

ELIJAH M.J.O. MIERNICKI

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LinkedIn: [linkedin.com/in/MiernickiElijah](https://www.linkedin.com/in/MiernickiElijah) | GitHub: github.com/MiernickiElijah | Portfolio: [Miernicki.herokuapp.com](https://miernicki.herokuapp.com)

SKILLS

Technology: React.js, JavaScript, jQuery, node.js, HTML5, CSS3, MongoDB, Mongoose, MySQL, Express.js, responsive design, Bootstrap, Bulma, node libraries, APIs, Rest, GraphQL, Heroku, Github, gitbash, client-server models, Visual Studio Code

Business Intelligence: Data analytics, data visualization, Agile methodologies, Kanban, workflows, ERP/CRM, Microsoft Suite, Google Suite, advanced Excel, IBM Cognos, Microsoft Dynamics, PowerBI, Workday, Slack, Discord, and other telecommunication software

WORK EXPERIENCE

Account Manager / Data Analyst

Incentive Services - Edina, MN | Jul. 2021 – *present*

- Program management for a software as a service platform within the healthcare field
- Manage, develop, and maintain reporting dashboards and metrics in a highly matrixed group environment
- Perform critical ad hoc analysis for internal and external use
- Clean, load, and adjust large data sets that include sensitive information

Program Coordinator (Nutrition and Metabolics)

Life Time - Edina, MN | Nov. 2019 – Dec. 2020

- Collected, analyzed, and interpreted client test data to set goals and provide actionable steps.
- Set and surpassed aggressive program revenue goals and KPIs using agile methodologies.

Regional Account Manager (Member Retention Specialist III)

Life Time Corporate - Chanhassen, MN | Jul. 2017 – Oct. 2019

- Managed club accounts across the U.S. and Canada resulting in a retention rate of over 85% by pioneering strategies utilizing data analysis and software implementation.
- Leveraged advanced Excel usage, ERP, CRM, IBM-Cognos, and POS systems daily to help build brand value, overcome obstacles, and increase revenue.

Sales Consultant

Feldmann Imports (Mercedes Benz) - Bloomington, MN | Feb. 2017 – Jun. 2017

- Surpassed sales goal by 30% first month by selling a large catalog of high-end luxury vehicles and products.
- Consistently received high customer survey response scores as well as top marks for sales presentation videos.

Sales Professional & Detail Manager

Paradise Car Wash & Detailing Center - Bloomington, MN | Dec. 2010 – Feb. 2017

- Trained and managed sales professionals and over 50 frontline workers on carwash operations.
- Supervised and established scheduling in a fast paced and ambiguous environment.

Career Services Intern

American Academy of Neurology - Minneapolis, MN | Mar. 2016 – Aug. 2016

- Exceeded revenue goals by 195% while managing accounts for neurologists, individual practices, and hospitals.
- Utilized telecommunications, Microsoft Office, and CRM tools to promote hiring opportunities for the largest collection of neurologists in the nation.

EDUCATION

Full-Stack Development Certificate, MERN Stack

University of Minnesota | Apr. 2021- Oct. 2021

Master of Science, Exercise Science

Concordia University | Jun. 2019

Bachelor of Science, Business Management & Administration

University of Minnesota - Crookston | Dec. 2016

PROJECTS

Poggers | repo: github.com/MiernickiElijah/poggers

Live Page: <https://poggers-pog.herokuapp.com/login>

This application provides a helping hand to keep track of current tasks and projects.

Skulduggery | repo: github.com/MiernickiElijah/Skulduggery

Live Page: <https://miernickielijah.github.io/Skulduggery/>

This is a random character generator for 5th edition dungeons and dragons. Utilizing Agile and Kanban methodologies, our group was able to complete this project in under 2 weeks.

Fighter | repo: <https://github.com/MiernickiElijah/Fighter>

Live Page: <https://fighter-miernicki.herokuapp.com/>

This is a Tech Blog where developers can communicate. This allows users to write blog posts and comment on other developers posts.

Druid | repo: github.com/MiernickiElijah/Druid

Live Page: <https://miernickielijah.github.io/Druid/>

This is a live weather dashboard with current & 5 day forecast based on US city location.

Barbarian | repo: github.com/MiernickiElijah/barbarian

Live Page: <https://miernickielijah.github.io/barbarian/>

This is a day scheduler that allows users to save written notes via time to their local computer and track the passing of time.

Arcane | repo: github.com/MiernickiElijah/arcane

This is a markdown generator that allows a user to create an entire README document via node.js.