

# Mengyao Huang

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## EDUCATION

### University of California, Berkeley

Berkeley, CA

Haas School of Business

PhD student in Marketing Science

Aug. 2020 -

### University of Michigan

Ann Arbor, MI

Department of Mathematics

Master of Science in Quantitative Finance and Risk Management & Data Science Certificate Program; GPA: 3.60/4

Sept. 2017 - May. 2019

**Relevant Courses:** Numerical Analysis, Stochastic Analysis, Statistical Learning, Data Mining, Machine Learning, AI Foundations, Data Manipulation and Analysis, Financial Mathematics, Computational Finance

### Dalian University of Technology

Dalian, China

School of Mathematical Sciences

Bachelor of Science in Mathematics and Applied Mathematics & Bachelor of Economics in Finance; GPA: 3.67/4

Sept. 2013 - Jun. 2017

**Relevant Courses:** Calculus, Algebra, Differential Equations, Optimization Methods, Complex Analysis, Real Analysis, Functional Analysis, Probability and Statistics, Time Series Analysis, Operations Research, Game Theory, Principles of Economics, Econometrics

## RESEARCH INTERESTS

Bayesian Statistics, Machine Learning methods for Big Data in Marketing Research

## RESEARCH AND WORKING PROJECTS

### • Marketing Research: Advisor: Prof. Fred Feinberg

May. 2018 - present

**Topics:** Data Processing, Machine Learning, Bayesian Inference, Choice Model, Matrix Factorization, Variational Inference

- Integrated databases and performed data cleaning with Python Pandas (e.g., outliers filtering, data imputation, categories reduction, dummy variables creation and data normalization); operated data visualization for CRM database with Python ggplot and matplotlib
- Implemented customer clustering/classification algorithm for CRM database with K-means, K-modes (GOWER distance), Random Forest and Naive Bayes in Python and package "MatchIt" in R
- Learned EM Algorithm, Gibbs Sampling and discrete choice models; implemented Multinomial Logit Model, Nested Logit Model (with/without cross validation), Linear Mixed Effects Model and PCA Analysis in R and Python scikit-learn & mnlogit
- Conducted literature review related to Low-rank Matrix Approximation, latent factors interpretation and Recommendation System; implemented Bayesian Matrix Factorization (with/without side information) in Python with MovieLens dataset
- Implemented Variational Inference with Normalizing Flows algorithm (Rezende & Mohamed 2016) in Python with MNIST dataset and Variational Autoencoder (VAE) and Gaussian Mixture Model in Pyro (with/without Poutine library)
- Performed discrete choice analysis for "phased decision-making" (e.g., changepoints, multi-stage choices, consideration sets); helped with custom R package modification, output aggregation and visualization

### Working Projects:

- Write-up extensive documentation for R package DCmods
- Literature review for VAE in data matching and its application in data anonymization and data fusion
- Matrix Factorization application in marketing data imputation
- Latent factors modeling for digital journalism experiments

### • Social Structure research in Strategy: Advisor: Prof. Michael Jensen

Mar. 2019 - present

**Topics:** Web Scraping and Data Integration, Selenium Automation Testing, Natural Language Processing

- Performed web scraping (e.g., IMDb, Wikipedia, BookMyShow, Box Office Mojo) to collect seasonality variables, film directors' demographic information and films' performance indicators with Python Pandas & Beautiful Soup and VBA in Excel

- Implemented transparent text analysis with Linguistic Inquiry and Word Count (LIWC) and Topic Modeling Analysis with Python scikit-learn (Latent Dirichlet Allocation)
- Set up scraping program through Selenium driver to automate login & searching process; collected rankings of casts and directors by DOM & HTML parsing and text pattern matching
- Working on unconventionality variables collection and unconventionality measure calculation
- **Optimization in Principal-Agent Problem:** Advisor: Prof. Nicolas Hernandez Nov. 2017 - Oct. 2018
  - Implemented nonpolynomial approach of actions related agent's utility maximization problem (Renner & Schmedders 2015); tested algorithm efficiency and global optimality with both MATLAB GloptiPoly and modified fmincon method
- **Optimization in Asset Liability Management:** Advisor: Prof. Guotai Chi Nov. 2015 - Jun. 2017
  - Implemented optimization algorithm of worst-case Conditional Value-at-Risk (WCVaR) under mixture distribution and kernel density estimation (Zhu & Fukushima 2009) with MATLAB; modified robust portfolio optimization by introducing credit rating transition matrix
- **Complex Ecosystem Evolution Model:** Advisor: Prof. Qihui Pan Mar. 2015 - May. 2016
  - Conducted evolutionary research in predator-prey system under the influence of external factors; implemented simulations via Cellular Automation and dynamic Monte Carlo (DMC) with MATLAB

## PROFESSIONAL EXPERIENCE

### Washtenaw Community College

Research Analyst in Institutional Research and Analytics Dept

Ann Arbor, MI

Aug. 2019 - May. 2020

**Mentor:** Dr. Mourad Roger

- Updated databases & annual reports using Microsoft Access and Power BI
- Conducted extracurricular research through descriptive statistical analysis; working on further research related to individual course-taking behavior using Market Basket Analysis and data mining techniques (e.g., sequential pattern mining) in Python
- Created Dashboard for college operation management using Python dash-bootstrap-components

### BOHAI Securities Co., Ltd

Researcher in Quantitative Trading Division

Tianjin, China

Jul. 2016 - Aug. 2016

- Improved stock price cycles estimation through weighted Fourier Transform algorithm; strengthened the performance of quantitative timing model by adopting year-on-year series and adjusting tuning parameters (e.g., length of subsequences)

### AXA Group, Hong Kong Branch

Assistant Analyst in Market Research Department

Hong Kong, China

Jan. 2016 - Feb. 2016

- Developed trading strategies based on Fundamental Analysis and indicators including MACD, KDJ, SAR and price-volume relationship
- Analyzed financial time series in EViews; applied multivariate linear regression model and GARCH model to predict Hang Seng Index

## SEMINARS

- **Quantitative Research in Marketing:** Organized by Prof. Puneet Manchanda Oct. 2019 - Nov. 2019
- **Special Topics in Marketing:** Organized by Prof. Fred Feinberg Jan. 2019 - Feb. 2019

## HONORS AND ACTIVITIES

President of DUT Mathematical Modeling Association

Sept. 2015 - Sept. 2016

(DUT Outstanding Student Association Award)

May. 2016

Certificate of DUT Innovation Practice Training 3-year Program (Mathematical Modeling track)

Jul. 2016

Third prize in National Mathematical Modeling Contest

Nov. 2015

First prize in Mathematical Contest in Modeling in Northeastern China (Top 5%)

May. 2015

DUT Technological Innovation Award (Top 5 out of 180)

Oct. 2014

## PERSONAL

- **Languages:** Mandarin Chinese (native), English (TOEFL iBT: 105, GRE: 325+4.5)
- **Skills:** fluent in Python, R, MATLAB and C++/C; intermediate in SQL, Pytorch-Pyro, Stan, Microsoft Access
- **Interests:** sketching, play squash, social psychology