

Welcome to PhoneNow

Click on the items below to drill into the analytics

Key Performance Indicators

- 1) Increase tech support capacity for Fiber Optic customers and lower tech tickets per customer to 0.5
- 2) Increase sale of 1 and 2 year contracts by 5% each
- 3) Yearly increase of automatic payments by 5%

Churn Dashboard



- Demographics
- Customer Account Information
- Services

Customer Risk Analysis



- internet service
- type of contract
- payment method

Churn Dashboard



This dashboard has a filter with churn = "yes"

1869

Customers at risk

2173

of Tech Tickets

885

of Admin Tickets

\$2.86M

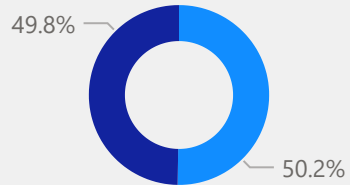
Yearly Charges

\$139.13K

Monthly Charges

Demographics

Female Male



25%

Senior-Citizen

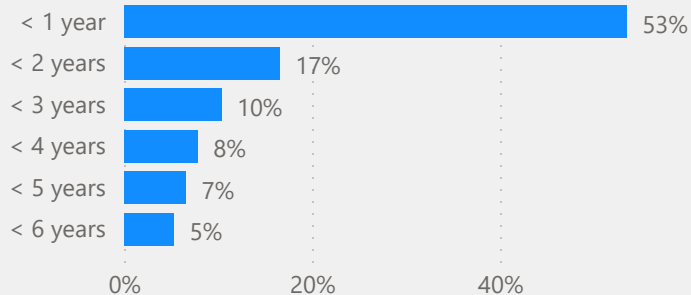
36%

Partner

17%

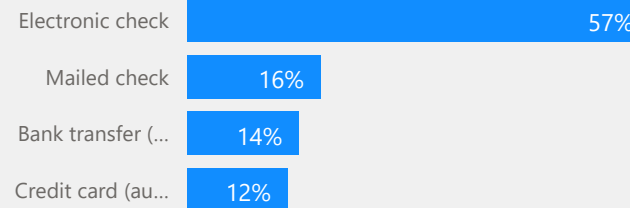
Dependents

Subscription time

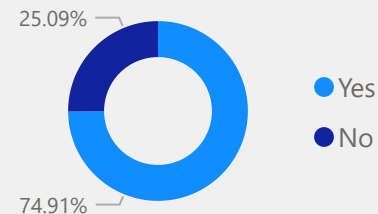


Customer account information

Payment method



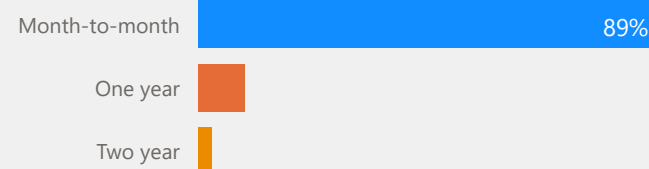
Paperless billing



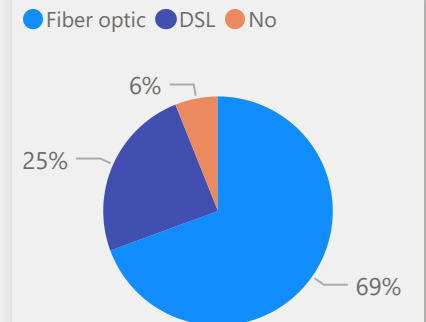
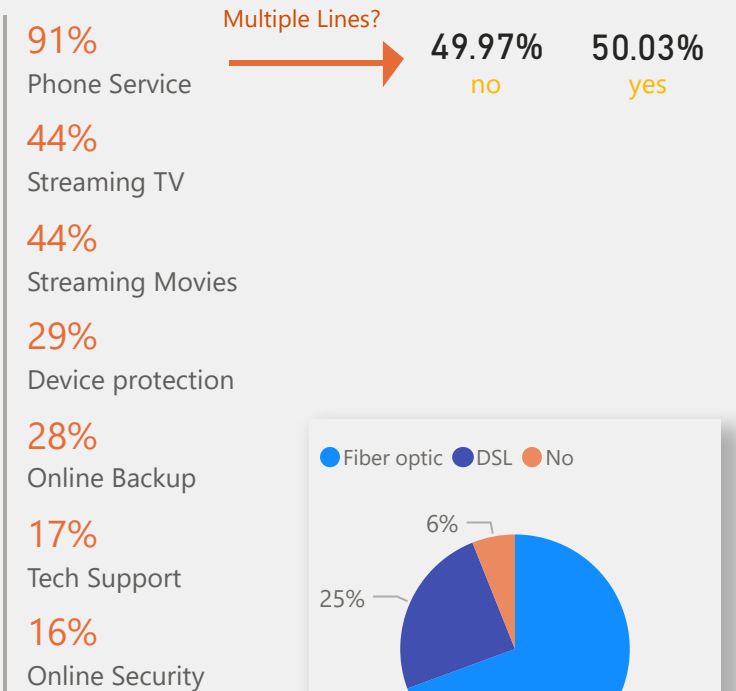
Average charges

\$74.44
Monthly
\$1,531.80
Total

Type of contract



Services customers signed up for





Customer Risk Analysis



Risk of churn



No



Yes

Internet service



DSL



Fiber optic

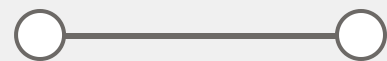


No

Months subscribed

0

72



Contract type



Month-to-month



One year



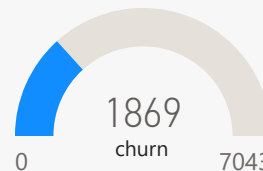
Two year

7043

Total customers

26.54%

churn rate %



\$16.06M

Yearly Charges

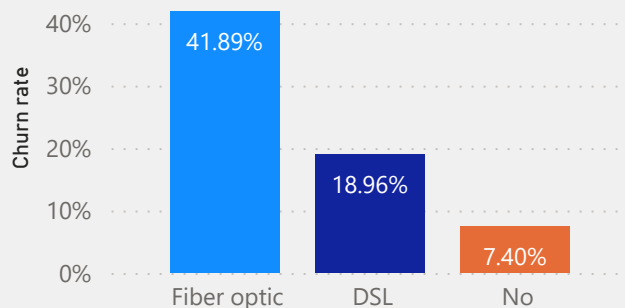
2955

Tech Tickets

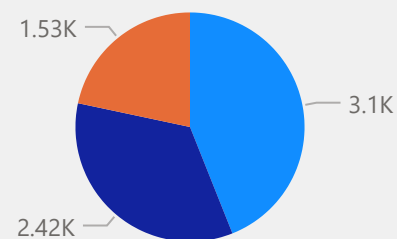
3632

Admin Tickets

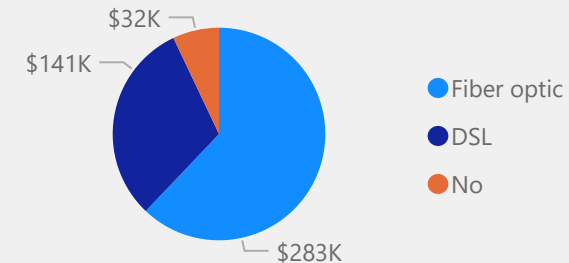
Churn by type of internet service



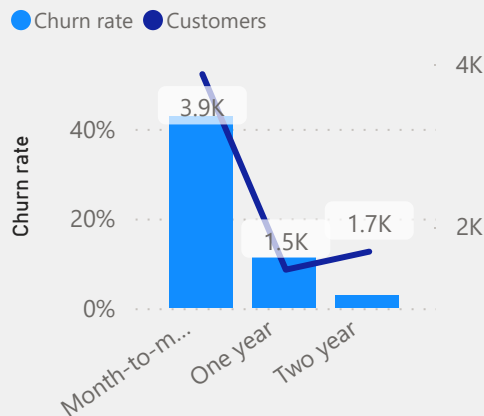
of customers by internet service



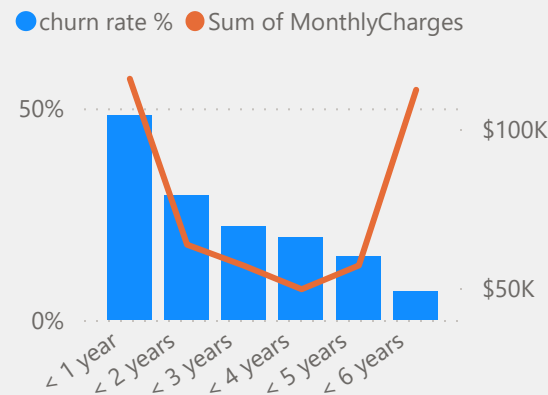
Sum of monthly charges



Type of contract



Years of contract



Churn by payment method

