



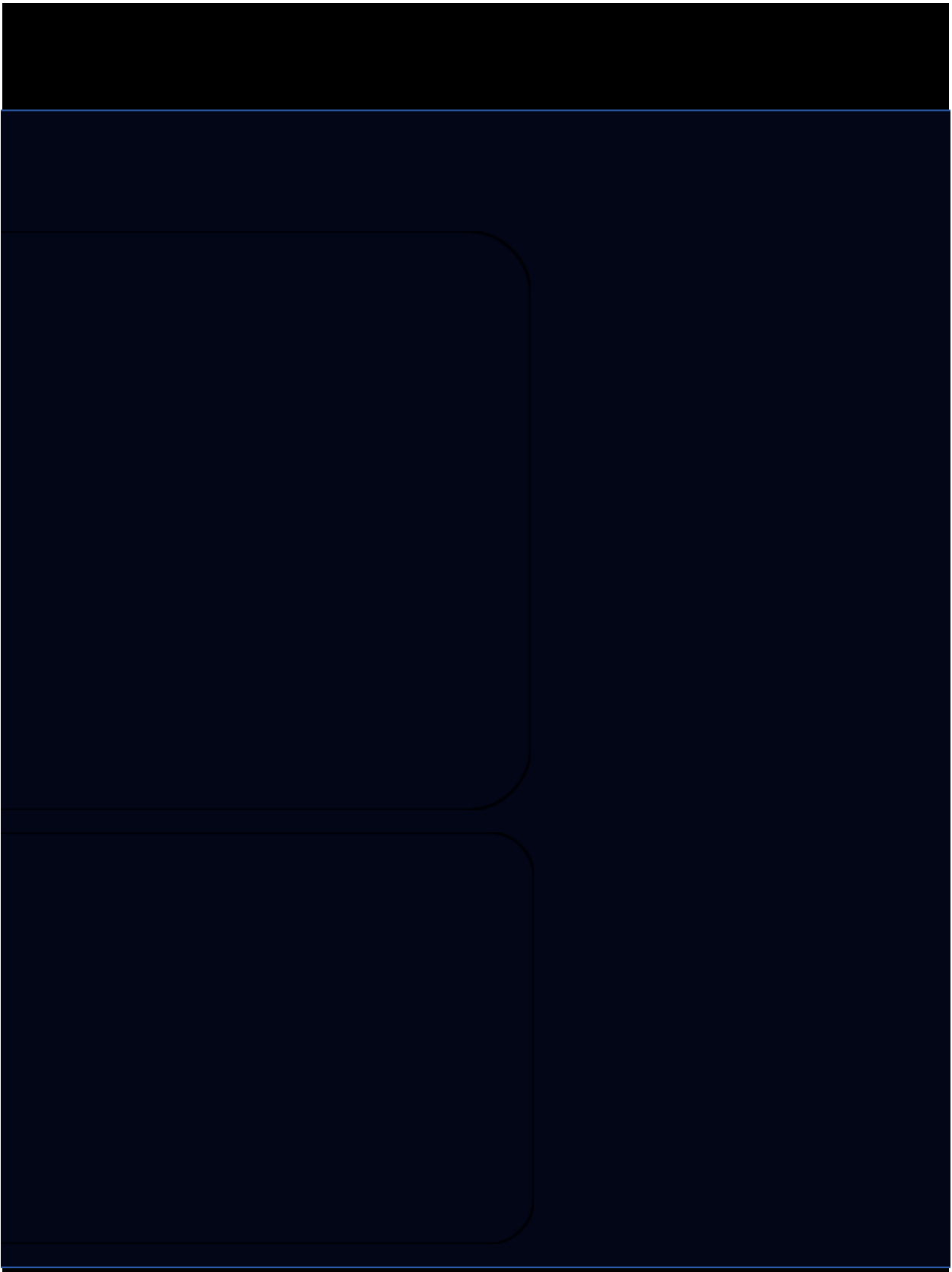
Secure Tech Solutions

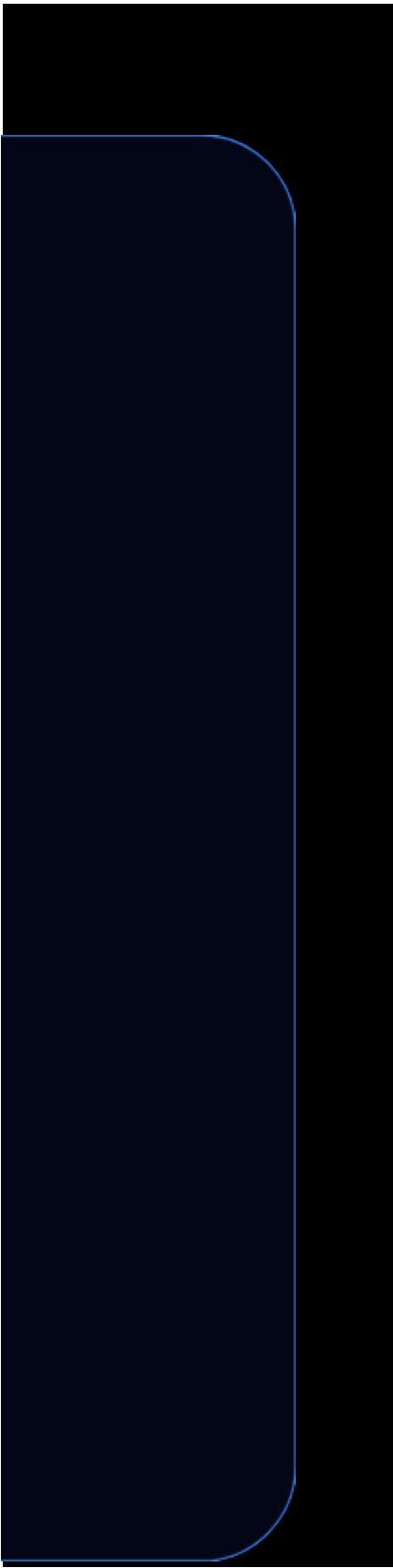
Total Deal Value

\$3,950K

ion Dashboard







Bank Name	Country	Contact Person	Email Address	Potential Deposit	Security Deposit	Sales Stage	Month	Last Contact
First Nation	Nigeria	Mr Adekunle	a.oluwaferm	150000	Vault Door	Prospect	Apr	28/4/2025
Standard Bank	South Africa	John Smith	j.smith@sta	220000	Access Cor	Qualified	May	5/5/2025
Banque Ce	Morocco	Fatima Zah	f.zahraoui@	180000	Vault Door	Proposal	May	10/5/2025
Equity Bank	Kenya	Peter Omondi	p.omondi@	95000	Safe Depos	Negotiation	Jan	5/1/2025
ABSA	South Africa	Sarah Johnson	s.johnson@	165000	Access Cor	Closed Work	Apr	15/4/2025
Zenith Bank	Nigeria	Chinedu Okoro	c.okoro@zenithbank.co		Vault Door	Prospect	Apr	22/4/2025
Commercial Bank	Ethiopia	Abera Lemma	a.lemma@	110000	Safe Depos	Qualified	May	8/5/2025
Attijariwafa	Morocco	Omar Benjeloul	o.benjelloul	200000	Access Cor	Proposal	May	3/5/2025
KCB	Kenya	Alice Wambui	a.wambui@	130000	Vault Door	Negotiation	Apr	25/4/2025
Nedbank	South Africa	David Miller	d.miller@ne	175000	Access Cor	Closed Loss	Apr	30/4/2025
First Nation	Namibia	Maria Shikongo	m.shikongo	80000	Safe Depos	Prospect	May	7/5/2025
Standard Bank	Ghana	Kofi Annan	k.annan@s	190000	Vault Door	Qualified	Feb	5/2/2025
Banque Misr	Egypt	Ahmed Hassan	a.hassan@	250000	Access Cor	Proposal	May	9/5/2025
Co-operative Bank	Kenya	John Kamau	j.kamau@c	105000	Safe Depos	Negotiation	Apr	29/4/2025
ABSA	Botswana	Tshepo Nkomo	t.nkosi@ab	140000	Vault Door	Closed Work	Apr	20/4/2025
Zenith Bank	Ghana	Yaa Asantewaa	y.asantewaa@zenithba		Access Cor	Prospect	Apr	26/4/2025
Commercial Bank	Cameroon	Samuel Etou	s.eto@cb	120000	Safe Depos	Qualified	Apr	5/4/2025
Attijariwafa	Tunisia	Leila Ben Ali	l.benali@at	195000	Vault Door	Proposal	May	1/5/2025
KCB	Uganda	James Okello	j.okello@kc	135000	Access Cor	Negotiation	Apr	23/4/2025
Nedbank	Zimbabwe	Tendai Mugabe	t.mugabe@	160000	Safe Depos	Closed Loss	Apr	27/4/2025
First Nation	Angola	Paulo Silva	p.silva@fnt	90000	Vault Door	Prospect	Jun	5/6/2025
Standard Bank	Tanzania	Aisha Juma	a.juma@sta	210000	Access Cor	Qualified	Jan	5/1/2025
Banque Ce	Senegal	Aminata Diop	a.diop@bc	170000	Safe Depos	Proposal	May	8/5/2025
Equity Bank	Rwanda	Jean-Paul Niyonteze	j.p.niyonteze	100000	Vault Door	Negotiation	Apr	30/4/2025
ABSA	Mozambique	Sofia Mendes	s.mendes@	155000	Access Cor	Closed Work	Apr	18/4/2025
Zenith Bank	Sierra Leone	Fatu Koroma	f.koroma@zenithbank.s		Safe Depos	Prospect	Apr	24/4/2025
Commercial Bank	Djibouti	Omar Ali	o.ali@cbe.c	115000	Vault Door	Qualified	Feb	5/2/2025
Attijariwafa	Mali	Mariam Traore	m.traore@	185000	Access Cor	Proposal	May	5/5/2025
KCB	South Sudan	John Deng	j.deng@kcb	125000	Safe Depos	Negotiation	Apr	27/4/2025

Notes	Branch Location	Number of	Security Budget	Decision Maker	Decision M. Contact	Lead Source	Initial Inquiry Date	Urgency Level
Interested in	Lagos	250	500000	Head of Se	+234(803)X	Website Inc	15/4/2025	Medium
Needs a de	Johannesb	600	750000	Chief Oper	011 XXX X	Referral	20/4/2025	High
Reviewing	Casablanca	350	600000	Security Dir	+212 5 XX-	Trade Show	25/4/2025	Medium
Discussing	Nairobi	180	300000	Branch Ma	+254 7 XX	Direct Mail	4/10/2025	Low
Deal close	Cape Town	450	700000	Head of Pro	(021) XXX-	Existing Cli	15/3/2025	N/A
Initial conta	Abuja	280	550000	Unknown	+234 909 X	Cold Call	5/4/2025	Low
Expressed	Addis Abab	500	400000	Security Of	+251 11 X	Website Inc	22/4/2025	Medium
Awaiting fe	Rabat	300	650000	IT Manager	+212 6 XX	Referral	18/4/2025	High
Addressing	Mombasa	200	450000	Technical E	+254 71 X	Trade Show	4/12/2025	Medium
Competitor	Durban	400	720000	Chief Risk ((031) XXX-	Existing Cli	25/3/2025	N/A
Just started	Windhoek	120	250000	Regional M	+264 61 X	Direct Mail	28/4/2025	Low
Arranging a	Accra	150	620000	Head of Op	+233 24 X	Website Inc	17/5/2025	High
Finalizing c	Cairo	500	800000	Legal Coun	+20 2 XXX-	Referral	23/4/2025	High
Discussing	Nakuru	90	320000	Finance Ma	+254 72 X	Trade Show	14/4/2025	Medium
Installation	Gaborone	80	480000	Project Mar	+267 7 XX	Existing Cli	30/3/2025	N/A
Needs mor	Kumasi	120	580000	Unknown	+233 50 X	Cold Call	4/8/2025	Low
Requesting	Douala	160	420000	Procurement	+237 6 XX	Website Inc	20/4/2025	Medium
Seeking cl	Tunis	250	630000	Chief Techn	+216 71 X	Referral	15/4/2025	High
Negotiating	Kampala	100	460000	Head of Se	+256 77 X	Trade Show	4/11/2025	Medium
Budget con	Harare	140	380000	Finance Dir	+263 4 XX	Existing Cli	28/3/2025	N/A
Showing ini	Luanda	90	280000	Branch Ma	+244 92 X	Direct Mail	25/4/2025	Low
Ready for a	Dar es Sala	220	700000	Chief Oper	+255 75 X	Website Inc	19/4/2025	High
Requesting	Dakar	110	350000	Security Dir	+221 77 X	Referral	22/4/2025	Medium
Finalizing th	Kigali	70	310000	Head of Pro	+250 78 X	Trade Show	13/4/2025	Medium
Payment re	Maputo	95	680000	Project Mar	+258 84 X	Existing Cli	22/3/2025	N/A
Needs a pri	Freetown	60	200000	Unknown	+232 76 X	Cold Call	6/4/2025	Low
Interested i	Djibouti City	40	360000	Security Of	+253 77 X	Website Inc	21/4/2025	Medium
Seeking leg	Bamako	130	610000	Legal Coun	+223 76 X	Referral	16/4/2025	High
Discussing	Juba	30	410000	Technical E	+211 91 X	Trade Show	4/10/2025	Medium

Product Features	Competitor A	Internal Salesperson
Biometric authentication	Yes	John Doe
Multi factor authentication	No	Jane Smith
Drill resistant	Yes	Ahmed Ali
Various sizes	No	Susan Warren
System upgrade	No	David Lee
High security	Yes	Aisha Musa
Digital locks	No	Solomon Brown
Mobile access	Yes	Amina Benson
Reinforced	No	Robert Kim
Advanced encryption	Yes	Linda Zulu
Standard size	No	Josephina I
Time delay	Yes	Akosua Mensah
Biometric authentication	No	Samir Khalil
Customization	Yes	Mercy Adhiambo
Modular design	No	Thabo Molelele
Keypad entry	Yes	Kwabena Yankson
Tamper proof	No	Marie Nsamenang
Seismic sensor	Yes	Sofiane Khelifa
Card and PIN	No	Aisha Nkomo
Basic mode	Yes	Farai Mutarira
Standard version	No	Isabela Fortuna
Biometric authentication	Yes	Juma Saidi
Rental option	No	Ousmane Diallo
Custom size	Yes	Marie Umutoni
Integration	No	Carlos Alberto
Small and rugged	Yes	Ibrahim Karim
Custom location	No	Amina Farooq
Compliance	Yes	Fatoumata
Anchor	Unknown	Unknown