

**Suraj Jha**  
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### *Summary:*

Mentor/ an expert Trader, Senior Recruitment Consultant and a Personal Yoga/ Meditation coach with 5+ years of international experience. Curious mind and dynamic problem solver with collaborative and positive attitude, strong attention to details and proven ability to work simultaneously on multiple deliverables and projects, always meeting the deadlines.

Specializing in core IT recruitment with pre-sales exposure recently. Experienced with all stages of the staffing life cycle for dynamic hiring and pre-sales projects. Exclusively working with various high-profile clients within Reinsurers, FinTech and Public Sector resourcing professionals using extensive knowledge of the industry. Well-versed in methodology of Deep Web searches/Boolean search Strings, Social Media Recruiting, Communication, Sourcing, Technical Recruiting, Screening, Management, and interviewing. Experience working on permanent(mainly) and contract positions across multiple geographies (United Kingdom, United States, Ireland, Canada).

### *Technical Skills:*

**Operating systems:** Windows, Ubuntu, Mac OS  
**Packages/ Other:** MS- Office, Excel, PowerPoint, Microsoft Outlook, Notebook++  
**VMS/ATS:** JobDiva, Beeline, FieldGlass, BullHorn, iLabour, Analyzer etc.  
**Job portal:** LinkedIn, Dice, Monster, CareerBuilder, Indeed, Totaljobs, CWJobs, Reed, CV Job Server(JS), Hunter.io

### *Education:*

- Bachelor of Computer Application, ISBM University- 2018

### *Certification:*

- LinkedIn Certified Professional recruiter, Credential ID- ndr88pirvb82

### *Professional Experience:*

**Indian Stockmarket/ Forex, Crypto- Remote  
Trader/ Mentor**

**Dec 2019 – Present**

- Gained detailed knowledge of Indian Index since I started working as Trader, understanding the nature of Indices like Bank Nifty, Nifty 50 etc.
- Sounding knowledge/ experience of using the right indicators after evaluating many of them, fundamental knowledge of chart patterns, Indicators, Candlesticks, different types of Data Analysis tools within Indian Stockmarket (Analysis of Pro Investors Data, FII, DII, Nifty Traders, NSE Data, Moneycontrol, Investing.com, Forex Factory etc.).
- Detailed knowledge of multiple trading platform/ brokerage firm including Forex, Cryptocurrency, Indian Stockmarket etc.
- Hands-on trading experience of Options trading, Stock, Forex, Crypto etc.
- Recently worked as a Mentor in an Educational academy based in Bengaluru, India where I helped many other colleagues/ trader to gained right knowledge of Trading, Investment.
- Providing live sessions to new traders to understand the nature, fundamental knowledge of different trading markets, trading platform, tools etc.
- Leading company's video recording sessions for website, taking online/ offline classes, analysing strategy on achieving given goals as Mentor.
- Very sounding knowledge/ experience of using well researched/ well tested strategy to execute order for buying or selling securities/ Trading purpose across India F&O market, FX, Crypto etc.
- Self discovered/ well tested the "Alphabets" in trading for any scripts (market) ever exist in world of trading.
- Perfect knowledge of Risk management, understanding the use of right capital/ investment in any market and managing the accurate losses/ Stop Loss.
- Overall providing guidance whenever there is a need in live trading, helping coworkers to achieve on their personal growth whilst sharing the benefits of Spirituality, Meditation, Physical goal achievements etc., as I am a certified Yoga trainer too.

**Experis UK (ManpowerGroup), Altrincham, England  
Senior Recruitment Consultant**

**Feb 2022 – Nov 2023**

- Managing vacancies from start to finish, Screening, interviewing and shortlisting candidates.
- Active Permanent CORE IT recruitment across UK for positions like- (Enterprise, Technical, EUC, Pres-Sales, Solution-Architects), Cloud Security Architect (Azure/ AWS), Change Director, Senior Technical Architect– Data & Analytics, Technical/ Risk Officers, Incident and Problem Manager, Application Support Manager, DevOps

Specialist, Software Engineers, Programme/ Product Managers/ Sr PMO Analyst, IT Asset and Configuration Manager, etc.

- Strong knowledge of UK legislation relating Diversity and Inclusion, Right to Work and GDPR.
- Using sourcing tools- Totaljobs, Reed, LinkedIn (RPS), BullHorn etc.

**Additional most recent experience:** Email and contact details qualification, Identifying Live roles to align with our existing talent bench, Provide sustainable talent pipelines, Flag client pain points which align with our service offering, Mail Shots, LinkedIn data insights, Prospecting and qualifying leads, data mining through LinkedIn/ sales navigator etc.

**Supporting Clients:** Munich Re, Atos, Gaming sectors etc.

**Accomplishment:** Achieved target on monthly basis, and filled the requirements within the deadline with a billing of more than £ 110K

**AEJ Consulting Ltd, London, England**  
**Senior Technical Recruiter**

**Jun 2021 – Dec 2021**

- Working extensively on perm role like- Cloud Solution Architect/ Lead Cloud Architect(Azure), Pre Sales Consultant/ Solution Architect, EUC Consultant/ Architect, Penetration Tester/ Security Consultant, DevOps Engineer, Technical Architect, Data Engineer/ Architect, Full Stack Lead Developer, Data Scientists etc.
- Sourcing candidates through various resources including; LinkedIn (RPS), Totaljobs, Job Server, Reed.
- Working with British Citizen/Pre-Settled/ Tier-1, ILR, EU, Irish citizen etc. Visa Holder.

**Supporting Clients:** Capita, Datatrial, Ingeus, AMTCybex, Security Watchdog, Capita GSD, Trustmarque etc.

**Accomplishment:** Achieved target on monthly basis, with a billing of more than £ 80K

**LanceSoft Inc., Herndon, VA, USA**  
**Excutive- US Staffing**

**Oct 2020 – Jun 2021**

- Sourcing candidates through various resources including; LinkedIn(iRecruiter/Recruiter LITE), Monster(CAN+US), CareerBuilder, Job Diva, Indeed.
- Working a variety of opportunities including- Java/J2EE, Full Stack Developer, .NET Developer, UI Web Dev, Big Data consultant, Security Engineer/IT Security Principle, Solution Designer/ Architect, Security Architect, IBM DataPower Middleware Consultant, DevOps/DevSecOps, ADABAS DBA, PMO, iOS, Android Tester etc.
- Working on contract and permanent psotions.
- Knowledge/experience of solid Boolean search and making the right string according to the requirements.
- Supporting direct Government/ Federal/ Financial/ Banking, Automobile, Healthcare etc. clients.
- Working on only W2/ T4/ Incorporated/ 1099 requirements with Citizen/Permanent Resident/ TN Visa Holder/Canadian Citizen/ PR/ Open Work Permit.
- Working experience on different technologies in SDLC.

**Supporting Clients:** Province of Ontario(Ministry of Transportation/ Health, Ministry of Government and Consumer Services, Ontario Energy Board, Ministry of Treasury Board Secretariat, Ministry of Solicitor General, Ministry of Colleges and Universities etc., CVS Health, Morgan Stanley, HCL, Sanofi, Symatec Canada etc.

**Digital Intelligence Systems, LLC (DISYS), McLean, VA**  
**Technical Recruiter**

**Jul 2018 – Feb 2020**

**Responsibilities:**

- Managing full recruitment life cycle.
- Identifying and engaging best candidates using recruitment portals like LinkedIn, Dice, Monster, CareerBuilder, Referral System.
- Reviewing/screening resumes and conducting phone screening, salary negotiations and assessment interviews.
- Supporting with direct Financial, Banking, eCommerce, Health Care, Social network, Internet, Software Financial, clients etc.
- List job postings on job boards, social media, corporate career web sites, and other possible channels.
- Working dedicatedly on requisition like- Java/J2EE, Full Stack Java Developer, Software Engineer, Sr. Java Programmer/Consultant/ Backend Infra Engineer, Data Engineer, Java Cloud Engineer.
- Formatting resume in MS- Word as per client's demand using different method and rules.
- Experience in data maintenance and MIS.
- Well versed with US tax terms (W2, 1099, Corp-Corp, OMC).
- Dealt in on boarding new vendor and getting MSA signed as per company's policy (payment term, tool fee etc.).
- Working experience with the consultant/vendor who was looking for H1 Transfer.
- Participate in implementing new recruiting technology, such as applicant tracking systems and screening tools.

**Supporting Clients:** American Express, Capital One, CitiGroup, Broadridge Financial, McKesson, Facebook, Intuit, Kaiser Permanente, Verizon, United Health Group, Morgan Stanley, Freddie Mac, Fannie Mae, Credit Suisse, Apple, Pinterest, Avaya, CDK Global, Sinclair Broadcast Group, All Star Directories, Fidelity Investment etc.

**Hobbies:**

Yoga, Playing Badminton/ Pocket billiards(Pool), Learning new foreign languages & Technology