

# The Art of Quiet Influence

- by Jocelyn Davis

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“The teacher, if indeed wise, does not bid you to enter the house of his wisdom, but leads you to the threshold of your own mind ”

loc 134-136 | Friday, August 19, 2022 2:59:23 PM

“influence is the art of getting things done without coercion ”

loc 144-144 | Friday, August 19, 2022 2:59:59 PM

“Influence is strength without force, requiring neither title nor resources. ”

loc 147-147 | Friday, August 19, 2022 3:02:32 PM

“Authority isn’t the same as power. Power is the might (the ability to make things happen), whereas authority is the right (to rule or lead) ”

loc 180-181 | Saturday, August 27, 2022 8:10:23 AM