

# Micah Nelson

Email: mnelson543@qub.ac.uk  
Date of Birth: 15/10/2000 | Nationality: British  
LinkedIn: [Micah Nelson](#) | [LinkedIn](#)



## EDUCATION

<b>Queen's University Belfast</b>	<b>BSc International Business with French</b>	<b>2020 - Present</b>
<b>First Year Average – 66%</b>		
French	70%	Organisational Behaviour 66%
An Introduction to Economics	70%	Marketing 67%
Global Business Environment	58%	
<b>The University of Birmingham School</b>		<b>2017-2019</b>
<u>A-Level Examinations:</u>	Religious Studies	A
<u>University Entry Exams</u>	French	B
	Mathematics	C
<u>GCSE Examinations:</u>		4 A*, 3 A, 2 B

## EMPLOYMENT

<b>CSRN</b>	<b>Client Services Executive</b>	<b>December 2021 to Present</b>
<ul style="list-style-type: none"><li>Reached out to and engaged with charity and social enterprise representatives to discuss problems and ambitions</li><li>Built relationships with senior management of social impact organisations</li><li>Built high-quality project briefs and high-level solutions to problems and objectives identified</li><li>Communicated with partner branches informing them on project and client details</li><li>Briefed consultants on client's background and activities as well as issues or goals identified</li></ul>		
<b>Winemark</b>	<b>Sales Advisor</b>	<b>October 2021 to Present</b>
<ul style="list-style-type: none"><li>Cash and transaction management</li><li>Remained calm under pressure and reacted quickly to deal with a variety of customers</li><li>Effectively upsold and marketed products within the store</li><li>Inventory and database Management</li><li>Absorbed a large amount of knowledge quickly to provide expert insight and recommendations to customers</li></ul>		
<b>NHS Test and Trace</b>	<b>Coronavirus Test Site Team Member</b>	<b>June 2021 to September 2021</b>
<ul style="list-style-type: none"><li>Gave clear and concise guidance and advice to customers</li><li>Ensured safety and maintained security on site</li><li>Managed and tracked tests and equipment</li><li>Lead new team member induction</li></ul>		
<b>Inghams - Hotel Les Cimes</b>	<b>Kitchen Porter/Night Porter</b>	<b>December 2019 to March 2020</b>

- Single point of contact for hotel guests between 11 pm and 7 am
- Engaged, in French, with local workers to replenish missing stock
- Advised guests based on resort knowledge and experience

## **WORK EXPERIENCE**

### **PwC Insight Week**

**August 2018**

- Provided value-adding support to experienced consultants
- Coordinated a small team of other work experience students to evaluate the PwC UK school leaver recruitment strategy
- Presented recommendations to the local management team to enable improvements to recruitment marketing approaches to attract more diverse applicants

### **Mondelez International**

**August 2018**

- Supported the launch of a new self-service knowledge portal
- Liaised with key contacts in the UK and across a number of Eastern European countries
- Audited the AMEA and Eastern European production plant databases to check for errors and streamline data

## **LANGUAGES AND SKILLS**

English	Native
French	B1 CEFR
MS Word, Excel, PowerPoint, Outlook, Teams	Proficient

## **OTHER AWARDS/ACHIEVEMENTS**

Google's Fundamentals of Digital Marketing Course	2021
Routes To Professions: Financial Services 2018 Programme at the University of Birmingham	2018
Chartered Institute for Securities & Investment Level 2 Fundamentals of Financial Services	2018
Full, Clean Drivers Licence	

## **MEMBERSHIPS**

Queen's University Consulting Society	2021 to Present
Queen's Student Football League	2021 to Present

## **SKILLS, INTERESTS AND HOBBIES**

- Football referee – Refereed games for all age groups requiring: assertiveness, confidence, leadership, communication to keep games under control and enjoyable for all
- Youth work – Volunteered to help coordinate and run evening sessions at a local youth centre requiring creativity, interpersonal skills and flexibility

## **REFERENCES AVAILABLE ON REQUEST**