LEAN CANVAS — one page says it all!

UNIQUE VALUE PROBLEM SOLUTION CUSTOMER UNIQUE PROPOSITION Personal Safety SEGMENTS SOS Alert System ADVANTAGE Risks **Single Compelling** Live Video/Audio Urban women. **Integrated Real-**Inadequate Message Streaming students, and working **Time Feature** Real-Time **Elevator Pitch** professionals aged 18-Help 35. 3 Lack of Awareness **CHANELS KEY METRICS ALTERNATIVES** User engagement Path to customers EARLY **Emergency** metrics, such as **ADOPTERS Calling and** daily active users **Texting** Travel alone women 1 1 2 **COST STRUCTURE REVENUE STREAMS Development cost Hosting costs** 5