

RYAN BAILEY HOWARD

SALES EXECUTIVE

CONTACT INFORMATION

LinkedIn Profile:

[linkedin.com/in/ryan_howard](https://www.linkedin.com/in/ryan_howard)

+123-456-7890

Mob : 9876543210

ryan_howard@gmail.com

ryanhowardsblog.com

SKILLS & ABILITIES

- Account Management
- Customer Relationship Management Software
- Strategic and Social Selling
- Conversational English, Spanish, and French

AWARDS AND INTERESTS

Volunteer English Teacher

Lily River Children's Foundation

Awardee

Inbound Sales and Marketing
Certificate

EXPERIENCE

Account Sales Executive

Sandrine Logistics, a global logistics firm that provides supply chain services across various industries

March 2023 to August 2025

(2 years, 5 months)

- Boosted sales activities by 30% in the Grayerville area by overseeing the generation to closing of deals
- Generated 10% growth in annual revenue by working closely with sales and support teams
- Maintained a 100% customer satisfaction rating after personally handling urgent Level 3 client concerns

Sales Representative

Wrya Inc.

November 2020 to January 2022

(1 year, 2 months)

- Increased customer satisfaction by 70% after overseeing the sale of company products and services
- Achieved a 10% growth in client partnerships by building solid relationships with third parties
- Increased our client base by 5% by finding opportunities for partnership with various companies
- Assisted in problem-solving and brainstorming solutions to client concerns

EDUCATIONAL HISTORY

Master of Business Administration

University of Roseton | 2020

- Awardee, Roseton Scholarship
- Best Thesis

Bachelor of Science in Business Administration,
Major in Supply Chain Management

University of Roseton | 2016

- Cum Laude
- President, Roseton Debate Club
- Vice President, Rosetone Business Society