



esuyawkalagmas08@gmail.com



+251936727736



Addis Ababa

EDUCATION

MBA – Master of Business Administration
Leadstar University College, Ethiopia
January 2017

BA, Business Management
Jimma University, Ethiopia
January 2014

Degree in Theological Philosophy
Holy Trinity University, Ethiopia
January 2022

LANGUAGES

Amharic
English

ESUYAWKAL AGMAS DERSO

Founder & general manager

STATEMENT OF PURPOSE

My goal is to scale UOFPC into a model green enterprise that not only supports food security in Ethiopia but also serves as a replicable model across Africa. With the support of this grant, we will expand our production, invest in scientific innovation, and train farmers and communities in the use of sustainable organic fertilizers. Our work is a step toward environmental restoration, economic development, and the realization of an African-led agricultural revolution. Innovative entrepreneur and purpose-driven business leader with over a decade of professional experience in banking and sustainable agriculture. Founder of Utopia Organic Fertilizer Production Company (UOFPC) a pioneering enterprise focused on developing and producing Organic NPKC, a 100% natural and scientifically formulated fertilizer designed to improve soil health, agricultural productivity, and environmental sustainability in Ethiopia and beyond. A visionary thinker committed to national development through scalable, community-focused innovations.

CORE COMPETENCIES

- Social Enterprise Leadership
- Innovation & Intellectual Property
- Stakeholder Collaboration & Public Engagement
- Project Scaling & Impact Measurement
- Sustainable farming practices
- Strategic Planning & Execution
- Financial Management & Grant Utilization
- Team Building Across Scientific & Business Fields

PROFESSIONAL PROFILE

January 2023 - Current

Utopia Organic Fertilizer Production Company (UOFPC) - Founder & General Manager, Addis Ababa

- **Company Overview:** A pioneering enterprise focused on developing and producing Organic NPKC, a 100% natural and scientifically formulated fertilizer designed to improve soil health, agricultural productivity, and environmental sustainability in Ethiopia and beyond.
- Launched and lead a groundbreaking organic fertilizer production company addressing soil degradation and low crop yields.
- Invented and patented Organic NPKC, a uniquely formulated fertilizer.
- Registered the intellectual property and received national certification.
- Built a team of expert chemists and operational staff.
- Contributed to SDGs including food security and climate resilience.

- Developed the company's vision: 'With united strength and wisdom for development, we will create a Paradise Ethiopia.'
- A pioneering enterprise focused on developing and producing Organic NPKC, a 100% natural and scientifically formulated fertilizer designed to improve soil health, agricultural productivity, and environmental sustainability in Ethiopia and beyond.

January 2013 - January 2023

Wegagen Bank - Banking Professional

- Gained experience in finance, compliance, and risk management.
 - Used banking knowledge to structure and fund UOFPC.
 - Built strong foundations in responsible financial stewardship.
-

KEY ACHIEVEMENTS

- Founded UOFPC with a patented and registered organic fertilizer product.
 - Turned a childhood vision into a nationally recognized innovation.
 - Attracted stakeholder support through proven impact.
 - Built a multidisciplinary team to deliver agricultural solutions.
-

STATEMENT OF PURPOSE

My goal is to scale UOFPC into a model green enterprise that not only supports food security in Ethiopia but also serves as a replicable model across Africa. With the support of this grant, we will expand our production, invest in scientific innovation, and train farmers and communities in the use of sustainable organic fertilizers. Our work is a step toward environmental restoration, economic development, and the realization of an African-led agricultural revolution.