

# David Gilman

Bryan, TX | (979) 446-2067 | [DavidA.P.Gilman@gmail.com](mailto:DavidA.P.Gilman@gmail.com) | [linkedin.com/in/davidagilman](https://www.linkedin.com/in/davidagilman)

## EXPERIENCE

### FROGSLAYER

#### Product Manager

Bryan, TX  
May 2015 - present

- Managed and wrote requirements and backlogs for multiple products in industries including healthcare, non-profits, education, and finance
- Researched client markets and interviewed users in order to set product strategy
- Consulted new and prospective clients on software development, completed proposals, estimated schedules and budgets, and wrote RFP responses
- Managed millions of dollars in accounts and brought in new clients
- Created and implemented new processes for developers and managed projects

### JBKNOWLEDGE

#### Business Development Intern

Bryan, TX  
Summer 2014

- Developed and verified 100s of B2B leads for business' flagship product through phone and email
- Performed market research and business case studies in construction and insurance industries
- Determined marketing software purchases of approximately \$1500 and spearheaded student educational licenses program

### FROGSLAYER

#### Junior QA

College Station, TX  
Summer 2012

- Wrote test plans and executed with a Jira based defect lifecycle
- Implemented Selenium automated testing
- Worked with development team and as a part of the larger SQA team

### MORELCO

#### Software Quality Assurance Intern

College Station, TX  
Summer 2011

- Developed 100s of software test cases while working as part of a Scrum team
- Executed test plans and accurately reported bugs
- Trained successor and smoothly turned over responsibilities at end of summer

## EDUCATION AND CERTIFICATIONS

### TEXAS A&M UNIVERSITY

*B.S. of Technology Management, Minors in Business Administration and Cybersecurity*

College Station, TX  
August 2013 - present

### SCRUM.ORG

*Certified Scrum Product Owner I and Certified Scrum Master I*

June 2015

## LEADERSHIP AND PROJECTS

### COMPANION CARE

#### Technical Co-Founder

Austin, TX  
2015 - 2016

- Product management and software development for pre-funding startup in at-home care healthcare

### BOY SCOUTS OF AMERICA

#### Assistant Scoutmaster and Eagle Scout

College Station, TX  
2014 - present

- Mentor Scouts at weekly meetings and help them achieve Eagle rank
- Completed Eagle Scout project involving over 300 man-hours and 1000s of dollars

### 3 DAY STARTUP TEXAS A&M

#### Leadership Council

College Station, TX  
2016 - present

- Recruited and selected participants for semesterly event based on resume reviews and interviews
- Mentored and gave feedback to participants on business ideas and prototypes for 40 participants

### TEXAS A&M SPORT CLUBS

#### Executive Committee

College Station, TX  
2014 - 2015

- Oversaw 34 competitive teams with over 1500 student athletes
- Managed budgets of over \$100k and initiated new corporate sponsorships

**SKILLS AND TOOLS:** Python, Java, C++, Django, Jira, FogBugz, Trello, Visio