

**Michael T. Miller**  
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**Glen Ellyn, IL 60137**  
**630/215-4029**

## **Career Summary**

An accomplished attorney, educator, and sales professional with strong management and leadership skills. My teaching experience includes: teaching at-risk students, large group classes, capstone courses, curriculum development, advising and counseling. I am a skilled educator and business professional with practical experience in law, marketing, management and sales.

## **Education Experience**

I am currently a full-time Lecturer at the University of Illinois at Chicago. My vision is to become an expert in adult education and to assist the University of Illinois' College of Business in realizing its full potential. At the University of Illinois, I teach the Capstone Course in Competitive Strategy (Executives in the Classroom), along with courses in Business Law, Negotiation, and International Business. I am very involved in building relationships between the business community and the University. I recruit top executives around the country to present in my Capstone Course. I have worked very closely with the Development Department, the Dean's Office, and other faculty to leverage these relationships to the maximum benefit of the College of Business. In addition, I am dedicated to enhancing the learning experience for business students. I serve as faculty advisor to the Management Leadership Associate, which has presented students with numerous learning opportunities outside of the classroom.

**University of Illinois at Chicago**  
**Lecturer**

**Aug. 2001 to Present**

- Experience in large classroom teaching (over 150 students).
- Teach and develop Capstone Course for College of Business Administration.
- Successfully expanded the recruitment of executives for Capstone Course.
- Top ten finalists for campus-wide teaching award.
- Experience in using Blackboard as a supplement to classroom learning.
- Teach several courses in the MBA program.
- Excel in advising and counseling diverse student body.
- Have developed numerous learning opportunities outside the classroom for CBA students.

## **Business and Law Experience**

**MTM Consultants**

**Sept. 1999 to 2002**

Consulting in the area of Business Development and Law. The following is a list of clients:

- **Jefferson Wells International**-Business Development
- **Jams-Endispute**-Business Development & Management
- **Center for Conflict Resolution**-Mediation
- **Cook County Courts**-Arbitration & Mediation
- **Darien Youth League**-Business Development & Management

**JAMS****Feb. 1998 to Sept. 1999****Business Manager--Senior Sales Consultant**

Responsible for all aspects of alternative dispute resolution business operation, hiring, budgeting, business development and sales management. Increased business in Chicago by over 50% in FY 2000.

- Successfully grew firm by over \$500,000 in one year.
- Managed staff of 20, including prominent federal and state judges.
- Developed expertise in dispute resolution processes.
- Conducted sales and mediation training.
- Developed excellent negotiation and presentation skills.
- Participated in the settlement of the largest sexual harassment suit in U.S. history.

**Federal Trade Commission****Jan. 1991 to Jan. 1998****Staff Attorney**

Responsible for investigation and enforcement of antitrust and consumer protection laws. Conducted investigations that presented difficult issues and recommended appropriate legal and economic solutions. Responsible for all aspects of complicated antitrust and consumer protection cases including case generation, investigation, education and litigation.

- Played key role in successful investigation and litigation of the two largest consumer protection cases in the history of the FTC's Chicago Regional Office.
- Successfully completed a detail at the Headquarters of the Federal Trade Commission working on two major hospital merger antitrust cases.
- Planned and implemented consumer credit education program with non-profit credit counseling organization.
- Developed investigative and litigation skills.

**Education**

MBA, Northern Illinois University, December 1990

Juris Doctor, Northern Illinois University, May 1990

B.S. in Marketing, University of Illinois, August 1992