



Current Performance Dashboard

Select sales manager to view their report

All



What are the total sales?

\$10.01M

What is the avg sale value?

\$2,361

Number of leads taken?

8,800

Number of leads converted?

4,238

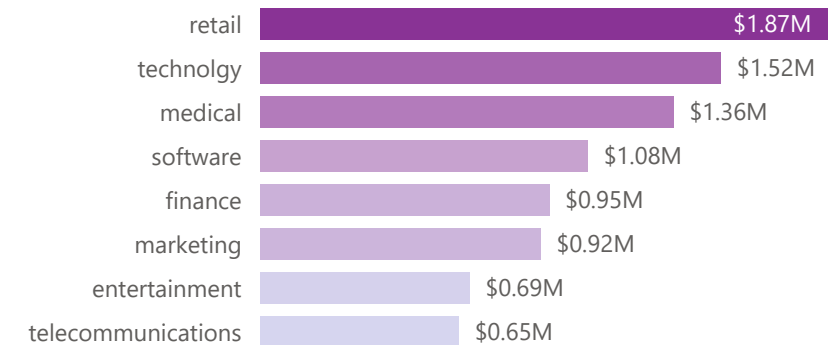
Overall conversion rate?

48.16%

Performance by sales agent?

sales_agent	No_of_leads	No_of_deals	Conversion %	Total_Sales	Avg sale value
Reed Clapper	237	155	65.40%	\$438,336	\$2,828
Garret Kinder	123	75	60.98%	\$197,773	\$2,637
Donn Cantrell	275	158	57.45%	\$445,860	\$2,822
Hayden Neloms	202	107	52.97%	\$272,111	\$2,543
Cecily Lampkin	203	107	52.71%	\$229,800	\$2,148
Maureen Marcano	285	149	52.28%	\$350,395	\$2,352
James Ascencio	267	135	50.56%	\$413,533	\$3,063
Wilburn Farren	110	55	50.00%	\$157,640	\$2,866
Moses Frase	260	129	49.62%	\$207,182	\$1,606
Jonathan Berthelot	345	171	49.57%	\$284,886	\$1,666
Vicki Laflamme	451	221	49.00%	\$478,396	\$2,165
Versie Hillebrand	361	176	48.75%	\$187,693	\$1,066
Rosie Papadopoulos	160	78	48.75%	\$230,169	\$2,951
Corliss Cosme	310	150	48.39%	\$421,036	\$2,807
Boris Faz	210	101	48.10%	\$261,631	\$2,590
Kami Bicknell	362	174	48.07%	\$316,456	\$1,819
Total	8,800	4,238	48.16%	\$10,005,534	\$2,361

Which sectors have the highest sales?



Sales & conversion by each product?

product	No_of_deals	Conversion rate %	Total_Sales
GTX Pro	729	49.26%	\$3,510,578
GTX Plus Pro	479	49.48%	\$2,629,651
MG Advanced	654	46.32%	\$2,216,387
GTX Plus Basic	653	47.22%	\$705,275
GTX Basic	915	49.04%	\$499,263
Total	4,238	48.16%	\$10,005,534



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Opportunities Report:

View the opportunities for All Team

Select Agent: All

opportunity_id	sales_agent	product	deal_stage	engage_date	account	Price_of_product
HAXMC4IX	James Ascencio	MG Advanced	Engaging	03/11/2016		\$3,393
UP409DSB	Maureen Marcano	MG Advanced	Engaging	10/11/2016	Ganjaflex	\$3,393
EG7OFLFR	Kami Bicknell	GTX Basic	Engaging	14/11/2016		\$550
OLVI7L8M	Cassey Cress	GTX Pro	Engaging	16/11/2016		\$4,821
F5U1ACDD	Kami Bicknell	GTX Plus Basic	Engaging	19/11/2016		\$1,096
0DRC1U9Q	Maureen Marcano	GTX Basic	Engaging	20/11/2016	Green-Plus	\$550
ZZY4516R	Hayden Neloms	MG Advanced	Engaging	20/11/2016		\$3,393
GYB4W2AU	Eleese Gluck	MG Advanced	Engaging	23/11/2016		\$3,393
M7I5O9YU	Corliss Cosme	GTX Basic	Engaging	23/11/2016	Cheers	\$550
VDIU10RV	Markita Hansen	MG Special	Engaging	23/11/2016	Lexiqvolax	\$55
579LZ3F9	Daniell Hammack	GTX Plus Basic	Engaging	24/11/2016	J-Texon	\$1,096
SU8JNMP4	Kami Bicknell	GTX Plus Basic	Engaging	24/11/2016	Bubba Gump	\$1,096
PFFHM7HR	Markita Hansen	MG Advanced	Engaging	27/11/2016	Opentech	\$3,393
CNM0H9FR	Zane Levy	GTX Basic	Engaging	02/12/2016		\$550
JUCNIG4H	James Ascencio	GTX Basic	Engaging	05/12/2016		\$550
UAE5ZC7O	Daniell Hammack	GTX Plus Pro	Engaging	05/12/2016		\$5,482
IBEUTCSW	James Ascencio	MG Advanced	Engaging	08/12/2016		\$3,393
ICMXZOVL	Daniell Hammack	GTX Pro	Engaging	08/12/2016	Stanredtax	\$4,821
O3KC8QI8	Kami Bicknell	GTX Plus Basic	Engaging	08/12/2016		\$1,096
WALNFJ70	Kary Hendrixson	GTX Plus Pro	Engaging	08/12/2016		\$5,482
MNVMY83P	Cassey Cress	GTX Pro	Engaging	10/12/2016	Plussunin	\$4,821
KD6MB4AP	Eleese Gluck	MG Special	Engaging	11/12/2016		\$55
ZOBJHMAF	Cassey Cress	MG Advanced	Engaging	11/12/2016		\$3,393
A194RP0I	Rosalina Dieter	MG Advanced	Engaging	12/12/2016		\$3,393
KV2OFRJT	Kami Bicknell	GTX Pro	Engaging	13/12/2016		\$4,821
5B5BUH37	Hayden Neloms	MG Advanced	Engaging	14/12/2016		\$3,393
Total						\$3,892,229

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