# **Omar Martinez**

#### **Email: Contact Information**

• Email: omar.martinez@email.com

• Phone: +39 398 640 8717

• Location: Perugia

#### » Work Preferences

**Business Impact**: Want to contribute to projects where data analysis has direct impact on strategic decisions and measurable business results.

**Ideal Projects**: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

**Tools & Technologies**: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

### » Professional Summary

Senior data scientist with 12+ years of experience designing ML/AI solutions for complex business problems. Technical leadership on strategic data-driven initiatives and analytics team mentoring. Expertise in deep learning, NLP, and big data technologies.

## » Professional Experience

#### **Chief Marketing Officer**

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- $\bullet$  Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

#### **Marketing Specialist**

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- · Collaborated with internal and external stakeholders
- Conducted data analysis and delivered insights to senior management

#### » Education

#### Master's Degree in Marketing & Communications

University of London | 2015-2017 First Class Honours

#### **Bachelor's Degree in Marketing & Communications**

University of Manchester | 2012-2015 2:1 Honours

#### » Technical Skills

- Power BI
- SEO
- Content Marketing
- Video Marketing
- Churn Reduction
- Referral Programs

#### » Certifications

- Market Research | Technical Academy | 02/2024
- Budget Management | Professional Institute | 06/2022
- Customer Segmentation | Industry Certification Board | 03/2021
- Programmatic Advertising | Technical Academy | 07/2023

#### » Certificazioni

• TensorFlow Developer Certificate

Google - 2021

• Microsoft Certified: Azure Data Scientist Associate

Microsoft - 2021

• TOEFL iBT - 100+

ETS - 2020

### Languages

English: NativeItalian: Native

I authorize the processing of my personal data in accordance with EU Regulation 2016/679 (GDPR) for recruitment purposes.