# **Youssef Okafor**

#### **Email: Contact Information**

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• Location: Roma

## » Professional Summary

Data leader with proven track record building enterprise data capabilities. Experience defining analytics strategies and implementing scalable ML infrastructure. Ability to translate business objectives into data-driven technical roadmaps.

## » Professional Experience

#### **Product Marketing Manager**

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

#### **Marketing Specialist**

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

- Supported key projects with focus on operational excellence
- · Collaborated with internal and external stakeholders
- · Conducted data analysis and delivered insights to senior management

#### » Education

#### **Master's Degree in Marketing & Communications**

University of London | 2015-2017 First Class Honours

#### **Bachelor's Degree in Marketing & Communications**

University of Manchester | 2012-2015 2:1 Honours

#### » Technical Skills

- Shopify
- Mailchimp
- Facebook Ads
- Ahrefs
- Customer Lifetime Value
- Email Marketing

#### » Certificazioni

• AWS Certified Machine Learning - Specialty

Amazon Web Services - 2021

• Certificazione Lingua Inglese C1

Cambridge English - 2019

### Languages

• English:: Professional - C1

• Italian:: Working Knowledge - B1

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