1/29/14 Class Notes

In this lecture, we focused on prediction uncertainty associated with a linear model. Data and R scripts used were milk prices and pickup truck sales on Craigslist. We worked individually in class, and then reviewed the examples during the lecture.

Optimize Profit

- a. EXAMPLE: (milk.csv)
 - i. How much should we charge for gallons of milk?
 - ii. Start from the end; we want to maximize profit

Let

Y = profit

 $X = \text{price per unit } \rightarrow \text{choice variable}$

 $C = cost per unit (\$1.50) \rightarrow known$

 $F(x) = \text{units sold } \rightarrow \text{unknown: it is a function of } x$

Profit = revenue - cost

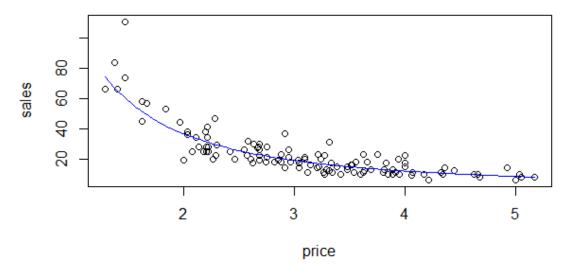
Y = f(x) * (price/unit - cost/unit)

Y = f(x)*(x-c)

Profit = x * f(x) - c * f(x)

- iii. Quantity sold VS. Price charged per unit
 - 1. Data suggests that as price increases, sales decrease
 - 2. DEMAND CURVE

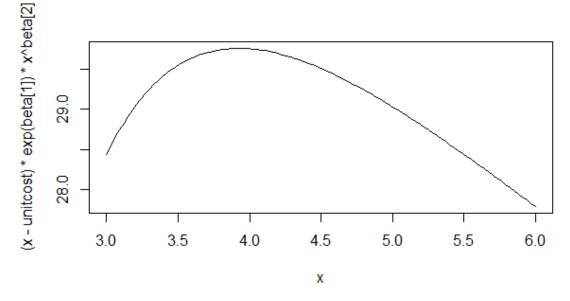
Demand Curve of Milk Prices



b. Optimization strategies

i. Take derivative and set to 0

ii. Plot and Point Method \rightarrow Plot points and take maximum



Reducing Uncertainty

a. EXAMPLE: 4th Story (pickup.csv, pickup.r)

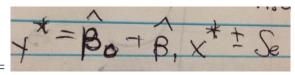
i. Remember that,

$$Y = Bo + B1(Xi) + Ei$$

Systematic Model Fitted

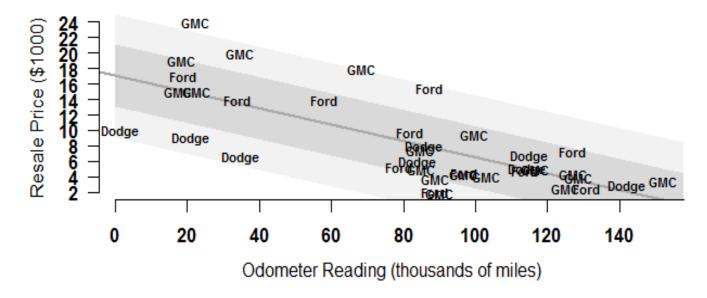
Residual

- ii. Point Estimate = $y^* = Bo + Bx^* + E^*$
 - a. Plug in 60,000 for X.
 - b. The purpose of doing this is to take the past variability as measure for likely size of e*. You can use the standard deviation of the residuals.



iii. Interval Estimate =

- a. We widen the interval in order to reduce the likelihood of error
- b. There are no predictions without error bars



How many data points fell outside the given window? This gives us a measure of empirical coverage.

R^2 (Coefficient of Determination):

- a. A measure of the information content on a predictor
- b. How to construct:
 - i. Se = Standard deviation of residuals
 - ii. Sy = std dev of original y variable
 - iii. Ratio of these quantities (Se/Sy) tells about predictor: The higher that ratio, the lower the information

The inglier that ratio, the lower the information

The lower the ration, the higher the information

- $1 (Se/Sy)^2$ (puts on a more intuitive scale)
- c. Relates to Pythagoreans Theorem:

Some squares in statistics sum up

Var(resid) + var(fitted Values) = var(data)

Will not dwell on this in class but spend some time understanding this in the notes.

Extra remarks:

- a. Pdata() returns fraction of data that falls below given values
- b. Construct intervals on transformed scales and undo predictions at the end
- c. USING R AS A GRAPHING CALCULATOR
 - a. curve((x-unitcost)*exp(beta[1])*x^beta[2], from=1, to=10)
 - b. "from = 1, to = 10" set the boundaries of the equation