Sakura Chen

Email: Contact Information

- **Email:** sakura.chen@email.com
- **Phone:** +39 396 459 6902
- **Location:** Perugia

» Work Preferences

Tools & Technologies: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

Ideal Projects: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

Business Impact: Want to contribute to projects where data analysis has direct impact on strategic decisions and measurable business results.

» Professional Experience

Regional Sales Manager

Example Corp | Sales | London, UK *January 2020 - Present*

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

Sales Specialist

Tech Innovations Ltd | Sales | Berlin, Germany *September 2017 - December 2019*

- Supported key projects with focus on operational excellence
- Collaborated with internal and external stakeholders
- Conducted data analysis and delivered insights to senior management

» Education

Master's Degree in Business Administration

University of London | 2015-2017 *First Class Honours*

Bachelor's Degree in Business Administration

University of Manchester | 2012-2015 *2:1 Honours*

» Technical Skills

• Business Development

• Pipedrive

• Customer Retention

» Soft Skills

Complex problem solving and analytical thinking | Effective technical communication with non-tech stakeholders | Fast learning capability for new technologies | Proactivity in identifying and solving problems

» Certifications

• **RFP Management** | Professional Institute | 04/2024

• **Customer Training** | Professional Institute | 04/2022

• **Customer Advocacy** | Professional Institute | 12/2024

» Certificazioni

• **Professional Data Engineer**
  Google Cloud - 2022

• **TensorFlow Developer Certificate**
  Google - 2021

• **Microsoft Certified: Azure Data Scientist Associate**
  Microsoft - 2021

Languages

- **English:**: Native
- **Italian:**: Working Knowledge - B2