

Visual Deception

How to Spot Misleading Charts

and **see** when people are lying to you



TRUNCATING THE Y-AXIS

EXAGGERATING AMOUNTS WHERE AREA IS THE ENCODING (BAR AND AREA CHARTS)



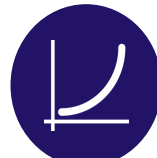
PLOTTING VOLUME VIA RADIUS

RATHER THAN AREA FOR THE UNDERLYING VARIABLE



DUAL AXES

TORTURING THE DATA TO REVEAL CORRELATION. IF YOU MUST, AND AT A MINIMUM, HARMONIZE THE AXES



CUMULATIVE CHARTS

CAN BE USED TO HIDE TRENDS AND FLUCTUATIONS WITHIN



MANIPULATING BIN SIZES

SEVERAL DIFFERENT STORIES CAN BE CONVENIENTLY TOLD WITH VARIOUS BIN SIZES

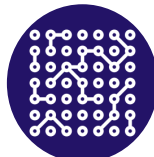


3D CHART EFFECTS

ADDING COLOR, SHADING OR AN EXTRA DIMENSION JUST BECAUSE



CHERRY-PICKING TIME RANGES TO MAKE HIDE RECURRING TRENDS OR ANOMALIES OUTSIDE A SPECIFIC TIME WINDOW.



HIDING A TREE IN A FORREST TO MAKE A NUMBER DISAPPEAR BY PROVIDING TOO BROAD A SCALE OR SEA OF OTHER DATAPPOINTS.



MAPPING ABSOLUTES INSTEAD OF RATES AND THUS JUST SHOWING POPULATION



TRYING TO BE SMOOTH

SMOOTHING LINES TO GIVE THE ALLUSION YOU HAVE MORE DATA



DISREGARDING LOGIC CHARTING RELATIONSHIPS SUCH AS PART-TO-WHOLE THAT DON'T ADD UP



BIG NUMBER SLIDES: ONE NUMBER ALONE IS CONSPICUOUS, AND AVOIDS MEANINGFUL COMPARISONS



COMPARING ACROSS VISUAL ENCODINGS TO DRAMATIZE DIFFERENCES



HEADLINES CLAIMING DATA INVINCIBILITY AND POINTING TO A SINGLE SOURCE OF TRUTH



COMPARING MEANS, MEDIANS AND MODES SELECTIVELY CHOSEN TO HIDE DISTRIBUTION AND SHOW A GAP.



NUMBER DECORATION: DRESSING UP SINGLE VALUES TO "LOOK COOL".