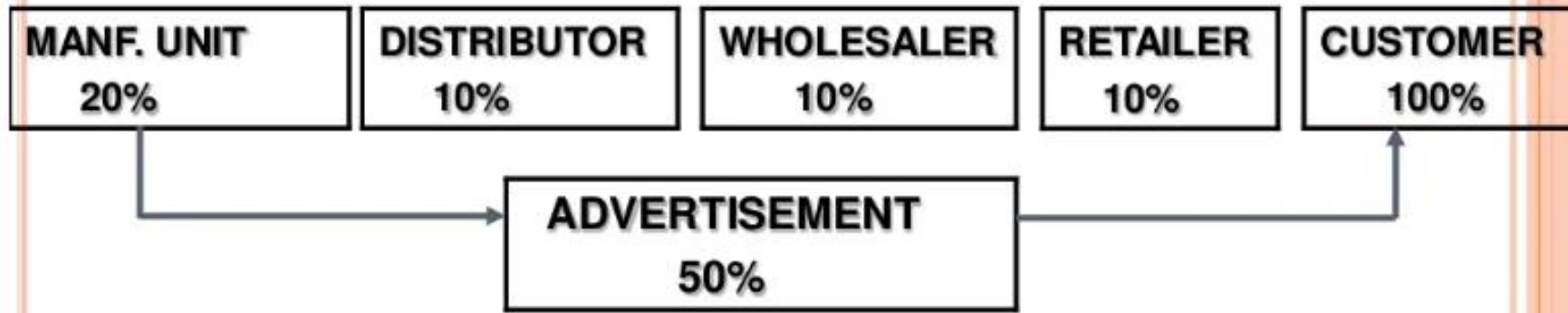
What is Commerce ?

- ▶ According to Dictionnary.com, Commerce is a division of trade or production which deals with the exchange of goods or services from producer to final consumer.
- ▶ It comprises the trading of something of economic value such as goods, services, information, or money between two or more entities.

What is E-Commerce ?

- ▶ Commonly known as Electronic Marketing.
- ▶ "It consist of buying and selling goods and services over an electronic systems such as the internet and other computer networks".
- ▶ "E-Commerce is the purchasing, selling and exchanging goods and services over computer networks (internet) throught which transaction or terms of sale are performed electronically.

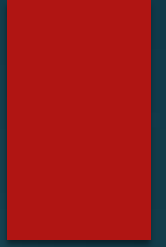
TRADITIONAL BUSINESS



DIRECT SELLING



Why we use E-Commerce ?



- ▶ Low Entry Cost
- ▶ Reduces Transaction Costs
- ▶ Access To The Global Market
- ▶ Secure Market Share

The Process of E-Commerce

- ▶ A consumer uses a web browser to connect to the home page of a merchant's web site on the internet.
- ▶ The consumer browses the catalog of products featured on the site and select items to purchase. The selected items are placed in the electronic equivalent of a shopping cart.
- ▶ When the consumer is ready to complete the purchase of selected items, he provides a bill-to and ship-to address for purchase and delivery.

The Process of E-Commerce

- ▶ When the merchant's web server receives this information, it computes the total cost of the order (including tax, shipping and handling charges, then displays the total to the consumer.
- ▶ The consumer can now provide payment information, such as a credit card number, and then submit the order.

The Process of E-Commerce

- ▶ When the credit card is validated and the order is completed at the Commerce Server site, the merchant's site displays a receipt confirming the customer's purchase.
- ▶ The Commerce Server site then forwards the order to a Processing Network for payment processing and fulfillment.

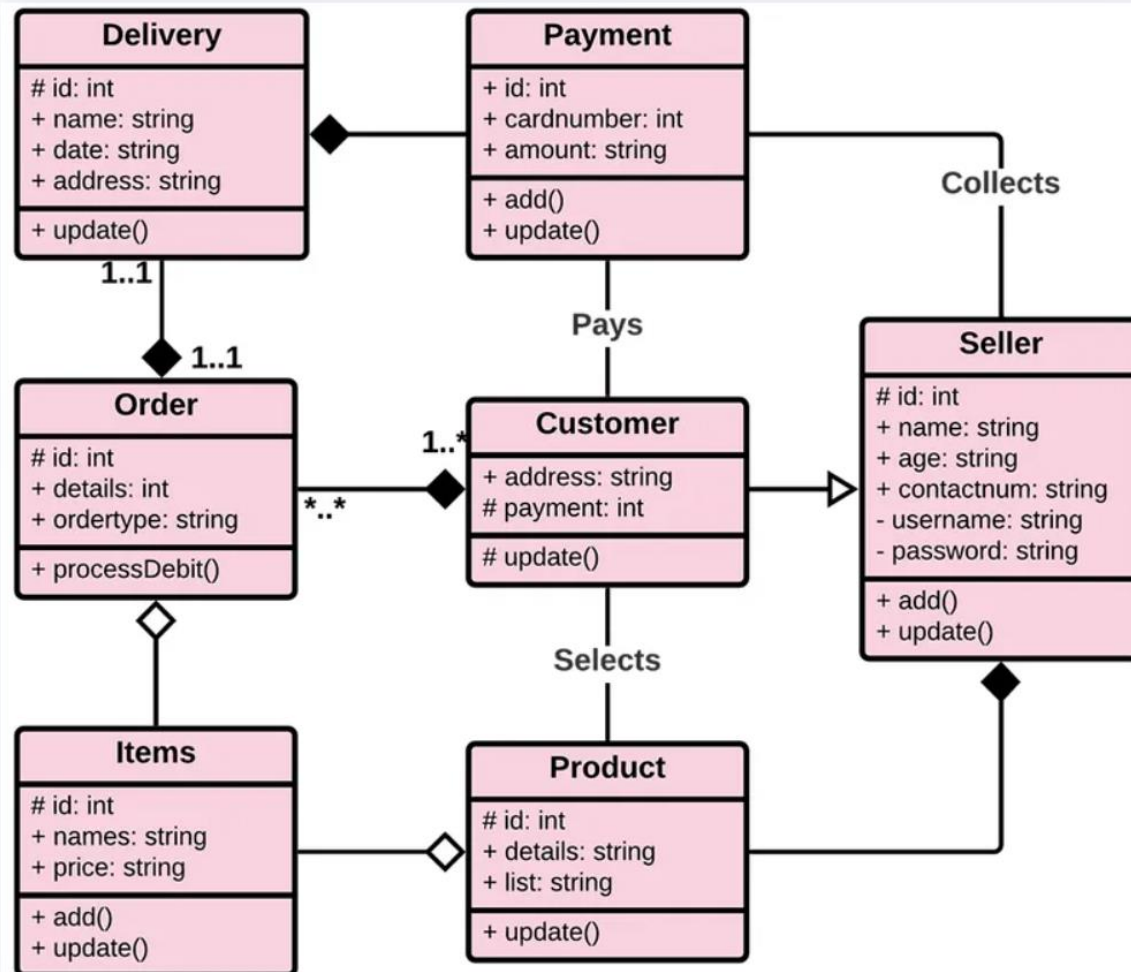
Advantages of E-Commerce

- ▶ No checkout queues
- ▶ Reduces prices
- ▶ You can shop anywhere in the world
- ▶ Easy access 24 hours a day
- ▶ Wide selection to cater for all consumers

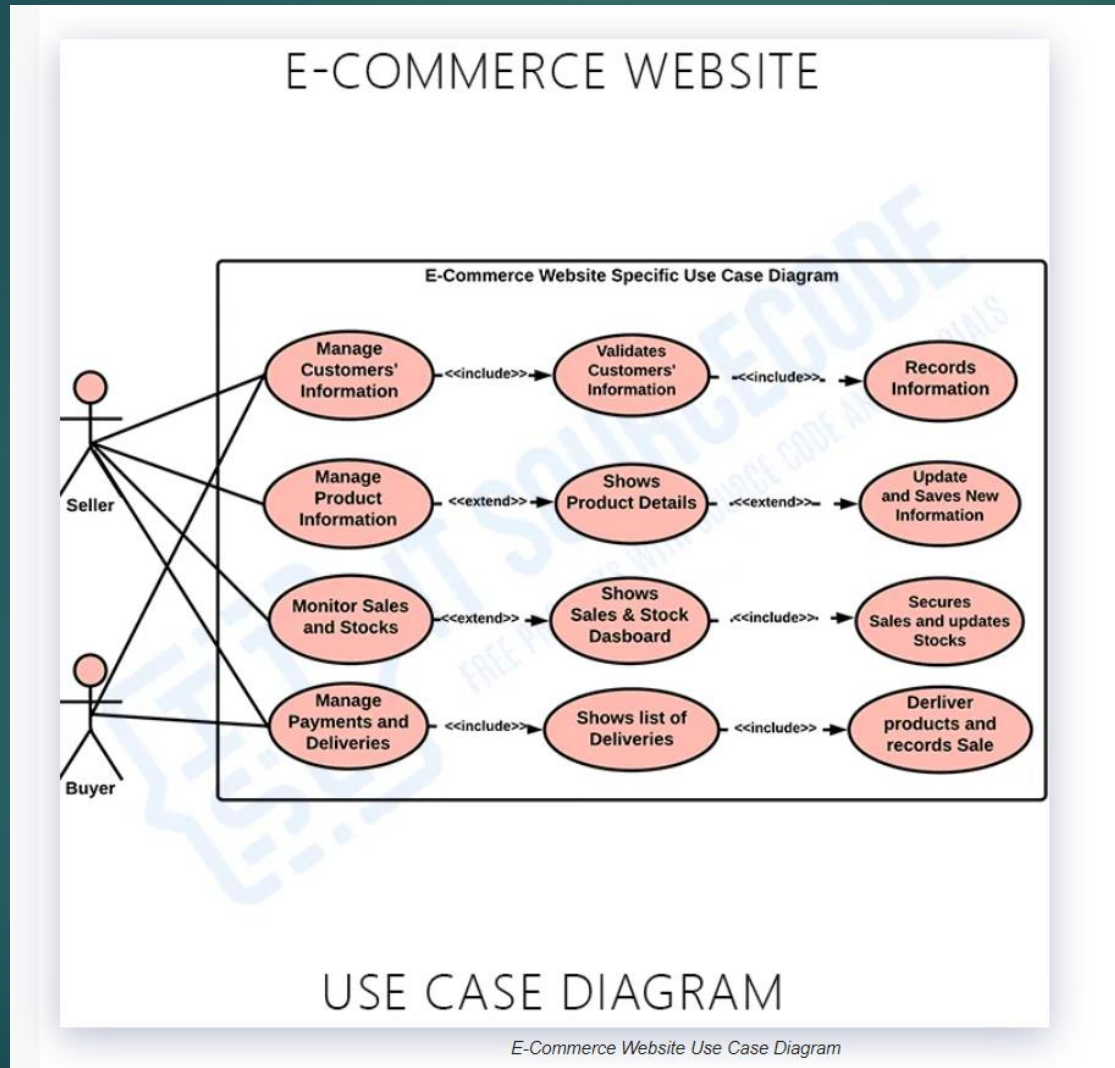
Disadvantages of E-Commerce

- ▶ Unable to examine products personally
- ▶ Not everyone is connected to Internet
- ▶ Possibility of credit card number theft
- ▶ On average, only 1/9th of stock is available

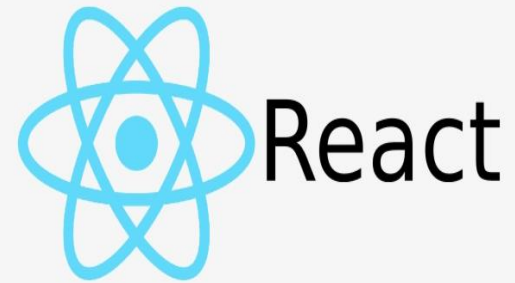
Conception : Class Diagram



Conception : Use Case



Development Environment



Thank you

