# AJAYI ABOLAJI OLUWABUNMI

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#### Personal Statement

A highly motivated and hardworking individual, achieving excellent grades in Nutrition and Dietetics, looking to secure a social media marketing position to use and further develop my skills and knowledge in a practical and fast-paced environment.

## Work Experience

Mar' 2021 - Present

### Asa-sant Hill Consultation Ltd. -Social Media Marketer

- Team work with the help of social media platforms to promote the company's products.
- Oversees the organization overall social media strategy.
- Work with copywriters and designers to create and publish social media posts.
- Monitor Social Media Metrics to optimize future performance.
- Respond to users comments and messages.
- Stay up-to-date with social media trends, technologies, laws and best practice.
- Use social media listening tools to understand what people are saying about the company's product.

Jun' 2018 - Jan' 2019

#### Bumite Wears. -Sales Representative

- Sales of product and services to customer and representing the brand.
- Reaching out to potential lead through varieties of channels such as emails, phone text and social media.
- Negotiating and using persuasion techniques to overcome objectives and landing deals that is beneficial to the shop and also satisfying the customer with optimal value
- Submitting and processing others to ensure customer receive their product and services they requested on time.
- Participating with other sales rep and working in hand with the sales manager to accomplish a goal of the shop.

Jun' 2014 - Aug' 2016

#### Animal Care -Front Desk Receptionist

- Welcomes guest on arrival.
- Answers phone calls and email from client.

- Maintain calendars of the office and co-worker.
- File important documents and keep them in an organized manner.
- Perform any other clerical duty necessary to keep the office running.

#### **Education**

2018 - 2021

**Rufus Giwa Polytechnic, Owo, Ondo State -** Higher National Diploma for Nutrition and Dietetics (Applied Sciences)

2013 - 2014

**Moshood Abiola Polytechnic, Abeokuta, Ogun State -** National Diploma for Nutrition and Dietetics (Applied Sciences)

2012

**Holy Savior College, Ogun State -** West African Senior Secondary Certificate Examination

2006

Jimson International Primary School, Ogun State - Junior school certificate.

#### **Professional Qualities**

- Social Media Professional
- Networking
- Adobe Photoshop
- Microsoft Office packages

## **Training**

• Jobberman soft skill - June 2022

#### Personal Skills

- Auditing Skills
- Creative Thinking
- Time Management
- Team Management
- Collaborative
- Ability to learn very fast
- Attention to Details
- Sales driven