

GM% by Quarters (sub\_zone)

FY year		2019				All values are in USD	
GM% Sub zone	quarter						
	Q1	Q2	Q3	Q4			
ANZ		42.98%		42.20%		42.6%	42.5%
India		42.54%		42.25%		42.0%	42.5%
NA		35.15%		35.42%		35.4%	35.7%
NE		36.59%		37.01%		36.5%	36.6%
ROA		44.51%		44.35%		44.0%	44.5%
SE		44.52%		44.05%		44.0%	44.2%

FY year		2020				All values are in USD	
GM%	Sub zone	quarter	Q1	Q2	Q3	Q4	
	ANZ		43.34%	43.04%	42.8%	41.8%	
	India		32.35%	32.13%	32.4%	32.0%	
	NA		39.87%	40.06%	39.1%	39.7%	
	NE		37.65%	37.84%	38.5%	37.7%	
	ROA		38.41%	38.29%	38.8%	37.7%	
	SE		38.46%	37.28%	38.2%	37.8%	

FY year		2021				All values are in USD	
GM% Customer	quarter						
	Q1	Q2		Q3		Q4	
	ANZ	39.0%	37.8%	38.3%	38.0%		
	India	32.3%	31.8%	31.9%	32.0%		
	NA	37.1%	37.4%	37.5%	37.4%		
	NE	37.9%	38.7%	38.2%	38.3%		
	ROA	38.5%	38.4%	38.1%	38.1%		
	SE	38.6%	38.3%	38.6%	38.5%		