Roberta Martini

Email: Contact Information

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• Phone: +39 366 666 5475

• Location: Prato

» Work Preferences

Tools & Technologies: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

Ideal Projects: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

» Professional Summary

Senior data scientist with 12+ years of experience designing ML/AI solutions for complex business problems. Technical leadership on strategic data-driven initiatives and analytics team mentoring. Expertise in deep learning, NLP, and big data technologies.

» Professional Experience

Performance Marketing Lead

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

Marketing Specialist

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- Collaborated with internal and external stakeholders

• Conducted data analysis and delivered insights to senior management

» Education

Master's Degree in Marketing & Communications

University of London | 2015-2017 *First Class Honours*

Bachelor's Degree in Marketing & Communications

University of Manchester | 2012-2015 2:1 Honours

» Technical Skills

- Email Marketing
- Canva
- Buffer
- GTM
- Customer Lifetime Value
- Marketing Dashboards
- Market Research
- Brand Management
- Storytelling
- Adobe Creative Suite
- Salesforce Marketing Cloud

» Certificazioni

• AWS Certified Machine Learning - Specialty

Amazon Web Services - 2022

• TOEFL iBT - 100+

ETS - 2019

Languages

• English:: Professional - C2

• Italian:: Fluent - C2

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