

Michael Seitaridis
Banking Officer/Quantitative Analyst

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MSc-educated Banking and Finance Professional with 7.5 years of combined experience in the Finance and Banking industries. Possesses strong analytical and conceptual skills, applicable across different roles.

Proven ability to promote and enhance engagement with banking/financial products and services.

Demonstrated ability to quickly learn and adapt alongside a proven track record of delivering results.

Professional Experience

02/2022-09/2024: Quantitative Analyst, Complex Securities & Financial Instruments; Stout Risius Ross, LLC

- Implemented advanced option pricing models (binomial, Monte Carlo) to accurately value derivatives in complex capital structures.
- Provided exceptional customer service by supporting 50+ clients with 100% accuracy and on-time delivery.
- Performed comprehensive quarterly valuations of a wide range of financial instruments, including structured products, fixed income securities, contingent considerations analyses, and equity-based awards.
- Leveraged regression analysis to accurately estimate credit ratings, enhancing risk management capabilities.
- Utilized Excel, VBA, and R software for portfolio valuations and regression analysis.
- Managed analysts/interns in group-wide research/marketing efforts.
- Trained, coached, and supported new colleagues and contributed to the expansion of the team, resulting in team growth from 2 to 15 analysts.

07/2016-07/2019: Retail Banking Officer; National Bank of Greece:

- Created personalized investment portfolios for clients based on their needs. Provided advice and offered a full range of banking products and services, including insurance, savings plans, and foreign currency deposits.
- Collaborated effectively within a team overseeing ~1000 clients.
- Trained, coached, and supported new interns, totaling ~25 colleagues.
- Increased customer adoption of modern electronic banking by approximately 25% through targeted awareness initiatives.

05/2016-07/2019: Teaching Assistant; Aristotle University of Thessaloniki:

- Served as a Teaching Assistant for undergraduate and postgraduate econometrics courses. Subjects:
 - Financial Econometrics and Risk Management
 - Applied Statistics and Econometrics
 - Capital and Money Markets

11/2014-03/2016: Scholarship Intern (State Scholarship Foundation-I.K.Y.); National Bank of Greece:

- Rotated through Retail Banking segments, issuing ~150 bank accounts, ~150 debit/prepaid cards, ~€100,000 in consumer/housing/business loans and credit cards per three-month period.
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Education

12/2020-09/2021: Data Analysis Professional Training Course; Practicum100 by Yandex

- 9-month intensive program designed to train 100 selected talents (out of ~ 6100 applicants) to be successful Data Analysts.
- Coursework Includes: SQL, Tableau, Python, Exploratory Data Analysis (EDA), A/B Testing, KPIs.

10/2014-03/2016: Master (MSc) in Business and Economics; Aristotle University of Thessaloniki; Grade:

8.93/10

- Financial Econometrics and Risk Management - econometric models for forecasting macroeconomics and financial variables (ARIMA, VAR, ECM, PCA, etc.)
- Applied Statistics and Econometrics - predictive analytics, extensive experience in data analysis and manipulation, experience in extracting, analyzing, and processing large volumes of data, experience with data visualization techniques.

2009-2013: BA (Ptychion) in International and European Studies, Major in International and European Economic Studies, University of Macedonia, Thessaloniki; Grade: 8.18/10

Technical Skills

- Microsoft Office Suite; strong financial modelling skills in Excel
- Utilizing R, Python and Excel for Data Analysis and Data Visualization
- Basic knowledge of various statistical software (i.e., SPSS, EViews and MATLAB)

Additional Information

- Languages: English – Fluent (C1), German – Intermediate (B1), Greek – Native (C2)
- Honors:
 - Academic Excellence Award, Aristotle University of Thessaloniki during academic year 2015-2016,
 - Master Scholarship from the State Scholarships Foundation – 2014 (1 out of 100 selected students from ~1500 applicants).

Presentations & Publications

- **Michail Seitaridis**, Nikolaos S. Thomaidis and Pandelis N. Biskas, 2021, "Fundamental Responsiveness in European Electricity Prices", Energies 14, no. 22: 7623.
- **Michail Seitaridis**, Nikolaos S. Thomaidis and Pandelis N. Biskas, 2020, "Fundamental Responsiveness in European Electricity Prices", presented to the workshop of the Central, East, and South-East European PhD Network (CESEENet) in Economics, Management and Finance.
- **Michail Seitaridis**, Nikolaos S. Thomaidis and Pandelis N. Biskas, 2019, "Price formation in European power markets", presented to the 5th International Conference on Applied Theory, Macro and Empirical Finance.
- **Seitaridis M.** and Koulakiotis A. 2013, "Unemployment and government expenditure in the Eurozone: a panel data analysis", Public and Municipal Finance, vol 2, issue 2, pp. 35-46.