Patrizia Caruso

Email: Contact Information

- **Email:** patrizia.caruso@email.com
- **Phone:** +39 313 779 7859
- **Location:** Verona

» Work Preferences

Business Impact: Want to contribute to projects where data analysis has direct impact on strategic decisions and measurable business results.

Tools & Technologies: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

» Professional Summary

Senior data scientist with 12+ years of experience designing ML/AI solutions for complex business problems. Technical leadership on strategic data-driven initiatives and analytics team mentoring. Expertise in deep learning, NLP, and big data technologies.

» Professional Experience

Junior Account Executive

Example Corp | Sales | London, UK *January 2020 - Present*

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%

Sales Specialist

Tech Innovations Ltd | Sales | Berlin, Germany *September 2017 - December 2019*

- Supported key projects with focus on operational excellence
- Collaborated with internal and external stakeholders

• Conducted data analysis and delivered insights to senior management

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» Education

Master's Degree in Business Administration

University of London | 2015-2017 *First Class Honours*

Bachelor's Degree in Business Administration

University of Manchester | 2012-2015 *2:1 Honours*

» Technical Skills

• Net Promoter Score

• Time Management

• Customer Retention

• ZoomInfo

• Presentation Skills

• CRM Analytics

• Cross-selling

• Proposal Writing

» Certifications

• **Networking** | Professional Institute | 04/2024
• **SPIN Selling** | Technical Academy | 08/2019

» Certificazioni

• **Microsoft Certified: Azure Data Scientist Associate**
  Microsoft - 2022

• **Certificazione Lingua Inglese C1**
  Cambridge English - 2021

• **Professional Data Engineer**
  Google Cloud - 2020

- **Lean Six Sigma Green Belt**
  ASQ - 2019

Languages

- **English:**: Professional - C1
- **Italian:**: Professional - C2