

ANAGHA O

S A L E S E X E C U T I V E



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📍 Oluppil (H), Parambath,
Thalakkulathur P O
Calicut - 673317

PROFILE

To leverage my 1.8 years of experience in sales and customer relationship management to contribute effectively to a dynamic organization that values innovation and customer satisfaction.

SKILLS

- Sales Strategy Development
- Client Relationship Management
- Product Knowledge and Presentation
- Communication and Interpersonal Skills
- MS Office

EDUCATION

BACHELOR OF COMMERCE

CALICUT UNIVERSITY
2019-2022

INTERMEDIATE

CMM HIGHER SECONDARY SCHOOL
2017-2019

MATRICULATION

CMM HIGHER SECONDARY SCHOOL
2017

LANGUAGE

- Malayalam
- English
- Hindi

EXPERIENCE

SALES EXECUTIVE

ADITHYAENTERPRISES (ADITHYA HONDA)
2022-2024

- Conduct thorough needs assessments to understand customer requirements and recommend appropriate vehicle options
- Build and maintain a pipeline of prospective clients through cold calling, referrals, and networking events.
- Collaborate closely with the finance department to facilitate smooth and timely vehicle purchases.
- Provide ongoing post-sales support to ensure customer retention and foster long-term relationships.

PERSONAL DETAILS

Father's Name : Anil Kumar O
Mother's Name : Geetha
Date of Birth : 16-06-2002
Religion : Hindu
Marital Status : Unmarried