# Cristiano Ferrari

#### **Email: Contact Information**

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• Phone: +39 377 235 5131

• Location: Firenze

#### » Work Preferences

**Tools & Technologies**: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

**Business Impact**: Want to contribute to projects where data analysis has direct impact on strategic decisions and measurable business results.

# » Professional Summary

Senior data scientist with 12+ years of experience designing ML/AI solutions for complex business problems. Technical leadership on strategic data-driven initiatives and analytics team mentoring. Expertise in deep learning, NLP, and big data technologies.

# » Professional Experience

#### **Head of Content**

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- $\bullet$  Exceeded quarterly KPIs by an average of 20%

#### **Marketing Specialist**

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- · Collaborated with internal and external stakeholders

- Conducted data analysis and delivered insights to senior management
- --- Evolve towards {direction} roles.

## » Education

### **Master's Degree in Marketing & Communications**

University of London | 2015-2017 First Class Honours

### **Bachelor's Degree in Marketing & Communications**

University of Manchester | 2012-2015 2:1 Honours

#### » Technical Skills

- Retention Marketing
- GTM
- A/B Testing
- Referral Programs
- Conversion Optimization
- SEMrush

#### » Soft Skills

Attention to detail and focus on code quality | Effective technical communication with non-tech stakeholders | Complex problem solving and analytical thinking | Fast learning capability for new technologies

### » Certificazioni

Excel Expert

Microsoft - 2023

• Deep Learning Specialization

Coursera/DeepLearning.AI - 2021

• Lean Six Sigma Green Belt

ASQ - 2021

# Languages

• English:: Professional - C2

• Italian:: Native

In accordance with European Regulation 679/2016 (GDPR), I authorize the processing of my personal data for recruitment and selection purposes.