

CLINT BIRD

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For 18+ years, I have been honing my skills as a technology and business leader in the fields of operations, digitalization, cost reduction and project management. This experience has been developed in increasingly responsible leadership positions in various industries including automotive, aerospace and military.

Quite often strategies aren't effectively implemented, as the disconnect between high-level vision and operational reality is never truly closed. I enjoy nothing more than bringing clever, pragmatic solutions to life to solve these complex problems.

I am passionate about applying lean culture and principles to data science, transformation and new technologies - with a focus on truly understanding the impacts and drivers at the operational level.

I love developing teams with an entrepreneurial spirit and get the greatest feeling of satisfaction when employees are enabled to think creatively, practice continuous improvement and focus on the things they do best - bringing value to the business.

EXPERIENCE & PROJECTS

HO OPERATIONS ANALYTICS & DATA DEVELOPMENT: Satair (2018 - CURRENT)

- Leading a team of data analysts as a catalyst for the broader digital transformation.
- Accountable for the data driven transformation of the company. Developing a strategy to ensure robust platforms, structure & data governance processes are in place for the company to grow on.
- Establishing a data-centric culture via education and training, animating a network of analysts throughout the business and lowering the technical barrier so everyone has the opportunity and is encouraged to be curious about data.
- Delivering minimum viable products (MVPs) to solve pressing business problems and mentor analysts to find paths to complete projects successfully that have faltered in the past.

PROJECT LEADER OPERATIONAL COMPETITIVENESS (SCORE): Customer Services (2016 - 2017)

- Accountable to increase cost competitiveness and operational efficiency across all customer service business units. Securing 38m€ savings by 2020 based predominantly on efficiency improvements.
- Lead the USA footprint strategy. Analyzing over 100 locations, performance requirements, labor, land & tax impacts. Negotiated buy, sell & incentive scenarios with Airbus stakeholders, brokers and political institutions.

A350 RC/RP CONVERGENCE MANAGER: A350 Program (2014 - 2016)

- Drive multi discipline teams across the full aircraft - Full accountability on the delivery of prioritized design changes and budgets to define route to year end cost convergence.
- Managed the design to cost change budget of ca 70m€ targeting a 2.5m€ RC reduction. Challenging the concepts from a business and technical perspective and giving clear prioritization and allocation of funding.
- Developed digital solution to notify designers directly of improvement opps when opening the DMU.

FUSELAGE CHANGE INDUSTRIALIZATION MANAGER: A350 Program (2013 - 2014)

- Drive multi discipline teams across the fuselage - providing an end to end view of the complete fuselage status, and ensure all enablers are in place to achieve industrial targets and maturity.
- Developed an end to end planning process and tool to secure change implementations.
- Developed a process and tool to assist local sections in procuring detailed parts earlier than normally feasible. Systematically managing the risk of maturity/cost & lead time per part.

HO A350 CENTRAL TEAM - FAF SECTIONS: A350 Manufacturing Engineering (2011 - 2013)

- Owner of all business performance activities (CapEx, recurring costs, resources, budget expenditure)
- Deployment and continual development of rear fuselage ramp up management strategy.
- Overtook and recovered an extremely significant jigs and tools backlog which was jeopardising the launch of MSN1 – Defining processes, tools, teams and new expertise.
- Redefined the team scope/objectives and helped further develop 6 reporting employees.

SENIOR BUSINESS CONSULTANT: Airbus CIMPA (2009 - 2011)

- Provide objective advice, expertise and specialist skills to improve the clients' business performance.
- Lead projects and deliver compelling proposals, designed to meet key business outcomes.

SABBATICAL: Travelling (2007 - 2008)

- Travelled through Asia, Middle East, Europe and South America.

PROJECT MANAGER: AUNDE Automotive Australia (2005 - 2007)

- Defined and managed all high priority company projects. Included an international green field expansion & industrial systems (including ramp-up / ramp-down and obsolescence management)

HO LEAN/INDUSTRIAL TEAM: AUNDE Automotive Trim (2003 - 2005)

- 16 direct reporting employees, helping to achieve a reduction in lead-time by 25% and WIP by 62%.
- Accountable of lean production system and continual improvement of all operational quality & industrial goals.

PROCESS ENGINEER: AUNDE Automotive Trim (2002 - 2003)

- Process balancing, waste, capacity analysis, supply chain and material handling.

EDUCATION

GRAD-DIPL BUSINESS: Business School Univ. RMIT, Melbourne

- Specialization: Manufacturing Operations

MBA COURSERA: Masters in Business Administration (Equivalent)

SKILLS

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|---|--------------------------------------|------------------------------------|
| • Operations / Supply Chain | • Financial Analysis & Forecasting | • Data Analytics & Algorithms |
| • LEAN / 6 Sigma | • Cost Reduction / Value Engineering | • Python & HTML Scripting |
| • Project Management
(PRINCE2 & Airbus Bronze) | • Presenting / Public Speaking | • Technological / Digital Literacy |
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LANGUAGES

ENGLISH: Native

GERMAN: Negotiation