

| <u>A, C</u>                    | 2 | E, F, G, I, L, N 4                      | <u>R</u> , S, T, W                  |
|--------------------------------|---|---|-------------------------------------|
| Accounts payable               |   | Equity                                  | Retained earnings (income statement |
| Accounts receivable            |   | Financial statements                    | Revenue                             |
| Accumulated depreciation       |   | Fixed assets                            | Sales                               |
| Amortization                   |   | Goodwill                                | Share capital                       |
| Assets                         |   | Income statement                        | Share premium                       |
| Balance sheet                  |   | Intangible fixed assets                 | Shareholders' equity                |
| Capital                        |   | Inventory                               | Shareholders' funds                 |
| Capital assets                 |   | Liabilities                             | Shares                              |
| Capital employed               |   | Loan capital                            | Statement of earnings               |
| Capital in excess of par value |   | Net book value                          | Stock                               |
| Capital stock                  |   |   | Tangible fixed assets               |
| Cash flow statement            |   |   | Turnover                            |
| Common shares                  |   | N, O, P, R 5                            | Working capital                     |
|                                |   | Net earnings                            |                                     |
| C, D, E 3                      |   | Net income                              |                                     |
|                                |   | Operating profit                        |                                     |
| Common stock                   |   | Ordinary shares                         |                                     |
| Contributed surplus            |   | Payables                                |                                     |
| Creditors                      |   | Preference shares                       |                                     |
| Current assets                 |   | Preferred stock                         |                                     |
| Current liabilities            |   | Profit and loss account                 |                                     |
| Debt                           |   | Profit before interest and income taxes |                                     |
| Debt capital                   |   | (PBIT)                                  |                                     |

Receivables

Reserves

Debtors

Depreciation

Earnings before interest and income taxes

Dividends

(EBIT)

Retained earnings (balance sheet)



Accounts payable

Synonyms: payables, creditors

Amounts owed by an organization to others for goods or services received. Buying from suppliers on credit will generate accounts payable.

Capital employed
Synonyms: capital

Capital assets

See tangible fixed assets.

Accounts receivable

Synonyms: receivables, debtors

Amounts due to an organization for goods delivered or services rendered. Selling to customers on credit will generate accounts receivable for a business.

Capital in excess of par value

Capital employed represents the funds provided to an organization in the form of equity or debt.

Accumulated

See depreciation.

Capital stock

Synonyms: stock, shares, share capital

See contributed surplus.

depreciation

Assets

Amortization See depreciation.

Resources owned and employed by an organization which confer future

economic benefits.

There are two types of stock - common stock and preferred stock. Most shares tend to be common stock and generally carry one vote each and carry an equal right to a proportionate share of dividends. Capital stock is not a liability in the sense of other sources of funds (e.g. bank loans) since it is not generally paid back to shareholders unless the company is wound up.

Balance sheet

The balance sheet is a 'snapshot' of an organization's assets and liabilities on a particular date. The balance sheet shows the sources of funds provided to an organization (called the capital employed and normally either equity or debt) and how those funds have been used by the organization to invest in fixed assets (assets the organization intends to keep for more than one year) and working capital (money tied up in the day to day operations of the

Cash flow statement

The cash flow statement is a 'summarized bank statement' that shows an organization's sources of cash during the financial year and the ways in which the cash has been used during that period (e.g. investments, fixed asset purchases, etc.).

business).

Common shares

See common stock.

Capital See capital employed.



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Synonyms: common shares, ordinary shares

Most shares tend to be common stock carrying one vote each and with an equal right to a proportionate share of dividends. Common stock dividends tend to rise as profits grow. This is in contrast to preferred stock where the dividend tends to be fixed.

Debt capital

Debtors

Depreciation

Synonyms: amortization

See accounts receivable.

See debt.

Depreciation of fixed assets is the process of allocating part of the cost of fixed assets to a particular accounting period. Depreciation is normally charged to the income statement on a straight line basis (although there are alternative methods available). For example, if a car is bought for \$15,000, has an expected life of 5 years, and has a residual value (expected scrap value) of \$5,000, then the depreciation expense in the income statement will be \$2,000 per year for 5 years. The value of the car in the balance sheet would start at \$15,000 but would be reduced by \$2,000 a year. At the end of year 1 the net book value (NBV) of the car in the balance sheet would be \$13,000. At the end of year 2, the NBV would be \$11,000. The accumulated depreciation for the car at the end of year 2 would be

### Contributed surplus

Synonyms: share premium, capital in excess of par value

Creditors

Most stock is originally issued with a nominal / par value attached to it (e.g. 1 share in ABC Inc. has a nominal value of \$1.00). However, if shareholders buy shares from the company for more than the nominal value (e.g. \$1.50) the excess is called the contributed surplus.

See accounts payable.

than fixed assets. They are either cash or assets expected to be converted into cash or consumed in the business during the year. Current assets include items such as cash, accounts receivable and inventory.

nd inventory.

An organization's liabilities due within one year. Current liabilities include items such as short term loans, any element of long term loans due within

one year, and accounts payable.

Dividends

A share of a company's net profits distributed by the company to a class of its stockholders.

Debt

Synonyms: debt capital, loan capital

Current liabilities

Capital used to finance an organization that is subject to payment of interest over the life of the loan, at the end of which the loan is normally repaid.

Earnings before interest and income taxes (EBIT)

See operating profit.

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Synonyms: shareholders' equity, shareholders' funds

Total assets less total liabilities. Also called shareholders' equity, net worth or book value.

Synonyms: profit and loss account, P & L statement, statement of earnings

Income statement

The income statement is an organization's 'financial history book' and summarizes the revenue, expenses and operating profit for the financial year. It also shows the tax charged against profit, how much of the profit for the year has been paid out in dividends and how much has been retained in the business.

Financial statements

Statements, in financial terms, of the financial position of an entity at a given date, or of the results of its operations for a given period. The statements are normally prepared in one of a number of standard formats. Most commonly, when people refer to financial statements, they mean the income statement, the balance sheet, the cash flow statement and the related notes to the accounts.

Intangible fixed assets

Intangible fixed assets have no 'physical' presence. Examples include patents, goodwill, trademarks and brand names.

Fixed assets

Assets intended for use on a continuing basis in an organization's activities (normally defined as assets an organization intends to keep for more than one year). There are three categories of fixed assets: intangible, tangible and investments.

Inventory

Inventory normally refers to items held for resale and may include raw materials, work in progress and finished goods.

Goodwill

When one company buys another company it typically pays more than the book value of the net assets acquired (because it is acquiring staff, name / reputation, and customer relationships). This excess of the purchase price over the fair book value of the net assets is called goodwill. Goodwill is normally included in the balance sheet as an intangible fixed asset.

Liabilities

Money owed, or other financial obligations to other organizations Liabilities and individuals.

Loan capital

See debt.

Net book value

Net book value typically refers to property plant and equipment (PP&E). The net book value of PP&E is calculated by taking the total gross cost of PP&E and deducting total accumulated depreciation / amortization.



#### Net earnings

Synonyms: net income, retained profit for the year, retained earnings for the year The profits retained by an organization after all expenses including interest expenses, taxes and dividends. The retained profits / earnings for a given year are reinvested in the business (hopefully making the organization grow, and increasing the value of its shares) and are added to 'retained earnings' in the balance sheet (which represent all retained profits accumulated over an organization's entire life to date which have been reinvested in the business).

Net income See net earnings.

### Operating profit

Synonyms: earnings before interest and income taxes (EBIT), profit before interest and income taxes (PBIT)

Sales revenues less all operating expenses. Operating profit is calculated before financing costs and taxes. It is often referred to as EBIT.

Ordinary shares See common stock.

Payables See accounts payable.

Preference shares See preferred stock.

Preferred stock

Synonyms: preference shares

Preferred stock has preferential rights over common stock to both dividends and also to assets in the event that a company is wound up (i.e. preferred stock holders are paid out before common stock holders). Typically preferred stock dividends are fixed (e.g. 6 percent preferred stock) and do not increase with rising profits.

Profit and loss account

Profit before interest and income taxes (PBIT)

See operating profit.

See income statement.

Receivables

See accounts receivable.

Reserves

Reserves are part of shareholders' equity. Reserves are subdivided into revenue reserves (e.g. retained earnings), which are available to be distributed to the shareholders by way of dividends, and capital reserves (e.g. contributed surplus), which for various reasons are not distributable as dividends.

Retained earnings (balance sheet)

Synonyms: P & L reserve, Retained earnings reserve Retained earnings in the balance sheet represent all retained profits accumulated over an organization's entire life to date which have been reinvested in the business. As the retained earnings ultimately belong to shareholders, they are included as part of shareholders' equity.



Retained earnings (income statement) See net earnings.

Working capital

Revenue Synonyms: sales, sales revenue, turnover

Revenue includes both cash sales and credit sales of goods and services, but does not include the sale of fixed assets.

Sales See revenue.

Share capital See capital stock.

Share premium See contributed surplus.

Shareholders' equity See equity.

Shareholders' funds See equity.

Shares See capital stock.

Statement of earnings

See income statement.

Stock See capital stock.

Tangible fixed Tangible fixed assets are fixed assets assets that have physical presence and Synonyms: capital assets

include things like land, buildings, machinery, equipment, computers

and so on.

Turnover See revenue. Working capital is normally defined as money tied up in the day to day operations of an organization. It is approximately equal to current assets less current liabilities. However, many analysts will define working capital more explicitly as inventory and accounts receivable less accounts payable (and exclude other current assets / liabilities such as cash and non-trade receivables and payables).