






Mhd Hicham Allaham

Junior Full-Stack Web Developer

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TECH SKILLS

HTML
CSS
Tailwind CSS
JavaScript
React
Node.JS
Express.JS
Databases
SQL
MongoDB
UX / UI
Git & GitHub

SOFT SKILLS

Communication
Creativity
Time Management
Problem-Solving
Team Player

LANGUAGES

German - B1
English - B2
Arabic - Native

Motivated Junior Full-Stack Web Developer with a strong background in customer service and sales. Experienced in dynamic environments and skilled at problem-solving, teamwork, and delivering results under pressure. Passionate about building modern web applications and contributing to innovative projects that drive both personal and organizational growth.

EDUCATION

WEB & APP DEVELOPMENT BOOTCAMP

WBS CODING SCHOOL | Berlin | 05/2025- 09/2025

- Project based, team oriented, remote training, using agile methods

BACHELOR OF COMPUTER SYSTEMS ENGINEERING

Mamoun private university for science and technology | Syria | 10/2005- 03/2011

EXPERIENCE

SALES MANAGER

Dubai luxury yacht | Dubai | 03/2020- 01/2021

- Developed and executed sales strategies for high-end yacht rentals
- Managed VIP client relationships and provided personalized service
- Closed high-value deals with corporate and private clients
- Coordinated with operations and marina staff to ensure smooth bookings
- Attended luxury lifestyle events and represented the brand
- Tracked market trends and competitor offerings to adjust pricing and packages

CUSTOMER SERVICE AND SALES

Dubai Islamic Bank | Dubai | 01/2012- 03/2020

- Provided personalized customer service to individual and business clients
- Advised customers on banking products, loans, and financial services
- Processed daily transactions, account openings, and service requests
- Resolved customer inquiries and complaints in a timely, professional manner
- Promoted and sold banking products to meet monthly sales targets
- Maintained accurate customer records and ensured compliance with bank policies