



## RAZIK ABDUL KHADER Sales Assistant & Cashier

✉ itsrazy07@gmail.com ☎ +971523080458 📍 Dubai, UAE 📅 23/09/1999 🇮🇳 Indian 🤵 Unmarried  
👤 Male

### Profile

Interested in a career that demands a combination of hard work and analytical skills. The job should offer avenues for rapid growth within its own scope, while opening new avenues for cross-functional top-level management in a long run. Intend to structure my growth in pace with the ever-changing corporate environment

### Professional Experience

**Shoe Bazar Nx, Sales Assistant & Cashier**

2021 – 2023 | Mangalore, India

- Responsible for Coordinate daily customer service operations
- Assist the Retail Store Manager in planning and implementing strategies to attract customers
- Track the progress of weekly, monthly, quarterly and annual objectives
- Monitor and maintain store inventory
- Evaluate employee performance and identify hiring and training needs
- Supervise and motivate staff to perform their best
- Monitor retail operating costs, budgets and resources
- Suggest sales training programs and techniques
- Communicate with clients and evaluate their needs
- Formulates pricing policies by reviewing merchandising activities; determining additional needed sales promotion; authorizing clearance sales; studying trends
- Maintains the stability and reputation of the store by complying with legal requirements
- Determines marketing strategy changes by reviewing operating and financial statement & departmental sales records

### Education

**Bachelor of Business Administration(BBA),**

2017 – 2021 | Mangalore, Indian

ST.ALOYSIUS COLLEGE OF AUTONOMOUS MANGALORE

**Commerce, PUC PRE-UNIVERSITY COURSE PU COLLEGE**

2016 – 2017

KATIPALLA MANGALORE

**SSLC, KENJARU ENGLISH MEDIUM HIGH SCHOOL MANGALORE**

2016

### Courses

**DIPLOMA IN INDIAN AND FOREIGN ACCOUNTING**

- Powerpoint
- MS Word

- Advanced Excel
- Tally ERP

## **Skills**

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- ☐ Sales Management Experience in Retail Industry.
- ☐ Consistent approach to all task
- ☐ Communication and interpersonal skills
- ☐ High Level of problem solving skill
- ☐ Ability to build relationship with key customers.
- ☐ Understanding the customer needs.

## **Languages**

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**English**

**Hindi**

**Kannada**

**Arabic**

Only Reading

## **Interests**

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Reading Books, Playing football & Cricket, Listening music, Traveling

## **Declaration**

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I here by declare that all the information given above is true and correct to my knowledge

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**Razik Abdul Khader**