

**Job Title:** Business Development Executive

**Job Summary:**

Techsa Services Pvt Ltd. is seeking a highly motivated and enthusiastic Business Development Executive to join our team. The successful candidate will play a key role in developing new business opportunities and building strong relationships with clients. The Business Development Executive will be responsible for researching and identifying potential clients, creating sales pitches, and working with the sales team to close deals.

**Responsibilities:**

- Research and identify potential clients through various channels such as online platforms, social media, and industry events.
- Develop and maintain relationships with clients, identifying their needs and proposing appropriate solutions.
- Create and deliver persuasive sales pitches to potential clients.
- Work with the sales team to develop and implement sales strategies to meet or exceed revenue targets.
- Maintain an up-to-date knowledge of industry trends, competitors, and market conditions.
- Participate in team meetings and provide regular reports on sales activities and pipeline.

**Qualifications:**

- Strong interpersonal and communication skills.
- Ability to work independently and as part of a team.
- Strong organizational skills and attention to detail.
- Good analytical and problem-solving skills.
- Familiarity with sales and marketing techniques.
- Ability to adapt to changing priorities and manage multiple tasks.

If you meet the above requirements and are passionate about working in a dynamic and challenging environment, we encourage you to apply for this exciting opportunity.