

Team: Team SaaSsy

Members: Matin Huseynzade, Fidan Azimova, Vagif Aliyev

Functional Prototype

Articulate Clear Benefits

Opendata portal: N/A

Github push

Cloud Run/Vercel/Github pages

✓



Our Team







Our Background:
Teknofest-Finalist
74th International Astronautical Congress- Accepter Abstract
Erasmus+ Latvia, Riga



Problem

Unclear expenses and contributions.

Delayed repayments.





Our Solution: RASHOT

- Micro SaaS for banks
- Built-in expense splitting
- Lower costs, higher engagement



How it works

- Create Events & Invite Friends
- Add Expenses in Real-Time
- Auto-Settle Balances Instantly

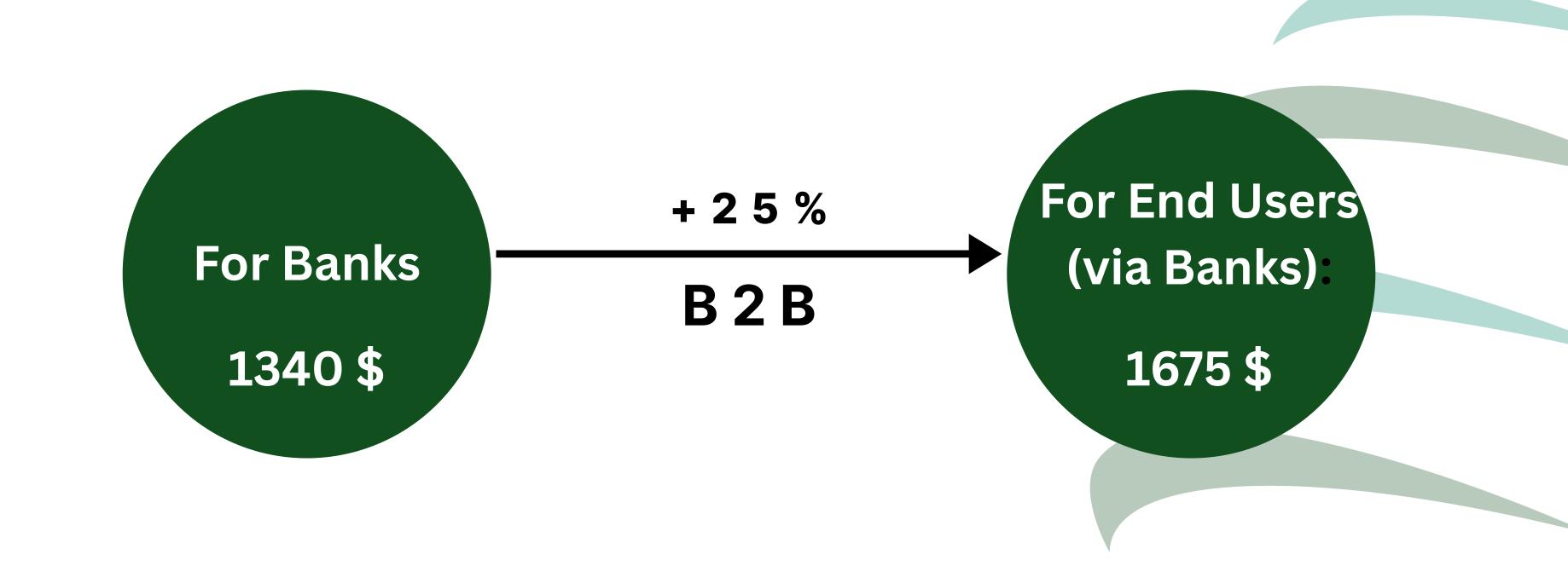


Market size

Leobank TAM ·····→ 42M Kapital Bank SAM SOM» ₩600K



Business Model

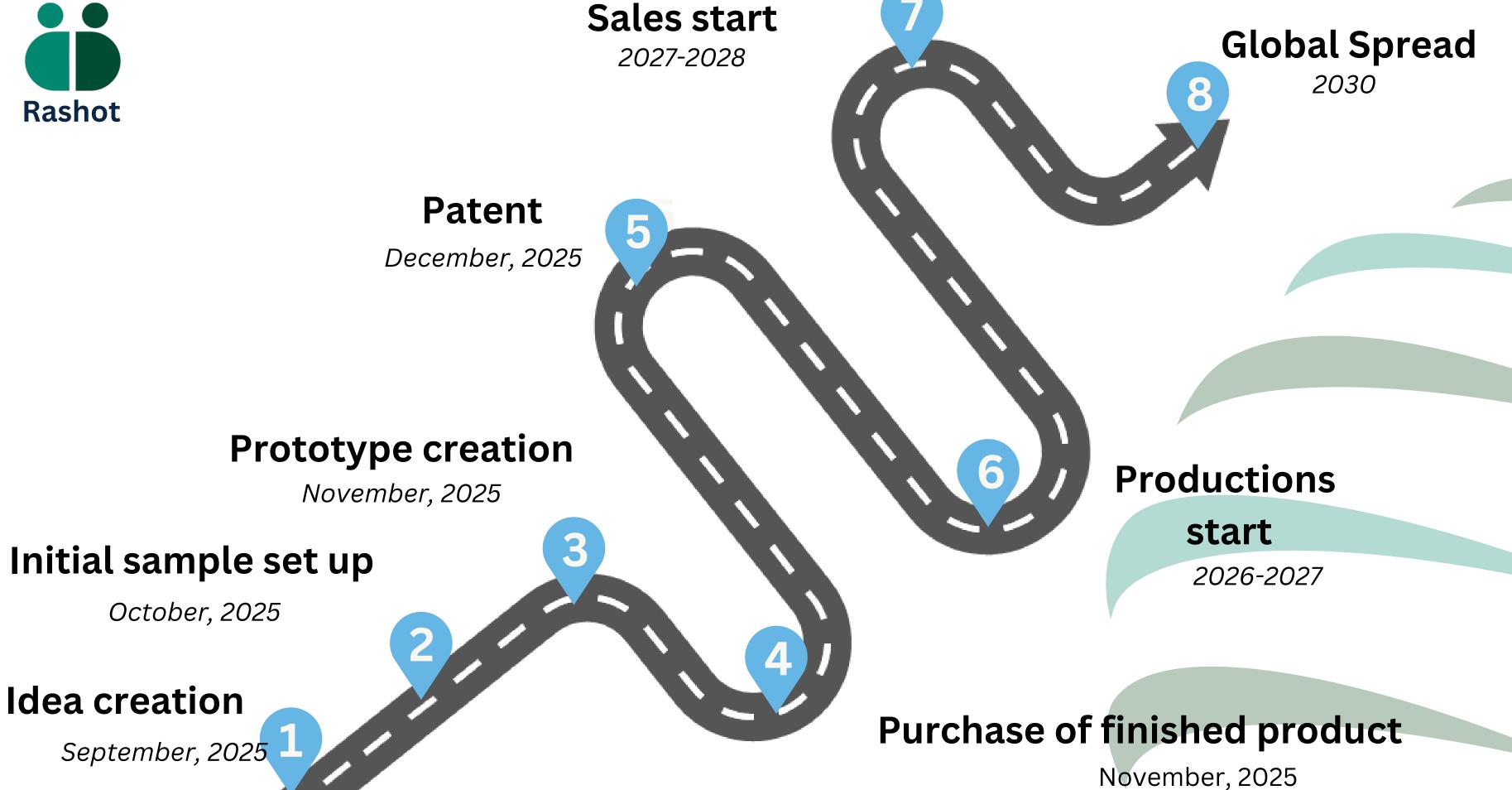




Market competition

Warker Competition			
ashot	Rashot	ABB Bank	Venmo
Expense-splitting built in, directly inside banking app	✓ (core feature)	X (no known native group expense splitting in ABB mobile)	√ (Venmo has "Split / Share Purchases" and "Venmo Groups")
Integrated with local banks in Azerbaijan	√ (integrations with M10, Leobank, Unibank, etc.)	✓ *(local bank itself)	X (Venmo is U.Sbased; doesn't generally operate inside Azerbaijan banking apps or systems)
Reduce customer support load because of misunderstandings about splitting	√ (one goal of Rashot is to reduce support calls by making splitting automatic/clear)	? (maybe ABB has good customer service, but no evidence ABB has splitting tools to reduce such calls specifically)	? (Venmo may have disputes / suppor burden, but splitting is part of product; some support load exists)





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THANKS FOR YOUR ATTENTION

QUESTIONS?

