

Stanley G. Waite

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Successful and varied experience in management, credit and financial analysis and international risk analysis at a major US bank.

- Managed a portfolio of over \$2 billion in emerging markets
- Successfully managed a full service overseas banking subsidiary
- Developed extensive contacts with senior government officials, academics and business leaders in various countries in Latin America and Asia

A seasoned results-oriented manager with a broad range of experience, excellent people-management and team-building skills, and solid inter-personal relationships.

PROFESSIONAL EXPERIENCE

University of Illinois at Chicago, Chicago, IL

Visiting Lecturer – College of Business Administration – Department of Finance
2002 to present

Taught graduate and undergraduate level courses in corporate finance, international finance and money and banking

Bank One N.A.

Emerging Markets Credit - Director and Head 1997 to 2002

Head of credit for all exposure in Latin America and the Caribbean, Middle East, Africa and Southeast Asia. Managed a staff of seven with a portfolio in excess of \$2 billion in 32 countries. Portfolio consisted of corporate and bank credits in Mexico and top tier banks elsewhere. Called regularly on customers in major markets or met at regional professional gatherings. Minimized risk and assisted business partners in building a profitable business in inherently volatile regions. Successfully reduced exposure in Turkey and Argentina through very volatile periods.

Country and Industry Risk Department - Vice President and Regional Manager
1986 – 1997

Country risk analyst responsible for assessing the risk of doing business in and risk rating selected Latin American, Asian and African countries and recommending to senior management appropriate limits for doing business in these countries.

Managed a \$660MM portfolio of troubled debtor countries in process of restructuring debt. Reduced the portfolio on a least cost basis by 90% over three years through asset swaps, sales, debt for equity swaps and other debt conversion options.

Analyzed balance of payments trends, economic policy and political developments in Mexico, Brazil, Argentina, the Caribbean, South Africa, Nigeria, Thailand, Indonesia the Philippines and Yugoslavia. Research was conducted through regular in-country visits calling on senior government officials, academics and business leaders as well as through published sources. Developed contacts with a variety of government agencies and departments in Washington, Latin America and Asia.

Regularly prepared papers and reports for internal bank use and made presentations to customers doing business in these countries.

Made presentations to various classes at Northwestern University's Kellogg School of management on international banking and country risk issues.

Sovereign Credit Management Unit 1984-1986

Advised overseas offices of the bank on managing their portfolios of public sector loans to countries seeking debt relief. Directly participated in the restructure of a number of private sector foreign currency debts in these countries resulting in net recoveries in excess of \$1MM.

The First National Bank of Chicago (Jamaica) Ltd and First Chicago Merchant Bank (Jamaica) Ltd. – Country Head and General Manager

Loyola University Chicago, Chicago, IL 1998-1999
Adjunct Faculty – Undergraduate level, International Finance

Saint Xavier University, Graham School of Management, Chicago, IL 1997- 2000
Adjunct Faculty – Graduate level International Finance

EDUCATION

Master of Business Administration – Marketing
Columbia University – Graduate School of Business, New York, NY

Bachelor of Arts – Chemistry
College of the Holy Cross, Worcester, MA