#### This Week

#### **Monday**

Project Risk Analysis

#### Wednesday

Lab Exercise: Risk Analysis for Liquair-Pro

## **Topics**

- Risk and Uncertainty
- Risk Analysis Methods
- Choosing the "Best" Alternative

# A Problem Solving Framework

- 1. Define the Problem
- 2. Collect and Organize Data
- 3. Characterize Uncertainty and Data Relationships
- 4. Build an Evaluation Model
- 5. Formulate a Solution Approach
- 6. Evaluate Potential Solutions
- 7. Recommend a Course of Action

# **Risk And Uncertainty**

#### In the context of projects:

- Uncertainty exists when the value of one or more parameters affecting a project's economic and/or operating characteristics are <u>unknown</u>.
- Risk is the <u>potential for loss</u> arising from uncertainty.
- The goal of *risk analysis* is to identify the <u>magnitude</u>
   and likelihood of potential loss associated with various
   decision alternatives.

# Recall: Decision Making With Well-Defined Outcomes

#### Given:

- The set of decision alternatives
- The possible outcomes of the sources of uncertainty
- The associated probabilities of each outcome

#### We need to determine:

- What are the consequences for each possible combination of decision alternative and outcome?
- How should we measure the decision alternatives?
- What is the <u>best</u> decision alternative?

Can we apply this framework to Liquair-Pro?

# Risk Analysis Methods

- Sensitivity Analysis
- Break-Even Analysis
- Scenario Analysis
- Probabilistic Risk Analysis

## **Sensitivity Analysis**

- Measures how variations in individual parameters (usually one or two) affect a project's NPW.
  - + Good for determining which individual factors impact the NPW most profoundly.
  - <u>Does not evaluate the likelihood</u> of realizing specific parameter values.
  - May not provide a good assessment of realistic outcomes since <u>interactions among variables are ignored</u>.

## **Break-Even Analysis**

- For a particular parameter, determines the value that makes the decision-maker indifferent to accepting or rejecting a project.
  - + Good for determining the individual parameter levels at which "good" projects become "bad" projects.
  - <u>Does not evaluate the likelihood</u> of realizing specific parameter values.
  - May not provide a good assessment of realistic outcomes since <u>interactions among variables are ignored</u>.

## **Scenario Analysis**

- Evaluates and compares several possible collections of parameters that are representative in some meaningful way (e.g., base case, worst case, best case scenarios)
  - + Provides an assessment of a subset of realistic outcomes, variable interactions captured within the scenario.
  - <u>Does not evaluate the likelihood</u> of realizing the evaluated scenarios or intermediate scenarios.

#### **Probabilistic Risk Analysis**

- Uses individual or joint probability distributions for key uncertain parameters to determine a probability distribution for the project's NPW.
  - + Takes into account the likelihood of realizing specific parameter values
  - Must establish these likelihoods
  - <u>Can become very complicated</u> as the number of uncertain parameters (and/or the number of possible values) increases. Independence is frequently assumed for tractability.

# **Dealing With Scale**

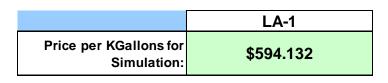
- Suppose that a project has 2 unknown parameters and each parameter has 30 possible values. How do we analyze 2<sup>30</sup> > 1 billion scenarios?
- A <u>Monte Carlo Simulation</u> approach:
  - Define probability distributions for each unknown parameter (and/or joint distributions for each group of dependent unknown parameters).
  - 2. Generate random values for each unknown parameter according to their respective distributions and compute the resulting cash flows and NPW. Repeat this many times.
  - 3. Use the realizations to establish an approximate probability distribution for the NPW and other metrics of interest that may affect the project decision.

#### **Monte Carlo Simulation**

 How does tank size = LA-1 and price/Kgallons = \$594.132 perform if the two primary sources of uncertainty are projected demand and annual growth rate?

Factor 1** = Projected Year 1 Demand							
Mean:	130,000	from Price Quote sheet	Standard Deviation: 5,000	<b>*</b>			
Factor 2** = Projected Annual Growth Rate							
Mean:	5.00%	from Price Quote sheet	Standard Deviation: 0.50%	<b>A</b>			

## **Example Statistical Results**



Contract NPW

Average: \$16.39

Std Dev: \$347.25

				0.000/
Contract NPW Range	Frequency	As %	Cumulative %	2.00%
<=(\$900)	1	0.10%	0.10%	0.00%
(\$900) to (\$750)	10	1.00%	1.10%	(A. 500)
(\$750) to (\$600)	31	3.10%	4.20%	gan to
(\$600) to (\$450)	56	5.60%	9.80%	
(\$450) to (\$300)	73	7.30%	17.10%	
(\$300) to (\$150)	141	14.10%	31.20%	
(\$150) to \$0	174	17.40%	48.60%	<== Loss Probability
\$0 to \$150	180	18.00%	66.60%	
\$150 to \$300	132	13.20%	79.80%	
\$300 to \$450	92	9.20%	89.00%	
\$450 to \$600	58	5.80%	94.80%	

31

16

3

1

1000

\$600 to \$750

\$750 to \$900

\$900 to \$1,050

\$1,050 to \$1,200

>\$1,200

3.10%

1.60%

0.30%

0.10%

0.10%

100.00%

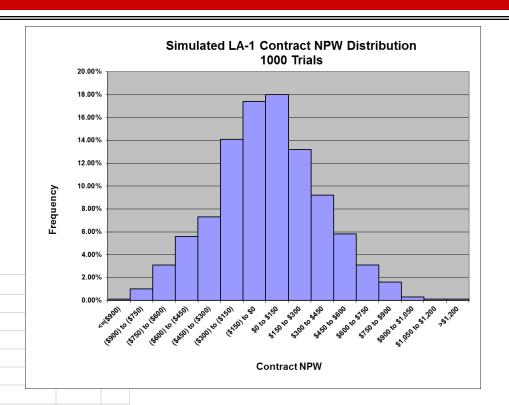
97.90%

99.50%

99.80%

99.90%

100.00%



#### Choosing the "Best" Alternative

#### **Questions to Consider:**

- How should this tank/price combination be compared against other alternatives?
- What other information should be captured for each simulation trial besides the Contract NPW?
- If parameter likelihoods <u>cannot be established</u> with accuracy, what other methods can be employed to hedge against uncertainty?