Michael Rader

Los Angeles, CA
Phone: 323-440-7848 | Email: MichaelChristianRader@gmail.com
https://github.com/Michrira | https://www.linkedin.com/in/michrira/
Portfolio: https://michrira.github.io/michriraportfoliov2/

SUMMARY

Experienced full-stack web developer with a passion for team building and a background in hospitality and sales. Proficient in HTML, CSS, JavaScript, React, and various backend technologies, including Node.js and SQL. Skilled in project management, problem-solving, and delivering high-quality work on tight deadlines. Demonstrated success in increasing sales, reducing costs, and improving customer satisfaction in various management roles. Strong communication skills and a collaborative approach to working with cross-functional teams.

TECHNICAL SKILLS

HTML, CSS, Git, Advanced CSS, JavaScript, Web APIs, Third-Party APIs, Server-Side APIs, Node.js, Object-Oriented Programming (OOP), Express.js, SQL, Object-Relational Mapping, Model-View-Controller (MVC), Computer Science for JavaScript, NoSQL, Progressive Web Applications (PWA), React, MERN stack development, State management, MongoDB

PROJECTS

Name: MRBookSearchEngine
Github Repo: https://github.com/Michrira/MRBookSearchEngine.git
Deployed App: https://limitless-atoll-68861.herokuapp.com/
● *Refactored a fully functioning Google Books search engine from RESTful API to GraphQL API using Apollo Server in the MERN stack. Implemented user authentication, book saving, and search functionality. Deployed on Heroku with MongoDB Atlas.*
● *MERN stack (MongoDB, Express.js, React, Node.js), Apollo Server, GraphQL, MongoDB Atlas, Heroku*
Name: WaterBattle
Github Repo:https://github.com/ehmahdee/Waterbattle.git
Deployed App: https://evening-ocean-56179.herokuapp.com/
● *Battleship-style game*
● *React, GraphQL, Node.js, Express.js, MongoDB, JWT authentication, Heroku*
Name: MRNoteTaker
Github https://github.com/Michrira/MRnotetaker.git
Deployed App: https://evening-ocean-56179.herokuapp.com/
● *A note-taker app*
● *React, Node.js, Express.js, RESTful API*

EXPERIENCE

Double Zero - General Manager Venice, CA   *Jan 2022 - Present*
● Overhauled the entire menu bringing CoGs down 15% by creating new contacts with various local vendors and tightening up on inventory turnover ratio resulting in a more consistent product and generating higher sales, gross profit also lowering food cost percentage by 26%
● Reduced labor costs by 36% in FOH/BOH through the development and implementation of new scheduling procedures resulting in a more optimized work force and higher revenue per seat, increasing server benchmarks by 22%
● Created a catering department generating an extra $600k by promoting on social media and strengthening B2B and community bonds across 3 restaurant locations in Los Angeles and New York

MMD - Manager Los Angeles, CA   *Nov 2020 - Jan 2022*
● Implemented a new training program for budtenders, featuring Q&A sessions with vendors to enhance product knowledge and an incentive program to increase sales team performance. This resulted in a 19% monthly sales increase, improved customer engagement, and increased job satisfaction among team members.
● Revamped the POS sales system by installing Blaze POS in two store locations, optimizing performance tracking and increasing sales. Trained the entire staff on POS functions, strengthening employee retention rates.
● Managed all day-to-day operations for two store locations, including financial processing, bookkeeping, and scheduling and payroll for the entire staff.

Taste - Assistant General Manager Pacific Palisades, CA   *Jul 2019 - Nov 2020*
● Increased customer satisfaction by 25% by updating the beverage and bar program and reconstructing happy hour deals.
● Improved efficiency in the workplace by 15% by overhauling and reorganizing service stations to create a more functional workspace and a safer working environment.
● Achieved a 98% accuracy rate in payroll and scheduling by managing 50 FOH and BOH employees at two high-volume locations.

Phoenix A/C + HVAC - Sales Representative (Hybrid/Remote) Glendale, CA   *Jun 2012 - May 2020*
● Directed and supervised sales team of 30+ to identify customer needs, build relationships and close deals, increasing annual revenue by 28% developing strategies for expanding customer base by engaging in market research and analyzing trends to maximize reach.
● Built productive partnerships with installers through regular communication on scheduling/logistics which resulted in an improved satisfaction rate of 80%.
● Conducted extensive training for team members on HVAC + refrigeration systems, resulting in improved accuracy of blueprint reading by 40% and an increased customer satisfaction rate of 30%.

Khong Ten - Manager Santa Monica, CA   *Jan 2017 - Jul 2019*
● Launched "ladies night" bar program increasing covers by 15% and bar sales by 26% offering unique craft cocktails
● Facilitated nightly "feedback sessions" with servers and server assistants to streamline dining procedures and optimizing team performance by generating higher engagement and increasing sales by 13%
● Lead department meetings and directed staff, managing 25 FOH and BOH employees while processing financials and payroll as well as vendor payments.

EDUCATION

University of California, Los Angeles
Los Angeles, CA

Boot Camp Certificate: A 12-week intensive program focused on gaining technical programming skills in: HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node.js, MySQL, MongoDB, Express, Handelbars.js, and ReactJS.