# **Prisca Costa**

#### **Email: Contact Information**

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• Phone: +39 347 276 6787

• Location: Venezia

#### » Work Preferences

**Ideal Projects**: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

**Tools & Technologies**: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

# » Professional Summary

Senior data scientist with 12+ years of experience designing ML/AI solutions for complex business problems. Technical leadership on strategic data-driven initiatives and analytics team mentoring. Expertise in deep learning, NLP, and big data technologies.

# » Professional Experience

#### **Digital Marketing Manager**

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

#### **Marketing Specialist**

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- Collaborated with internal and external stakeholders

- Onboarded and mentored 3 new team members
- · Conducted data analysis and delivered insights to senior management

### » Education

## **Master's Degree in Marketing & Communications**

University of London | 2015-2017 First Class Honours

## **Bachelor's Degree in Marketing & Communications**

University of Manchester | 2012-2015 2:1 Honours

### » Technical Skills

- LinkedIn Ads
- Marketing Strategy
- Programmatic Advertising
- Conversion Rate Optimization
- Mailchimp
- Ahrefs
- Marketing Plans
- GTM
- HubSpot
- Growth Hacking
- Adobe Creative Suite
- User Journey Mapping

#### » Soft Skills

Collaboration in distributed and multicultural teams | Effective technical communication with nontech stakeholders | Proactivity in identifying and solving problems | Fast learning capability for new technologies

# » Certificazioni

• Microsoft Certified: Azure Data Scientist Associate

• TensorFlow Developer Certificate

Google - 2021

• TOEFL iBT - 100+

ETS - 2019

# Languages

• English:: Advanced - C2

• Italian:: Native

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