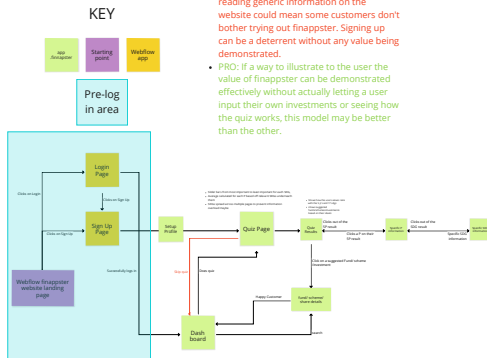


VERSION 1

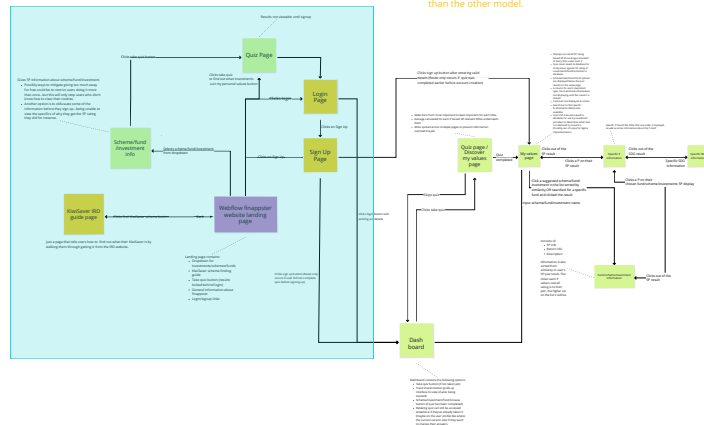
★★★★★★★★★★★★ Model Pros and Cons ★★★★★★★★★★

- **PRO:** No information given without signing up and taking a quiz, so at the very least we get their 5P data and user information if they want to view investment information or their personal 5P score.
- **CON:** Forced signing/login screens to use any aspect of finappnetr other than reading generic information on the website could mean some customers don't bother trying out finappnetr. Signing up can be a deterrent without any value being demonstrated.
- **PRO:** If a way to illustrate to the user the value of finappnetr can be demonstrated effectively without actually letting a user input their own investments or seeing how the quiz works, this model may be better than the other.



VERSION 2

KEY



★★★★★★★★★ Model Pros and Cons ★★★★★★★★★★

- **PRO:** Possibly more likely to sign up if they get to test the value of finappster
- **CON:** Possibly exploitable to keep using finappster ability to input schemes/funds/investments without signing up/logging in to get 5P values, even if you don't get to do quiz for a personal score this might be all a user wants
- **CON:** If a way to limit the number of times a user can use the scheme search isn't implemented, users won't have incentive to pay a subscription for finappster
- **PRO:** If a limitation to one or two scheme/fund searches can be implemented this could cancel out most of the problems with the cons. (difficult to prevent workarounds though)
- **MISC:** More involved in both sides of the webflow and app.finappster websites than the other model.