# Luigi Lombardo

#### **Email: Contact Information**

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• Phone: +39 347 196 4432

• Location: Torino

## » Professional Summary

Data leader with proven track record building enterprise data capabilities. Experience defining analytics strategies and implementing scalable ML infrastructure. Ability to translate business objectives into data-driven technical roadmaps.

## » Professional Experience

## **Brand Manager**

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%
- Contributed to 19% churn rate reduction through proactive initiatives

## **Marketing Specialist**

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- Collaborated with internal and external stakeholders
- Conducted data analysis and delivered insights to senior management

## » Education

## Master's Degree in Marketing & Communications

University of London | 2015-2017 First Class Honours

## **Bachelor's Degree in Marketing & Communications**

University of Manchester | 2012-2015 2:1 Honours

## » Technical Skills

- Referral Programs
- Marketing Automation
- Editorial Planning
- Content Marketing
- Go-to-Market Strategy
- SEMrush
- UX Writing
- Buffer

## » Certifications

- Retention Marketing | Technical Academy | 02/2020
- Positioning | Technical Academy | 09/2019
- Visual Design | Professional Institute | 12/2022

## » Certificazioni

• TOEFL iBT - 100+

ETS - 2021

• Deep Learning Specialization

Coursera/DeepLearning.AI - 2019

## Languages

• English:: Fluent - C1

• Italian:: Native

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