



ANANTHAKRISHNAN A.S

CONTACT

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PERSONAL DETAILS

Date of Birth : 13-08-1994

Nationality : Indian

SKILLS

Team Building



Problem Solving



Decision Making



Time Management



Customer Service



Lead Generation



ACHIEVEMENTS & AWARDS

Team Performer in sutherland in November and December 2021

Main coordinator in Treasure hunt in Management fest in BMIM collage 2019

OBJECTIVE

Seeking a rewarding position within a dynamic organization that values strong communication, Strong organizational abilities, and creative problem-solving. With a passion for contributing to the company's growth and personal development, I am eager to leverage my skills for mutual success

EXPERIENCE

Business Development Executive

February 2023 -

Excelledia Quality Consulting (Qatar)

Current

- + Generating new opportunities and leads to expand our business in the region.
- + Focus on Quality, Risk Advisory Services and Technology Offerings (isorobot).
- + Scheduling, Fixing, and Presenting solutions to the client.
- + Take a leadership role in developing proposals that aim to generate new opportunity.
- + Help coordinate and execute marketing strategies while engaging with our team members.

Customer Service Associate

May 2021 -

Sutherland

April 2022

- + Handling International customers (North American), to resolve their queries on their Amazon buying experience.
- + Educating customers on the products / e-commerce website (amazon)
- + Identifying lessons learnt to improve our solutioning to the customers.

Academic Counselor

July 2020 -

Vedantu

March 2021

- + Generating new leads for Learning Subscriptions.
- + Expanding Business as per the Sales Strategy.
- + Identify client needs & expectations, communicate higher up for improvement of service offerings.
- + Maintaining a good relationship with the customers for

Main coordinator of Mentoring group
in BMIM 2018 & 2019

LANGUAGES

English

Malayalam

Tamil

Hindi

repeat business.

EDUCATION

Master of Business Administration 2018 - 2020

Bharata Mata Institute of Management

Bachelor of Commerce 2013 - 2016

Al-ameen Bachelor of Commerce

Higher Secondary 2011 - 2013

A.C.S

S.S.L.C 2010 - 2011

St.judes

ACADEMIC PROJECT & INTERNSHIP

Final Project (M.B.A)

Influence of Facebook Advertising on Customer Purchases Decision.

Organization Study

E.R.C.M.P.U

Internship

Bismi & Reliance trend