

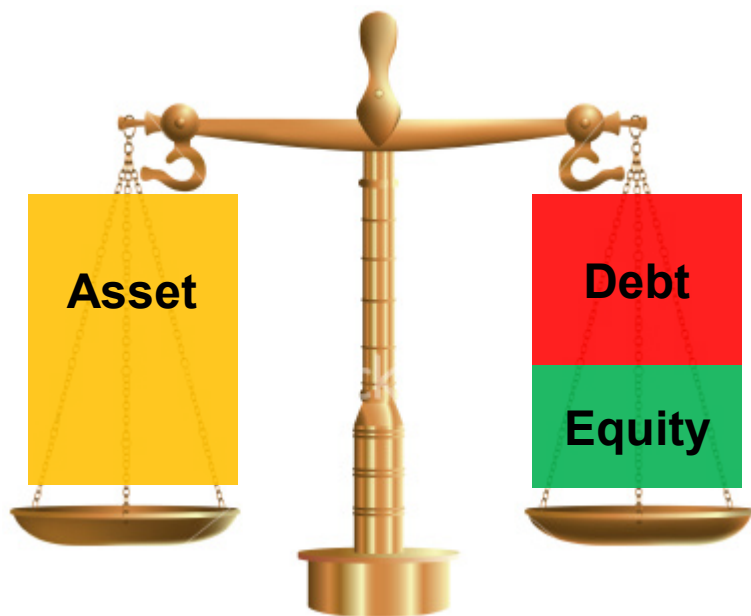


# FIN2010 Financial Management

## Lecture 6: Bond Pricing



# Review—Capital Markets



- Equity Financing:
  - Venture capital
  - Private equity
  - IPO
    - Costs: gross spread, underpricing
  - SEO
- Debt Financing:
  - Private debt
  - Public debt (bond)
    - Credit rating



# Agenda

- What is asset valuation
- Bond terminologies
- Bond value
- Bond yield
- Determinants of value and yield

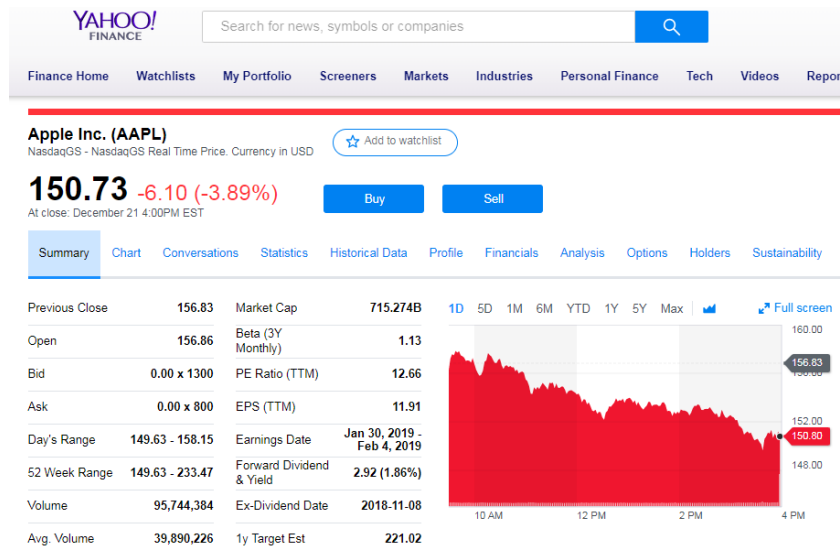


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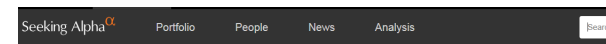
# Asset Valuation- What is Value?



Market value = \$150.73 per share on 12/21/2018

An analyst on Seeking Alpha believe that **fair value** should be \$260.

There are a thousand Hamlets in a thousand people's eyes.



Long Ideas | Tech | Editors' Picks

## Why Apple's Stock Is Worth \$260

Oct 16, 2018 9:19 AM ET | About: Apple Inc. (AAPL)  
This article is exclusive for subscribers.



**MangoTree Analysis**  
Longshort equity, tech, chipmakers, social networking

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### Summary

- Initiating coverage on Apple, with a \$260 price target and a buy rating.
- Until we get a negative catalyst, iPhone unit shipments, average selling prices, and gross margins will continue to expand leading us to higher iPhone revenues.
- iPad and Mac should remain strong, though I do expect Mac revenues to have a CAGR of -3.6% for the next five years.
- If you believe that Apple has high growth in any of its business segments, I believe that these segments would be their Services & Other segments, that are looking at double digit revenue growth rates.

### CONSOLIDATED BALANCE SHEETS

(In millions, except number of shares which are reflected in thousands and par value)

#### Shareholders' equity:

Common stock and additional paid-in capital, \$0.00001 par value: 12,600,000 shares authorized: **4,754,986** and 5,126,201 shares issued and outstanding, respectively 40,201

Retained earnings 70,400

Accumulated other comprehensive income/(loss) (3,454)

**Total shareholders' equity 107,147**

Total liabilities and shareholders' equity \$ 365,725

**Book value = 107,147,000,000 / 4,754,986,000 = \$22.53 per share**

Note: shareholders' equity is in \$millions, and number of shares are in thousands according to the balance sheet

Source: [https://s22.q4cdn.com/396847794/files/doc\\_financials/quarterly/2018/Q4/10-K-2018-\(As-Filed\).pdf](https://s22.q4cdn.com/396847794/files/doc_financials/quarterly/2018/Q4/10-K-2018-(As-Filed).pdf)



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FIN2010 Lecture 6

# Asset Valuation – Why?

- Asset valuation: the process of determining fair price/value
  - Alternative terms for fair value: fair price/value, fundamental price/value, intrinsic price/value...
- Important decision rules
  - Buyers:
    - Market price  $\leq$  fair value: buy
    - Market price  $>$  fair value: not buy
  - Seller:
    - Market price  $\geq$  fair value: sell
    - Market price  $<$  fair value: not sell



# Fair Value and Market Value

- Economics 101:
  - Fair valuation → supply and demand → market price
- How do supply and demand determine prices in an exchange where there is no face-to-face interaction among buyers and sellers?
  - Watch the video of Lecture 13 – Microstructure of the Financial Market



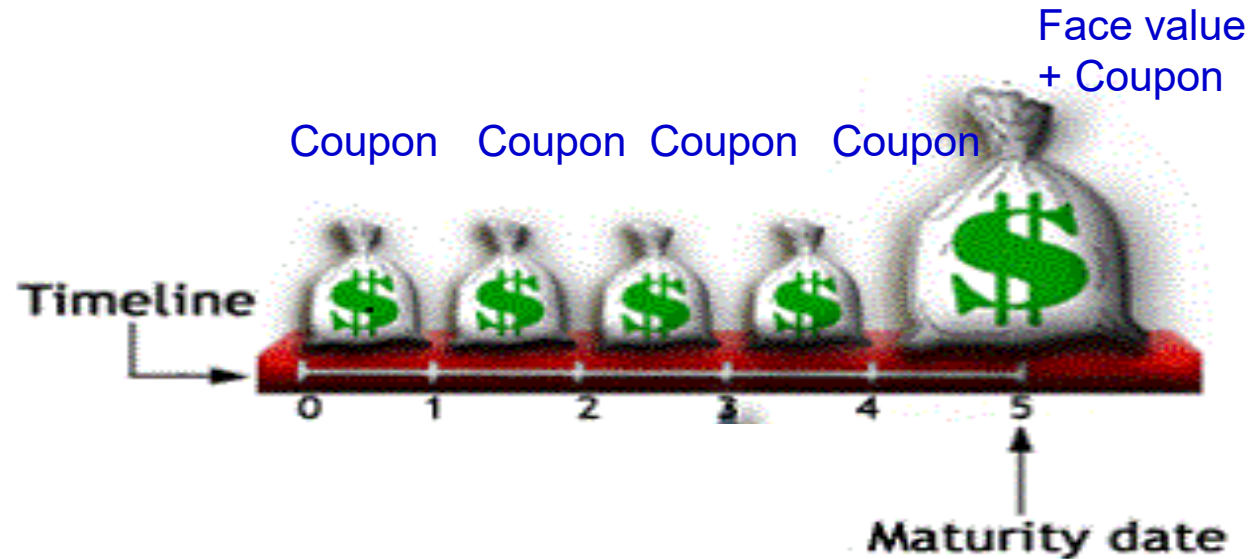
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- What is asset valuation
- **Bond terminologies**
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- Determinants of value and yield





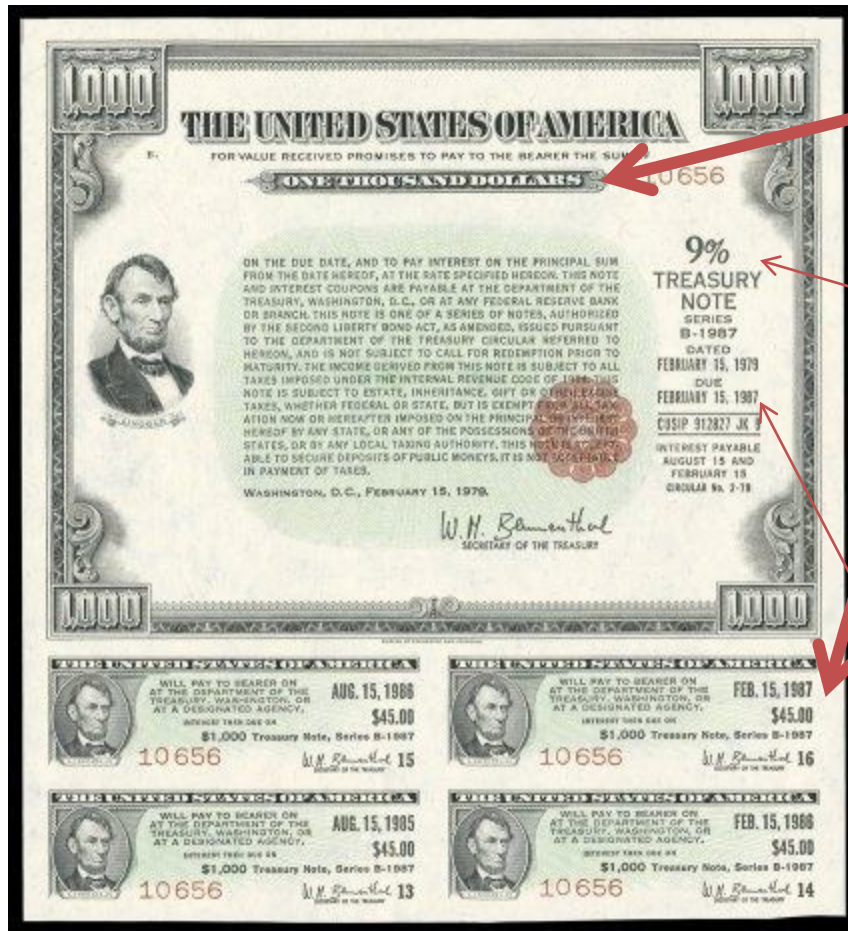
# What is Bond?



- Publicly traded debt is also called **bond**
- Depending on who the issuer is, bond can be classified as corporate bond (firms), treasury bond (central government), municipal bond (local government)



# Bond Features



**Face Value/Par Amount:** amount to be repaid as principle

- Note: usually face value  $\neq$  amount the borrower raised, or amount the investor paid

**Coupon:** interim interest payments, stated in APR

- Coupon rate = Coupon/Par value
- For instance, if a bond with par value of \$1,000 pays \$90 in interest each year, we say that \$90 is the coupon and 9% ( $\$90/\$1000$ ) is the coupon rate. If the bond makes semiannual payments, there would be a \$45 interest payment every 6 months.

**Coupon Frequency:** how often coupons are paid (semiannual 99% of the times)

**Maturity:** date that principle is paid back



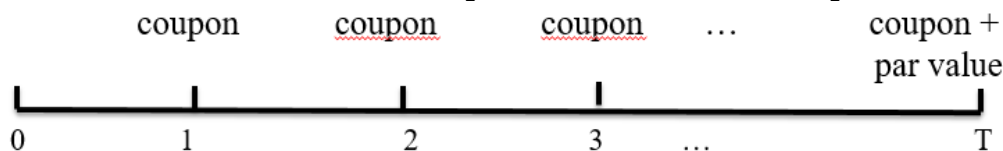
# Bond Features

- **Rating:** an AAA to D grade indicating credit worthiness of issuer
- **Call provision:** whether the issuer has the option to retire the bond before maturity
  - Treasury debts are not callable. 70% of recent corporate bonds are callable
- **Conversion feature:** whether the lender has the option to convert bond into equity
  - Treasury debts are not convertible. It is very common for small firms/entrepreneurs to use convertible debt
- **Put feature:** the lender has the option to demand early prepayment of principle
  - Treasury debts are not puttable. Less than 1% of corporate bonds are puttable
- **Secured vs Unsecured debt**
  - Whether the bond issue is secured by collateral or not. A secured bond has specific assets pledged to support repayment of the bond.
- ...



# Bond Investment Profits (Losses)

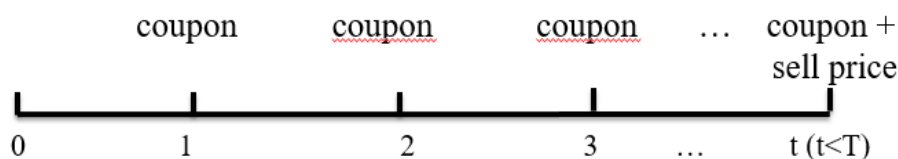
- Source of income: coupon + capital gain/loss
  - Capital gain/loss: price changes
- Investment strategies. Denote maturity as  $T$ .
  - Hold until maturity. Denote maturity as  $T$ .



Cash flow :  $T$  coupons + par value

Capital gain = par value – purchase price

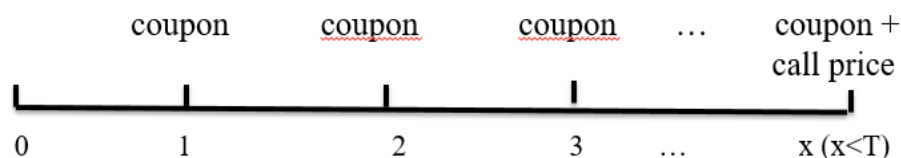
- Sell before maturity



Cash flow:  $t$  coupons + sell price

Capital gain = sell price – purchase price

- Hold until call date



Cash flow:  $x$  coupons + call price

Capital gain = call price – purchase price



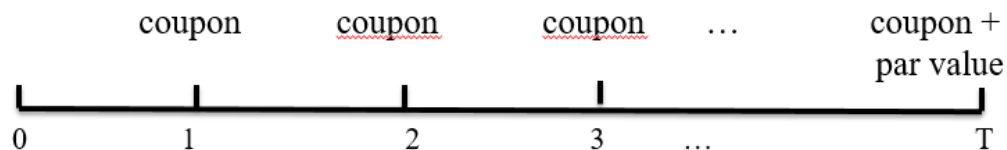
# Agenda

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# Bond Valuation- 3 Steps

- Determine the future **cash flows**
  - Oftentimes, we assume that we will hold the bond until maturity.



- Determine the appropriate **discount rate** ( $r$ )
  - To determine how much we are willing to pay, we need to know how much return we require or the required return.
- Find the present value of future cash flows



# What is the Appropriate Discount Rate?

- **What:** required return
- **How:** *often* use similar bonds' return, termed as the market prevailing yield
- **Why:** the law of one price
  - Assumption: arbitrageurs exist in competitive market and they take advantage of the price differences so that these differences disappear quickly
  - If *equivalent* investment opportunities trade simultaneously in competitive markets, then they must offer the same return for investors
  - What determines equivalency:
    - Product market: function and quality etc.
    - Securities market: **risk** level
  - In summary: securities with similar risk should offer similar returns



# Examples- Bond Value

On Jan.1st,2013, AT&T issued a bond with a maturity date of Dec. 31,2032 and a coupon rate of 8.5%. AT&T pays interest every year. Par value is \$1,000. The market's yield for a similar debt is 7.5% per year. What is the value of the bond?

|             |   |      |      |      |     |      |      |      |        |
|-------------|---|------|------|------|-----|------|------|------|--------|
| Time period | 0 | 1    | 2    | 3    | ... | 17   | 18   | 19   | 20     |
| Cash flow   |   | \$85 | \$85 | \$85 | ... | \$85 | \$85 | \$85 | \$1085 |

Answer:

$$\begin{aligned}\text{Bond value} &= \frac{85}{(1 + 7.5\%)^1} + \frac{85}{(1 + 7.5\%)^2} + \dots + \frac{85}{(1 + 7.5\%)^{20}} + \frac{1000}{(1 + 7.5\%)^{20}} \\ &= 85 * \frac{1 - \frac{1}{(1+7.5\%)^{20}}}{7.5\%} + \frac{1000}{(1 + 7.5\%)^{20}} \\ &= 1101.94\end{aligned}$$





# Examples- Bond Value

- In the AT&T example, what if the coupon is paid semi-annually?
- Answer:

|             |   |        |        |        |     |        |        |        |          |
|-------------|---|--------|--------|--------|-----|--------|--------|--------|----------|
| Time period | 0 | 1      | 2      | 3      | ... | 37     | 38     | 39     | 40       |
| Cash flow   |   | \$42.5 | \$42.5 | \$42.5 | ... | \$42.5 | \$42.5 | \$42.5 | \$1042.5 |

$$\begin{aligned}
 \text{Bond value} &= \frac{42.5}{(1 + 3.75\%)^1} + \frac{42.5}{(1 + 3.75\%)^2} + \dots + \frac{42.5}{(1 + 3.75\%)^{40}} + \frac{1000}{(1 + 3.75\%)^{40}} \\
 &= 42.5 * \frac{1 - \frac{1}{(1+3.75\%)^{40}}}{3.75\%} + \frac{1000}{(1 + 3.75\%)^{40}} \\
 &= 1102.75
 \end{aligned}$$



# Examples-Pricing of Zero-Coupon Bond

- **Zero-coupon bonds** have no coupons.
- Suppose you purchased a 15-year zero coupon bond today. The par value is \$1,000 and the market prevailing yield for similar bonds is 8%. What is the value of this zero-coupon bond?



$$\text{Value of the bond} = \frac{1000}{(1+8\%)^{15}} = 315$$

- Rather, these securities are sold at a discount from their face values.
- Investors' profit purely come from the capital gain.



# Key Relationships in Bond Valuation

- Example: there are three similar bonds with maturity of 5 years, 3 years, and 1 year. Their coupon rates are all 12%. Please calculate these bonds' prices when the market prevailing yields are 15%, 12%, and 9% respectively. The par value is \$100, and coupons are paid annually.

| Market prevailing yield                                       | year to maturity |   |   |   |
|---|------------------|---|---|---|
|   | 5                | 3 | 1 | 0 |
| 15%   |                  |   |   |   |
| 12%   |                  |   |   |   |
| 9%  |                  |   |   |   |
| Change in bond's value<br>when yield change from<br>9% to 15% |                  |   |   |   |

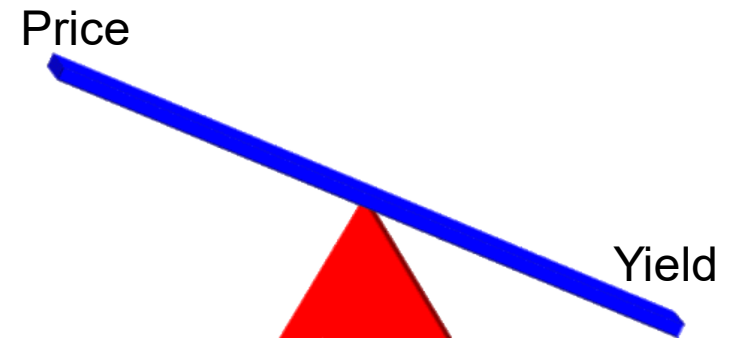


# Key Relationships in Bond Valuation

| Market prevailing yield                                       | year to maturity |        |        |        |
|---|------------------|--------|--------|--------|
|   | 5                | 3      | 1      | 0      |
| 15%   | 89.94            | 93.15  | 97.39  | 100.00 |
| 12%   | 100.00           | 100.00 | 100.00 | 100.00 |
| 9%  | 111.67           | 107.59 | 102.75 | 100.00 |
| Change in bond's value<br>when yield change from<br>9% to 15% | -19%             | -13%   | -5%    | 0      |

- When yield goes up, price goes down.

- When yield=coupon, price=100
  - The bond is traded at par
- When yield>coupon, price<100
  - The bond is traded at a discount
- When yield<coupon, price>100
  - The bond is traded at a premium
- For a zero coupon bond, price<100



- **Long term bonds** have **greater** interest-rate risk than short-term bonds.



# Agenda

- What is asset valuation
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# Bond Yield

- Definition: the return investors can expect from bond investment should they purchase the bond at the market price
  - It is the discount rate that sets the present value of the promised bond payments equal to the current market price of the bond.
  - Same as the IRR concept in lecture 3.
  - Note: bond yields are **quoted as APRs**
- Different types of yield
  - Yield to maturity (YTM): measures investors' annual expected return when the bond is **held until maturity date** and the firm makes all the promised payments. **Our focus!**

$$\text{Market price} = PV = \text{Coupon} * \frac{1 - \frac{1}{(1+r)^t}}{r} + \frac{\text{par value}}{(1+r)^t}$$

so  $r = ?$ ,  $APR = ?$

- Yield to call (YTC): investors' annual expected return when they expect to **hold the bond until the first call date**
- Investors' annual expected return when they expect to **sell the bond before the maturity date**.



# Format of Bond's Market Prices

- Market price → yield
- Par value: usually in denomination (smallest unit one can buy) of \$1000 (US) or ¥ 100 (China)
- Quoted price (报价): percentage points of the par value

| 证券代码   | 证券简称   | 最新     | 涨跌幅   | 涨跌   | 成交量(手) |
|--------|--------|--------|-------|------|--------|
| 122015 | 09长电债  | 101.11 | 0.00% | 0.00 | 0      |
| 122017 | 09大唐债  | 100.87 | 0.00% | 0.00 | 0      |
| 122019 | 09中交G2 | 101.09 | 0.00% | 0.00 | 0      |
| 122046 | 10中铁G2 | 101.57 | 0.24% | 0.24 | 70     |
| 122052 | 10石化02 | 100.90 | 0.00% | 0.00 | 0      |
| 122054 | 10中铁G3 | 100.70 | 0.00% | 0.00 | 0      |
| 122055 | 10中铁G4 | 101.00 | 0.00% | 0.00 | 0      |
| 122057 | 10龙源02 | 100.00 | 0.00% | 0.00 | 0      |
| 122062 | 11西矿02 | 99.00  | 0.00% | 0.00 | 0      |
| 122064 | 11龙源02 | 108.35 | 0.00% | 0.00 | 0      |
| 122066 | 11大唐01 | 103.17 | 0.00% | 0.00 | 0      |
| 122071 | 11海航02 | 94.19  | 0.31% | 0.29 | 202    |

Market price = 101.57% \* ¥ 100 = ¥ 101.57

| Treasury Notes and Bonds |        |        |        |     |
|--------------------------|--------|--------|--------|-----|
| Maturity                 | Coupon | Bid    | Asked  | Chg |
| 2015 May 15              | 4.125  | 110:06 | 110:07 | -6  |
| 2016 Feb 15              | 4.500  | 111:29 | 111:30 | -10 |
| 2016 May 15              | 5.125  | 115:02 | 115:04 | -12 |
| 2016 Nov 30              | 2.750  | 102:00 | 102:02 | -14 |
| 2017 Feb 28              | 3.000  | 103:00 | 103:01 | -15 |
| 2017 May 15              | 8.750  | 136:24 | 136:27 | -20 |
| 2017 Jul 31              | 2.375  | 98:17  | 98:18  | -16 |
| 2017 Aug 15              | 4.750  | 113:02 | 113:03 | -19 |
| 2018 Aug 15              | 4.000  | 107:25 | 107:27 | -22 |
| 2018 Nov 15              | 3.750  | 105:26 | 105:27 | -21 |
| 2018 Nov 15              | 9.000  | 143:09 | 143:12 | -28 |
| 2019 Feb 15              | 2.750  | 98:05  | 98:06  | -22 |
| 2019 May 15              | 3.125  | 100:15 | 100:15 | -22 |
| 2019 Aug 15              | 3.625  | 103:25 | 103:26 | -24 |
| 2019 Aug 15              | 8.125  | 138:12 | 138:15 | -30 |
| 2019 Nov 15              | 3.375  | 101:14 | 101:15 | -24 |
| 2020 Feb 15              | 3.625  | 103:01 | 103:01 | -26 |
| 2020 May 15              | 3.500  | 101:17 | 101:18 | -26 |
| 2020 Aug 15              | 2.625  | 93:28  | 93:29  | -26 |
| 2020 Aug 15              | 8.750  | 145:01 | 145:04 | -33 |



# Example- YTM with Annual Coupons

- Consider a bond with a 10% annual coupon rate and 15 years to maturity. The current price is 92.81.
- Will the yield be more or less than 10%?
- Solution:

$$92.81 = 10 * \left[ \frac{1 - \frac{1}{(1+r)^{15}}}{r} \right] + \frac{100}{(1+r)^{15}}$$
$$r = 11\%$$





# Example-YTM with Semiannual Coupons

- Suppose a bond with a 10% coupon rate and semiannual coupons, 20 years to maturity and is selling for \$119.79.
- Is the YTM more or less than 10%?
- Solution:

$$119.79 = 5 * \left[ \frac{1 - \frac{1}{(1+r)^{40}}}{r} \right] + \frac{100}{(1+r)^{40}} \Rightarrow r = 4\%$$

$$\text{YTM} = 4\% * 2 = 8\%$$



# YTM and the Realized Return

- Assumptions in YTM:
  - 1. Investors hold the bond till maturity
  - 2. Firms make all promised payments
  - 3. All coupon payments are reinvested at the **same rate** as the bond's current yield (YTM)
- *In reality, these assumptions could be violated. Thus, your actual return may differ from YTM*
- Returns from investing in bonds are often uncertain even though bonds are “fixed-income” assets!



# YTM and the Realized Return

- In the example on page 25, what if the firm go bankrupt in the 15<sup>th</sup> year (after the 30<sup>th</sup> coupon payment) and default on the remaining coupons and par value? **Assumption 2 violated.**

- $119.79 = 5 * \left[ \frac{1 - \frac{1}{(1+r)^{30}}}{r} \right] + \frac{0}{(1+r)^{40}} \Rightarrow r = 1.52\%$
- Actual yield = 3.04%

- Using the same example, suppose the firm makes all the promised payment. However, when you receive the coupons, you cannot find a good place to invest, so you put them in the bank which generates 5% per year. How much do you have after 20 years? What is your investment return (actual yield) per year? **Assumption 3 violated.**

- $FV = 5 \frac{1.025^{40} - 1}{2.5\%} + 100 = 437.01$

- Return per half year =  $\left( \frac{437.01}{119.79} \right)^{1/40} - 1 = 3.29\%$ , actual yield = 6.58%

- Note yields in both scenarios are not equal to the yield, which is 8%.



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# Prices (Yield) Vary across Time and Bond



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| 122057 | 10龙源02 | 100.00 | 0.00% | 0.00 | 0      |
| 122062 | 11西矿02 | 99.00  | 0.00% | 0.00 | 0      |
| 122064 | 11龙源02 | 108.35 | 0.00% | 0.00 | 0      |
| 122066 | 11大唐01 | 103.17 | 0.00% | 0.00 | 0      |
| 122071 | 11海航02 | 94.19  | 0.31% | 0.29 | 202    |

- Example: Microsoft Corp. US dollar bond, issued on Sep 22, 2010, maturity date April 2040, coupon rate 4.5%, price at offering was 98.91.
- The prices vary for the same bond over time

- The prices vary across bonds at the same time.
- Why?

Data source: FINRA



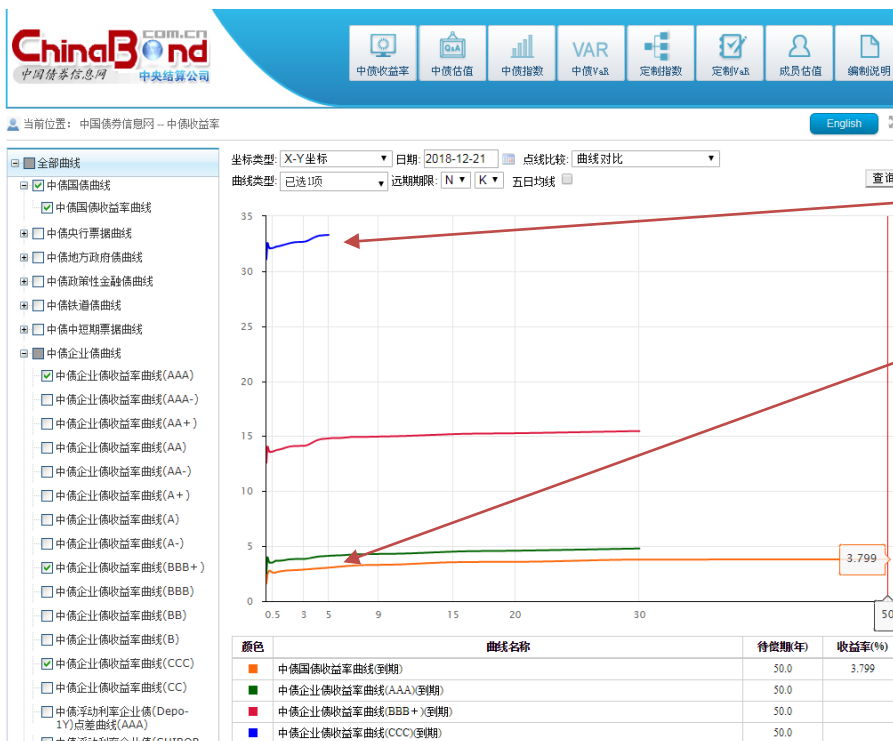
# Determinants of Bond Prices and Yield

- Bond prices vary over time and across industries although bonds are called “fixed-income” assets
- Fair valuations, market prices, and yield vary with:
  - Promised cash flow streams
  - Required return. Generally, higher risk → higher return. Risk can come from
    - Interest rate risk
    - Default risk
    - Liquidity risk (may not be able to sell the bond at a reasonable price when needed.)
    - Call feature
    - Reinvestment risk (coupon reinvested as unknown interest rate)
    - Maturity
    - Will have an in-depth discussion of risk and return relationship in lecture 8-10.



# Default Risk and Bond Prices

- Definition: the chance that the issuer will default on interest or principal payments
- Holding all else equal, higher default risk → lower price and higher yield
  - By saying holding all else equal, we pull out the effect of all other factors
- The difference between the yields of the corporate bonds and the treasury (safest bond) yields is the **default spread** or **credit spread**



Credit spread is high for bonds with low ratings.

e.g., yield spread between treasury bond and CCC corporate bond



# Example – Bond Issuance

- A firm would like to issue a 5-year 4.5% coupon (annual payments) bonds with par value equal to \$10 million. Currently the 5-year 3% coupon government bond is traded at par. The following table summarizes the credit spreads for bonds of various ratings:

| Rating        | AAA   | AA    | A     | BBB   | BB    |
|---------------|-------|-------|-------|-------|-------|
| Credit Spread | 0.70% | 0.90% | 1.10% | 1.50% | 2.00% |

- Assuming the bonds will be rated AA, how much money can they raise?
- Solution:**
  - Yield for 5-year government bond is 3%
  - Yield for this bond should be 3%+0.9%=3.9%
  - $Price = 4.5 \frac{1 - 1.039^{-5}}{3.9\%} + 100(1.039)^{-5} = 102.6786$   
That is, they can raise (investors are willing to pay) \$10.27 million





# Call Provisions and Bond Prices

- Some bonds have call provisions, which grant the borrowers the options to pay back the debt earlier than the maturity date
  - Option: the borrower can choose to call or not to call
  - Timing: either any time or on specific dates
  - Call price: often higher than par value
- When would the borrower want to exercise the call?
  - When
    - Market prevailing yield declines
    - Credit quality of the borrower improves
  - Reason: borrower can now issue a new debt paying a lower interest rate. Why keep paying the higher interest rate for the previous debt?
- Who benefits? How does call provisions affect asset prices?
  - Borrowers benefit. Investors suffer. Therefore, investors willing to pay less for callable bonds than non-callable bonds, everything else equal.



# Time to Maturity and Yield

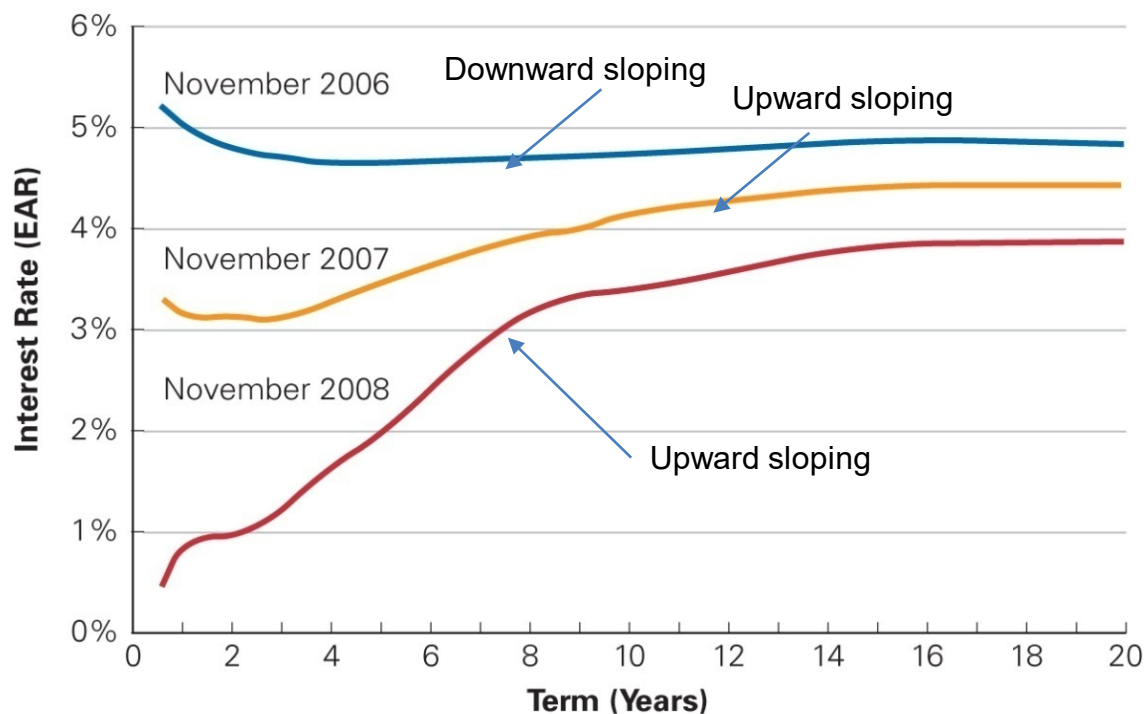
- Holding all else equal, the relationship between time to maturity and yields is called term structure.
- Time-to-maturity has a huge impact on yield through affecting interest rate risk, inflation risk, liquidity risk...
- Yield curve – graphical representation of the term structure
  - The yield curve is usually upward-sloping, meaning long-term yields are higher than short-term yields
  - Sometimes, it can also be downward-sloping, long-term yields are lower than short-term yields
  - Exactly why the curve display a certain shape is beyond the scope of this lecture. If you are interested, please take Fixed Income



# Yield Curve in Reality

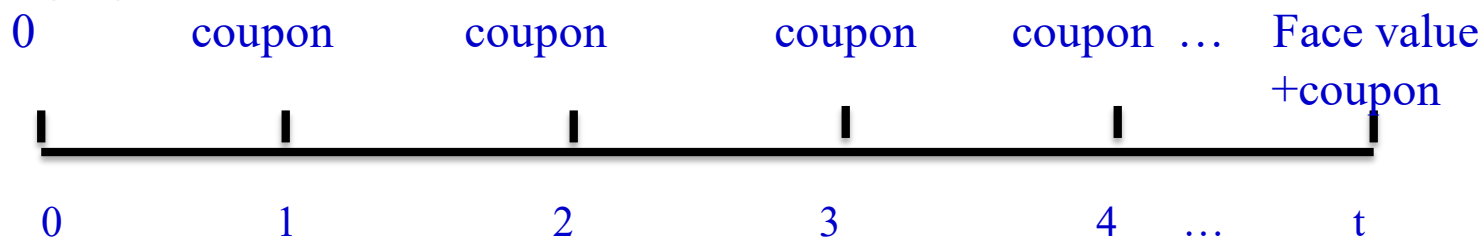
Figure: Term Structure of Risk-Free U.S. Interest Rates, November 2006, 2007, and 2008

| Term<br>(years) | Date   |        |        |
|-----------------|--------|--------|--------|
|                 | Nov-06 | Nov-07 | Nov-08 |
| 0.5             | 5.23%  | 3.32%  | 0.47%  |
| 1               | 4.99%  | 3.16%  | 0.91%  |
| 2               | 4.80%  | 3.16%  | 0.98%  |
| 3               | 4.72%  | 3.12%  | 1.26%  |
| 4               | 4.63%  | 3.34%  | 1.69%  |
| 5               | 4.64%  | 3.48%  | 2.01%  |
| 6               | 4.65%  | 3.63%  | 2.49%  |
| 7               | 4.66%  | 3.79%  | 2.90%  |
| 8               | 4.69%  | 3.96%  | 3.21%  |
| 9               | 4.70%  | 4.00%  | 3.38%  |
| 10              | 4.73%  | 4.18%  | 3.41%  |
| 15              | 4.89%  | 4.44%  | 3.86%  |
| 20              | 4.87%  | 4.45%  | 3.87%  |



# Summary

- Bond:



- Price = PV (coupons + principal)
- Yield: discount rate that equates the PV (CF) and the price
  - Expressed in APR
  - Yield  $\uparrow \Rightarrow$  price  $\downarrow$
  - Yield-to-maturity is often not the same as the investment return
- Determinants of prices and yield

