

Michael Tsuruda

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EDUCATION

LinkedIn: linkedin.com/in/michael-k-tsuruda | **Github:** michaelk17.github.io/aboutme/

Brandeis University | Bachelor of Arts in Computer Science and Business with a specialization in Accounting and Finance

- **GPA:** 3.62 / 4.00; **Honors:** Dean's List, all semesters January 2023 - Expected May 2026 (Waltham, MA)
- **Relevant Coursework:** Financial Accounting, Corporate Finance, Data Analytics with Excel, Python, Marketing Management

Chuo University | Bachelor of Arts in Global Management

April 2022 - September. 2022 (Tokyo, Japan)

- **GPA:** 3.91 / 4.0
- **Relevant Coursework:** Business Management, Microeconomics, Artificial Intelligence and Data Science

WORK EXPERIENCES

Deloitte Tohmatsu Risk Advisory | *Digital Governance Intern*

July 2024 (Tokyo, Japan)

- Conducted comprehensive analyses of client challenges, including stock discrepancies, knowledge silos, manual Excel-based management, and shipping delays, to optimize Digital Transformation (DX) initiatives to enhance work efficiency.
- Conceptualized and proposed a long-term roadmap "Smart Factory 2.0" initiative to senior executives, maximizing operational efficiency through automated firm-wide decision-making, beginning with department-wide digital transformation.
- Developed and pitched innovative solutions incorporating Internet of Things (IoT) technology, such as a real-time stock tracking system, implemented with a cloud-based digital platform for firm-wide information and knowledge sharing, targeted to significantly improve efficiency and addressing shipping delays, improving client satisfaction and confidence.
- Refined presentations through feedbacks from mentors, enhancing ability to effectively articulate complex ideas to stakeholders.

Ishare Inc. | *Equity Analyst Intern*

June 2024 - Present (Tokyo, Japan)

- Empowered 12+ million institution/individual investors to make informed investment decisions by providing financial analysis supported with valuation models and comprehensive reports, in partnership with fintech innovator Gyoseki Co., Ltd.
- Analyzed 15+ companies across diverse sectors, synthesizing financial reports and earnings briefings to produce actionable investor intelligence, including market trends and catalysts, enhancing market transparency and investment decision-making processes.
- Developed proficiency in multiple financial reporting standards, including US-GAAP, Accounting Standards Board of Japan (ASBJ), and International Financial Reporting Standards (IFRS), to construct financial models to evaluate theoretical stock prices.

Brandeis University | *Japanese Peer Tutor; Intermediate and Advanced Japanese*

October 2023 - Present (Waltham, MA)

- Lead 6 weekly tutoring sessions for 30+ students supporting speaking skill acquisition, **increasing** the grades by 20%.

LEADERSHIP EXPERIENCES

TAMID at Brandeis | *Fund analyst, Finalist of the national PE competition*

January 2024 - Present (Waltham, MA)

- Built Discounted Cash Flow (DCF) models to provide investment thesis, facilitated a comprehensive analysis of stock pitches.
- **Placed 4th** in the TAMID private equity competition for proposing an investment thesis to purchase and resell SMLR after increasing its value through strategic changes in sales and distribution, evaluated using a Leveraged Buyout (LBO) Model.

Brandeis Investment Club | *Analyst*

September. 2023 - Present (Waltham, MA)

- Led stock pitches to determine and present investment decisions to 15+ club members using fundamental analysis of ratios, and financial statements such as 10K, 10Q, industry drivers, and trends in the financial market.
- Built valuation models such as DCF and Dividend Discount Model (DDM) using Microsoft Excel and Bloomberg Terminal to evaluate cash flow and calculate a theoretical stock price to determine optimal entry and exit positions.
- Advised management of the club's **\$35,000 equity portfolio**, by persuading incorporation of our team's investment thesis.

Japanese Student Association | *Treasurer*

March 2023 - Present (Waltham, MA)

- Directed the planning and management of **8 cultural and educational events** celebrating Japanese culture, providing attendees with immersive experiences in Japanese traditions, which resulted in a **130% increase** through providing experience-based events.
- Managed the allocation of a **\$13,000 annual budget**, collaborated with **20+ E-board members** to host events, and facilitated communication between the art team, treasurers, and club presidents to coordinate events.

EXTRACURRICULAR ACTIVITIES

Japanese Language Table | *Director*

Sep. 2023 - Present (Waltham, MA)

- Led a cross-cultural exchange platform for **100+ Brandeis students** to interact with native Japanese speakers, fostering practical speaking skills and cultural immersion, securing financial sponsorship from the Brandeis University Japanese Language Program.

Management of Personal Investment Portfolio

Feb. 2020 - Present (Tokyo, Japan)

- Yielded **+60% unrealized gain** with **6% annual dividends** through strategic management of a diverse investment portfolio comprising Japanese equities, ETFs, foreign currencies (USD/JPY and AUD/JPY pairs), and cryptocurrencies (Bitcoin, Ethereum).
- Significantly overperformed the market, resulting in a **21.2% CAGR** and **Sharpe ratio of 2.49** by employing analysis of ratios and financial statements, leveraged a Japanese tax-free investment account (NISA), maximizing reinvestment efficiency of dividends.

SKILLS, CERTIFICATIONS & INTERESTS

Languages: Native Speaker in English and Japanese; **Conversational Proficiency** in Chinese, Hebrew

Technical Skills: Bloomberg Terminal, MS Excel, Tableau, Python, FactSet, Java, HTML, CSS, JS, Github, Unity, Salesforce

Certifications & Training: Bloomberg Market Concepts, Microsoft 365 Excel Essential Training 2018

Publications: Bloomberg (2024 Aug. 6th, "Japan's Retail Investors Show Resiliency Despite Market Turmoil")

Interests: Working out, swimming, winter sports, aviation, learning languages (Chinese, Hebrew), cooking