# Nikolai Horvat

#### **Email: Contact Information**

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• Phone: +39 377 491 6922

• Location: Milano

#### » Work Preferences

**Ideal Projects**: Interested in projects combining data analysis, machine learning, and business impact. Preference for data-driven companies with modern infrastructure and access to significant datasets.

**Tools & Technologies**: Seeking opportunities to work with modern tech stack (cloud, big data, ML frameworks) and experiment with new analytical methodologies.

### » Professional Summary

Data leader with proven track record building enterprise data capabilities. Experience defining analytics strategies and implementing scalable ML infrastructure. Ability to translate business objectives into data-driven technical roadmaps.

### » Professional Experience

#### **Director of Brand Strategy**

Example Corp | Marketing | London, UK January 2020 - Present

- Led strategic initiatives for enterprise clients, delivering 25% revenue growth
- Managed cross-functional teams of 5-10 professionals across multiple projects
- Implemented process improvements reducing operational costs by 15%
- Exceeded quarterly KPIs by an average of 20%
- Facilitated knowledge sharing sessions and internal tech talks

#### **Marketing Specialist**

Tech Innovations Ltd | Marketing | Berlin, Germany September 2017 - December 2019

Supported key projects with focus on operational excellence

- · Collaborated with internal and external stakeholders
- Onboarded and mentored 3 new team members
- Conducted data analysis and delivered insights to senior management
- --- Mentor junior/mid developers and contribute to team growth.

#### » Education

#### **Master's Degree in Marketing & Communications**

University of London | 2015-2017 First Class Honours

#### **Bachelor's Degree in Marketing & Communications**

University of Manchester | 2012-2015 2:1 Honours

#### » Technical Skills

- · Email Marketing
- · Retention Marketing
- LinkedIn Ads
- SEMrush
- Conversion Optimization
- Google Search Console
- Go-to-Market Strategy
- Marketing Plans
- Market Research

#### » Certificazioni

Oracle Certified Professional Java SE

Oracle - 2022

AWS Certified Solutions Architect

Amazon Web Services - 2021

• Microsoft Certified: Azure Developer Associate

Microsoft - 2021

• IELTS Academic - C1

British Council - 2020

## Languages

• English:: Advanced - C2

• Italian:: Working Knowledge - B2

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