Mercy Odhner

Tenacious Multipotentialite who excels in problem identification and crafting creative solutions across fields and platforms; strong aptitude in applying both hard and soft skills and adapting to scale and scope

TECHNICAL EDUCATION

Academy Pgh — A 12-week, demand-driven bootcamp in which self-managed teams study and work in: Object-oriented programming and web development, employing:

Python3 • C# • Ruby • Rails • React • React Native • ASP.NET • Ajax • Javascript • HTML • CSS • Visual Studio Code • Visual Studio • Git • SQL • SQLight • PostgreSQL • Agile development • unit testing • TDD • RSpec • Selenium • Cucumber • APIs • SEO and **SEM**

to build programs from "Hello World" to fully-functional websites and applications such as a client-commissioned mobile app for business accessibility and door security.

CONTRACT BASED WORK EXPERIENCE

Copy Editor — Smith & Diction || Philadelphia   *May '19 – Present*
- Research and write compelling copy for websites, ad campaigns, branding material and brochures.

Real Estate Agent — RE/MAX Select Realty || East End, Pittsburgh   *Jan '19 – Present*
- Draft and negotiate sales contracts, build client relations, and adhere to fiduciary obligations.

Comedy Project Producer, Performer & Team Leader   *May '17 – Present*
- Craft team-building/entertainment experiences as an Improv Response Trainer; applicable from novice to professional-level experience; and from personal coaching to auditorium-sized corporate events.

EMPLOYMENT EXPERIENCE

Volunteer Coordinator — Habitat for Humanity ReStore || Pittsburgh, PA   *Oct '17 – Feb '19*
- Supervised and managed 50+ volunteers of diverse skill levels, abilities, and backgrounds
- Trained, educated, and encouraged them in projects and tasks that contributed to store betterment
- Designed and deployed operating and training procedures to improve daily work-flow
- Oversaw continual growth in store profitability, individual donation value and volunteer retention

STEAM Educator/Dream Consultant — TechShop || Pittsburgh, PA   *April '17 – Sept '17*
- Developed curriculum and led project-based STEAM education
- Coordinated space, equipment and supply needs across departments
- Consulted on projects and curated events and experiences to increase and retain membership

Sales Support/Account Manager — D&S Communications || Chicago, IL   *Oct '15 – May '16*
- Received and processed orders, managed databases, performed lead forensics and handled invoicing
- Researched, learned, used and taught various CRM and POS platforms such as Sales Force
- Supported in the acquisition and integration of Mako Networks, a PCI-compliance appliance company.

Crew Member — Spak Brothers Pizza || Pittsburgh, PA   *Oct '16 – Oct '18*
- Devised and revamped systems for order placement and fulfillment
- Developed and integrated methods for tracking profitability and learning from instances of failure
- Spearheaded training and implementation of a new POS system