**Objective:**

Seeking field experience at these conventions while attending the University of Texas Rio Grande Valley seeking my 2nd Bachelor’s Degree.

**Education**

University of Texas Rio Grande Valley Brownsville, Texas

**Bachelor of Science in Computational Science** Expected Graduation: Fall 2017

University of Texas at Brownsville Brownsville, Texas

**Bachelor of Science in Biology** August 2015

**Job Experience**

**Payne Auto Group -** Internet Sales Manager – Brownsville, TX.November 2015 – April 2016

* Provided superior customer service
* Sell all vehicles from the entire auto group
* Monitored website activity
* Inventory Management
* Generate Store Traffic
* Answer sales leads
* Generate Sales Appointments
* Website Advertising
* Have proper knowledge of our inventory and the packages the vehicles come with
* Troubleshoot the computers in the dealership
* Teach coworkers how to properly use the new software that is being worked with

**Payne Auto Group -** Bilingual Commissioned Sales Consultant – Brownsville, TX. July 2015 - Nov 2015

* Commission driven sales performance
* Provide superior customer service
* Sell all vehicles at the lot
* Successfully convert walk-in customers into sales
* Have proper knowledge of our inventory and the packages the vehicles come with
* Create loyal customers
* Troubleshoot the computers in the dealership
* Teach coworkers how to properly use the new software that is being worked with

**Sprint -** *Bilingual Full-time Sales Representative* ***–*** Brownsville, TX.July 2014 – July 2015

* Sell all wireless devices (phones, tablets, mobile broadband, home phone)
* Provide superior customer service
* Troubleshoot electronic devices
* Sell all types of accessories
* Meet and exceed my monthly quota
* Help exceed store quotas

**Samsung Experience Store -** *Samsung Consultant* **–** Brownsville, TX. March 2013 – December 2013

* Sell all Samsung products within Best Buy
* Provide superior customer service
* Troubleshoot electronic devices
* Maintain Planogram

**Skills**

Computer Skills: All Windows OS Systems & Mac OS systems, Microsoft Office 07, 2010, Mac 2011

Computer Troubleshooting, Repair, Virus Removal, Hardware and Software Installation, Networking.

Bilingual: Spanish and English

Boy Scouts of America and Venture Crew 1:

* Adult Advisor 2011-Present
* Member: 2006-Present

**References:**

* Ruben Reyes – Head of Science Department TSTC
  + (956) 371-3944
* Dr. Dani Provenzano – UTRGV Lecturer
  + (956) 572-1686
* Dr. Alejandro Fierro – UTRGV Lecturer
  + (956) 525-9983
* Jesus Teviño – Scout Master
  + (956) 459-1717
* Julio Olivo – UT Houston at Brownsville Media Relations
  + (956) 640-9205
* Daisy Guajardo – Supervisor
  + (956) 455-4279