

Midhun Kumar

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✉ kumarmid2005@gmail.com
🌐 midhunkumar05.github.io - download resume
🌐 linkedin.com/in/themidhun - 500+ followers
🔗 https://github.com/Qyrhal - repos
🌐 https://conduitmgmt.com - small business

Objective

"Learn continually. There's always 'one more thing' to learn!" - Steve Jobs

Goal-oriented problem solver with a strong foundation in computer science and hands-on experience in business systems and operations. Proven ability to optimize workflows, manage complex projects, and deliver scalable solutions. Eager to drive innovation and efficiency at forward-thinking companies by applying data-driven insights, software development, and process improvement methodologies.

Education

Monash University | Bachelor of Computer Science

2024 - 2026

- Major in Software Development

Languages + Programming:

- Java - 9/10
- Python - 10/10
- HTML/CSS - 10/10
- JavaScript/Typescript - 7/10
- O.O.P and SOLID - 10/10
- C++ - novice/learning
- DS and Algo - 8/10
- Oracle RDBMs - 7/10
- SQL and NoSQL - 7/10
- Android Dev - 9/10 (jetpack kotlin)
- Gemini + Tools + prompting - fluent

Other:

- Windows + WSL, Ubuntu, RaspberryPi, Arch, MacOS

Certifications + Accreditations

- Responsible Service of Alcohol (RSA)
- Australian Business Number
- Victorian Certificate of Education (VCE):
 - specialist maths, methods, further, physics, chemistry, biology and english

Experience

★ Dorset Gardens Hotel | Bartender + Barista + Waiter

Jan 2024 - Present

Achievements:

- Develop custom DEER software for maximum profit margin on alcoholic beverages. (available to view via request)
- Customer Service and Hospitality and supervising.

Skills:

- Problem solving.
- Resolving issues both physical and customer relations.
- Time management and efficiency in a high paced environment.
- Upselling products to maximise profit margin.
- RSA, meeting minimum quality standards for serving food and drinks.
- Attention to detail

★ Conduit Management | Co-Founder

Mar 2024 - Present

Achievements:

- Driving peak revenue returns of **over 5 figures** in a week.
- Developing software which led new user rate from 12 to 512 in a week of operation (source Google Analytics), **4267%** increase.
- **Over \$250,000** generated in over a fortnight for ASB Trailers.
- Managing customer relations
- Newsletter with subscribers

client: <https://asbtrailers.com.au/>

Skills:

- Leadership, problem solving, leading small team within the business to implement AGILE methodology, independent working, adaptability

★ NovaStone Dynamics | Co-Founder

Mar 2024 - Present

Achievements:

- Subsidiary freelance/development agency for Conduit
- Stock market analysis (150%) gain in 10 months.

Skills:

- Leadership, Independence, Time management

Frameworks, Libs + Other:

- Python: FastAPI, React, BS4, Flask, Django, Pandas, NumPy.
- Java/Kotlin: Android's SDK, Retrofit
- SQL

★ Kumon | Tutor

jun 2023 - Jan 2025

References Upon Contact