

Peter Vanderyt

GIS Analyst

Atlanta, GA - Email me on Indeed: [indeed.com/r/Peter-Vanderyt/7af76dd670e9a74d](https://www.indeed.com/r/Peter-Vanderyt/7af76dd670e9a74d)

Willing to relocate: Anywhere

Authorized to work in the US for any employer

WORK EXPERIENCE

Senior Account Manager

Google Cloud Platform - N3 - Atlanta, GA - May 2015 to Present

Manage small team focusing on building strong relationships with 3,000+ 'Long-tail' Google Cloud Platform customers through orchestrating technical demonstrations and support, new product introductions and recommendations, and generating TCO/ROI-centric pricing estimates

- On target for 2.3 million in new revenue growth over 6 months.
- Attained three Google Green Belt certifications: Compute and Container Engine, Storage and Database, and Big Data and Machine Learning
- League Communications – secured first 1,000+ machine opportunity for Google N3 (valued over 500k), without technical presales support

EDUCATION

University of Illinois
2016

Kennesaw State University
2004

Geography, History

Georgia State University - Atlanta, GA
2003

SKILLS

APACHE (Less than 1 year), DYNAMICS (Less than 1 year), EXCEL (Less than 1 year), Hadoop (Less than 1 year), HADOOP (Less than 1 year), IAAS (Less than 1 year), LINUX (Less than 1 year)

LINKS

<http://www.linkedin.com/in/petervanderyt>

AWARDS

Territory of Highest Growth, 2010

December 2010

Increased distribution demand 750% in 12 month and increased annual revenue 75%

CERTIFICATIONS/LICENSES

Google Cloud Green Belt - Compute and Container Engine

December 2016 to Present

Google Cloud Green Belt - Storage and Database

January 2017 to Present

Google Cloud Green Belt - Machine Learning and Big Data

February 2017 to Present

VMware Certified Associate 6 - Data Center Virtualization

March 2016 to April 2017

ADDITIONAL INFORMATION

TECHNICAL SKILLS

Microsoft Office (Word, Excel, PowerPoint, Outlook), Salesforce, Dynamics, Google Cloud Platform, HPE Big Data software suite, Linux, Red Hat, Microsoft Windows, HPE VMX, HPE Data Protector, HPE 3PAR, HPE Blade Servers, SQL Enterprise and Standard, MySQL, NoSQL, Kubernetes, Dockers, Tensor Flow, Hadoop, Apache, IaaS, PaaS, SaaS, DRaaS, VMware, vSphere, vCenter, Predictive Analytics, IoT