# Riccardo Fontana

#### **Email: Contact Information**

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Phone: +39 360 229 3908Location: Cape Town

#### » Work Preferences

**Tools & Technologies**: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

**Business Impact**: Want to contribute to projects where data analysis has direct impact on strategic decisions and measurable business results.

**Ideal Projects**: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

### » Professional Summary

Data leader with proven track record building enterprise data capabilities. Experience defining analytics strategies and implementing scalable ML infrastructure. Ability to translate business objectives into data-driven technical roadmaps.

## » Professional Experience

#### **Senior Marketing Manager**

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

#### **Marketing Specialist**

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- · Collaborated with internal and external stakeholders
- Conducted data analysis and delivered insights to senior management

#### » Education

#### **Master's Degree in Marketing & Communications**

University of London | 2015-2017 First Class Honours

#### **Bachelor's Degree in Marketing & Communications**

University of Manchester | 2012-2015 2:1 Honours

#### » Technical Skills

- Salesforce Marketing Cloud
- Market Research
- Marketing Strategy
- Power BI
- Referral Programs
- SEM
- Brand Management
- Brand Voice
- Data Studio
- CRM Systems
- SEMrush

#### » Certificazioni

• Microsoft Certified: Azure Data Scientist Associate

Microsoft - 2023

• TOEFL iBT - 100+

ETS - 2021

#### • TensorFlow Developer Certificate

Google - 2020

# Languages

• English:: Advanced - C2

• Italian:: Fluent - C1

In accordance with European Regulation 679/2016 (GDPR), I authorize the processing of my personal data for recruitment and selection purposes.