

Michael Tsuruda

323-321-4282 (US) | michaeltsuruda@brandeis.edu

EDUCATION

LinkedIn: linkedin.com/in/michael-k-tsuruda | **Github:** michaelk17.github.io/aboutme/

Brandeis University | Bachelor of Arts in Computer Science and Business with a specialization in Accounting and Finance

- **GPA:** 3.62 / 4.00; **Honors:** Dean's List, all semesters January 2023 - Expected May 2026 (Waltham, MA)
- **Relevant Coursework:** Financial Accounting, Corporate Finance, Data Analytics with Excel, Python, Marketing Management

Chuo University | Bachelor of Arts in Global Management

April 2022 - September. 2022 (Tokyo, Japan)

- **GPA:** 3.91 / 4.0
- **Relevant Coursework:** Business Management, Microeconomics, Artificial Intelligence and Data Science

WORK EXPERIENCES

Deloitte Tohmatsu Risk Advisory | *Digital Governance Intern*

July 2024 (Tokyo, Japan)

- Provided Digital Transformation (DX) initiatives to enhance work efficiency for a private small-scale manufacturing firm.
- Conducted comprehensive analyses to tackle client challenges, including stock discrepancies, knowledge silos, manual Excel-based management, and shipping delays.
- Developed and pitched innovative solutions for clients challenges incorporating Internet of Things (IoT) technology, such as a real-time stock tracking system, implemented with a cloud-based digital platform for firm-wide information and knowledge sharing, targeted to address problem from its root and increase the revenue by 20% in the span of 5 years.
- Conceptualized and proposed a long-term roadmap "Smart Factory 2.0" initiative to senior executives, maximizing operational efficiency through automated firm-wide decision-making, beginning with department-wide digital transformation.
- Refined presentations through feedbacks from mentors, enhancing ability to effectively articulate complex ideas to stakeholders.

Ishare Inc. | *Equity Analyst Intern*

June 2024 - Present (Tokyo, Japan)

- Empowered 12+ million institution/individual investors to make informed investment decisions by providing financial analysis supported with valuation models and comprehensive reports, in partnership with fintech innovator Gyoseki Co., Ltd.
- Analyzed 15+ companies across diverse sectors, synthesizing financial reports and earnings briefings to produce actionable investor intelligence, including market trends and catalysts, enhancing market transparency and investment decision-making processes.
- Developed proficiency in multiple financial reporting standards, including US-GAAP, Accounting Standards Board of Japan (ASBJ), and International Financial Reporting Standards (IFRS), to construct financial models to evaluate theoretical stock prices.

Brandeis University | *Japanese Peer Tutor; Intermediate and Advanced Japanese*

October 2023 - Present (Waltham, MA)

- Directed 6 weekly tutoring sessions for 30+ students, increased the grades by 20% through structured conversational practice.

LEADERSHIP EXPERIENCES

TAMID at Brandeis | *Fund analyst, Finalist of the national PE competition*

January 2024 - Present (Waltham, MA)

- Built Discounted Cash Flow (DCF) models to determine investment thesis, facilitated a comprehensive analysis of stock pitches.
- Placed 4th in the TAMID private equity competition for proposing an investment thesis to purchase and resell SMLR after increasing its value through strategic changes in sales and distribution, evaluated using a Leveraged Buyout (LBO) Model.

Brandeis Investment Club | *Analyst*

September. 2023 - Present (Waltham, MA)

- Led stock weekly pitches to determine and present investment decisions to 15+ club members using fundamental analysis of ratios, and financial statements such as 10K, 10Q, industry drivers, and trends in the financial market.
- Built valuation models such as DCF and Dividend Discount Model (DDM) using Microsoft Excel and Bloomberg Terminal to evaluate cash flow and calculate a theoretical stock price to determine optimal entry and exit positions.
- Advised management of the club's \$35,000 equity portfolio, by persuading incorporation of our team's investment thesis.

Japanese Student Association | *Treasurer*

March 2023 - Present (Waltham, MA)

- Directed the planning and management of 8 cultural and educational events celebrating Japanese culture, providing attendees with immersive experiences in Japanese traditions, which resulted in a 130% increase through providing experience-based events.
- Managed the allocation of a \$13,000 annual budget, collaborated with 20+ E-board members to host events, and facilitated communication between the art team, treasurers, and club presidents to coordinate events.

EXTRACURRICULAR ACTIVITIES

Japanese Language Table | *Director*

Sep. 2023 - Present (Waltham, MA)

- Led a cross-cultural exchange platform for 100+ Brandeis students to interact with native Japanese speakers, fostering practical speaking skills and cultural immersion, securing financial sponsorship from the Brandeis University Japanese Language Program.

Management of Personal Investment Portfolio

Feb. 2020 - Present (Tokyo, Japan)

- Yielded +60% unrealized gain with 6% annual dividends through strategic management of a diverse investment portfolio comprising Japanese equities, ETFs, foreign currencies (USD/JPY and AUD/JPY pairs), and cryptocurrencies (Bitcoin, Ethereum).
- Significantly overperformed the market, resulting in a 21.2% CAGR and Sharpe ratio of 2.49 by employing analysis of ratios and financial statements, leveraged a Japanese tax-free investment account (NISA), maximizing reinvestment efficiency of dividends.

SKILLS, CERTIFICATIONS & INTERESTS

Languages: Native Speaker in English and Japanese; **Conversational Proficiency** in Chinese, Hebrew

Technical Skills: Bloomberg Terminal, MS Excel, Tableau, Python, FactSet, Java, HTML, CSS, JS, Github, Unity, Salesforce

Certifications & Training: Bloomberg Market Concepts, Microsoft 365 Excel Essential Training 2018

Publications: Bloomberg (2024 Aug. 6th, "Japan's Retail Investors Show Resiliency Despite Market Turmoil")

Interests: Working out, swimming, winter sports, aviation, learning languages (Chinese, Hebrew), cooking