

MARKETING WITH IMPACT

Your Single Source for the Knowledge and Tools You Can Use

Week of March 17, 2014

CAMPAIGNS AND PROMOTIONS

ExecuStay Book Online Bonus Promotion - Results are In!

Our ExecuStay Book Online Bonus promotion launched on January 1st and offers travelers 5,000 Marriott Rewards bonus points when they book ExecuStay online using the "Check Rates & Availability" button.

From January 1st through February 28th, we have received 39 total reservations that qualify for an ExecuStay Book Online Bonus. These reservations total 2,017 room nights and \$253,537 in revenue. The reservations span over nine markets including Albany, Chicago, Columbus, Kansas City, LA, NYC, No. VA, Richmond and Seattle.

To learn about the promotion, visit ExecuStay.com/Book Online Bonus. To pull the promotion through in your participating market, use the ExecuStay Book Online Bonus. Go to Brand On Demand > ExecuStay > Create > Horizontal Flyers > Book Online Bonus.

If you have questions please contact Lisa Reich.



If you have any questions regarding Brand on Demand, LiveWire or other general marketing inquiries, please reach out to the Marketing Team at <u>ExecuStayMarketing@oakwood.com</u>.

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