# AMES HOUSE PRICES PREDICTIONS MACHINE LEARNING PROJECT

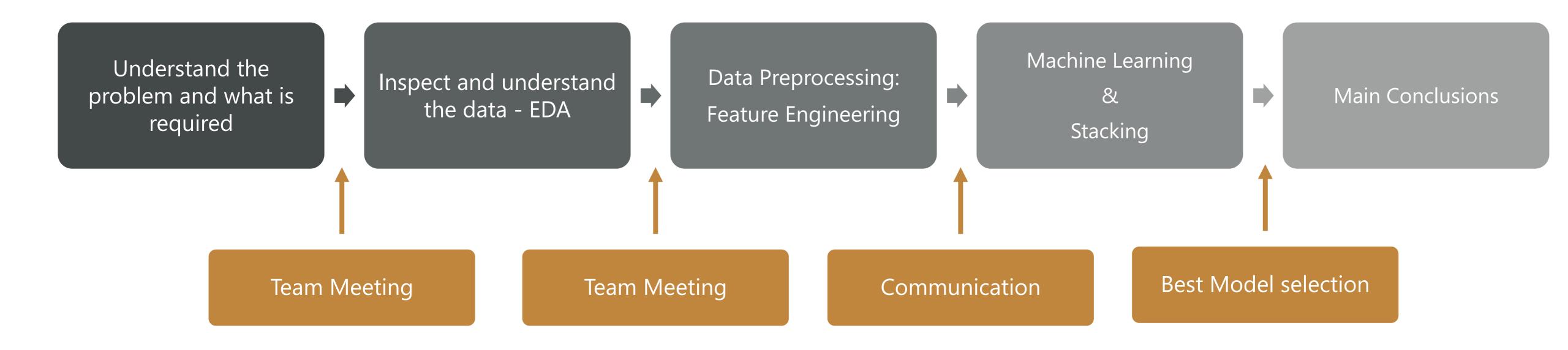
ALEX ROMERO
AUNGSHUMAN ZAMAN
NACHO MORENO
MELANIE UHDE

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## 1- WORKFLOW

#### A TEAM EFFORT ON SEPARATE TRACKS



## 2- EXPLORATORY DATA ANALYSIS

#### EDA MAIN FINDINGS

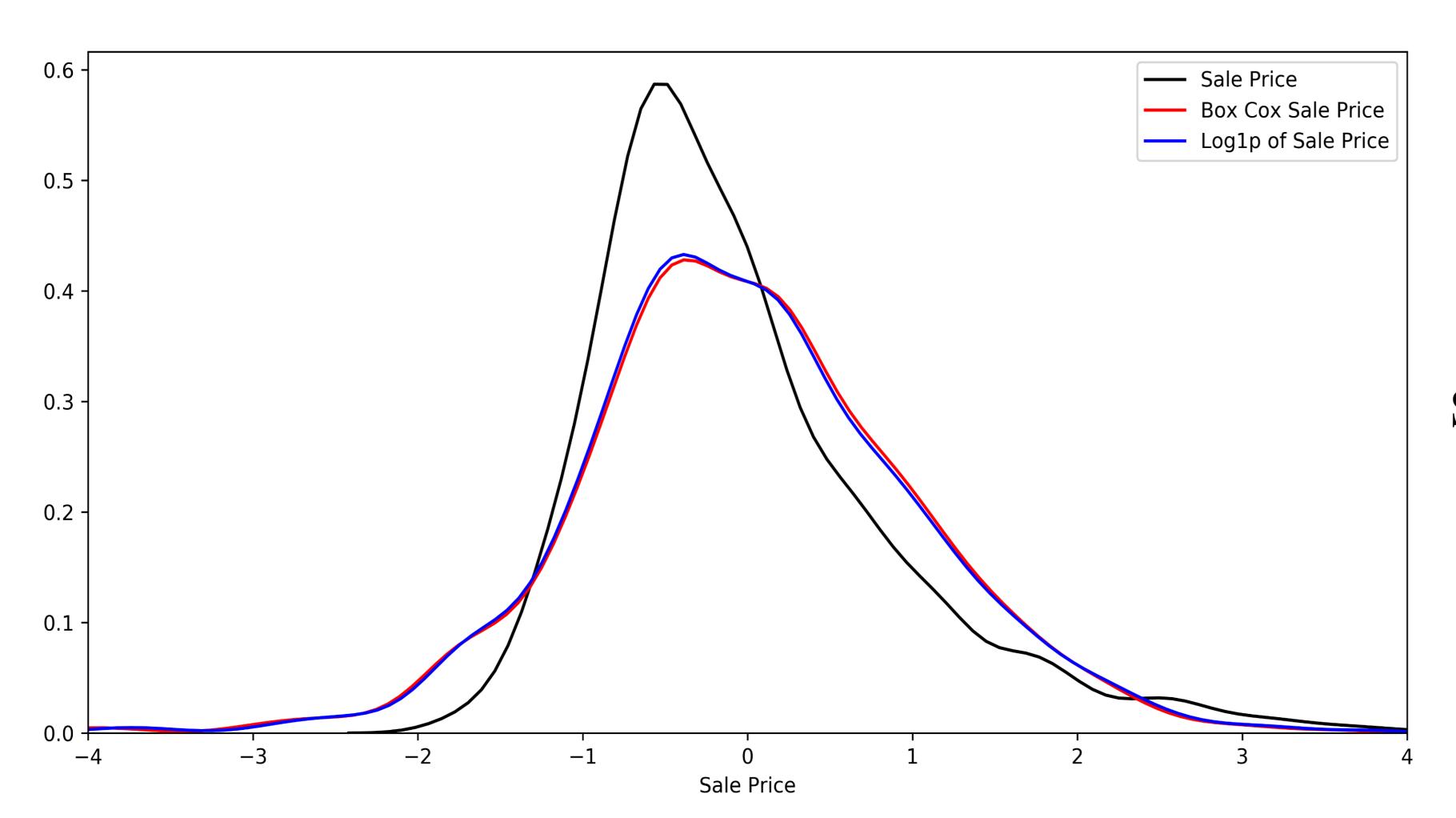
- Highly skewed Sale Price data as well as other variables
- Collinearity between variables which are similar: Garage features, Basement, Bath and Porch.
- There seem to be few important variables correlated to Sale Price: OverAllQual, Sf of living area and Garage cars/area. We will pay special attention to these variables during feature engineering.
- We identify many columns with NULL values as well categorical features that will need to be imputed.

#### SALE PRICES SKEWNESS

Sale Price (original) = 1.88

Box Cox = -0.-008

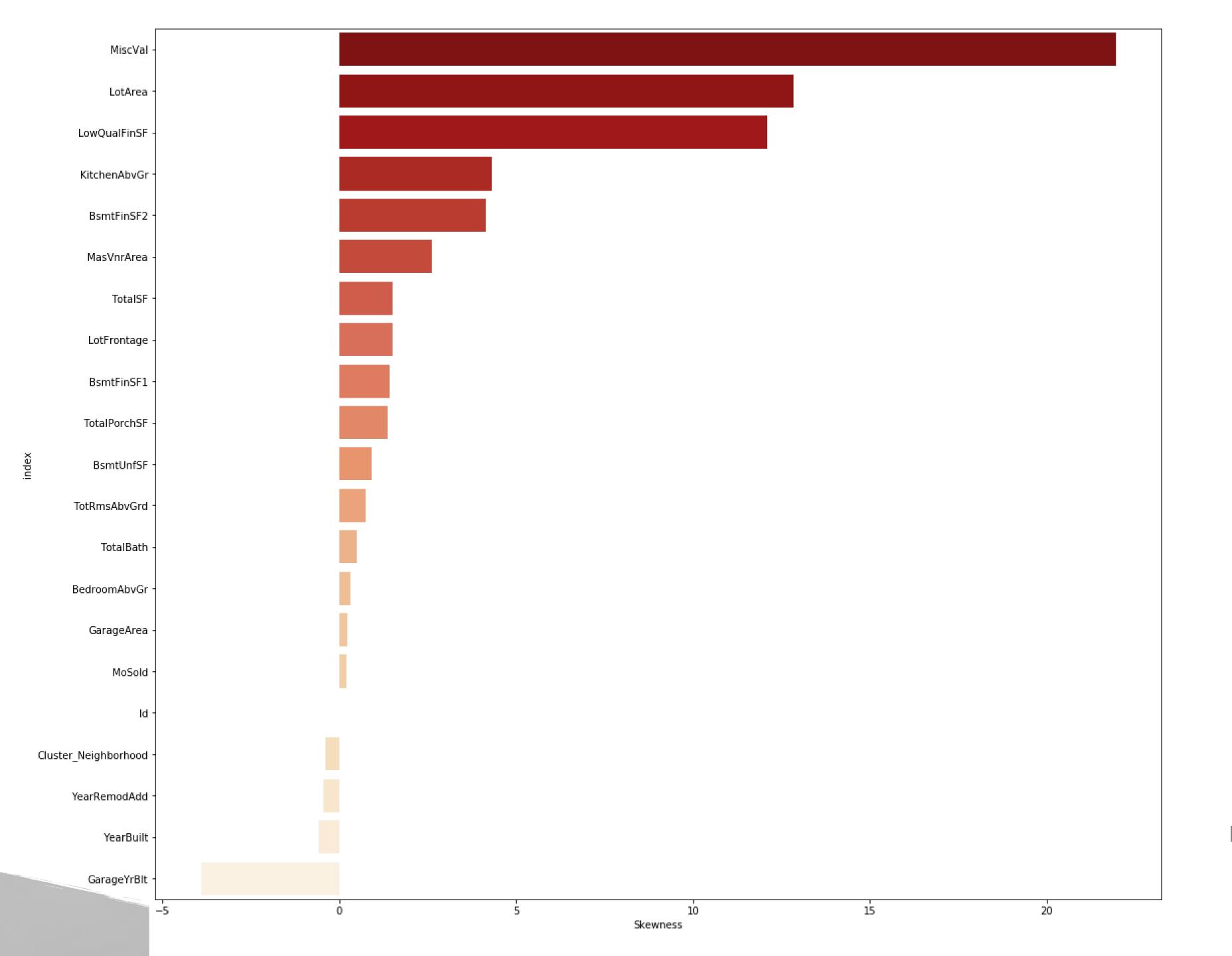
Log1p = 0.12



## SALE PRICES DATA

#### DATA TRANSFORMATION

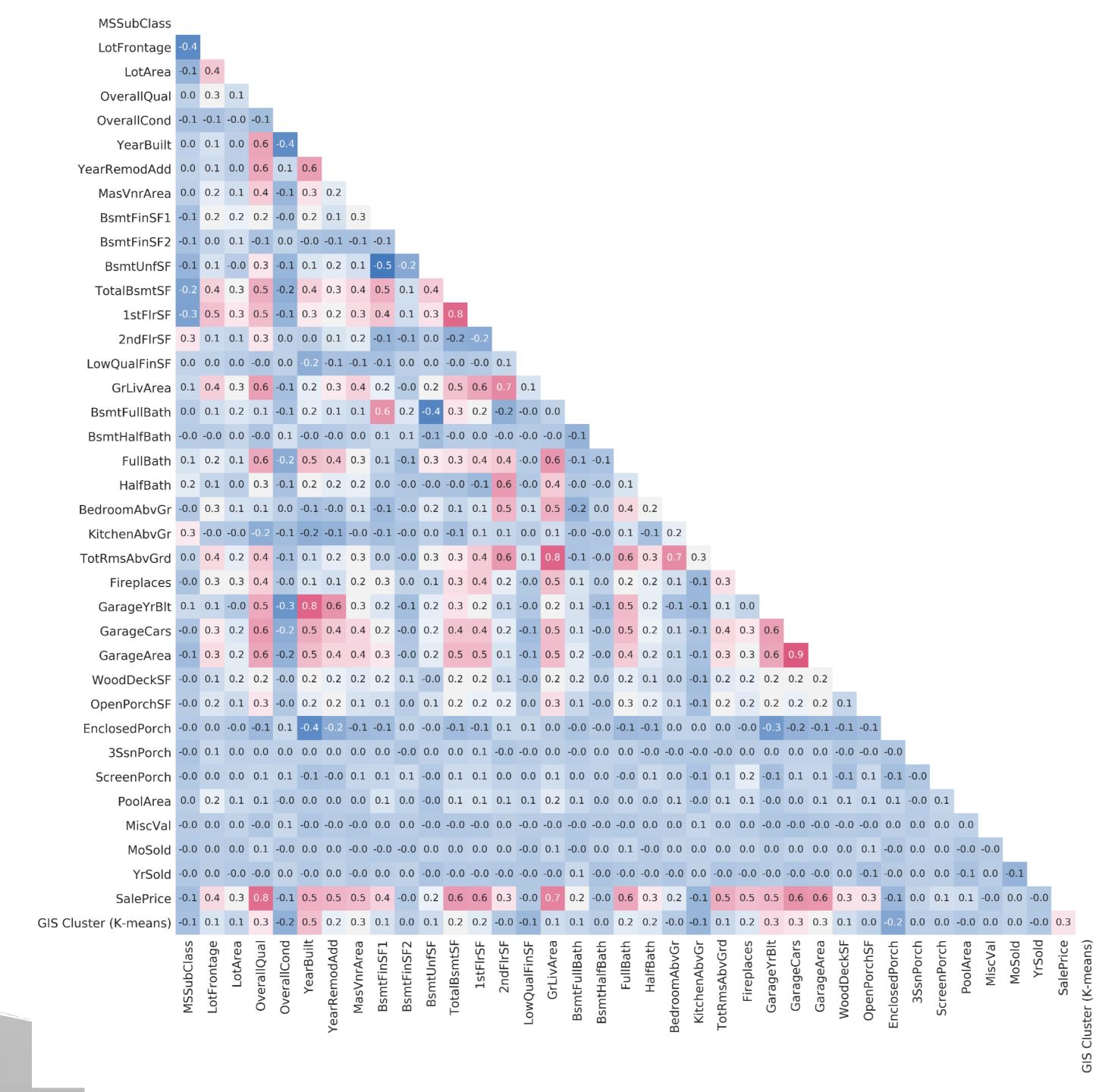
Due to the highly skewed distribution of the Sale Prices data we explored different ways to normalize the data so it can be used in linear models. As the graph shows both Box Cox and Log1p transformation gave very similar results.



## SKEWNESS

#### DATA TRANSFORMATION

We also identify many variables that present high skew. We will transform these for linear models.

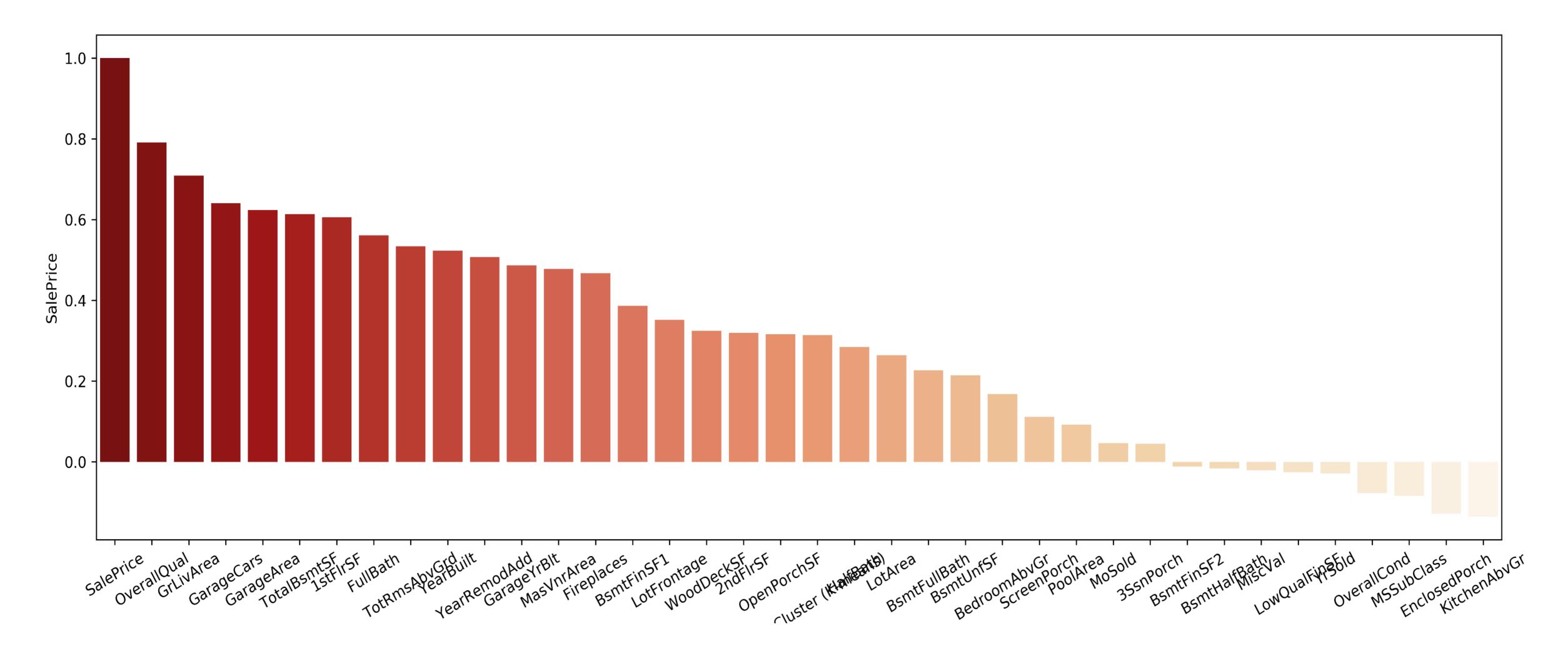


## CORRELATION MATRIX

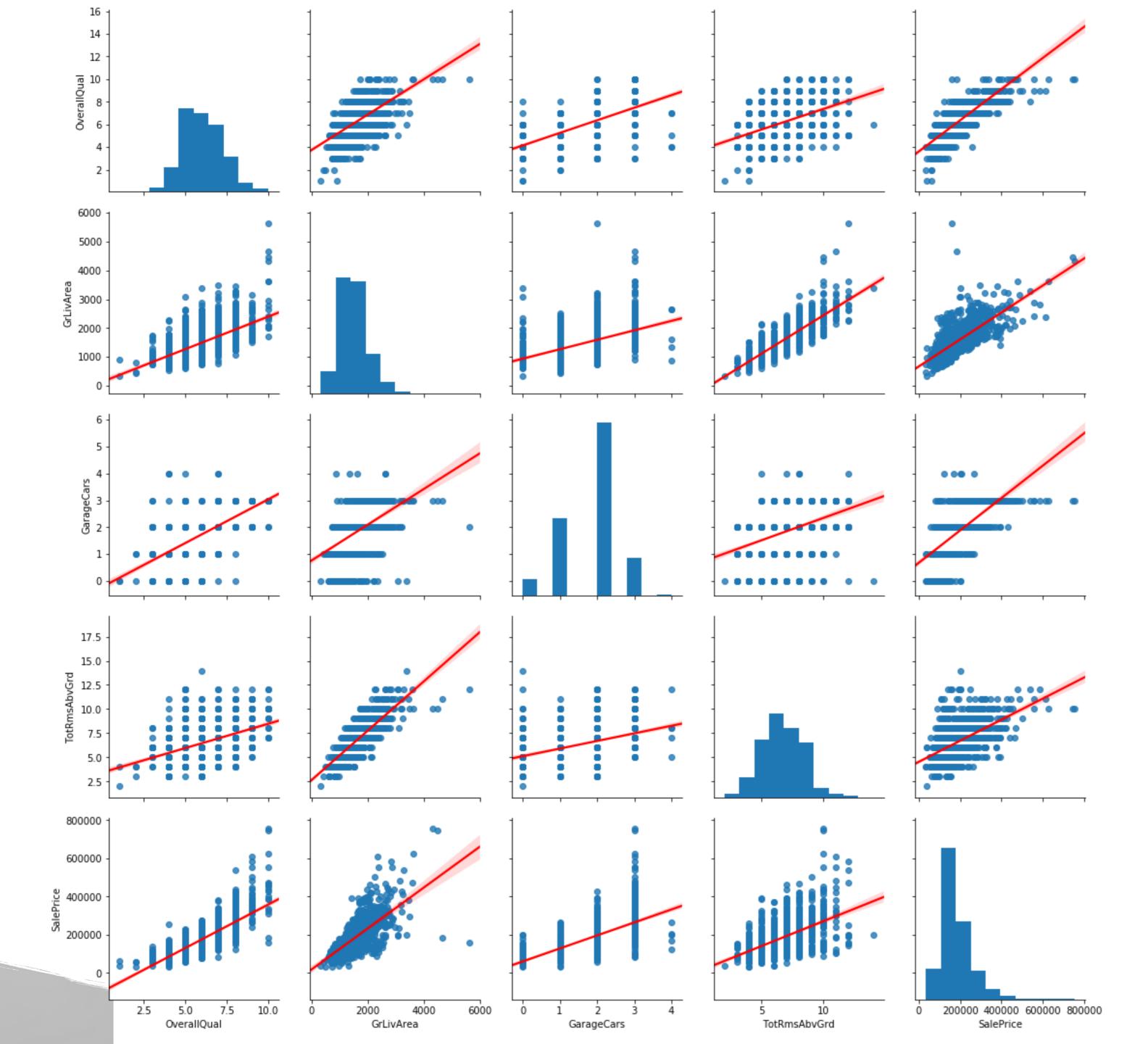
#### COLLINEARITY

The correlation matrix helped us to identify feature that were highly correlated like all feature related to SF, Garage, Porch and Basement. This insight will help us during the feature engineering to attempt to put together some of those.

## SALE PRICES CORRELATION



The barplot clearly shows how few variables are highly correlated with the Sale Price, among them OverAll Quality and GrLiving Area.



## MAIN CORRELATED FEATURES

#### MAIN FINDINGS

If we take a closer look to the main correlated variables we see as many of them have a skewed distribution (barcharts). We also identify some outliers that will need to be assessed.

## 3 - MISSING VALUES & FEATURE ENGINEERING

#### Goals:

- Remove features that we don't what to use in the model, just based on the number of missing values or data leakage
- Transform features into the proper format (numerical to categorical, scaling numerical, filling in missing values, etc.)
- Create new features by combining other features

#### Blmngtn CLUSTER\_ID NridgHt CR R38 NoRidge ... Veenker NAmes 135 SawyerW Sawyeriost BrkSide OldTown 135 ClearCr Ames **IDOTRR** LINCOLNE dwards W LINCOLN WAY Home Park SWISU CollgCr Blueste US 30 250TH S

	Average Household Income	Median Age	Median Household Income	Neighborhood	Per Capita Income	Food Stores (SIC54)	Eating & Drinking (SIC58)	Hotel/Lodging (SIC70)	Dominant Tapestry LifeMode Group Code	Dominant Tapestry LifeMode Group Name	Total Population
0	107120	45.0	73234	Timber	54059	1	1	1	5	GenXurban	1841
1	77663	28.3	53564	Veenker	34486	0	4	0	2	Upscale Avenues	3923
2	98860	40.0	75050	StoneBr	42476	2	5	0	4	Family Landscapes	3323

## DATA ENRICHMENT

#### DEMOGRAPHICS

Given the lack of actual location of each of the properties we added extra information to each neighborhood and clustered them in order to get a better insight on each of them and find out if this had a relation with the sale price.

Using ArcPy we were able to enrich each of the neighborhoods with the demographic then we use the Multivariate Clustering tool (K-Means) to group the neighborhoods in 5 groups information.

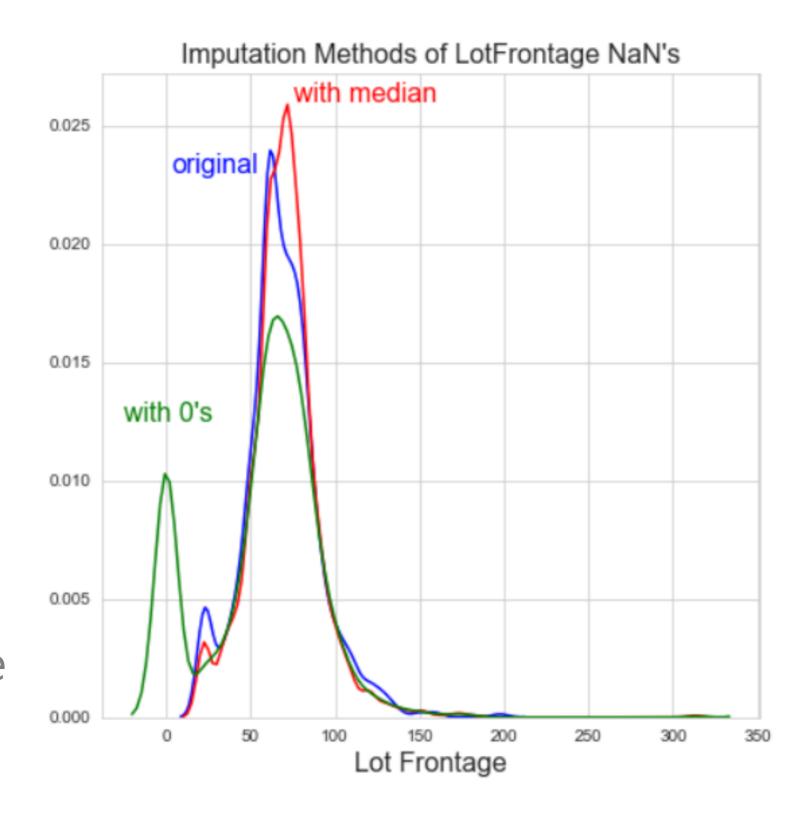
This feature enrichment though didn't have a great impact on our models.

## MISSING VALUES

Some features have over 80% of values being missing.

	Missing Ratio
PoolQC	99.725180
MiscFeature	96.427345
Alley	93.198214
Fence	80.419100
FireplaceQu	48.746135
LotFrontage	16.660941

- o In the case of PoolQC, NaN is when PoolArea is 0, or there is no pool.
  - Other variables have a similar "missingness" relationship, e.g. Garage-related columns.

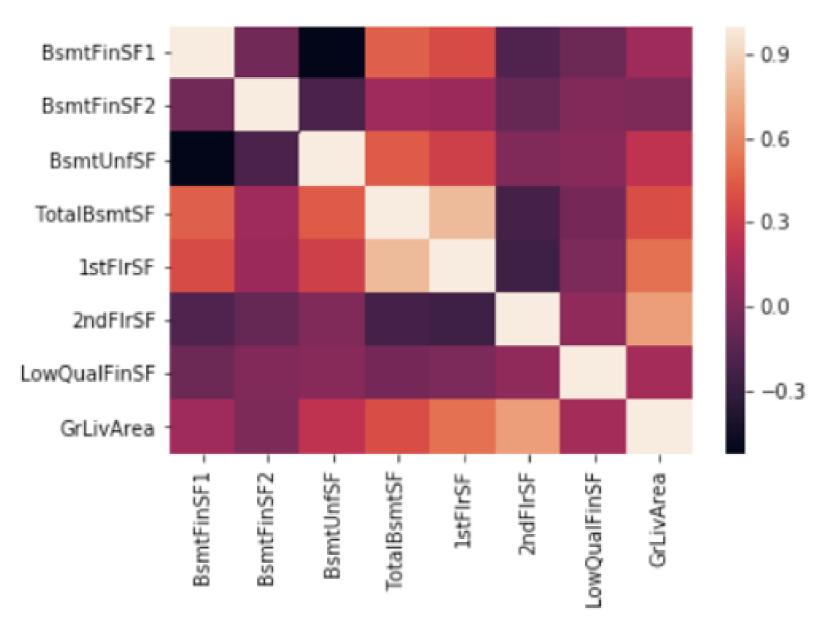


O Some features do not truly deserve a O. In the case of LotFrontage, for example, we can impute with median of SalePrice per Neighborhood.

## FEATURE ENGINEERING

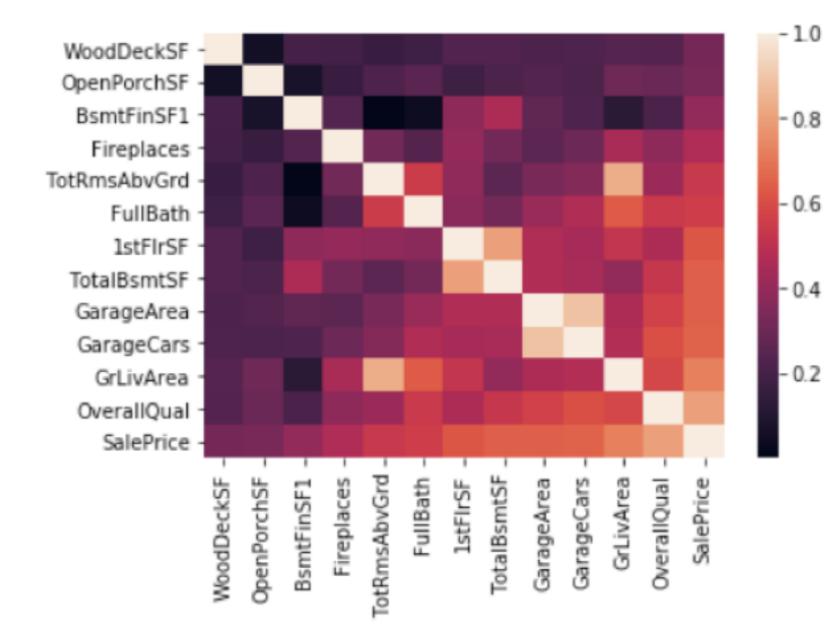
 How can we avoid multicollinearity? Some features can be explained by others and aid in creating new features and dropping some.

### **Square Footage Features**



TotalBsmtSF	Add Pinks	BsmtUnfSF	BsmtFinSF2	BsmtFinSF1
882	882	270	144	468
1329	1329	406	0	923
928	928	137	0	791
926	926	324	0	602
1280	1280	1017	0	263
763	763	763	0	0
1168	1168	233	0	935
789	789	789	0	0
1300	1300	663	0	637
882	882	0	78	804

#### **Features with > 0.3 Correlations with Target**



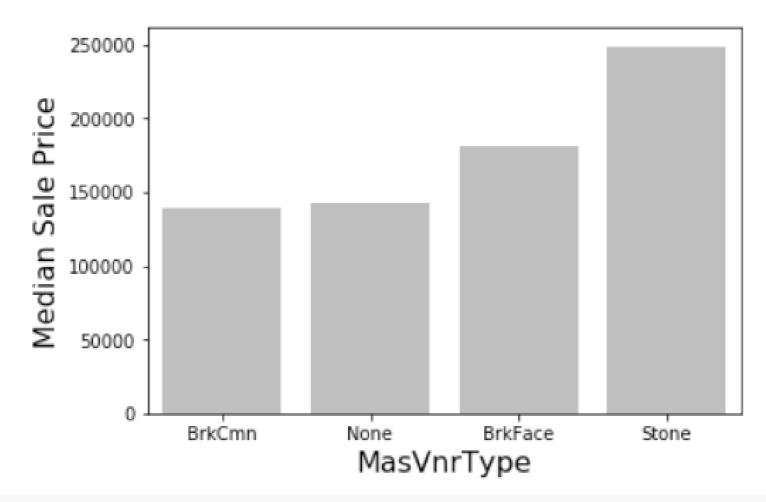
GrLivArea and TotRmsAbvGrd GarageArea and GarageCars

Because these are continuous variables and are strongly correlated, we drop TotRmsAbvGrd and GarageCars to avoid nuance.

## FEATURE SELECTION (ENCODING/FACTORIZE)

- There are many variables that describe the quality or condition of a particular feature
  - Examples: BasementQC, PoolQC, GarageCond these are ordinal and can be encoded.

• Some features have multiple categories as values. While encoding, we can check if there are possible groupings of redundant categories.



After imputing missing values with mode

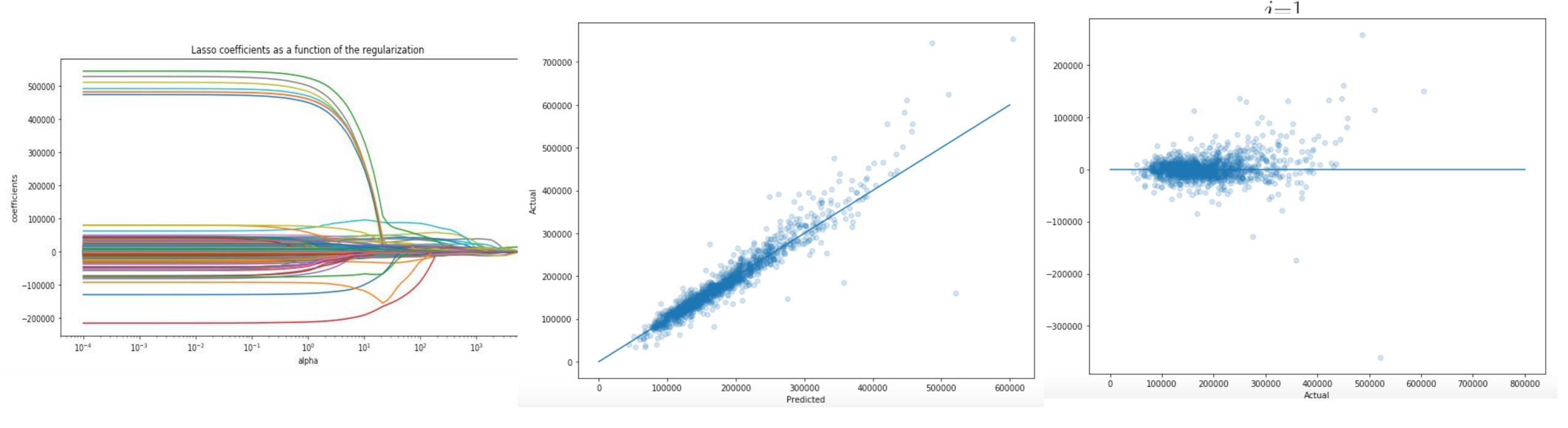
```
all_data["MasVnrType"] = all_data['MasVnrType'].map({'BrkCmn':1, 'None':1, 'BrkFace':2, 'Stone':3})
```

## MODELING: LINEAR REGRESSION

- Now that we have a clean dataset with desired features, we can start modeling.
- The first models tried were Regularized linear models: Ridge, Lasso, Elastic net
- Lasso regression was very useful in trimming down the number of feature  $RSS + \lambda \sum |\beta|$

Tuning parameter

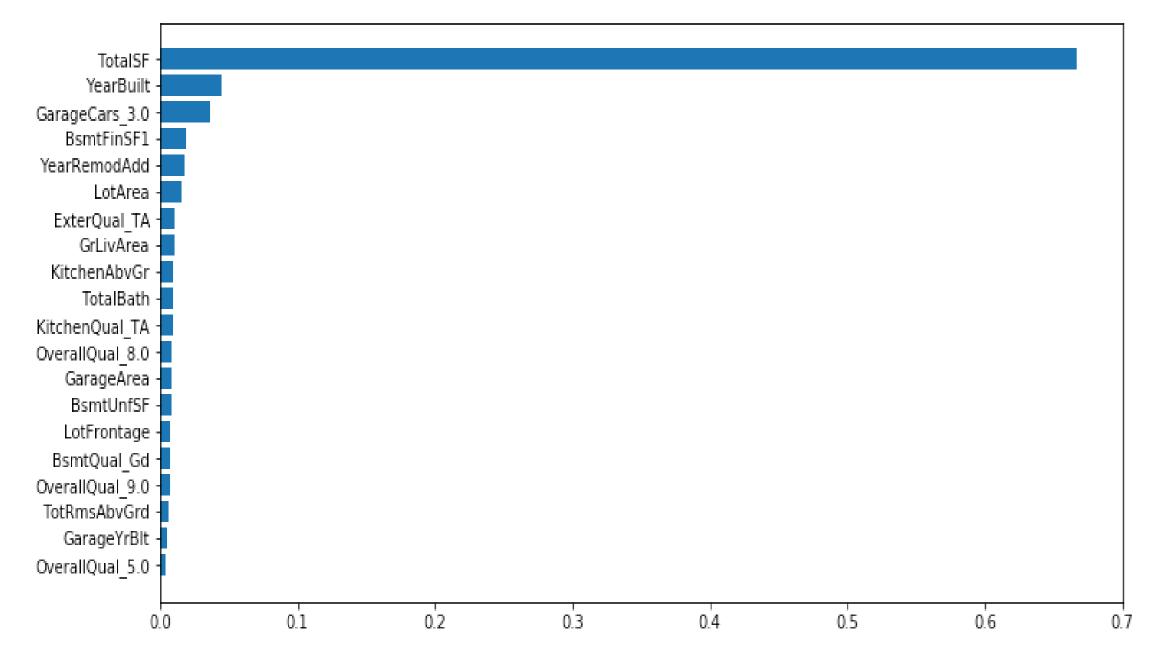
Alpha in scikit learn



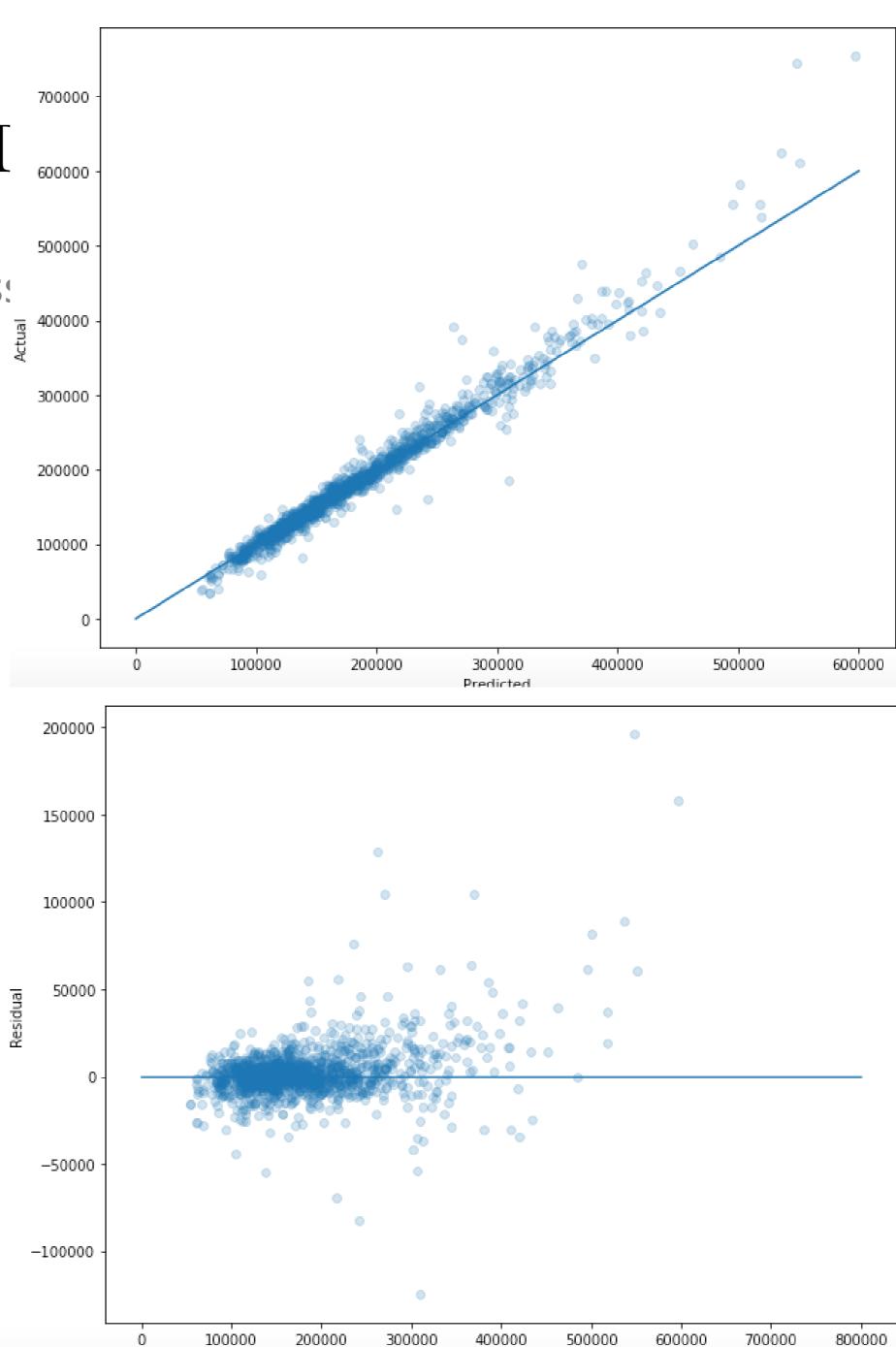
- Using Box-Cox transformation for "SalePrice" improves quality of linear fit.
- Employed 5-fold cross-validation to find the best value of hyperparameter alpha.

## MODELING: RANDOM FOREST

- Random Forest provides a list of features important for regress
- Most important ones are: TotalSF, YearBuilt, GarageCars



- Employed grid search to tune hyperparameters: n\_estimators = 25, min\_sample\_leaf = 2, min\_samples\_split
   =6
- Random Forest scores were not quite as good as results from linear regression



## THE FINAL BOOST

- ☐ Gradient Boost
- ☐ XGBoost:
  - Regularized boosting
  - ☐ Splits up to max\_depth before pruning backwards
  - ☐ Allows cv at each iteration
- ☐ Light GBM:
  - ☐ Faster and lower memory usage
  - complex trees by following leaf wise split approach

## STACKING

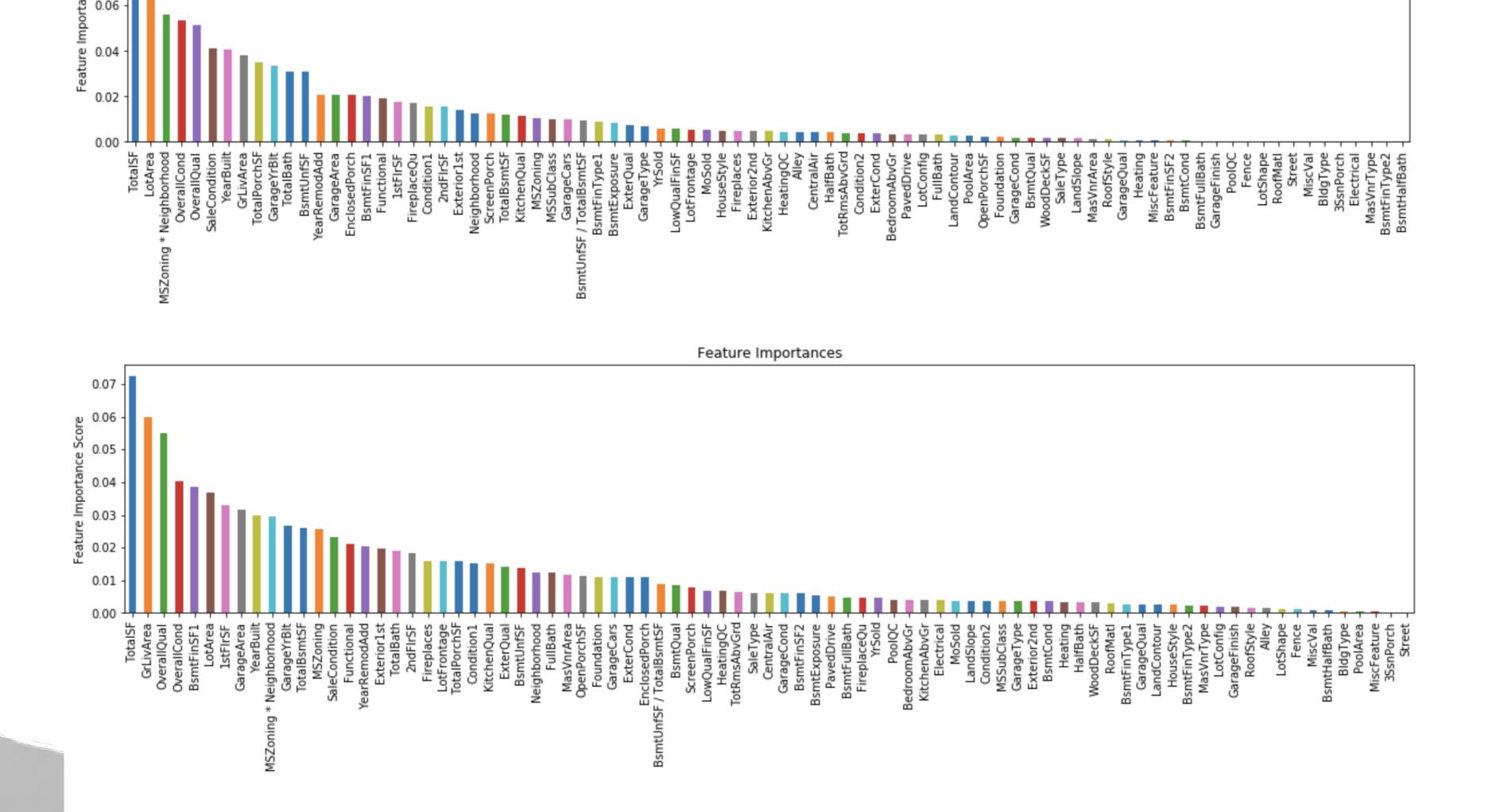
- Gradient Boost
- XGBoost
- Light GBM

## THE FINAL BOOST

- ☐ relatively **high learning rate** (started with default of 0.1)
- ☐ Determined **optimum number of trees for this learning rate** (that also allows the system to run fairly fast)
- ☐ Tune tree-specific parameters for decided learning rate and number of trees
- ☐ Lower the learning rate and increase the estimators proportionally to get more robust models

- Gradient Boost
- XGBoost
- Light GBoost

## THE FINAL BOOST



Feature Importances

GradientBoost before tuning

GradientBoost after tuning

## AMES HOUSE PRICES PREDICTIONS

TEAM INTERGREAT

HOUSE