

Gabriel Traub

Procurement & Development Advisor

Phone (UK): +44 (0) 7435406949 | Phone (IL): +972 (0) 546483410

Email: gabrieltraub202@gmail.com | LinkedIn: linkedin.com/in/gabrieltraub

Location: London, UK | Tel Aviv, IL

Professional Introduction

With a background at the European Bank for Reconstruction & Development and the Ministry of Economy & Industry Trade in Israel, I bring direct experience in advancing development-bank-linked projects across diverse emerging markets. I have managed major procurement and tender processes in the fields of energy and infrastructure, coordinating between international financial institutions, national development banks, and private sector stakeholders. My work has included guiding corporates and consulting firms through the complexities of regulatory frameworks, structuring competitive bids, and ensuring compliance in cross-border transactions.

Alongside procurement, I have also been active in fostering bilateral trade and investment relations between governments and the private sector, supporting international firms in expanding into frontier markets across Africa, the Middle East, and Asia. By combining hands-on expertise in multilateral bank procedures with a strong network of consultants, legal advisors, and policy institutions, I am well-positioned to help clients secure and execute development-finance-linked projects in high-growth economies worldwide.

GABRIEL TRAUB

CONTACT

+44 (0) 7435406949
+972 (0) 546483410
gabrieltraub202@gmail.com

London, UK
TLV, IL

 [LinkedIn](#)

EDUCATION

2014-2018

IDC HERZLIYA

2017

• LLM Law & Government

LEHIGH UNIVERSITY'S

• Global Village program

- Event Coordination
- Strategic Client Development
- Public speaking
- Complex legal research
- International Negotiation
- Creative Strategy (leveraging art and painting background)
- Creating business plans and strategies to infiltrate new markets
- Designing pitches and training employees for effective presentation and messaging

LANGUAGES

- English (Fluent)
- Hebrew (Fluent)

VOLUNTEERING

- Legal clinic volunteer at IDC Herzliya (university)
- Extensive experience in fundraising for NGOs in USA

PROFILE

Originally from South Africa, raised in Israel and currently based in London, Seasoned professional in the world of government organizations in strategic customer facing roles.

WORK EXPERIENCE

European Bank for Reconstruction & Development

LONDON, UK

Procurement Advisor with Business

OCT 2022 - PRESENT

Development Focus

- Assisted in sustainability documentation and key procurement initiatives.
- Organized webinars, delegations, and lectures in technology, collaborating with AI experts like Google DeepMind.
- nferences with several MDBs from around the world, including the Head of Procurement Sustainability Day.
- **Key achievements:** Managed procurement in Central Asia, created client training, conducted legal research on sensitive topics, finalizing key deals: Aktau Port and Pavlodotram tenders in Kazakhstan

Ministry of Economy & Industry Trade

JERUSALEM, IL

Deputy Director Middle East & India Africa

Jan 2022-Oct 2022

- Oversaw financial attachés in Africa, the Middle East, and India.
- Organized a trade conference with senior Kenyan officials.
- Assisted in drafting Israel's first free trade agreement with the Emirates post-Abraham Accords.
- Led international delegations to promote Israeli technology.
- **Key achievements:** Significantly increased trade volumes between Israel, the Middle East, Africa, and India. Additionally, organized a conference that finalized a trade agreement between Israel and Kenya.

Bar Exam Studies Sabbatical

2021-2022

TEL AVIV, IL

Law Firm, Simon-Vekslar Spierer Maoz (SVSM)

Oct 2019-Nov 2020

Legal Intern

- Project Management: working alongside clients to provide the most effective legal advice on Israeli bureaucracy.
- Legal assistant on law cases dealing with tenders and contracts worth hundreds of millions of USD.
- Helping in the representation of clients at the Supreme and District courts.
- Working with large infrastructure projects in Israel such as the Light Rail system.
- **Key achievements:** Contributed legal research and documentation as an intern, supporting the successful resolution of over seven cases, including one in the Supreme Court.