

# 个性化排序策略研究

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# 问题简述

## ➤ 排序公式现状

- 打分项较多，未分析重要性
- 打分权重根据经验设置，不能和优化目标结合
- 不能根据用户特征，个性化打分权重

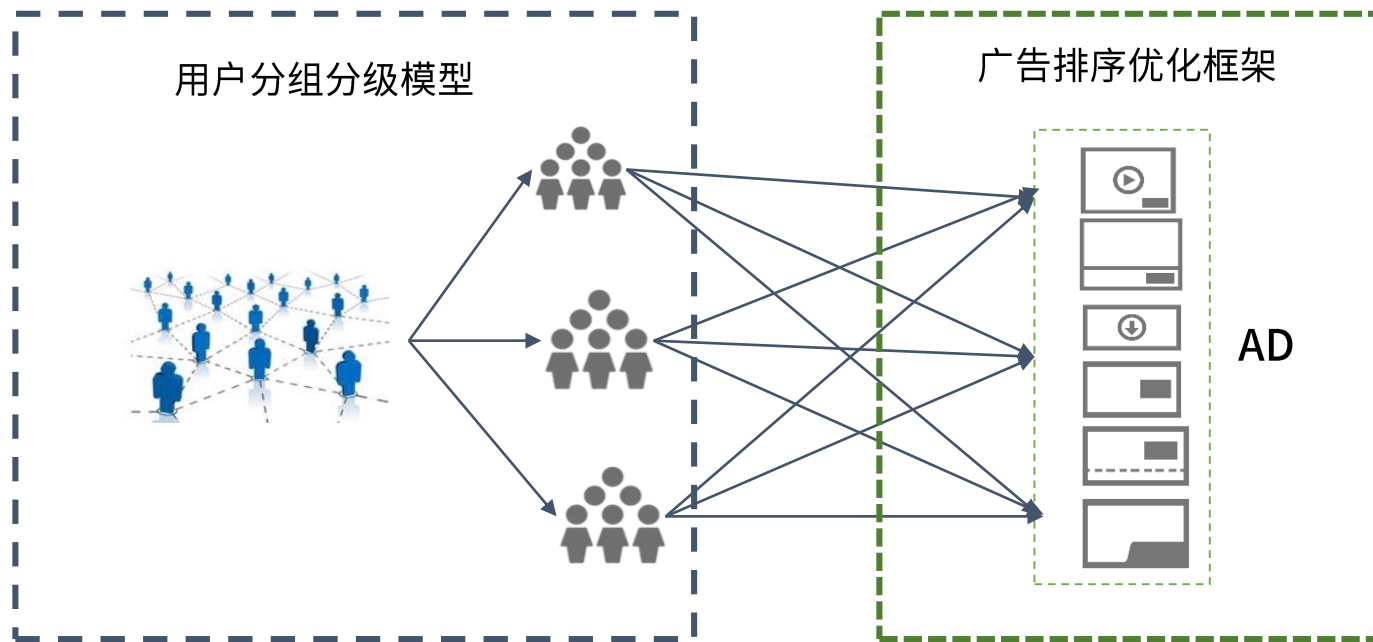
$$\begin{aligned} \text{score} = & \text{ecpm} + \text{user\_engagement} + \text{user\_social\_engagement} \\ & \text{social\_engagement} + \text{circle\_engagement} - \text{nfb} \\ & \begin{cases} - \text{market\_quality} - \text{bandwidth\_cost} & \text{for bidding ads} \\ + \text{operational\_delta} & \text{for contact ads} \end{cases} \\ \text{ranking\_score} = & \text{score} * \text{pacing\_alpha} \end{aligned}$$

## ➤ 优化方向

- 个性化排序优化
- 达到不同用户分组中平台收入和用户体验的多目标优化
- 使排序公式和流量择优结合

# 问题简述

- 整体目标：通过个性化排序优化，达到不同用户分组中平台收入和用户体验的多目标优化
  - 用户分组分级模型：用户活跃度分组，用户体验敏感度分级
  - 广告排序优化框架：根据分组分级信息，输入预期收入目标，效果目标，播放目标等，输出个性化动态排序公式



# 问题简述

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- 效果目标:
  - 前期只考虑用户体验核心项，后期需要用quality统一考虑更多细节。
  - 合约广告quality需要考虑社交因素，圈子因素，额外附加项，以及ecpm效果提升项
  - 竞价广告quality需要考虑market quality，视频广告带宽因素，用户广告相关性等
- 播放目标:
  - 合约，竞价占比
  - 不同类目占比
  - 竞价广告播放速度等
- 通过优化问题达到全局的控制。并可结合个性化排序的打分，来做流量择优。

# 问题建模

- 假设单位时间内有K个队列，队列k中广告i打分胜出

$$i_k = \operatorname{argmax}_j \{S_{k,j}\}$$

- 多目标优化问题：

- 目标函数(Objective)

$$\operatorname{maximize}_{\{S_{k,j}\}} \quad \frac{1}{K} \sum_k \operatorname{ecpm}_{i_k}$$

- 约束条件(Constraints)

用户体验约束

$$\begin{aligned} \frac{1}{K} \sum_k \operatorname{pctr}_{i_k} &\geq \operatorname{pctr}_0 \\ \frac{1}{K} \sum_k \operatorname{engage}_{i_k} &\geq \operatorname{engage}_0 \\ \frac{1}{K} \sum_k \operatorname{nfb}_{i_k} &\leq \operatorname{nfb}_0 \end{aligned}$$

类目占比约束

$$\begin{aligned} \frac{1}{K} \sum_k \mathbf{1}\{i_k \in \mathbb{C}_{contract}\} &\geq r_l \\ \frac{1}{K} \sum_k \mathbf{1}\{i_k \in \mathbb{C}_{contract}\} &\leq r_u \\ &\vdots \end{aligned}$$

# 问题建模

- 由于indicator的存在，该问题为组合优化或mixed integer programming问题
- 维度为 $K \times J$ ，一般是指指数复杂度， NP hard

$$\begin{aligned} \underset{\{S_{k,j}\}}{\text{maximize}} \quad & \frac{1}{K} \sum_k ecpm_{i_k} & \longrightarrow & \frac{1}{K} \sum_k ecpm_{i_k} = \frac{1}{K} \sum_k ecpm_{k,j} \mathbf{1}\{j = \operatorname{argmax}_j(S_{k,j})\} \\ \text{subject to} \quad & \frac{1}{K} \sum_k pctr_{i_k} \geq pctr_0 & \longrightarrow & \frac{1}{K} \sum_k pctr_{i_k} = \frac{1}{K} \sum_k pctr_{k,j} \mathbf{1}\{j = \operatorname{argmax}_j(S_{k,j})\} \\ & \frac{1}{K} \sum_k engage_{i_k} \geq engage_0 \\ & \frac{1}{K} \sum_k nfbr_{i_k} \leq nfbr_0 \\ & \frac{1}{K} \sum_k \mathbf{1}\{i_k \in \mathbb{C}_{contract}\} \geq r_l \\ & \frac{1}{K} \sum_k \mathbf{1}\{i_k \in \mathbb{C}_{contract}\} \leq r_u \\ & \vdots \end{aligned}$$

- Nonconvex
- Non-differentiable

# Literature

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## ➤ 非凸优化算法

- 模拟退火

[1] S. Kirkpatrick, C. D. Gelatt, and M. P. Vecchi, “Optimization by simulated annealing,” *Science*, vol. 220, no. 4598, 1983.

- 遗传算法

[2] Mitchell and Melanie, *An introduction to genetic algorithms*. MIT press, 1998.

- 凸优化松弛

[3] **Daniel P. Palomar** and Yonina C. Eldar, Eds., *Convex Optimization in Signal Processing and Communications*, Cambridge University Press, 2009.

[4] **Daniel P. Palomar** and Mung Chiang, “A tutorial on decomposition methods for network utility maximization,” *IEEE Journal on Selected Areas in Communications*, vol. 24, no. 8, 2006.

[5] **Mengyi Zhang**, Francisco Rubio, and **Daniel P. Palomar**, “Improved calibration of high-dimensional precision matrices,” *IEEE Transactions on Signal Processing*, vol. 61, no. 6, 2012.

[6] Yang Yang, Marius Pesavento, **Mengyi Zhang**, and **Daniel P. Palomar**, “An online parallel algorithm for recursive estimation of sparse signals,” *IEEE Transactions on Signal and Information Processing over Networks*, vol. 2, no. 3, 2016.

# Literature

## ➤ 非凸优化算法

- 强化学习相关

[7] L. Zhang, T. Hu, Y. Min, G. Wu, J. Zhang, P. Feng, P. Gong, and J. Ye, “A taxi order dispatch model based on combinatorial optimization,” in *Proceedings of the 23rd ACM SIGKDD International Conference on Knowledge Discovery and Data Mining*, 2017.

[8] Z. Xu, Z. Li, Q. Guan, D. Zhang, Q. Li, J. Nan, C. Liu, W. Bian, and J. Ye, “Large-scale order dispatch in on-demand ride-hailing platforms: A learning and planning approach,” in *Proceedings of the 24th ACM SIGKDD International Conference on Knowledge Discovery & Data Mining*, 2018.

## ➤ Ranking 相关

[9] H. Zhu, J. Jin, C. Tan, F. Pan, Y. Zeng, H. Li, and K. Gai, “Optimized cost per click in taobao display advertising,” in *Proceedings of the 23rd ACM SIGKDD International Conference on Knowledge Discovery and Data Mining*, 2017.

[10] Y. Hu, Q. Da, A. Zeng, Y. Yu, and Y. Xu, “Reinforcement learning to rank in e-commerce search engine: Formalization, analysis, and application,” in *Proceedings of the 24th ACM SIGKDD International Conference on Knowledge Discovery & Data Mining*, 2018.

[11] D. Agarwal, B.-C. Chen, P. Elango, and X. Wang, “Click shaping to optimize multiple objectives,” in *Proceedings of the 17th ACM SIGKDD international conference on Knowledge discovery and data mining*, ACM, 2011.

[12] D. Agarwal, K. Basu, S. Ghosh, Y. Xuan, Y. Yang, and L. Zhang, “Online parameter selection for web-based ranking problems,” in *Proceedings of the 24th ACM SIGKDD International Conference on Knowledge Discovery & Data Mining*, 2018.



## 一期算法 – 局部最优解

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- 原始问题为组合优化或mixed integer programming
- 第一期算法，将目标函数和约束条件relax成differentiable non-convex problem，通过梯度法 (Gradient method)求解
- 在tensorflow框架下实现
- Gradient Method [13]
  - 对Convex problem, 收敛到全局最优解
  - 对non-convex problem, 收敛到局部最优解
  - 广泛应用，如深度神经网络中back propagation
  - 由于高维特性，DNN中常收敛到saddle point

[13] S. Boyd and L. Vandenberghe, Convex optimization. Cambridge university, press, 2004.

# 一期算法 – Gradient Method

- 将constraint放到objective,将整个问题转化为unconstrained problem

$$f(S_{k,j}) = \frac{1}{K} \sum_k ecpm_{i_k} - Relu(\frac{1}{K} \sum_k pctr_{i_k} - pctr_0) - Relu(\frac{1}{K} \sum_k engage_{i_k} - engage_0) \\ - Relu(nfbr_0 - \frac{1}{K} \sum_k nfbr_{i_k}) - Relu(\frac{1}{K} \sum_k \mathbf{1}\{i_k \in \mathbb{C}\} - r_l)$$

- 将indicator function用softmax relax

$$\frac{1}{K} \sum_k ecpm_{i_k} = \frac{1}{K} \sum_k ecpm_{k,j} \mathbf{1}\{j = \operatorname{argmax}_j(S_{k,j})\}$$

↑

$$\frac{1}{K} \sum_k ecpm_{k,j} \operatorname{softmax}(S_{k,j}) \quad \leftarrow \quad S_{k,j} = \alpha_{k,j} \sum w^{(l)} s_{k,j}^{(l)}$$

↓

$s_{k,j}$ : 打分项, 可包括  
ecpm,pctr,engage,nfbr,类目等

# 一期算法 – Gradient Method

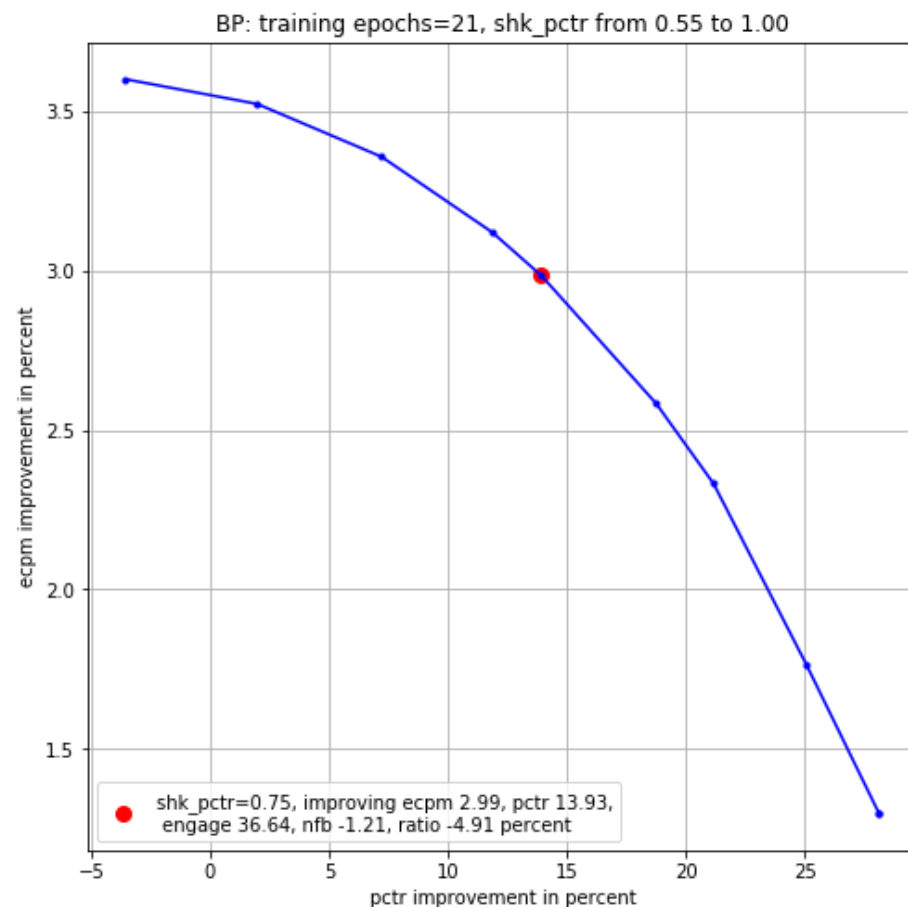
- $$loss_{pctr} = Relu(f_{pctr} * \frac{1}{K} \sum_k pctr_{k,0} - \frac{1}{K} \sum_{k,j} pctr_{k,j} * softmax(\alpha_{k,j} * s_{k,j}))$$

- 特点

- 基于tensorflow梯度求解方便,
- 收敛快
- Relaxation有时不精确
- Shrinking factors不易调整

- 超参数学习

- 寻找ecpm提升和用户体验提升的tradeoff



# 一期算法 – Simulated Annealing

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- 模拟退火算法是解非凸优化问题的一种经典算法[1]，所得解依概率收敛(converge in probability)到全局最优解
- 最初的iteration，以一定概率跳出局部最优值，概率随着iteration逐渐趋近0

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## Algorithm 1 Simulated Annealing

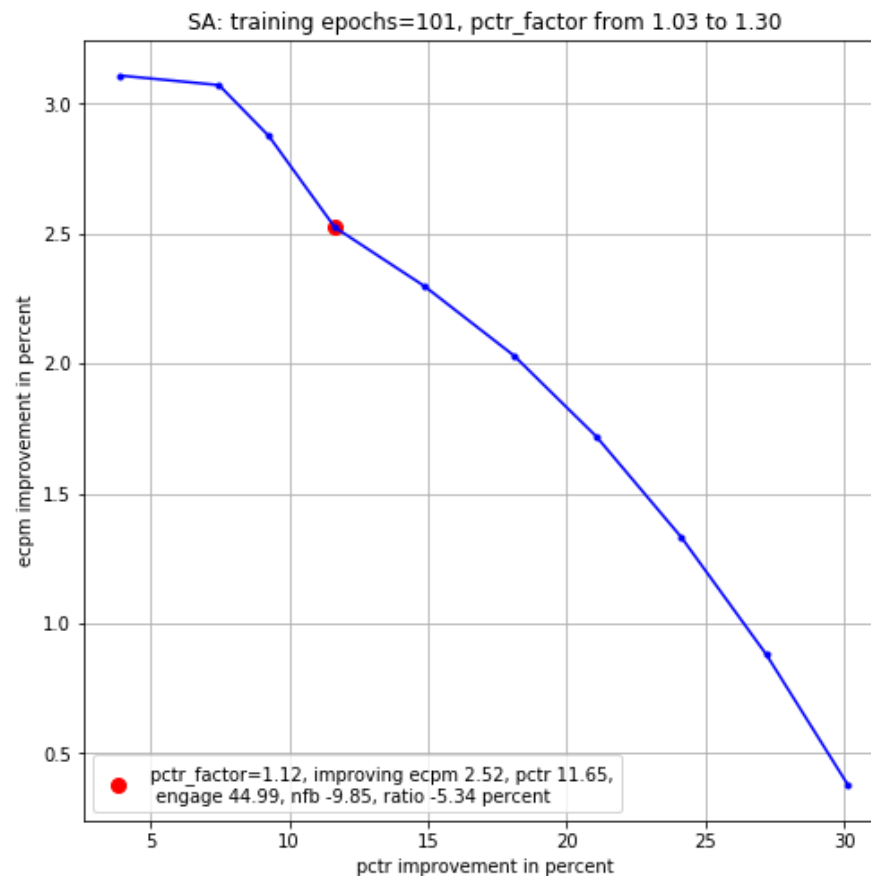
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1. Initialize temperature  $T$  and ratio  $T_{ratio}$
  2. For  $t = 0, 1, \dots, N_{epochs} - 1$ :
    - (a) Compute objective and constraints
    - (b) If constraints are not satisfied, randomly update  $w$  until satisfied
    - (c) Compare  $f_{new}$  and  $f_{old}$ , update with probability  $p = e^{(f_{new} - f_{old})/T}$
  3.  $T = T * T_{ratio}$
- 

[1] S. Kirkpatrick, C. D. Gelatt, and M. P. Vecchi, “Optimization by simulated annealing,” *Science*, vol. 220, no. 4598, 1983.

# 一期算法 – Simulated Annealing

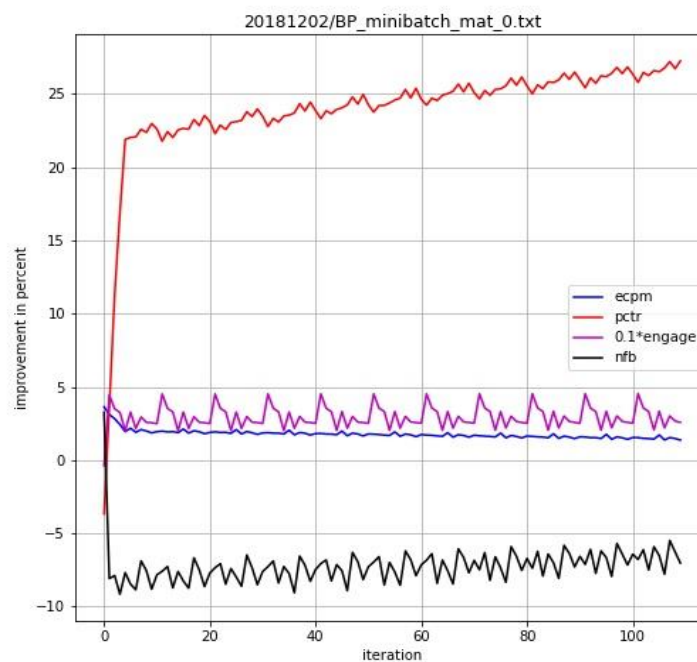
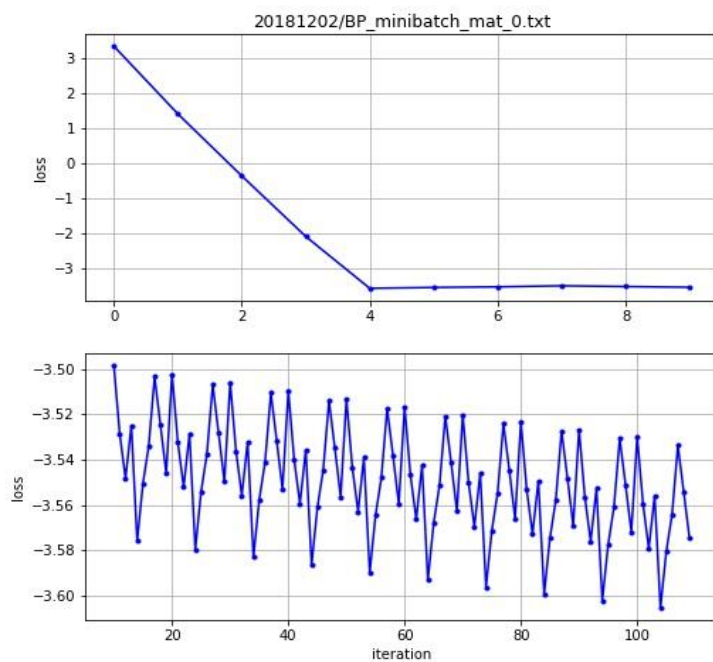
- 收敛相对慢
- 变量更新时基本为random，当constraint不满足时，可能会来回振荡
- Objective和constraints不存在relaxation,精确解
- Shrinking factors直接根据业务目标设置



# 一期算法 – 离线结果

- Gradient Method

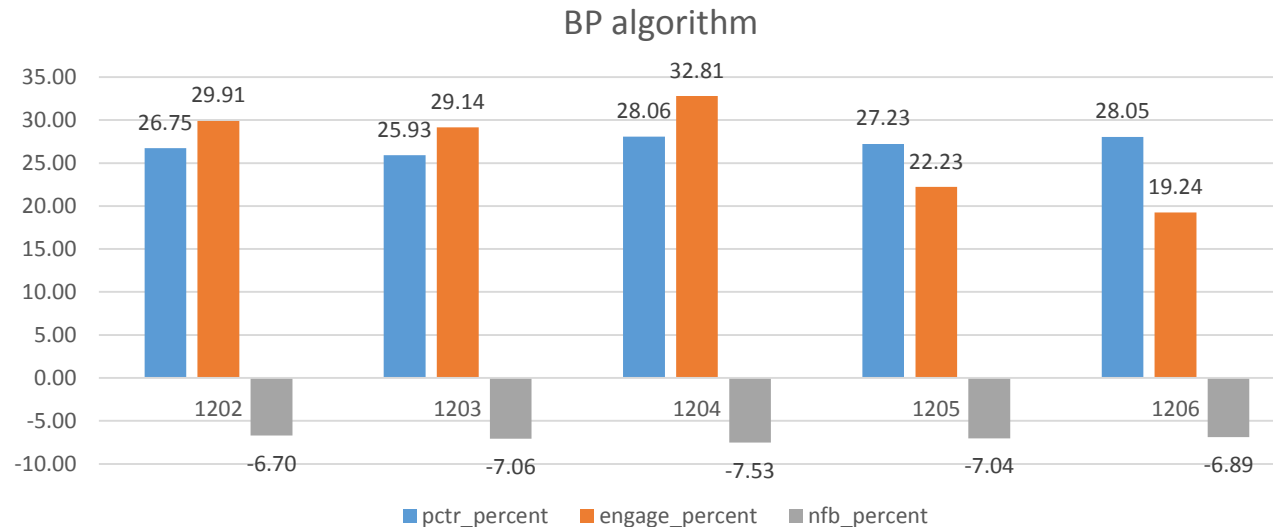
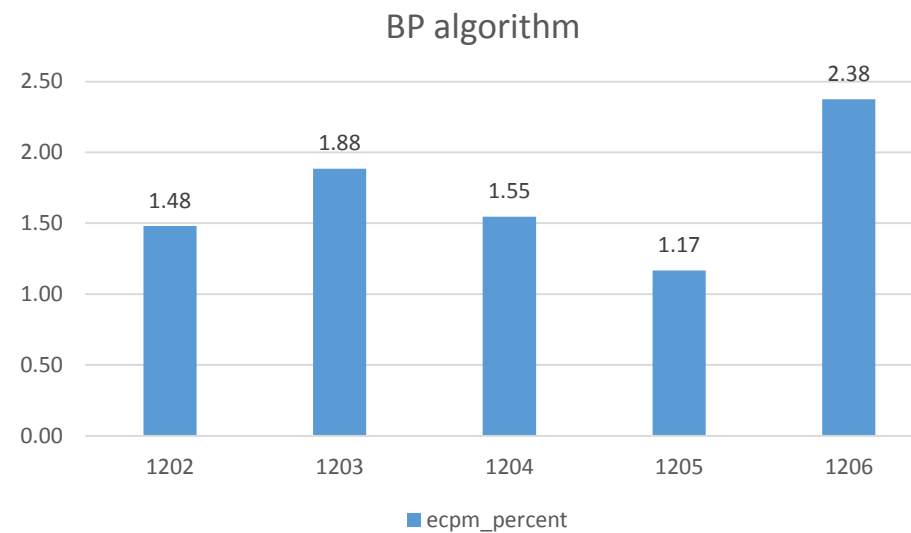
- 训练集
- 对于一天数据，采用mini-batch方式。对小时数据抽样组合，保证每个batch分布和一天分布基本相同。
- 目标函数(loss) 振荡下降



# 一期算法 – 离线结果

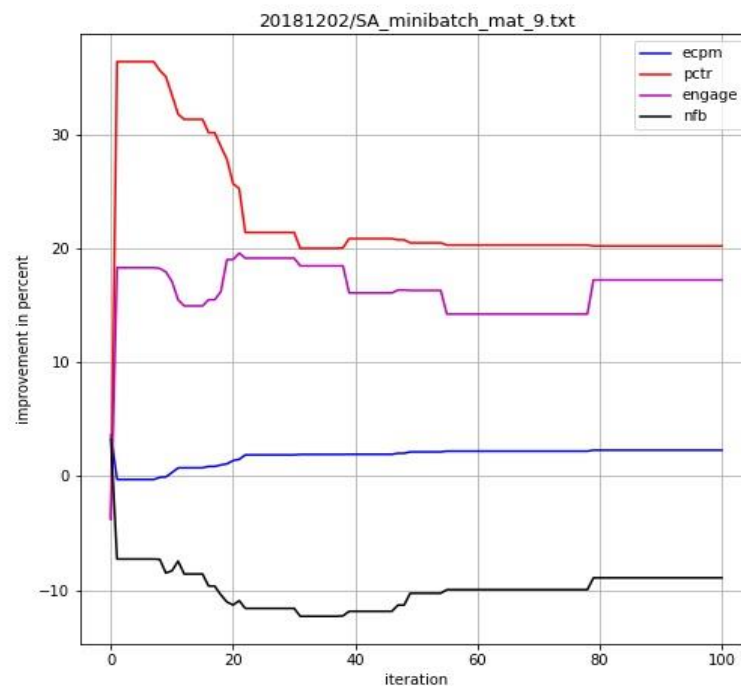
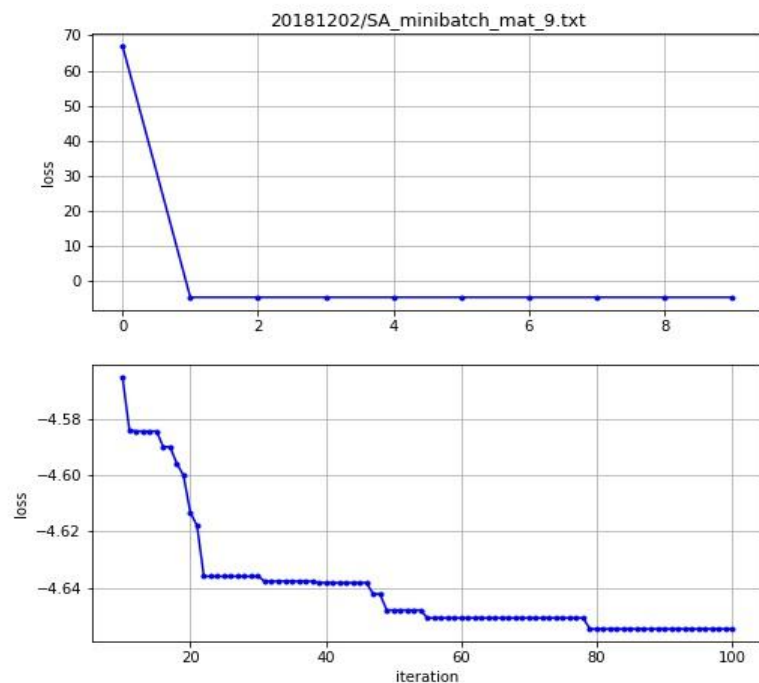
- Gradient Method

- 测试集
- 泛化较好



# 一期算法 – 离线结果

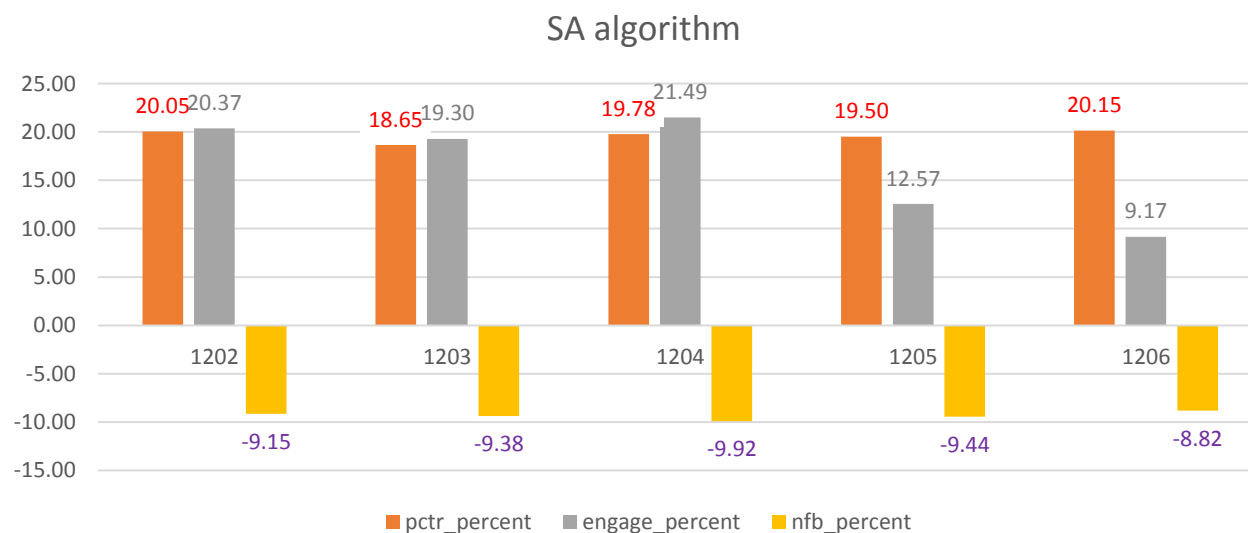
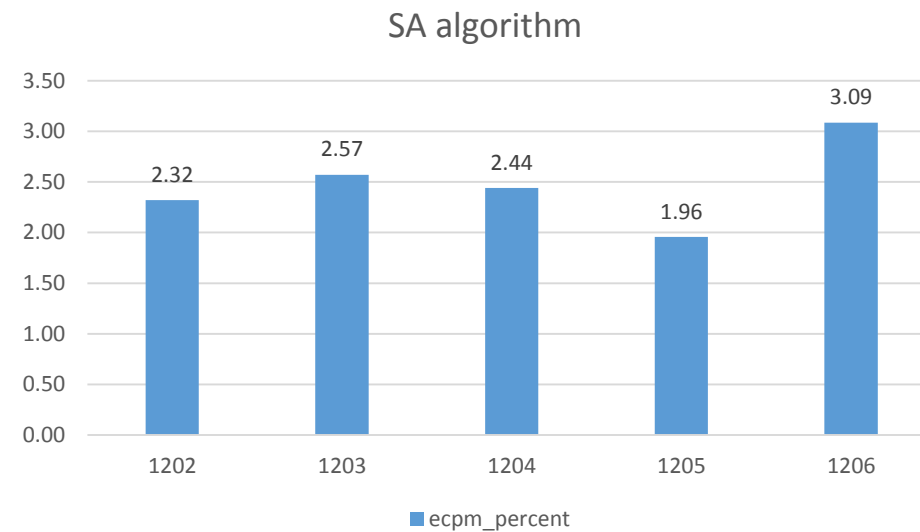
- Simulated Annealing
  - 训练集
  - 不适合梯度法采用的mini-batch方式，当constraint不满足时，可能会来回振荡
  - 对于不同的batch，可以串行优化





## 一期算法 – 离线结果

- Simulated Annealing
  - 测试集
  - 比起Gradient Method,
  - ecpm提升较大, pctr, engage rate 提升较小, 负反馈率下降较大



## 一期算法 – 不足

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### ➤ Gradient method:

- 通过relaxation来拟合真实objective和constraint
- relax后的obj和constraints和真实目标存在误差，需要通过校正系数反复调整
- 原问题relax成非凸优化问题，得到的只是局部最优解

### ➤ Simulated Annealing

- 采用随机搜索的方式
- 理论上可以找到全局最优，但效率上不及基于凸优化的算法
- 随着constraint的增多，搜索难度增大

## 二期算法 – 全局最优解

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➤ Question: 最理想的情况

- 如何兼顾Gradient Method和Simulated Annealing的优点
- 既可以复用convex problem的求解方式
- 又可以得到全局最优解

➤ Answer: 提出针对该优化问题的凸优化对偶方法

- 转化成constrained linear problem, 可以用凸优化方式求解
- dual optimal即为optimal score weight, 全局最优解
- 证明了两个问题等价, 首创(original contribution)

[4] **Daniel P. Palomar** and Mung Chiang, “A tutorial on decomposition methods for network utility maximization,” *IEEE Journal on Selected Areas in Communications*, vol. 24, no. 8, 2006.

## 二期算法 – 全局最优解

$$\begin{aligned} & \underset{\{p_{k,j}\}}{\text{maximize}} && \frac{1}{K} \sum_k \sum_j \text{ecpm}_{k,j} p_{k,j} \\ & \text{subject to} && \frac{1}{K} \sum_k \sum_j \text{pctr}_{k,j} p_{k,j} \geq \text{pctr}_0 \\ & && \frac{1}{K} \sum_k \sum_j \text{engage}_{k,j} p_{k,j} \geq \text{engage}_0 \\ & && \frac{1}{K} \sum_k \sum_j \text{nfbr}_{k,j} p_{k,j} \leq \text{nfbr}_0 \\ & && \frac{1}{K} \sum_k \sum_j \mathbf{1}\{i_k \in \mathbb{C}\} p_{k,j} \geq r_l \\ & && \frac{1}{K} \sum_k \sum_j \mathbf{1}\{i_k \in \mathbb{C}\} p_{k,j} \leq r_u \\ & && p_{k,j} \geq 0, \quad \forall k, j \\ & && \sum_i p_{k,j} = 1, \quad \forall k \end{aligned} \tag{1}$$

$P_{k,j}$ : 用probability代替indicator

It seems we are optimizing the probabilities  
But we are actually optimizing the score weights

Constraints for probabilities

## 二期算法 – 全局最优解

- 如何将概率和打分联系起来?
- 由对偶问题(Dual problem)证明了以下定理:

### Theorem

*The optimal solution to Problem (1) has the following structure:*

$$p_{u,j} = \begin{cases} 1 & \text{if } j = \arg \max_j S_{k,j} \\ 0 & \text{otherwise} \end{cases} \quad (2)$$

*with*

$$S_{k,j} = ecpm_{k,j} + \lambda_1^* pctr_{k,j} + \lambda_2^* engage_{k,j} - \lambda_3^* nfbr_{k,j} \\ + \lambda_4^* \mathbf{1}\{i_k \in \mathbb{C}\} - \lambda_5^* \mathbf{1}\{i_k \in \mathbb{C}\} \quad (3)$$

*where  $\{\lambda_i^*\}_{i=1}^5$  are dual optimal of Problem (1).*

## 二期算法 – 全局最优解

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- Optimal score 理解

$$S_{k,j} = ecpm_{k,j} + \lambda_1^* pctr_{k,j} + \lambda_2^* engage_{k,j} - \lambda_3^* nfbr_{k,j} + \lambda_4^* \mathbf{1}\{i_k \in \mathbb{C}\} - \lambda_5^* \mathbf{1}\{i_k \in \mathbb{C}\}$$

- 线性打分，和当前线上的打分结构类似
- 打分项为ecpm，用户体验项，类目项等
- 打分权重由原问题(1)中的约束条件决定

- Theorem理解

- 在原问题(1)中，我们并没有假设线性score，只输入需要达成的目标
- 证明了最优score结构为线性score

## 二期算法 – Implementation

- 优化Solver选择: ECOS
- 数据量很大情况下, 采用mini-batch方式, 直接求解dual problem

	LP	QP	SOCP	SDP	EXP	MIP
CBC	X					X
GLPK	X					
GLPK_MI	X					X
OSQP	X	X				
CPLEX	X	X	X			X
Elemental	X	X	X			
ECOS	X	X	X		X	
ECOS_BB	X	X	X		X	X
GUROBI	X	X	X			X
MOSEK	X	X	X	X		
CVXOPT	X	X	X	X		
SCS	X	X	X	X	X	

## 二期算法 – 离线结果

### Gradient Method

```
=====
step 20:
weights: 0.593, 1.671, -0.486
total loss: -5.1377
loss of ecpm -5.1377, pctr 0.0000, engage 0.0000, nfb 0.0000, 23ratio 0.0000
ecpm improving: 4.47 percent
pctr, engage, nbfb, 23 ratio improving: 12.32, 37.05, -6.03, 2.45 percent
baseline cri: [5.951544, 0.35101882, 0.13010332, 0.29751053, 0.25949445]
current cri: [6.2174144, 0.39426893, 0.17830034, 0.27956596, 0.26584485]
```

### Dual Method

```
201 +6.294e+00 +6.294e+00 +6e-04 4e-11 3e-12 3e-14 7e-10 0.9890 2e-01 1 0 0 | 0 0
202 +6.294e+00 +6.294e+00 +2e-05 4e-11 1e-13 1e-15 2e-11 0.9890 2e-02 1 0 0 | 0 0
203 +6.294e+00 +6.294e+00 +3e-07 4e-11 1e-15 2e-17 3e-13 0.9890 8e-04 1 0 0 | 0 0
204 +6.294e+00 +6.294e+00 +2e-07 4e-11 1e-15 1e-17 3e-13 0.8809 9e-01 1 0 0 | 0 0
205 +6.294e+00 +6.294e+00 +3e-09 4e-11 9e-17 2e-19 3e-15 0.9890 6e-04 1 0 0 | 0 0

OPTIMAL (within feastol=4.1e-11, reltol=4.4e-10, abstol=2.8e-09).
Runtime: 95.476416 seconds.

Solver: ECOS, solve time: 94.749 seconds, 205 iterations
Lambda: 0.440,0.024,0.203,0.000
-----Check Dual-----
Primal objective by dual: 6.293
Primal constraints by dual: -5.311e-06,2.464e-03,2.335e-03,7.100e-02

In [6]: ecpm0
Out[6]: 5.951544

In [7]: linear_prob.primal_obj_by_dual
Out[7]: 6.29330703177402

In [8]: (linear_prob.primal_obj_by_dual-ecpm0)/ecpm0
Out[8]: 0.05742429776492291
```

目标函数:

- 最大化平均ecpm

约束条件:

- pctr, 互动率提升10%
- 负反馈率下降10%
- 关注类流量波动不超过30%



# 规划排期

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