

## Summary

Proficient Sales Associate with 2+ years' experience in retail environments. Friendly and outgoing people person with confident, resourceful nature. Skilled at determining customer needs and exceeding sales goals on a consistent basis. Seeking part-time position.

## Retail Experience

**July 2014 to September 2015**

**Topman Store Ho Chi Minh City, Vietnam**

**Sales Associate**

- Helped customers select pieces and brought additional sizes.
- Merchandised displays according to corporate instructions.
- Restocked racks, prepared for sales, removed trash, and organized sales floor.

**January 2016 to February 2017**

**Pedro Shoes Store Ho Chi Minh City, Vietnam**

**Sales Associate**

- Put out new merchandise with signage and appealing displays that encourage customer sales and move overstocked items.
- Consulted with customers to determine needs, assess personal style, and find best-fit items.
- Assist management with scheduling and performance improvements.

## Highlights

- Consultative seller
- Service-minded
- Top performer
- Relationship builder
- Creative and proactive
- Proficient networker
- Detail-oriented

## Education

- California Polytechnic State University– Architecture BA degree – Ho Chi Minh, Vietnam, 2012-2016
- City College San Francisco – Website Design – San Francisco, CA, 2017- present

