

# Project PAWS

<b>Customer Needs</b>	<b>Business Needs</b>
<ul style="list-style-type: none"><li>• A way to set up grooming appointments online at any Paws location</li><li>• Easy+Fast maneuverability of the site to save time on bookings</li><li>• Descriptions of services offered</li><li>• Map/List of current and future Paws locations</li><li>• Contact information for their location of choice</li></ul>	<ul style="list-style-type: none"><li>• A website that allows customers to book grooming appointments online</li><li>• About Page so customers can learn more about the business</li><li>• Services Page that describes all services offered</li><li>• Bookings Page dedicated to making appointments online</li><li>• Locations Page showing all current and future locations</li><li>• Contact Page so customers can see all options for contacting Paws</li></ul>



# Average PAWS Persona



PERSONA  
PHOTO

## QUOTATION

"I'm a busy mom with 2 dogs who wants a convenient, local dog groomer."

## NAME

Barbara Hill

## AGE

39

## GENDER

Female

## LOCATION

Overland Park

## OCCUPATION

Receptionist

## JOB TITLE

Sr. Receptionist

## HIGHEST LEVEL OF EDUCATION

Some College

## ANNUAL INCOME

\$58000

## GOALS AND MOTIVATIONS

- Wants to book grooming appointments from anywhere while she's on the go
- Prefers flexibility on locations depending on her work schedule
- Believes setting appointments should be quick and easy

## SALES OBJECTIONS

- Hates jumping through hoops to get one thing done and won't waste time on a site that seems unreliable
- Does NOT want to talk on the phone

## CHALLENGES AND OBSTACLES

- Convenience is a major priority
- Hates talking on the phone and prefers to get things done online
- Expects to be able to visit a site and make an appointment in less than 5 minutes

## SOURCES OF INFORMATION

### BOOKS

### BLOGS

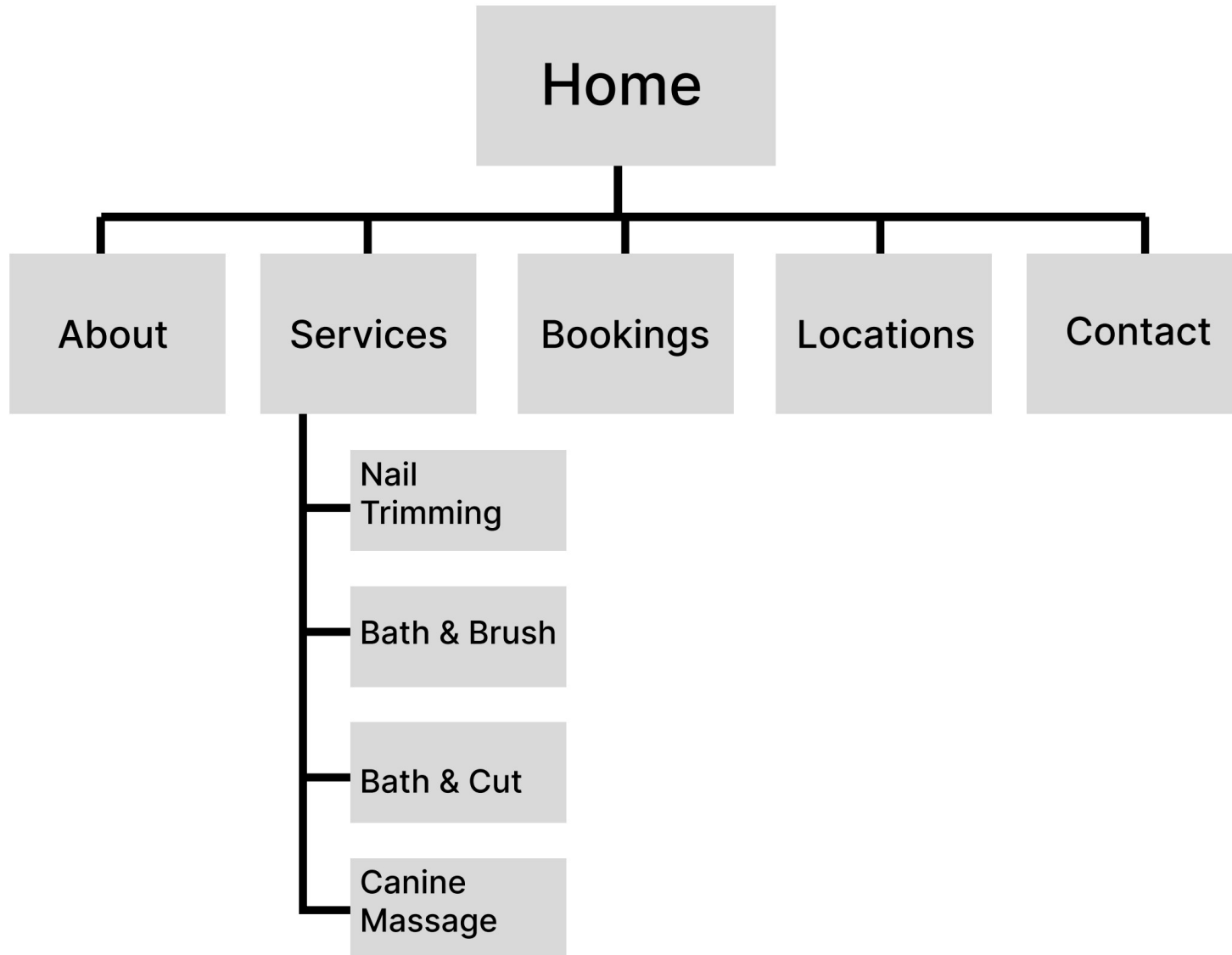
### CONFERENCES

### EXPERTS

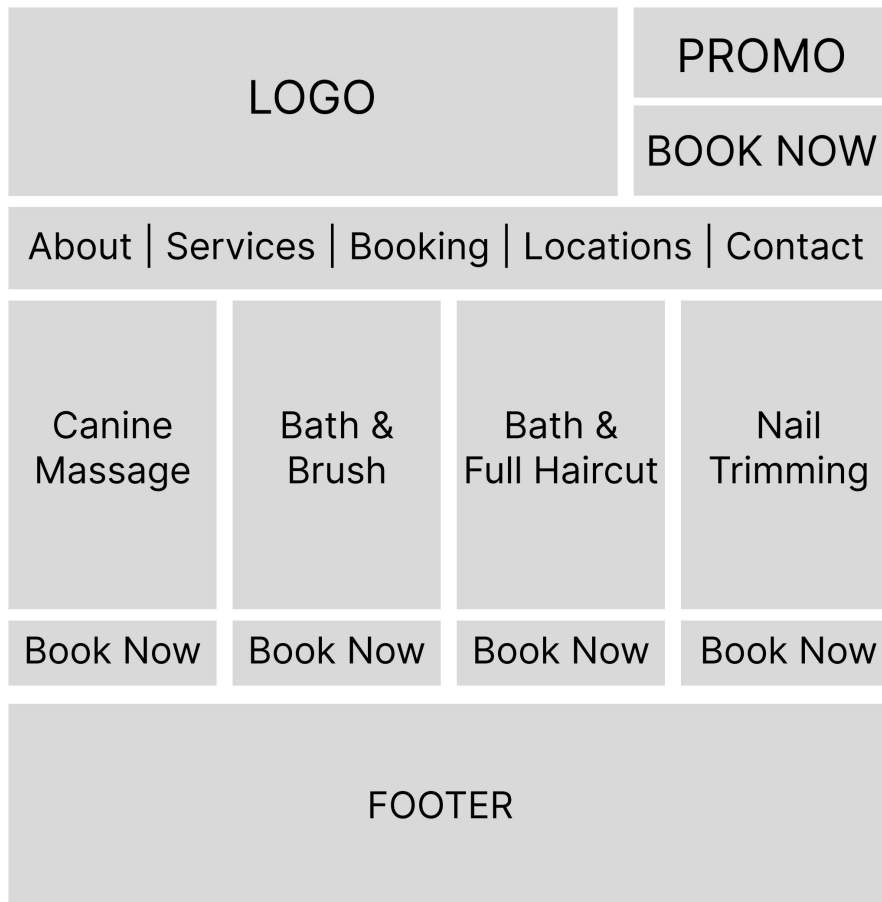
### MAGAZINES

### WEBSITES

# PAWS Sitemap



# Home Page



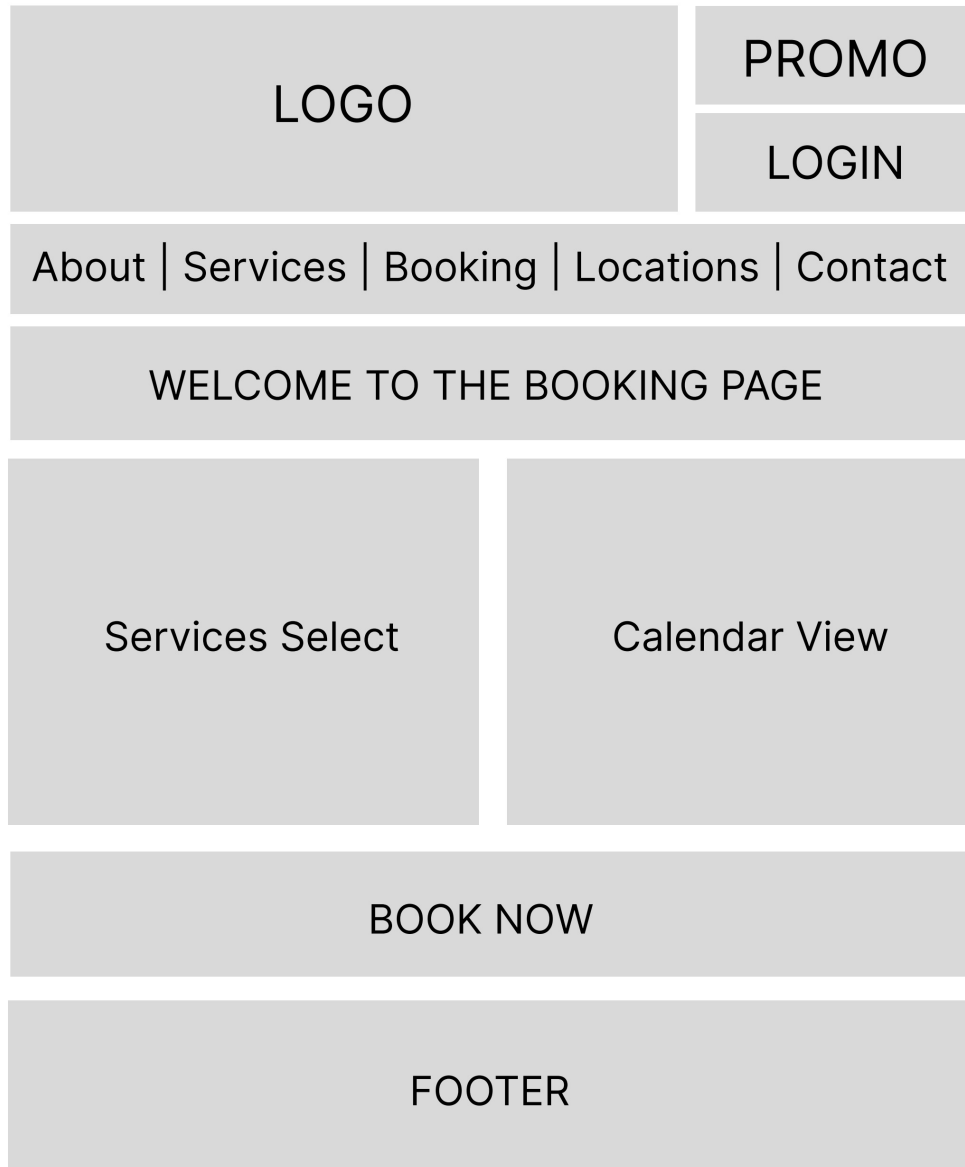
- Since customers should be able to quickly book the services they want, the most popular services are featured right on the home page with booking buttons

# Services Page



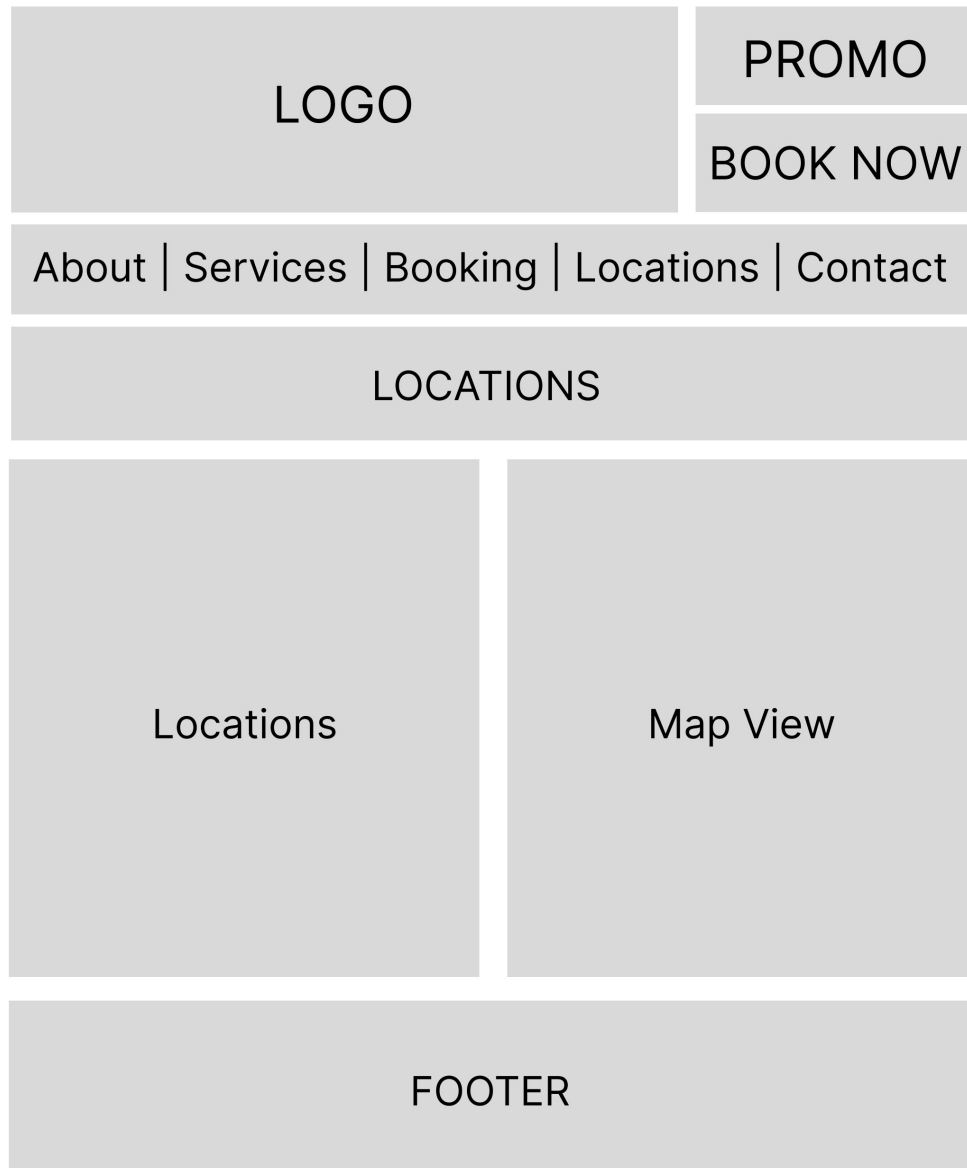
- Each services will have a page dedicated to more detailed info on the service as well as a FAQ section and featured images of real customers and their pets.

# Bookings Page



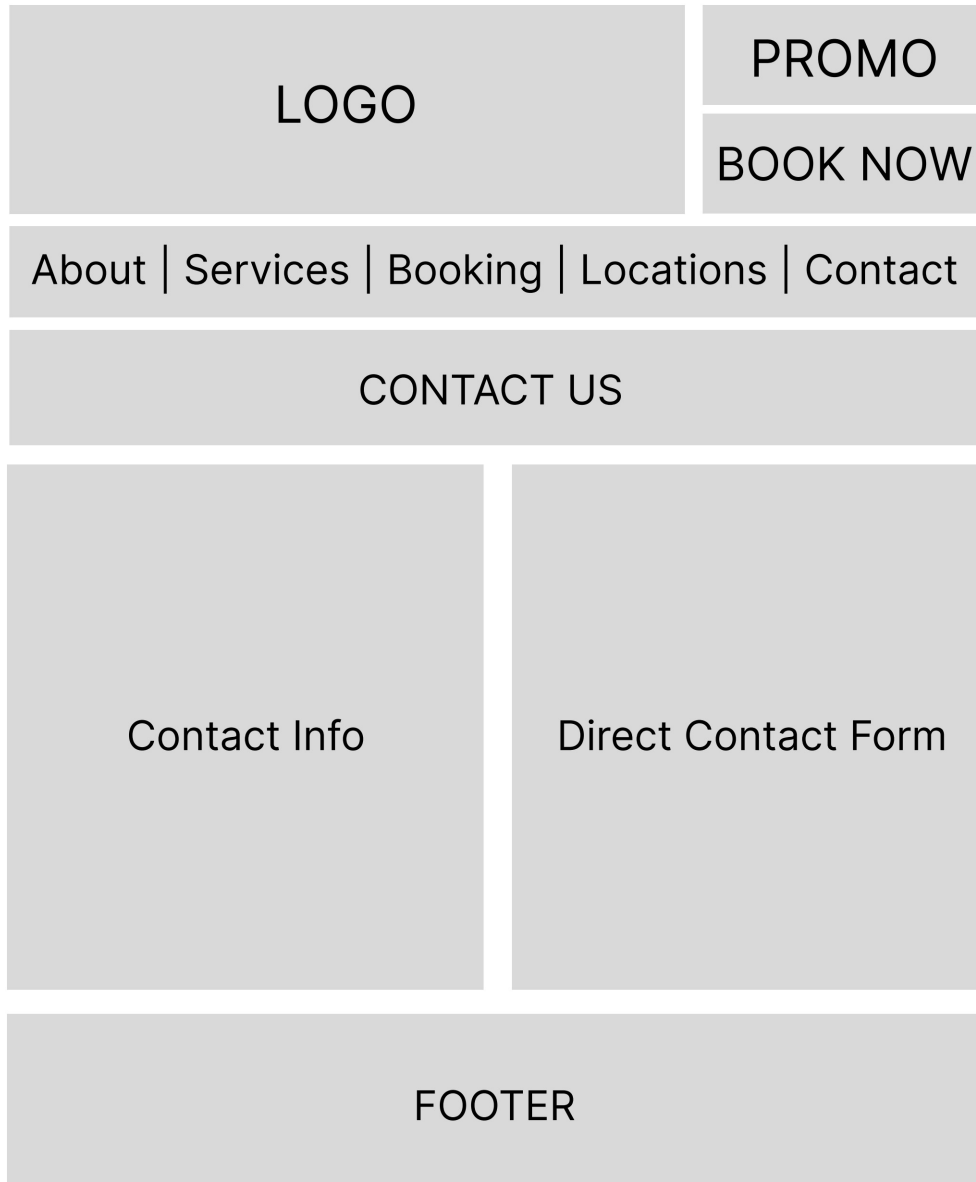
- This page will have a simple menu where they can book all their desired services and extras in one place. A live calendar view can also help them plan accordingly.

# Locations Page



- The locations page will provide contact info for all spas as well as a live map view. Upon approval, the nearest spa to them and/or the last spa they visited will be featured foremost.

# Contact Us Page



- Users can select a location on the left to enlarge contact info, they can also contact the spa directly using a simple email form which ensures the message gets directly to the spa managers.



# Conclusion



- The website will focus on a sleek and enjoyable User Experience that is built to appeal to regulars and new customers alike. Visuals are cool and complimentary. Navigation is clear and simple. Information is organized to be unencumbered and beneficial to users as they make their choices.
- Customers will feel confident in your business integrity and appreciate an accessible, easy-to-navigate website.