

INVENTORY OPTIMIZATION FOR RETAIL



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SALES

OVERVIEW

Quarter

Select all

1

2

3

4

Category

Select all

Apparel

Books & Media

Electronics

Food & Beverage

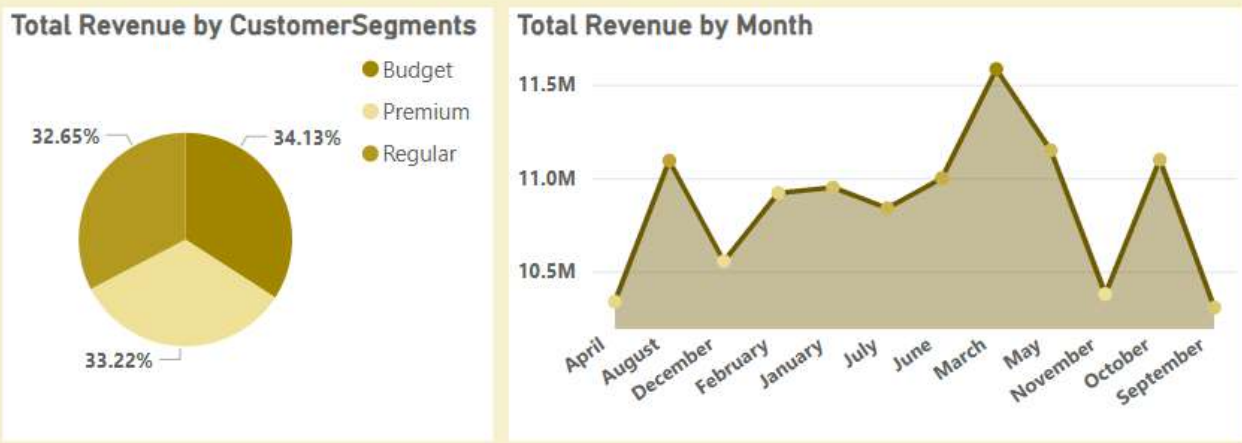
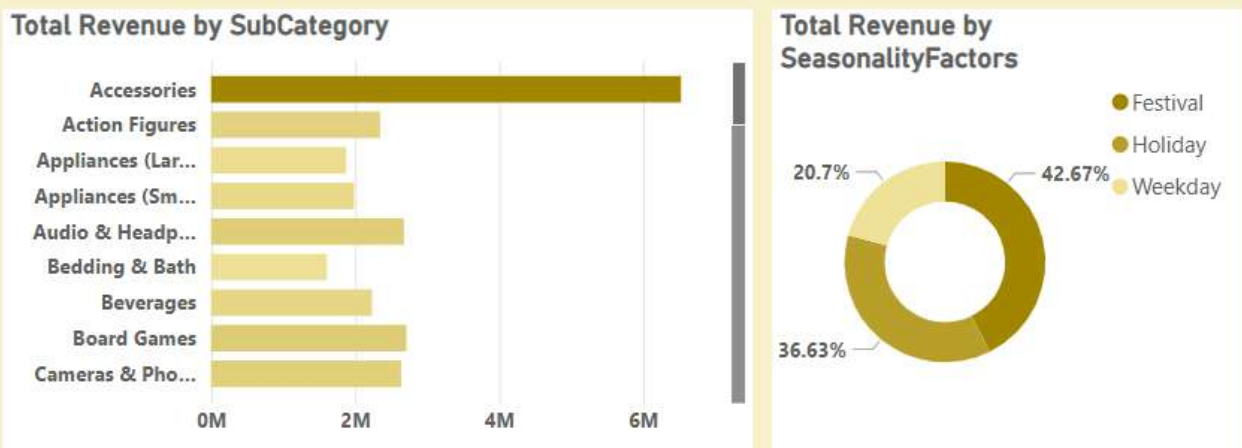
Health & Beauty

Home Goods

Office Supplies

Sports & Outdoors

Toys & Games



5,021K

Inventory Level

0.50

Inventory Turnover

7.54

Avg Order Fulfillment

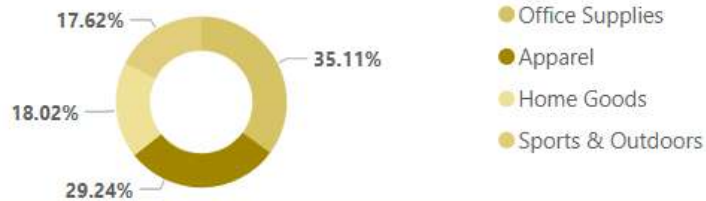
3M

Stock Utilization

9

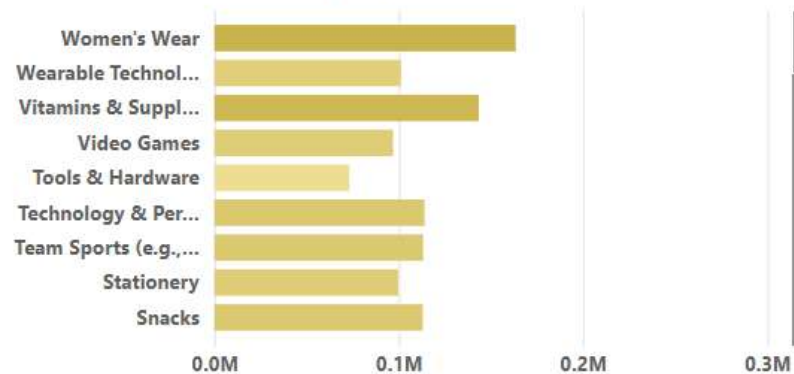
Avg Stockout Frequency

Stockout % by Category



Category	StockLevels	ReorderPoint	Status
<div>+ Apparel</div>	635741	133157	<div></div> Stockout
<div>+ Books & Media</div>	453701	98155	<div></div> Sufficient
<div>+ Electronics</div>	582186	120298	<div></div> Sufficient
<div>+ Food & Beverage</div>	653408	132744	<div></div> Sufficient
<div>+ Health & Beauty</div>	657160	137980	<div></div> Sufficient
<div>+ Home Goods</div>	504695	105303	<div></div> Stockout
<div>+ Office Supplies</div>	501379	106182	<div></div> Stockout
<div>+ Sports & Outdoors</div>	533753	107889	<div></div> Stockout
<div>+ Toys & Games</div>	499167	104467	<div></div> Sufficient

Inventory Level by Subcategory



INVENTORY MONITORING

Category

- Select all
- Apparel
- Books & Media
- Electronics
- Food & Beverage
- Health & Beauty
- Home Goods
- Office Supplies
- Sports & Outdoors
- Toys & Games



PRICING STRATEGY

52.81

Average Price

52.04

Avg Competitor Price

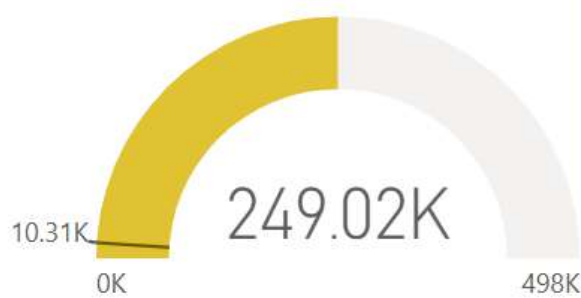
25.24

Avg Discount

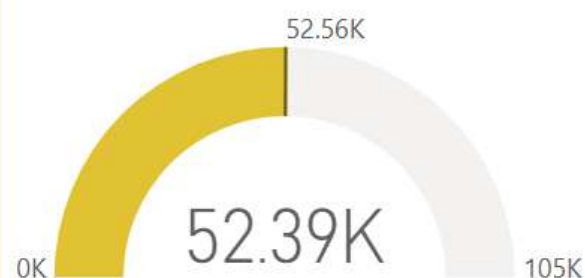
10.21

Avg Return Rate

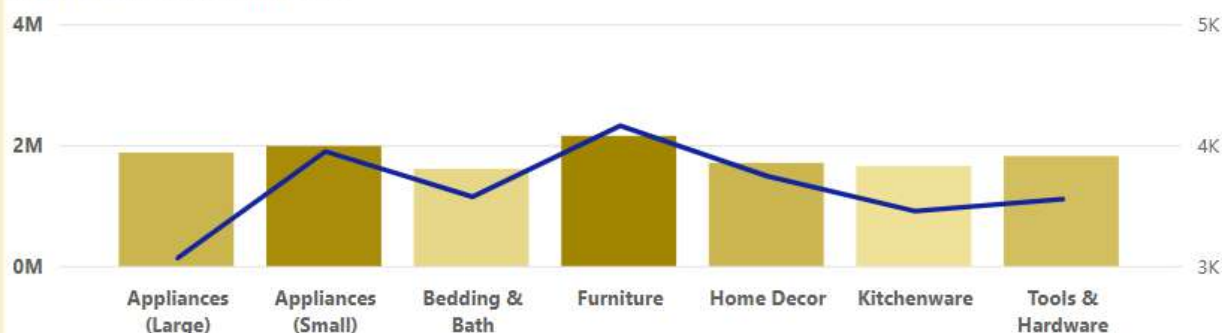
Sales Volume VS Return Rate



Price VS Competitor Price



Revenue VS Discount Level



Category

- ☒ Select all
- ☐ Apparel
- ☐ Books & Media
- ☐ Electronics
- ☐ Food & Beverage
- ☐ Health & Beauty
- ☒ Home Goods
- ☐ Office Supplies
- ☐ Sports & Outdoors
- ☐ Toys & Games

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MANAGER INSIGHT

Month

Select all

April

August

December

February

January

July

June

March

May

November

October

September

6.07K

Total Product

130.21M

Total Revenue

3M

Stock Utilization

Delhi

First StoreLocation

Anjali Singh

First ManagerName

ManagerName	Total Revenue
Anjali Singh	13,559,279.23
Priya Sharma	13,555,646.87
Ramesh Reddy	12,897,589.79
Karan Kumar	12,580,397.76
Meera Patel	12,338,028.83
Sourav Banerjee	8,875,271.80
Bikash Dutta	8,514,855.94
Lakshmi Gowda	8,134,472.23
Deepa Srinivasan	8,100,578.38
Vivek Mishra	8,086,566.26
Jaspreet Singh	7,951,214.14
Amit Yadav	7,887,716.27
Divya Rathore	7,728,446.22

Total Revenue by Category

Category	Revenue (M)
Toys & Games	12.5
Sports & Outdoors	13.4
Office Supplies	13.7
Home Goods	12.8
Health & Beauty	17.8
Food & Beverage	16.6
Electronics	15.6
Books & Media	11.9
Apparel	16.0

Total Revenue by Location

Location	Revenue (M)
Assam	8.5
Delhi	13.5
Gujarat	12.5
Haryana	12.5
Karnataka	8.0
Madhya Pradesh	8.0
Maharashtra	13.5
Punjab	8.0
Rajasthan	7.5
Tamil Nadu	8.0
Telangana	12.5
Uttar Pradesh	8.0
West Bengal	9.0