# **Giulio Santoro**

### **Email: Contact Information**

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• Phone: +39 365 963 8984

• Location: Zagreb

#### » Work Preferences

**Ideal Projects**: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

**Tools & Technologies**: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

# » Professional Summary

Data leader with proven track record building enterprise data capabilities. Experience defining analytics strategies and implementing scalable ML infrastructure. Ability to translate business objectives into data-driven technical roadmaps.

# » Professional Experience

#### **Tech Lead**

Example Corp | IT | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

#### **IT Specialist**

Tech Innovations Ltd | IT | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- · Collaborated with internal and external stakeholders

- Achieved annual objectives with performance consistently above target (34%)
- Conducted data analysis and delivered insights to senior management

# » Education

# **Master's Degree in Computer Science**

University of London | 2015-2017 First Class Honours

# **Bachelor's Degree in Computer Science**

University of Manchester | 2012-2015 2:1 Honours

# » Technical Skills

- Deep Learning
- Linux
- Node.js
- PyTorch
- Vue.js
- MongoDB
- Redux
- GraphQL
- TensorFlow
- Bash Scripting
- Express.js

# » Soft Skills

Attention to detail and focus on code quality | Fast learning capability for new technologies | Complex problem solving and analytical thinking | Effective technical communication with non-tech stakeholders

# » Certificazioni

• Deep Learning Specialization Coursera/DeepLearning.AI - 2021

# • Professional Data Engineer

Google Cloud - 2021

• TOEFL iBT - 100+

ETS - 2020

# Languages

• English:: Professional - C1

• Italian:: Fluent - C2

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