

Miguel Mejia

Platform Partnerships & Full Stack Web Developer

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My interest for entrepreneurship has driven me into becoming a web developer gaining a deeper understanding of concurrent innovation. I consider myself a thrill seeker; a search that has lead me to live in several parts of the world carving a path for myself outside of the norm. This pursue for my own objectives and motivations has granted me a unique perspective which I treasure as one of my most valuable assets.

SKILLS - HTML, CSS, JavaScript, JQuery, Node.js, MySQL, React.js

LANGUAGES - Spanish – native fluency; English – bilingual fluency; Portuguese – professional proficiency

PREVIOUS PROJECTS

Roloapp- A mobile application which enables instant contact sharing, with the objective of disrupting the paper business card industry.

WORK EXPERIENCE

Platform Partnerships – FareHarbor, Denver, CO

Integrations Manager, March 2019 - Present

- Responsible for the generation of FareHarbors newest team Platform Partnerships, on track to generate \$1M ARR in less than a year of its creation
- Created processes and documentation used company wide
- Revamped and improved integrations with existing partners
- With extremely scarce resources, created a revenue generating team
- Vetting and research on prospective partners
- Generating new leads and opportunities

Onboarding Team– FareHarbor, Denver, CO

Client Dashboard Specialist, August 2018 - March 2019

- Ascended to enterprise level accounts within a couple of months
- Develop destination URL in order to onboard enterprise client who needed Webhook connection
- Instrumental in FareHarbor's expansion into LATAM

Royalties Department – Harmonix Music Systems, Boston, MA

Intern, September-December 2013

- Achieved the deployment of a new royalties system
- Scrutinized the reconciliation of information between two royalties systems
- Screened, sorted, and updated royalties data

Management Department – Colempaques S.A.S., Bogotá, Colombia

Assistant (Presently still employed as a Consultant)

- Enhanced tax and lease preparation
- Produced modifications paramount for new product launch
- Chaired international supplier negotiations

EDUCATION

Denver University, Denver, CO 2018 - Full Stack Bootcamp

GA Austin, Austin, TX 2017- Coding Bootcamp

Northeastern University, Boston, MA 2016 - Masters in Technological Entrepreneurship

Suffolk University, Boston, MA 2014 - Bachelor of Science in Business Administration – Double Major Accounting & Entrepreneurship