# Ginevra Martinelli

#### **Email: Contact Information**

• Email: ginevra.martinelli@email.com

• Phone: +39 338 562 7592

• Location: Madrid

#### » Professional Experience

#### **Head of Talent Acquisition**

Example Corp | HR | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%
- Set up advanced monitoring with proactive alerting and real-time dashboards

#### **HR Specialist**

Tech Innovations Ltd | HR | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- Collaborated with internal and external stakeholders
- · Conducted data analysis and delivered insights to senior management

#### » Education

#### **Master's Degree in Organizational Psychology**

University of London | 2015-2017 First Class Honours

#### **Bachelor's Degree in Organizational Psychology**

University of Manchester | 2012-2015 2:1 Honours

## » Technical Skills

- Compensation Analysis
- Coaching
- Training & Development
- Instructional Design
- HR Analytics
- People Analytics
- Succession Planning

#### » Certificazioni

• TensorFlow Developer Certificate

Google - 2023

• Microsoft Certified: Azure Data Scientist Associate

Microsoft - 2022

• Deep Learning Specialization

Coursera/DeepLearning.AI - 2019

### Languages

• English:: Fluent - C2

• Italian:: Professional - C2

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