# Raj Mansour

#### **Email: Contact Information**

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• Phone: +39 311 101 9408

• Location: Salerno

#### » Work Preferences

**Business Impact**: Want to contribute to projects where data analysis has direct impact on strategic decisions and measurable business results.

**Ideal Projects**: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

**Tools & Technologies**: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

### » Professional Summary

Senior data scientist with 12+ years of experience designing ML/AI solutions for complex business problems. Technical leadership on strategic data-driven initiatives and analytics team mentoring. Expertise in deep learning, NLP, and big data technologies.

# » Professional Experience

#### **VP of Finance**

Example Corp | Finance | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- · Applied design patterns: Factory, Observer, Strategy ensuring scalability and maintainability
- Exceeded quarterly KPIs by an average of 20%

#### **Finance Specialist**

Tech Innovations Ltd | Finance | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- · Collaborated with internal and external stakeholders
- Conducted data analysis and delivered insights to senior management

#### » Education

#### Master's Degree in Economics & Finance

University of London | 2015-2017 First Class Honours

#### **Bachelor's Degree in Economics & Finance**

University of Manchester | 2012-2015 2:1 Honours

#### » Technical Skills

- Fixed Income
- DCF
- Excel Advanced
- Auditing
- VBA
- Financial Software
- Private Equity

#### » Soft Skills

Complex problem solving and analytical thinking | Collaboration in distributed and multicultural teams | Proactivity in identifying and solving problems | Effective technical communication with non-tech stakeholders

#### » Certificazioni

• IELTS Academic - C1

British Council - 2022

• Professional Data Engineer

Google Cloud - 2020

• Deep Learning Specialization

Coursera/DeepLearning.AI - 2020

## Languages

• English:: Professional - C2

• Italian:: Professional - C1

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