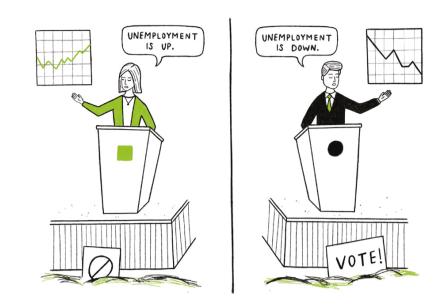
# DATA FALLACIES TO AVOID



## **CHERRY PICKING**

Selecting results that fit your claim and excluding those that don't.



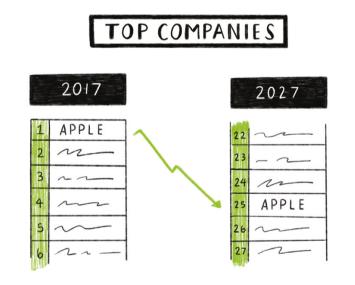
#### **COBRA EFFECT**

Setting an incentive that accidentally produces the opposite result to the one intended. Also known as a Perverse Incentive.



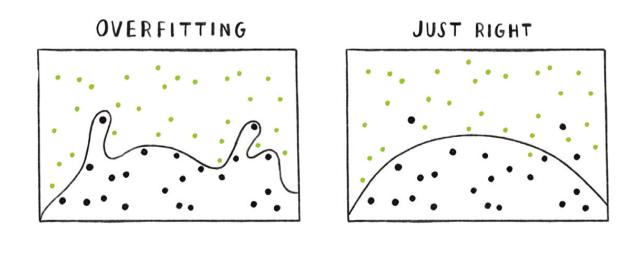
# SAMPLING BIAS

Drawing conclusions from a set of data that isn't representative of the population you're trying to understand.



## **REGRESSION TOWARDS THE MEAN**

When something happens that's unusually good or bad, it will revert back towards the average over time.



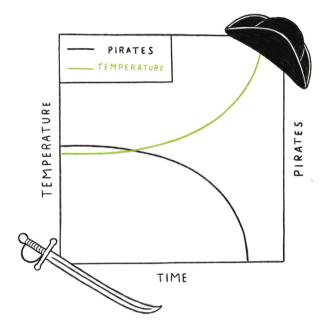
### **OVERFITTING**

Creating a model that's overly tailored to the data you have and not representative of the general trend.



## DATA DREDGING

Repeatedly testing new hypotheses against the same set of data, failing to acknowledge that most correlations will be the result of chance.



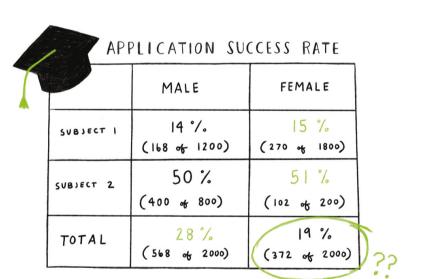
#### **FALSE CAUSALITY**

Falsely assuming when two events appear related that one must have caused the other.



# **GAMBLER'S FALLACY**

Mistakenly believing that because something has happened more frequently than usual, it's now less likely to happen in future (and vice versa).



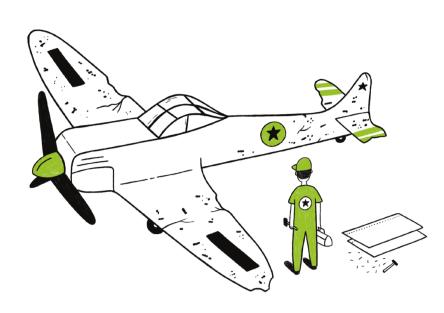
## SIMPSON'S PARADOX

When a trend appears in different subsets of data but disappears or reverses when the groups are combined.



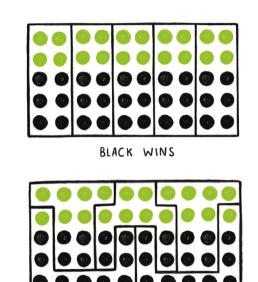
## **PUBLICATION BIAS**

Interesting research findings are more likely to be published, distorting our impression of reality.



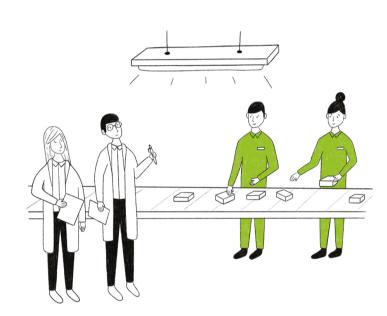
## **SURVIVORSHIP BIAS**

Drawing conclusions from an incomplete set of data, because that data has 'survived' some selection criteria.



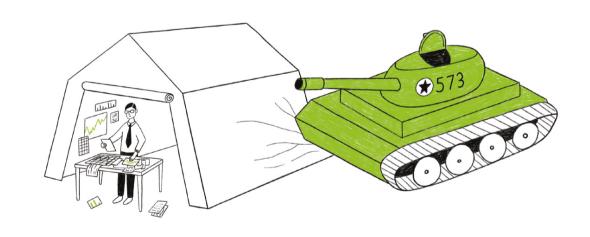
## **GERRYMANDERING**

Manipulating the geographical boundaries used to group data in order to change the result.



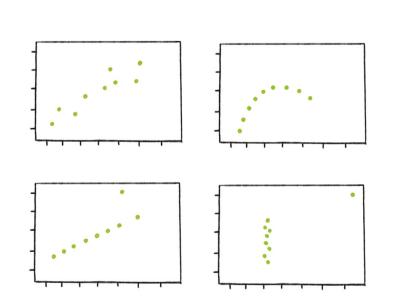
# **HAWTHORNE EFFECT**

The act of monitoring someone can affect their behaviour, leading to spurious findings. Also known as the Observer Effect.



## **MCNAMARA FALLACY**

Relying solely on metrics in complex situations and losing sight of the bigger picture.



#### DANGER OF SUMMARY METRICS

Only looking at summary metrics and missing big differences in the raw data.



