
Predicting Sales Price for Homes in Ames, IA

A guide by Michael Knight



1. To Start:

I pored over an extensive list of data

detailing specific aspects of houses in Ames, Iowa to see if I could create a model that would predict the sales price .

→ **Cleaning**

There were a ton of null values that I had to deal with.

→ **Interpreting**

There were a lot of categorical, qualitative properties that needed to be quantified.

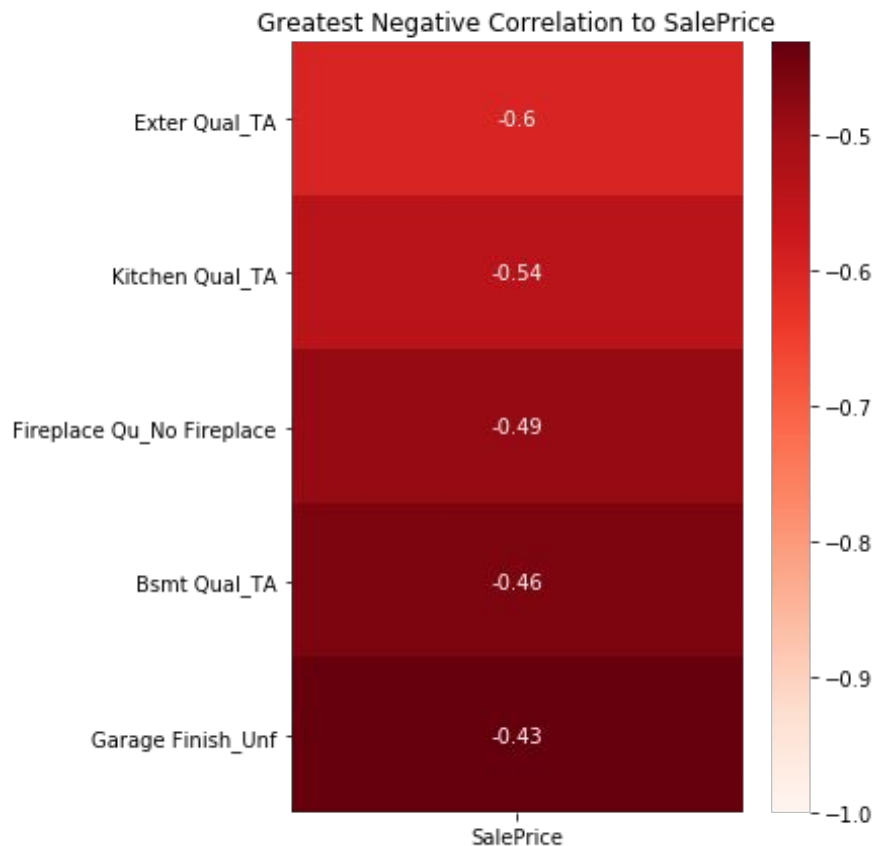
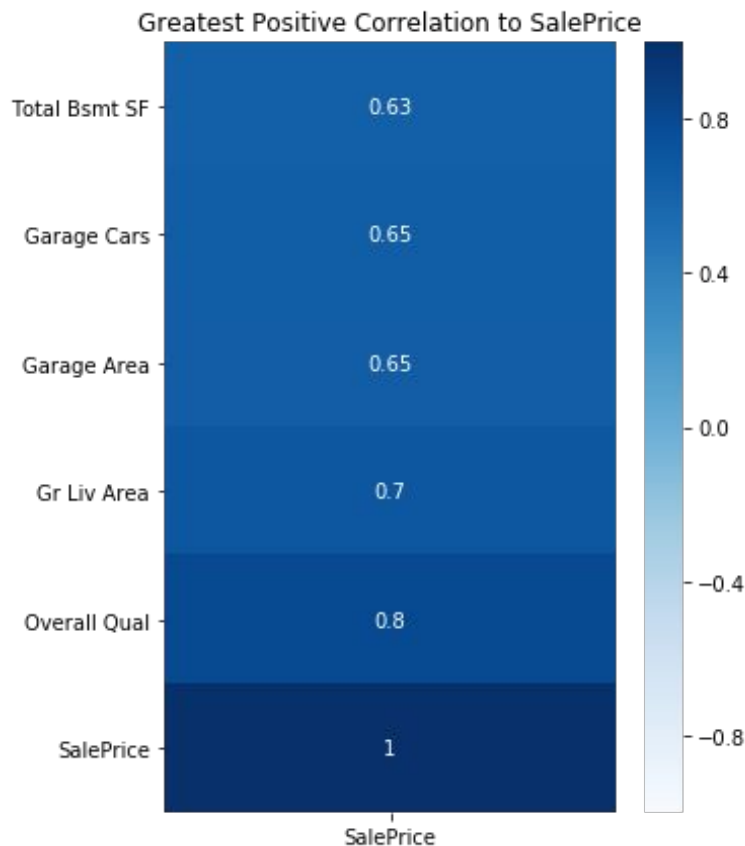
→ **Fitting**

I tried 3 different regression models.

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**From this data I determined
which factors had the
greatest impact on price
(both positive and negative)**

Aspects with Most Dramatic Impact on Price





2. Things worth fixing

Based on what most dramatically affected price for the negative, I would recommend homeowners in Ames to make the following repairs:

- **External Features**
- **Kitchen**
- **Basement**
- **Garage Interior Finish**

— **ALSO!** Neighborhoods

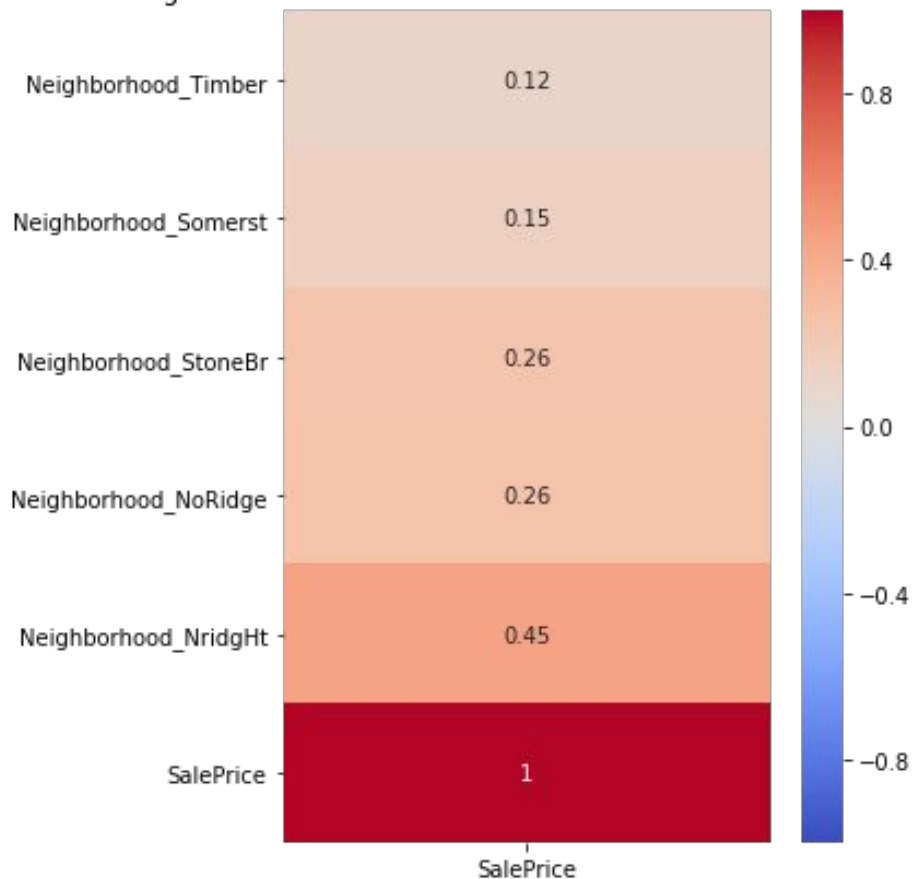
(I determined which neighborhoods seemed like they would be a good investment)



How

I made a dataframe that focused only on neighborhoods and found the strongest positive correlation to price.

Neighborhoods with Greatest Positive Correlation to SalePrice



Best Investment Neighborhoods:

1. Northridge Heights
2. Northridge
3. Stone Brook
4. Somerset
5. Timberland

**ALL OF
THIS
BEAUTY
COULD
BE
YOURS**



Michael Knight



Army of One For Ames, IA