

# Windows IoT Distributor Information

Last Updated 16th June 2021

Distributors can leverage their Windows IoT development experiences, and knowledge, to help you build secure and connected Windows IoT solutions.

If you would like to work with one of our distributors, please select a distributor in your region and contact the distributor directly for more details.

Regions:

- [Americas](#)
- [APAC](#)
- [EMEA](#)
- [Japan](#)



## AMERICAS

| Distributor Location | Distributor Name                    | Contact Name/Email   | Contact Phone                      |
|----------------------|-------------------------------------|--|------------------------------------|
| Brazil               | Softline International BRASIL COMER | <a href="#">Info</a>                                       | +55 11 5188 8100                   |
| United States        | Advantech Corporation               | <a href="#">Nathan Cheng</a>                               | +949 420 2500 ext.6272             |
| United States        | Arrow Electronics INC.              | <a href="#">Ken Marlin</a><br><a href="#">Scott Chmiel</a> | +1 602 416 2292<br>+1 832 975 1195 |
| United States        | Avnet INC                           | <a href="#">Software@Avnet</a>                             | +1 480 643 7055                    |
| United States        | Bsquare Corporation                 | <a href="#">Tim Shaw</a>                                   | +602 881 4130                      |
| United States        | Dell, INC.                          | <a href="#">Shannon Molinari</a>                           | +512 720 4066                      |

# APAC

| Distributor Location    | Distributor Name                              | Contact Name/Email  | Contact Phone                       |
|-------------------------|---|---|-------------------------------------|
| Australia               | Advantech Australia PTY Limited               | <a href="#">Susie Chen</a>  | +61 3 97970101                      |
| Australia / New Zealand | Avnet Electronics Marketing Australia Pty Ltd | <a href="#">Wayne Leong</a>   | +612 9585 5520                      |
| Australia / New Zealand | MDS Pacific PTY Ltd.                          | <a href="#">Haeli An</a>  | +61 2-9888-7715                     |
| China                   | AVNET(Shanghai) Limited                       | <a href="#">Jack Xu</a>   | +86 (0)27 87322688                  |
| China                   | Beijing Advantech XING YE Electronics         | <a href="#">Cairu Zhong</a>   | +86 13798227412                     |
| China                   | Comtech Industrial Technology                 | <a href="#">Selina Gong</a>   | +86 15986642886                     |
| China                   | Dell (China) CO. Ltd.                         | <a href="#">Gao Defeng</a>  | +86-592-8182210                     |
| China                   | Hancom MDS (Shenzen) Technology Co., Ltd.     | <a href="#">Adam Yi</a>   | +86 755 8255 2491                   |
| China                   | Lanxiang Technology (Shenzhen)                | <a href="#">Becky Wang</a>  | +86 13760251863                     |
| China                   | WT Microelectronics (Shanghai) CO.,           | <a href="#">Sun Liang</a>   | +86 18600933866                     |
| Hong Kong SAR           | Advantech Automation Corp.                    | <a href="#">Cairu Zhong</a>   | +86 13798227412                     |
| Hong Kong SAR           | Avnet Technology Hong Kong Limited            | <a href="#">Kevin Wong</a>  | +852 21765388                       |
| Hong Kong SAR           | Comtech International (Hong Kong)             | <a href="#">Selina Gong</a>   | +86 15986642886                     |
| Hong Kong SAR           | MDS Tech China Holding Co Limited             | <a href="#">Adam Yi</a>   | +86 755 8255 2491                   |
| Hong Kong SAR           | China Lanxiang Technology (Shenzhen)          | <a href="#">Becky Wang</a>  | +86 13760251863                     |
| Hong Kong SAR           | WT Microelectronics Ltd.                      | <a href="#">Sun Liang</a>   | +86 18600933866                     |
| India                   | Advantech Industrial Computing                | <a href="#">Praveen B</a>   | +91 9845071709                      |
| India                   | MDS Pacific India Pvt Ltd                     | <a href="#">Sreejith Krishnan</a><br><a href="#">Prajwal Shetty</a> | +91 78 4784 8412 / +91 80 4123 9727 |
| Korea                   | Advantech KR Co., Ltd.                        | <a href="#">Zesty Lee</a>   | +82 2 3660 9220                     |
| Korea                   | Hancom MDS Inc.                               | <a href="#">Sungwoo Park</a>  | +82 31 602 2026                     |
| Korea                   | SGA Embedded Co., Ltd.                        | <a href="#">Young Seung .ko</a>                                     | +82 10 3333 4187                    |

| Distributor Location   | Distributor Name                     | Contact Name/Email  | Contact Phone                                  |
|--|--------------------------------------|---|--|
| Malaysia, Philippines, Singapore, Thailand, Vietnam                      | Avnet Asia Pte Ltd                   | <a href="#">Catherine Wong</a>                            | +65 9681 9211                                  |
| Singapore, Malaysia, Thailand, Indonesia, Philippine                     | Advantech Co. Singapore PTE Ltd.     | <a href="#">YL NG</a>                                     | Tel: +65 6442 1000 #4717<br>DID: +65 6413 8717 |
| Singapore  | Dell Global B.V. (Singapore Branch)  | <a href="#">Shree Vidhya</a>                              | +91 9739096714                                 |
| Singapore<br>Malaysia<br>Thailand<br>Indonesia<br>Philippines<br>Vietnam | MDS Pacific PTE Ltd.                 | <a href="#">Edmund Foo</a><br><a href="#">Stacey Leaw</a> | +65 6297 2800                                  |
| Taiwan   | Advantech CO., LTD.                  | <a href="#">Grace Chen</a>                                | +886 2 27927818 ext. 9292                      |
| Taiwan   | Chander Electronics Corp.            | <a href="#">Fransky Liu</a>                               | +886 2 2218-6500 EXT 861                       |
| Taiwan   | Synnex Technology Internationals COR | <a href="#">Nicole Wu</a>                                 | +886 912830162                                 |

**EMEA**

| Distributor Location                                     | Distributor Name   | Contact Name /Email                        | Contact Phone       |
|--|--|--|---------------------|
| Netherlands  | Advantech Europe B.V.  | <a href="#">Alexander Fritsch</a>          | +49 89 411191 807   |
| South Africa   | Arrow Altech Distribution (Pty) Ltd                                      | <a href="#">Riaan van Kooten</a>           | +27 0 31 279 1660   |
| EMEA   | Arrow Europe   | <a href="#">Tze Chiew</a>                  | +31 (0) 6 1240 3476 |
| Netherlands,<br>Belgium,<br>Luxembourg                   | Arrow Europe   | <a href="#">Youri Wiseman</a>              | + 31 30 639 1261    |
| Germany, Austria,<br>Switzerland                         | Arrow Europe   | <a href="#">Microsoft Support Team</a>     | +49 6102 5030 8411  |
| Spain, Portugal  | Arrow Europe   | <a href="#">Jose Cuesta Bermejo</a>        | + 34 917 61 70 81   |
| Norway, Sweden,<br>Finland, Denmark                      | Arrow Europe   | <a href="#">Kim Kilpelainen</a>            | + 46 73 901 76 38   |
| UK, Ireland  | Arrow Europe   | <a href="#">Chas Kalsi</a>                 | +44 118 963 3783    |
| France   | Arrow Europe   | <a href="#">Jean-Michel Come-Corneille</a> | +33 7 60 73 35 59   |
| Italy  | Arrow Europe   | <a href="#">Alberto Alzati</a>             | +39 02 6612 5535    |
| Israel   | Arrow Rapac Ltd.   | <a href="#">Danny Morim</a>                | +97 23 920 3479     |
| Eastern Europe,<br>Iberia                                | Avnet Silica : Eastern Europe and Iberia                                 | <a href="#">Claudia Remane</a>             | +49 8121 777 299    |
| Austria  | Avnet Silica : Austria   | <a href="#">Thomas Schuller</a>            | +43 1 86642 308     |
| Belgium,<br>Netherlands,<br>Luxemburg                    | Avnet Silica : Belgium, Netherlands,<br>Luxemburg                        | <a href="#">Patrick Maas</a>               | +31 76 5722 738     |
| Switzerland  | Avnet Silica : Switzerland   | <a href="#">Martin Gossen</a>              | +41 62 919 55 57    |
| Germany  | Avnet Silica : Germany   | <a href="#">Christine Falke</a>            | +49 151 1420 6230   |
| Northern Europe,<br>Denmark, Finland,<br>Sweden & Norway | AVNET Integrated : Northern Europe.<br>Denmark, Finland, Sweden & Norway | <a href="#">Mark Winther</a>               | +45 36 34 28 06     |
| Baltic States, Latvia,<br>Lithuania & Estonia            | AVNET Integrated – Baltic States.<br>Latvia, Lithuania & Estonia         | <a href="#">Mark Winther</a>               | +45 36 34 28 06     |
| UK, Ireland, Egypt                                       | AVNET Integrated :<br>United Kingdom, Ireland & Egypt                    | <a href="#">Mark Winther</a>               | +45 36 34 28 06     |
| France   | AVNET Integrated :<br>France   | <a href="#">Chagot, Benedicte</a>          | +33 (1) 64 47 99 96 |
| Italy  | AVNET Integrated :<br>Italy  | <a href="#">Cesare De Siena</a>            | +39 (02) 66092 459  |

| Distributor Location   | Distributor Name          | Contact Name /Email                              | Contact Phone                 |
|--|---------------------------|--|-------------------------------|
| South, West & Central Africa<br>Benin, Botswana, Burkina Faso, Cameroon, Central Africa Republic, Chad, Congo, Cote D'Ivoire, Ethiopia, Gabon, Gambia, Ghana, Guinea-Bissau, Kenya, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Senegal, Sierra Leone, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe | AVNET Integrated          | <a href="#">Carl Van der Merwe</a>               | +27 21 68941 47               |
| Israel   | AVNET Integrated : Israel | <a href="#">Sharon Grafi</a>                     | +972 9 7780333                |
| EMEA   | Dell EMEA                 | <a href="#">Sukihvinder Aulak</a>                | +44 141 202 5493              |
| Israel   | Eastronics Limited        | <a href="#">Edith Goldraij</a>                   | +972 36458777                 |
| Hungary  | Elbacom GmbH              | <a href="#">Zsolt Szanya</a>                     | +36 (30) 7480458              |
| Romania  | Elbacom GmbH              | <a href="#">Zsolt Szanya</a>                     | +36 (30) 7480458              |
| Bulgaria   | Elbacom GmbH              | <a href="#">Zsolt Szanya</a>                     | +36 (30) 7480458              |
| Estonia, Latvia, Lithuania   | Elbacom GmbH              | <a href="#">Zsolt Szanya</a>                     | +36 (30) 7480458              |
| Poland   | Elbacom GmbH              | <a href="#">Tomasz Legat</a>                     | +48 (71) 3399247              |
| Czech Republic, Slovakia   | Elbacom GmbH              | <a href="#">Michal Šaštinský</a>                 | +421 (911) 464 089            |
| Bosnia and Herzegovina, Croatia, Kosovo, Macedonia, Montenegro, Serbia, Slovenia   | Elbacom GmbH              | <a href="#">Uros Ribic</a>                       | +386 (70) 431288              |
| France   | Elbacom GmbH              | <a href="#">Pascal Angee</a>                     | +33 (6) 64404536              |
| Germany  | Elbacom GmbH              | <a href="#">Andreas Ahamer</a>                   | +49 (160) 6712039             |
| Austria  | Elbacom GmbH              | <a href="#">David Kotzenmacher</a>               | +43 (664) 2163502             |
| Switzerland  | Elbacom GmbH              | <a href="#">David Kotzenmacher</a>               | +43 (664) 2163503             |
| Rest of EMEA   | Elbacom GmbH              | <a href="#">David Kotzenmacher</a>               | +43 (664) 2163504             |
|  | Koning & Hartman B.V.     | <a href="#">Rowenda Ladeur</a>                   | +31 205877600<br>+32 22570200 |
| Russia, Ukraine, Belarus, Kazakhstan, Uzbekistan, Moldova, Azerbaijan, Georgia, Armenia, Kyrgyzstan, Turkmenistan, Tajikistan  | Quarta Technologies       | <a href="mailto:mse@quarta.ru">mse@quarta.ru</a> | +7 495 123 4518               |

## JAPAN

| Distributor Location | Distributor Name              | Contact Name/Email   | Contact Phone   |
|----------------------|-------------------------------|--|-----------------|
| Japan                | Avnet K.K.                    | <a href="#">Toshitaka Saito</a><br><a href="#">MS Support</a>  | +81 3 5792 9820 |
| Japan                | Okaya Electronics Corp.       | <a href="#">Hideaki Nagai</a><br><a href="#">Embedded Team</a>   | +81 45 475 1502 |
| Japan                | Ryoyo Electro Corporation     | <a href="#">Toshihiko Kanazawa</a><br><a href="#">IS MSIS Division</a>   | +81 3 3546 6211 |
| Japan                | Tokyo Electron Device Limited | <a href="#">Toshinori Suzuno</a><br><a href="#">IoT Company</a><br><a href="#">Embedded Solution</a><br><a href="#">Division</a> | +81 45 443 4422 |